



Forward-Looking Statements

Statements contained in this presentation other than statements of historical fact are forward-looking statements. While these forward-looking statements, and any assumptions upon which they are based, are made in good faith and reflect our current judgment regarding the direction of our business, actual results will likely vary, sometimes materially, from any estimates, predictions, projections, assumptions or other future performance presented or suggested in this presentation. These forward-looking statements can generally be identified by the words "anticipates," "believes," "expects," "plans," "intends," "estimates," "forecasts," "budgets," "projects," "could," "should," "may" and similar expressions. These statements reflect our current views with regard to future events and are subject to various risks, uncertainties and assumptions.

We undertake no duty to update any forward-looking statement to conform the statement to actual results or changes in the company's expectations. For more information concerning factors that could cause actual results to differ from those expressed or forecasted, see NuStar Energy L.P.'s annual report on Form 10-K and quarterly reports on Form 10-Q, filed with the SEC and available on NuStar's website at www.nustarenergy.com. We use financial measures in this presentation that are not calculated in accordance with generally accepted accounting principles ("non-GAAP") and our reconciliations of non-GAAP financial measures to GAAP financial measures are located in the appendix to this presentation. These non-GAAP financial measures should not be considered an alternative to GAAP financial measures.



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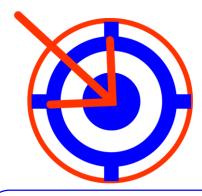
BIODIESEL



During Second Quarter, We Continued to Focus on Our 2021 Strategic Priorities



Funding All of Our Spending From Internally Generated Cash Flows



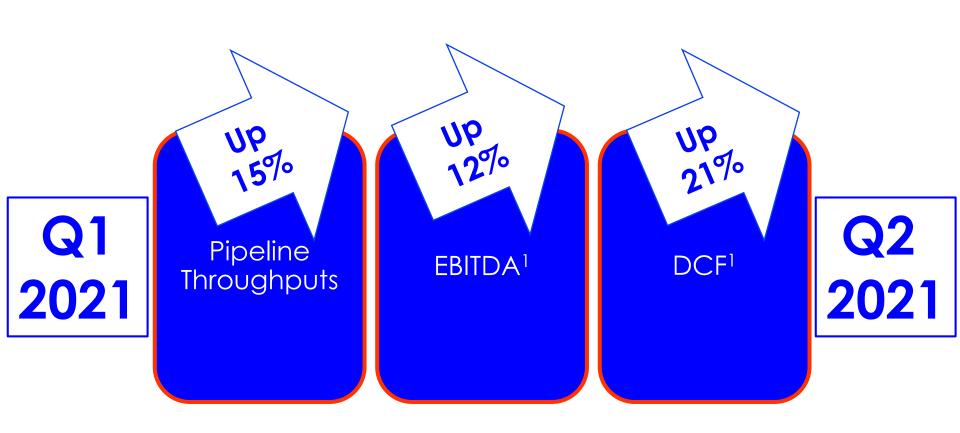
Continuing to Improve Our Debt Metrics



Promoting
NuStar's
Sustainability
Excellence



Once Again, Our Strong Second Quarter 2021 Results Demonstrated, the Strength and Resilience of Our Business...

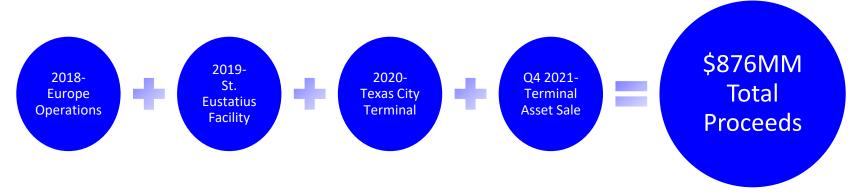


1 - Please see Appendix for reconciliations of non-GAAP financial measures to their most directly comparable GAAP measures



...And Our Recently Announced Asset Sale Demonstrates Our Commitment to Strengthening Our Balance Sheet

- ★ We recently agreed to sell nine terminals in the Northeast, Illinois and Florida to Sunoco LP for \$250 million, and we expect to close in Q4
- ★ With this sale, we will have divested non-core assets for a total of \$876 million in proceeds, in each case, at an attractive multiple



- ★ We deployed the proceeds from the 2018, 2019 and 2020 sales to improve our debt metrics and to fund our project spending, and we intend to use the proceeds from this Q4 2021 sale to lower our leverage
- ★ In addition to improving our debt metrics, the sale will also:
 - Lower our reliability spending
 - Reduce our operating expenses



We Expect the Impact of the Asset Sale, Combined With the Financial Strength and Flexibility We Have Built Over Time, to Drive Strong Results for Full-Year 2021

Adjusted EBITDA \$680-710MM*

DCF Coverage ~2.0x*

Debt-to-EBITDA Ratio ~4.0x*

Expect to Fund All NuStar's 2021 Spending From Our Internally Generated Cash Flows

Full-year 2021 Results

*- After taking into account sale of terminals in the Northeast, Illinois and Florida, which we expect to close Q4 2021. Please see Appendix for reconciliations of non-GAAP financial measures to their most directly comparable GAAP measures.



We are Positioned to Focus 100% of Our Resources on Our Core Strategic Asset Footprint, Comprised of Refined Product, Crude Supply/Export and Renewable Fuels Logistics, as the Economy Recovers

Refined Products

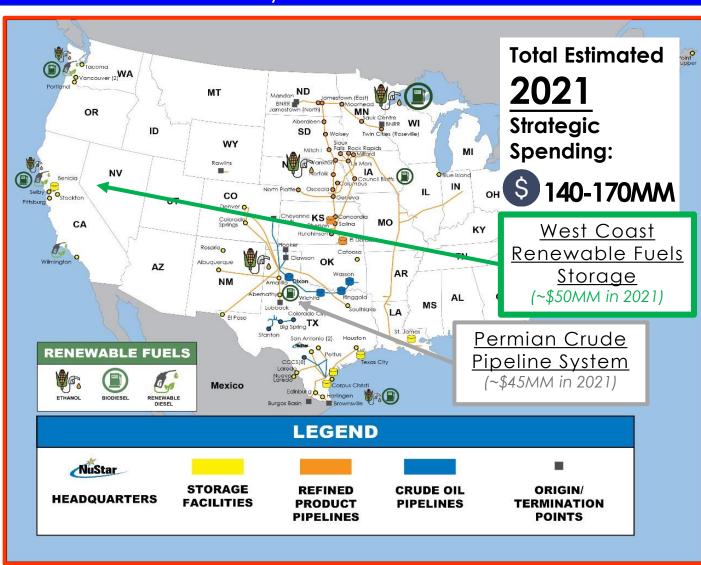
- Midcontinent
- Texas
- Northern Mexico

Crude Supply/Export

- St. James Terminal
- Permian System
- Corpus Christi Crude System

Renewable Fuels

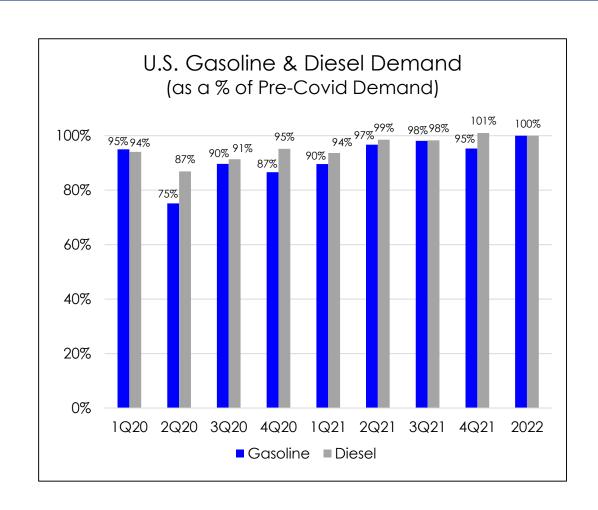
- Established:
 - West Coast Network
 - Ethanol & bio-diesel blending
- Developing:
 - Ammonia System





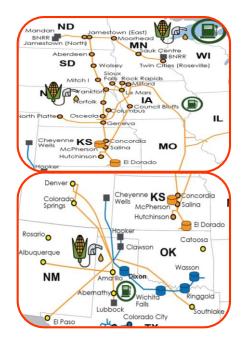
U.S. Gasoline and Diesel Demand Have Continued to Rebound in 2021

★ In the second quarter of 2020, U.S. refined products demand dropped by 21% compared to January 2020, but by 2022, gasoline and diesel demand are expected to recover to pre-Covid demand levels



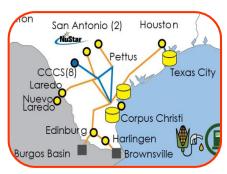


NuStar's Refined Products Systems Serve Key Markets Across the Midcontinent and Texas...



Midcontinent Systems-

- ★ CENTRAL EAST: A 2,500-mile open pipeline system with multiple delivery options
 - East Pipeline This system serves important markets across the Midwest/West, with flexible refined product supply from refineries in McPherson, Kansas, El Dorado, Kansas and Ponca City, Oklahoma
 - North Pipeline System flows from North Dakota to the Twin Cities, serving both rural markets and large cities with refined product supply from Mandan, North Dakota refinery
- ★ CENTRAL WEST: Comprised of over 2,200 miles of pipeline with structural exclusivity, serving markets in Texas and nearby states supplied from the McKee, Texas refinery



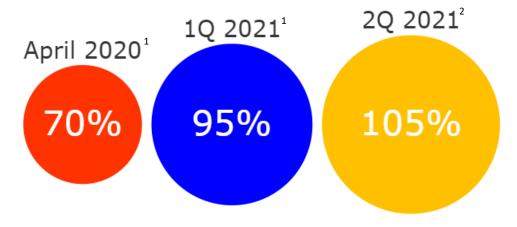
South Texas Systems-

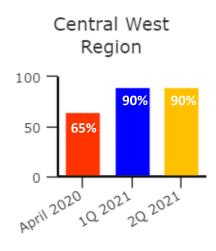
★ Around 700 miles of pipeline with structural exclusivity, primarily serving markets in Texas and northern Mexico supplied from refineries located in Corpus Christi and Three Rivers, Texas

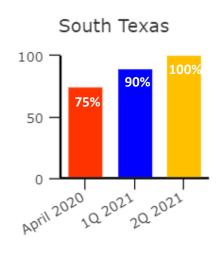


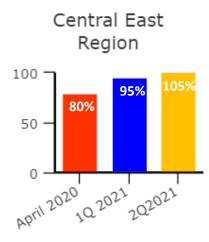
... Which Have Been Resilient and Where We Expect to Continue to See Strong, Consistent Demand for Our Services

Total Refined Products:







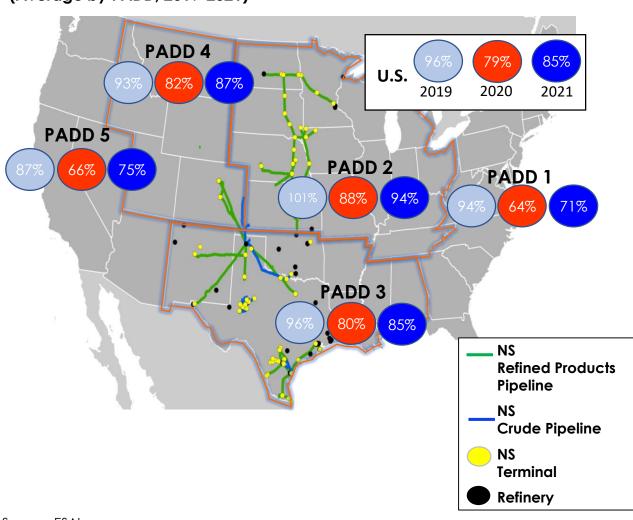


- ★ Our refined product throughputs are up 34% over 2Q 2020 and up a strong 7% over 2Q 2019
- ★ We are expecting 100% of our early 2020 (pre-Covid) levels for the remainder of the year
- $1\hbox{-} Comparison of year-over-year demand; includes on-road product demand in our storage system$
- 2 Comparison of 2Q 2019 versus 2Q 2021; includes on-road product demand in our storage system



The Outlook for U.S. Refinery Utilization has Improved

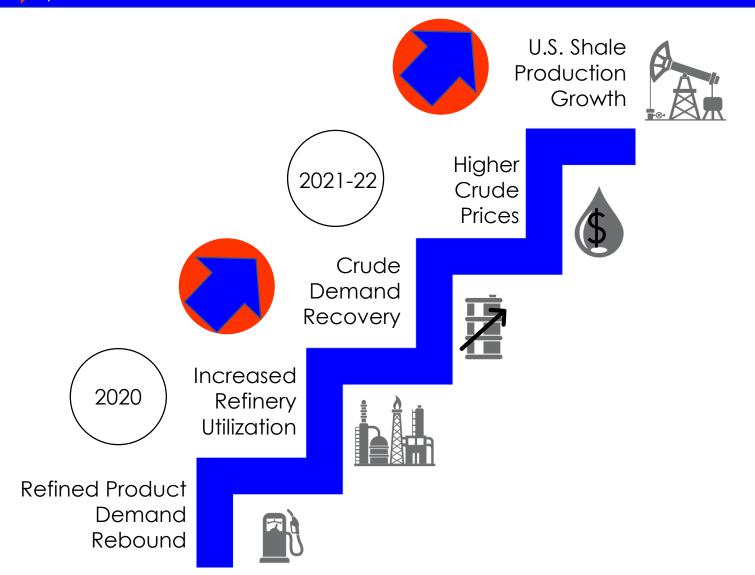
U.S. Refinery Utilization (Average by PADD, 2019-2021)



- ★ U.S. refineries in all PADDs are seeing utilization higher than their 2020 rates, but still below their Pre-Covid 2019 rates
- ★ By the end of 2021, however, U.S. refinery utilization is expected to climb to 85%



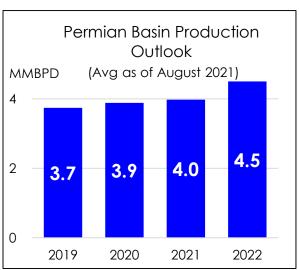
Improved Demand Should Drive Continued Steady Progress Toward Shale Production Growth

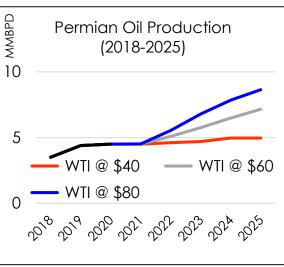


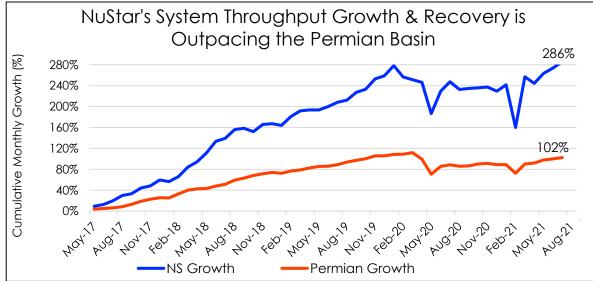


The Permian Basin is Leading U.S. Shale Rebound, With Our Permian System Continuing to Outperform

- Because of its superior geology and low breakeven costs, the Permian Basin's production:
 - Exited 2020 at 3.9 MMBPD, representing approximately 52% of the nation's total shale output
 - Projected to exit 2021 at 4.3 MMBPD; higher than both 2019 and 2020
 - Is expected to return to stronger growth in 2022
- Our system's throughput volumes are now up 35% above Covid lows, while the rest of the Permian is up 19% from the Covid low
- ★ We continue to expect to exit 2021 at 500 MBPD



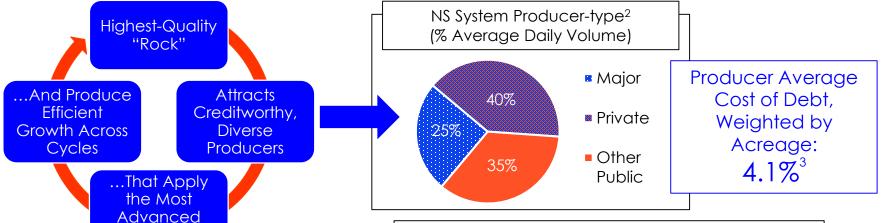






Our "Core of the Core" Location has Attracted Top-Tier Customers With Activity to Support Steady Improvement in 2021 and Beyond

- The quality of geological formations underlying our system attracts the strongest customers
 - Our creditworthy customers include majors and the most prolific E&Ps, both private and public, in the basin, as well as large independent refiners and marketers
 - □ ~72% of our system's revenue is generated from investment-grade (IG) rated and Non-IG BB-rated entities¹



We averaged 450 MBPD in 2Q21 (comparable to record breaking Pre-Covid average in 1Q20) and continue to expect to exit 2021 at ~500 **MBPD**

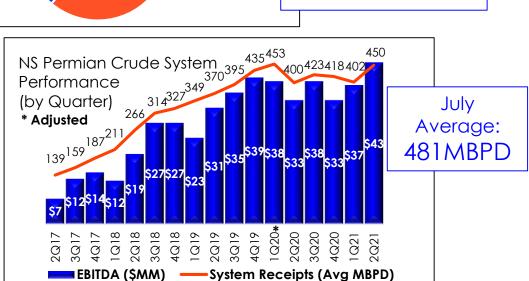
Technology

Our producers have averaged around 20 rigs throughout 2021 and have over 25% of the total Permian drilled-uncompleted (DUCs) wells on the system, which provide an important platform for growth

1 - June 30, 2021 YTD

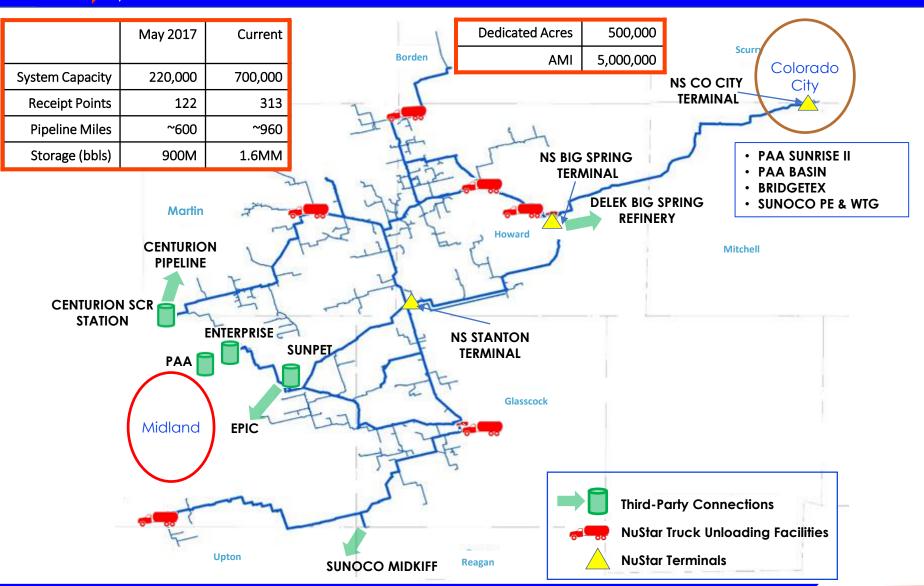
2 - June 30, 2021 MTD

3 - As of August 10, 2021





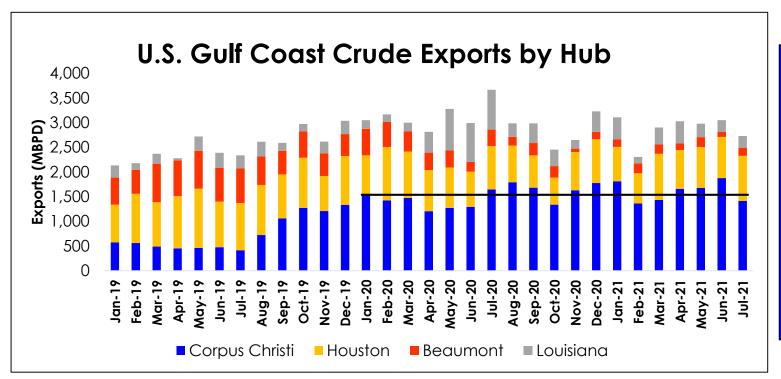
Our Mainline System was Complete in 2019, and Our Spending is Now to Keep Pace With Our Producers' Gathering





Gulf Coast Exports Held Up Well in 2020, and Corpus Christi Exports are Expected to Return to Growth in 2022

- Corpus Christi, historically a regional refinery and domestic marine delivery hub, has evolved into a significant U.S. crude oil export hub
 - Currently, over half of the total ~3.0 MMBPD of Gulf Coast crude exports exit through Corpus Christi
 - Corpus Christi's share of Gulf Coast crude exports remained steady- in 2020 and so far in 2021
 - ☐ The Port of Corpus Christi may see some growth as global crude demand recovers in early 2022



Corpus Christi
exports
have grown
from 0.4MMBPD
in mid-2019
to an average
of 1.5MMBPD
since January
2020

Source: RBN Energy



Our Corpus Christi Crude System's MVCs- for Export and Local Refinery Supply- Provide Strength & Stability

★ The heart of our Corpus Christi Crude System is our North Beach Terminal, which receives barrels from our South Texas Crude Oil Pipeline System, our 12" Three Rivers Supply Pipeline and our 30" pipeline from Taft, as well as from third-party pipeline connections

In-bound Capacity

Storage Capacity

Out-bound Capacity

TOTAL: 1.2MMBPD

- South Texas Crude System 16"
 Pipeline 240MBPD
- Taft 30" 720MBPD and expandable
- Harvest 16" Pipeline 240MBPD

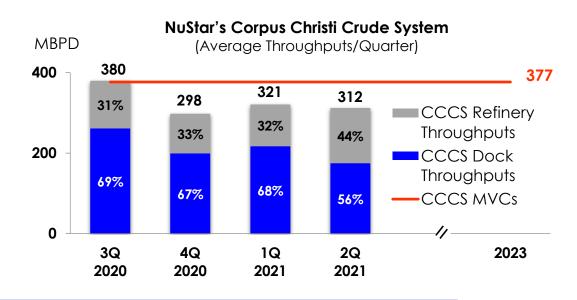
TOTAL: 3.9MMbbl

<u>Potential expansion</u>
 0.4MMbbl

TOTAL: 1.2MMBPD

- **EXPORT DOCKS-** 750MBPD to 1.0MMBPD
- REFINERY SUPPLY- 220MBPD

- Unlike most other midstream operators in the Port of Corpus Christi, NuStar provides unparalleled optionality for marine exports and connectivity to local refineries
- U.S. shale production growth and improving global demand will drive the recovery and growth in our CCCS volumes





Crude Supply/Export

Our St. James Facility's Storage and Extensive Connectivity-Pipeline, Marine and Rail- Position NuStar for Growth in the Future







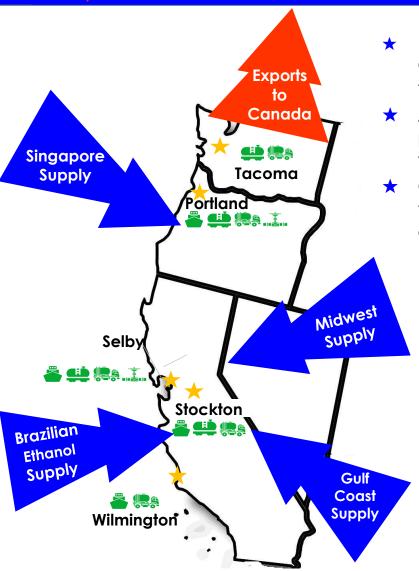
Pipeline	Marine	Rail				
Connections: 48" LOCAP – 2.0MMBPD 40" Capline Reversal (1Q 2022) – 600MBPD 24" Bayou Bridge – 456MBPD 20" Ship Shoal – 360MBPD 18" Zydeco – 360MBPD 16" Crimson Bonefish – 108MBPD 30" Marathon Garyville – 530MBPD 24" Maurepas Pipeline – 380MBPD 24" XOM Baton Rouge – 350MBPD 16" XOM North Line – 150MBPD	 Three Docks (expandable): Dock 1 – inland barge dock (bi-directional) Dock 2 – ship dock (bi-directional) Aframax capable Dock 5 – ship dock (receipt only)Light-Loaded Suezmax capable 	 Two Unit Train Facilities: 240 unloading spots with track to store four additional unit trains Capable of unloading light, sweet crude oil at 18MBPH and heavy diluted crude oil at 8MBPH Strong customer interest in developing steam to facilitate unloading different grades of oil 				

- In 2019, Bayou Bridge began bringing WTI light, Bakken and Canadian barrels
- In January 2022, Capline owners plan to reverse its service to bring heavy Canadian (and potentially Bakken) crude for use in regional refineries and export
- U.S. shale production growth and improving global demand will drive increased export opportunities
- We expect to be able to expand to 34MBPH with modest capital spend
- We have customer commitments for 30MBPD through April 2022, and we are currently negotiating renewals that include unit train optionality

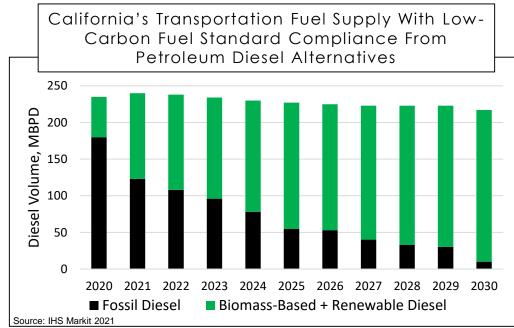




Carbon Emissions Reduction Goals, in the U.S. and Canada, Generate Growing Demand and Dislocations, Offer Opportunities for Well-positioned Midstream Logistics, Like NuStar's



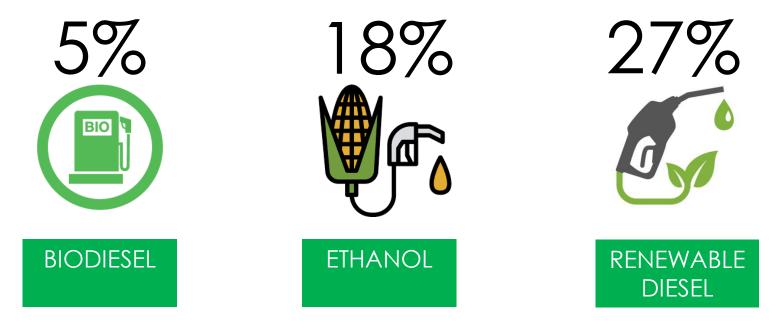
- ★ Regulatory priorities on the West Coast and in Canada continue to dramatically increase demand for renewable fuels in the region
- ★ At the same time, obtaining permits for greenfield projects in the region is difficult, which increases the value of existing assets
- ★ Our terminals have the access to facilities necessary to receive renewable fuels from outside the region and distribute renewable fuels across the West Coast





We Already Handle and Store a Significant Proportion of the Total Renewable Fuels Volumes in California, the Largest Driving State in the Nation

NuStar's Proportionate Share of California's Renewable Fuels Market (First Quarter 2021 Total Volume¹)



★ We expect these percentages to continue to grow, along with associated EBITDA, as we complete additional projects, under construction or in development

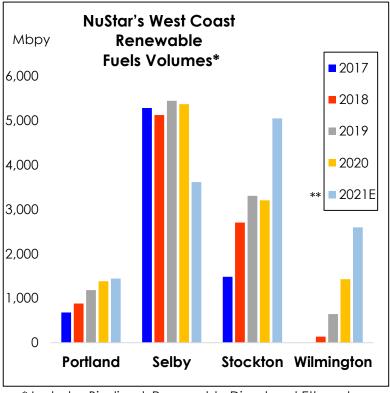
Renewable Fuels



... And We Continue to Partner With Key Customers to Develop Our Renewable Fuels Network Across Our Footprint, as LCFS Mandates Proliferate to Additional Markets

- We have established ourselves as an early mover in the renewable fuels transportation market by developing and completing a number of renewable fuels projects
- ★ These projects, in partnership with our customers on the West Coast, have allowed NuStar to capture market share and build on relationships with key global producers
 - Our facilities are positioned to benefit from new production and conversion supply projects for renewable diesel, renewable jet, ethanol and other renewable fuels as the renewable fuels market continues to grow

		Complete
Davilland	Convert 36,000 bbls to biodiesel	✓
Portland	Convert 57,000 bbls to renewable diesel	✓
	Construct truck-loading for renewable diesel	✓
	Multimodal shipment of renewable jet fuel	✓
Selby	Convert 208,000 bbls to renewable jet fuel	✓
	Modify rail to handle renewable feedstock offloading	✓
	Convert 30,000 bbls to biodiesel	✓
Stockton	Convert 73,000 bbls to renewable diesel and expand renewable diesel handling to all 15 rail spots	✓
	Convert 151,000 bbls to renewable diesel	2H21 Est.
	Connect to railcar ethanol offload facility	1H22 Est.
	Convert 160,000 bbls to renewable diesel	✓
Wilmington	Reconfigure dock for enhanced marine capability	1H25 Est.



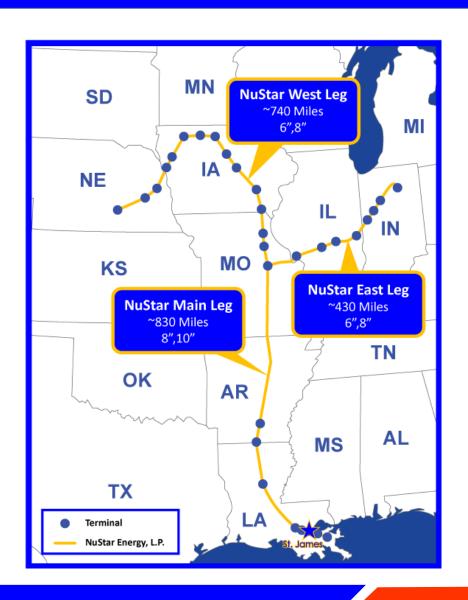
^{*} Includes Biodiesel, Renewable Diesel and Ethanol

^{**} June 2021 YTD - annualized



In Addition to LCFS, We are Developing Near- and Longterm Renewables Opportunities for Our Ammonia System

- ★ Our Ammonia Pipeline is the longest <u>and only</u> ammonia pipeline in the country
 - Spans over 2,000 miles from Louisiana, north up through the Midcontinent along the Mississippi and beyond
 - Today, the ammonia we transport is used primarily for fertilizing crops by farmers in our nation's "breadbasket"
 - We have capacity available to transport "blue" or "green" Ammonia





"Gray," "Blue" and "Green" Ammonia Offer Actionable Positive Nearterm Opportunities for Our Customers and Our Ammonia System

Gray Ammonia

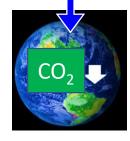
 Derived from natural gas, nearly all of the world's production made utilizing the Haber-Bosch process

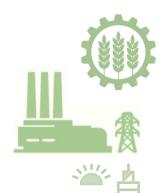
Blue Ammonia

★ Gray Ammonia for which by-product CO₂ has been captured and stored, reducing climate impact

Green Ammonia

 Produced with hydrogen from water electrolysis powered by renewable energy





Technology exists today to use LOWER- or ZERO-CARBON AMMONIA to reduce CO:

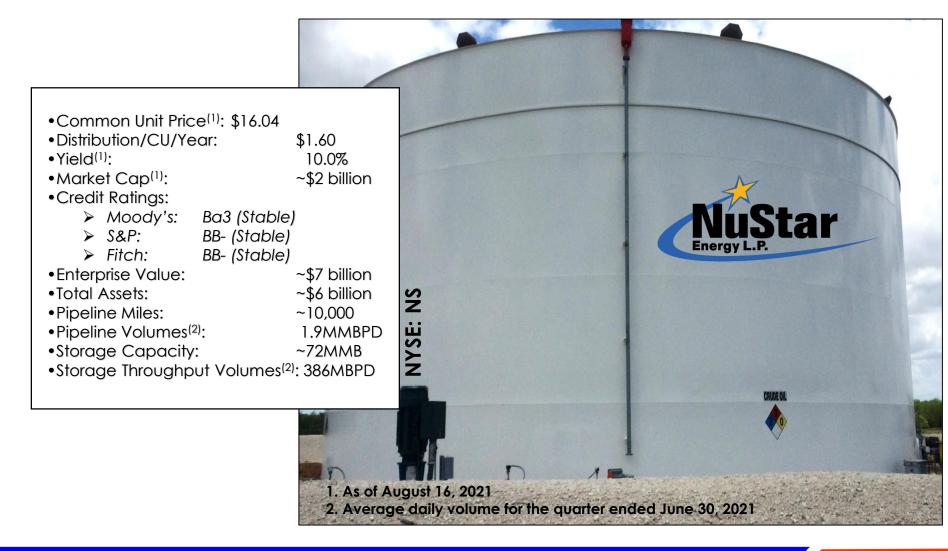
- ✓ <u>By simply replacing conventional ammonia in existing uses</u>, which is one of the most widely used industrial chemicals on the planet
- ✓ As a fuel for
 - ✓ <u>Electricity generation</u> to power remote telecommunication towers or to provide electricity to back up supporting intermittent renewable power generation, like wind and solar
 - ✓ "Greening" maritime transportation
 - ✓ Decarbonizing heating and cooling
 - ✓ Internal combustion engines, turbines and batteries
- ✓ As a safe, efficient mode for hydrogen transport.







NuStar By-the-numbers



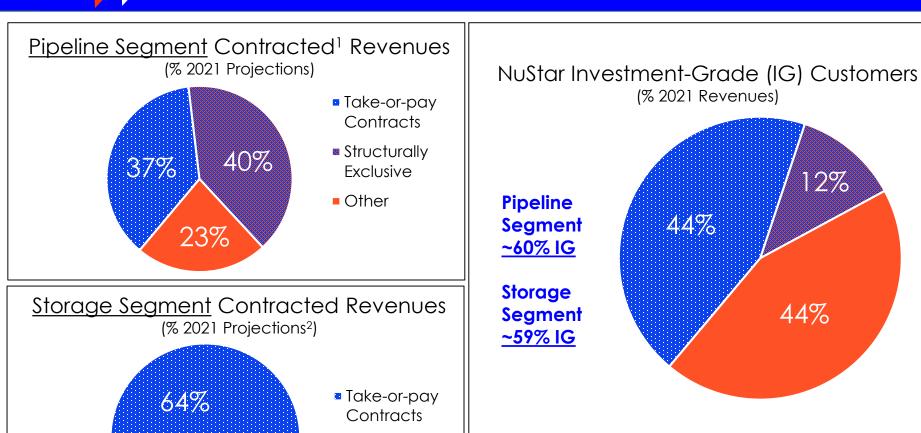


Long-term Commitments From Creditworthy Customers

Investment-Grade

Other

Large Private or International (Not rated)



1 - committed through take or pay contracts or through structural exclusivity (uncommitted lines serving refinery customers with no competition)

Other

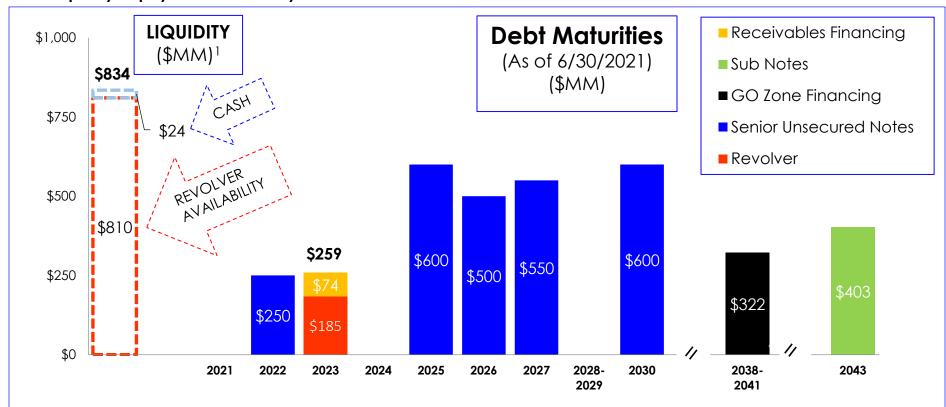
36%

2 - after taking into account revenues from terminals in the Northeast, Illinois and Florida, expected to be sold early in the fourth quarter of 2021



Liquidity and Debt Maturity Schedule

- ★ In March 2020, we extended our revolver term through October 2023
- ★ In September 2020, we issued two \$600 million tranches of five-year and 10-year senior unsecured notes maturing in 2025 and 2030
 - We utilized the proceeds to repay our debt
- ★ We utilized cash flows and our revolver to pay-off our February 2021 bond maturities, and we plan to utilize our liquidity to pay-off our February 2022 bond maturities as well





Capital Structure as of June 30, 2021 (\$ in Millions)

\$1.0B Credit Facility	\$ 185	Common Equity and AOCI	\$431
NuStar Logistics Notes (4.75%)	250	Series A, B and C Preferred Units	\$756
NuStar Logistics Notes (5.625%)	550	Series D Preferred Units	\$ <u>608</u>
NuStar Logistics Notes (5.75%)	600	Total Equity ¹	1,795
NuStar Logistics Notes (6.00%)	500	Total Capitalization	<u>\$5,296</u>
NuStar Logistics Notes (6.375%)	600		
NuStar Logistics Sub Notes	403		
GO Zone Bonds	322		
Receivables Financing	74		
Finance Lease Liability	57		
Other	 <u>(40</u>)		
Total Debt	\$ 3,501		

★ As of June 30, 2021:

- ☐ Credit facility availability ~\$810MM
- Debt-to-EBITDA ratio² 4.27x
- 1 Total Equity includes Partners' Equity and Mezzanine Equity (Series D Preferred Units)
- 2 Please see Appendix for reconciliations of non-GAAP financial measures to their most directly comparable GAAP measures



Reconciliation of Non-GAAP Financial Information

NuStar Energy L.P. utilizes financial measures, such as earnings before interest, taxes, depreciation and amortization (EBITDA), distributable cash flow (DCF) and distribution coverage ratio, which are not defined in U.S. generally accepted accounting principles (GAAP). Management believes these financial measures provide useful information to investors and other external users of our financial information because (i) they provide additional information about the operating performance of the partnership's assets and the cash the business is generating, (ii) investors and other external users of our financial statements benefit from having access to the same financial measures being utilized by management and our board of directors when making financial, operational, compensation and planning decisions and (iii) they highlight the impact of significant transactions. We may also adjust these measures and/or calculate them based on continuing operations, to enhance the comparability of our performance across periods.

Our board of directors and management use EBITDA and/or DCF when assessing the following: (i) the performance of our assets, (ii) the viability of potential projects, (iii) our ability to fund distributions, (iv) our ability to fund capital expenditures and (v) our ability to service debt. In addition, our board of directors uses EBITDA, DCF and a distribution coverage ratio, which is calculated based on DCF, as some of the factors in its compensation determinations. DCF is used by the master limited partnership (MLP) investment community to compare partnership performance. DCF is used by the MLP investment community, in part, because the value of a partnership unit is partially based on its yield, and its yield is based on the cash distributions a partnership can pay its unitholders.

None of these financial measures are presented as an alternative to net income, or for any periods presented reflecting discontinued operations, income from continuing operations. They should not be considered in isolation or as substitutes for a measure of performance prepared in accordance with GAAP.



The following is a reconciliation of operating (loss) income to EBITDA to adjusted EBITDA for the Permian Crude System (in thousands of dollars):

	Three Months Ended																		
	June	30, 2017	Sep	t. 30, 2017	Dec. 3	Dec. 31, 2017		Mar. 31, 2018		June 30, 2018		Sept. 30, 2018		Dec. 31, 2018		Mar. 31, 2019		June 30, 2019	
Operating (loss) income	\$	(3,424)	\$	1,050	\$	650	\$	(1,847)	\$	3,605	\$	11,546	\$	10,878	\$	5,358	\$	13,543	
Depreciation and amortization expense		10,227		11,005		13,165		13,477		15,059		15,235		16,589		17,647		17,182	
EBITDA		6,803		12,055		13,815		11,630		18,664		26,781		27,467		23,005		30,725	
Goodwill impairment loss (a)										_									
Adjusted EBITDA	\$	6,803	\$	12,055	\$	13,815	\$	11,630	\$	18,664	\$	26,781	\$	27,467	\$	23,005	\$	30,725	

	Three Months Ended															
	Sep	t. 30, 2019	Dec	Dec. 31, 2019		Mar. 31, 2020		June 30, 2020		Sept. 30, 2020		Dec. 31, 2020		Mar. 31, 2021		e 30, 2021
Operating income (loss)	\$	17,280	\$	21,132	\$	(106,476)	\$	14,481	\$	17,627	\$	13,523	\$	16,912	\$	22,767
Depreciation and amortization expense		18,114		18,154		18,606		18,928		20,115		19,579		19,694	_	19,843
EBITDA		35,394		39,286		(87,870)		33,409		37,742		33,102		36,606		42,610
Goodwill impairment loss (a)						126,000						_				
Adjusted EBITDA	\$	35,394	\$	39,286	\$	38,130	\$	33,409	\$	37,742	\$	33,102	\$	36,606	\$	42,610

⁽a) Represents a non-cash goodwill impairment charge.



The following is a reconciliation of net income to EBITDA, DCF and distribution coverage ratio (in thousands of dollars, except ratio data):

		led			
	Jur	ne 30, 2021	March 31, 2021		
Net income	\$	63,383	\$	42,257	
Interest expense, net		53,780		54,918	
Income tax expense		1,338		1,512	
Depreciation and amortization expense		70,877		70,465	
EBITDA		189,378		169,152	
Interest expense, net		(53,780)		(54,918)	
Reliability capital expenditures		(8,943)		(8,489)	
Income tax expense		(1,338)		(1,512)	
Long-term incentive equity awards (a)		2,720		3,287	
Preferred unit distributions		(31,887)		(31,887)	
Other items		1,225		4,912	
DCF	\$	97,375	\$	80,545	
Distributions applicable to common limited partners	\$	43,814	\$	43,834	
Distribution coverage ratio (b)		2.22x		1.84x	

⁽a) We intend to satisfy the vestings of these equity-based awards with the issuance of our common units. As such, the expenses related to these awards are considered non-cash and added back to DCF. Certain awards include distribution equivalent rights (DERs). Payments made in connection with DERs are deducted from DCF.

⁽b) Distribution coverage ratio is calculated by dividing DCF by distributions applicable to common limited partners.



The following is the reconciliation for the calculation of our Consolidated Debt Coverage Ratio, as defined in our revolving credit agreement (the Revolving Credit Agreement) (in thousands of dollars, except ratio data):

	 our Quarters Ended ine 30, 2021	Projected for the Year Ended December 31, 2021
Operating income	\$ 423,354	\$ 400,000 - 420,000
Depreciation and amortization expense	284,811	270,000 - 278,000
Equity awards (a)	13,438	10,000 - 15,000
Other (b)	 244	(5,000) - 5,000
Consolidated EBITDA, as defined in the Revolving Credit Agreement	\$ 721,847	\$ 675,000 - 718,000
Total consolidated debt	\$ 3,483,840	\$ 3,100,000 - 3,300,000
NuStar Logistics' floating rate subordinated notes	 (402,500)	(402,500)
Consolidated Debt, as defined in the Revolving Credit Agreement	\$ 3,081,340	\$ 2,697,500 - 2,897,500
Consolidated Debt Coverage Ratio (Consolidated Debt to Consolidated EBITDA)	4.27x	4.0x

- (a) This adjustment represents the non-cash expense related to the vestings of equity-based awards with the issuance of our common units.
- (b) This adjustment represents other noncash and pro forma items, as defined in the Revolving Credit Agreement.



The following is a reconciliation of net income, EBITDA, adjusted EBITDA, adjusted DCF and adjusted distribution coverage ratio (in thousands of dollars, except ratio data):

	Project De	ed for the Year Ended ecember 31, 2021
Net income	\$	63,000 - 74,000
Interest expense, net		210,000 - 218,000
Income tax expense		2,000 - 5,000
Depreciation and amortization expense		270,000 - 278,000
EBITDA		545,000 - 575,000
Loss on announced sale of terminals (a)		135,000
Adjusted EBITDA		680,000 - 710,000
Interest expense, net		(210,000 - 218,000)
Reliability capital expenditures		(40,000 - 50,000)
Income tax expense		(2,000 - 5,000)
Long-term incentive equity awards (b)		10,000 - 15,000
Preferred unit distributions		(125,000 - 130,000)
Other		15,000 - 20,000
Adjusted DCF	\$	328,000 - 342,000
Distributions applicable to common limited partners	\$	175,000 - 178,000
Adjusted distribution coverage ratio (c)		1.9x

- (a) This projection for the year ended December 31, 2021 represents the midpoint of the expected range of loss on the sale of terminals, which was announced on August 2, 2021, and is expected to be completed in the fourth quarter of 2021.
- (b) We intend to satisfy the vestings of these equity-based awards with the issuance of our common units. As such, the expenses related to these awards are considered non-cash and added back to DCF. Certain awards include distribution equivalent rights (DERs). Payments made in connection with DERs are deducted from DCF.
- (c) Adjusted distribution coverage ratio is calculated by dividing adjusted DCF by distributions applicable to common limited partners.



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SUSTAINABILITY

<u>Sustainability@NuStarEnergy.com</u>

For additional information about corporate sustainability at NuStar, visit http://www.NuStarEnergy.com/Sustainability



Forward-looking Statements

Statements contained in this presentation other than statements of historical fact are forward-looking statements. While these forward-looking statements, and any assumptions upon which they are based, are made in good faith and reflect our current judgment regarding the direction of our business, actual results will likely vary, sometimes materially, from any estimates, predictions, projections, assumptions or other future performance presented or suggested in this presentation. These forward-looking statements can generally be identified by the words "anticipates," "believes," "expects," "plans," "intends," "estimates," "forecasts," "budgets," "projects," "could," "should," "may" and similar expressions. These statements reflect our current views with regard to future events and are subject to various risks, uncertainties and assumptions.

We undertake no duty to update any forward-looking statement to conform the statement to actual results or changes in the company's expectations. For more information concerning factors that could cause actual results to differ from those expressed or forecasted, see NuStar Energy L.P.'s annual report on Form 10-K and quarterly reports on Form 10-Q, filed with the SEC and available on NuStar's website at www.nustarenergy.com. We use financial measures in this presentation that are not calculated in accordance with generally accepted accounting principles ("non-GAAP") and our reconciliations of non-GAAP financial measures to GAAP financial measures are located in the appendix to this presentation. These non-GAAP financial measures should not be considered an alternative to GAAP financial measures.





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SOCIAL:

Engaging Our Employees & Building Our Communities



GOVERNANCE:

Assuring Responsive Management





INTRODUCTION

Building on 20 Years of Sustainability Excellence





OUR SUSTAINABILITY COMMITMENT

We are Committed to Maintaining Excellence and Taking Care of Each Other and Our Planet, now and in the Future



Doing the right thing for the right reasons is deeply ingrained in NuStar's culture of responsibility, caring and sharing and has been since NuStar was established 20 years ago. In fact, long before ESG became a common term, one of the things that made NuStar such a great place to work was our strong corporate culture, which was created by our Chairman, Bill Greehey. In our culture, we treat everyone with respect, we give back to our communities, we protect the environment, and we demand that all of our employees hold themselves and each other to the highest ethical standards.

We are proud of our record of responsible operations, and we are committed to maintaining excellence and continuing to take care of one another and our planet. We are also proud of the resilience and strength our business has shown, across economic cycles and our footprint.

We are focused on nurturing that resilience and strength to ensure NuStar continues to prosper as the Nation's and the World's growing energy needs evolve, and we are already demonstrating our ability to do just that through the success of our West Coast renewable fuels logistics network, which both generates solid returns for our investors and helps lower carbon emissions in communities across the region.

We are also focused on continuing to do the right thing, across our operations, every day of every week: to protect the environment, our communities and our employees, to ensure safe, reliable energy service to our customers and to build value for our investors.

Brad Barron

President & Chief Executive Officer, NuStar Energy L.P.



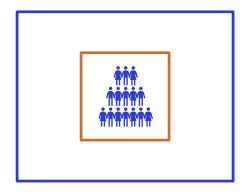
OUR SUSTAINABILITY PRIORITIES

ENVIRONMENTAL

SOCIAL

GOVERNANCE







Protecting People & the Planet Engaging
Our Employees &
Building Our Communities

Assuring Responsive Management



OUR BALANCED MIDSTREAM ASSETS

NuStar Transports and Stores Crude Oil, Petroleum Products, Ammonia and Renewable Fuels in Markets Across North America

Pipelines:

10,000 pipeline miles

645 MM

barrels transported in 2020

1.8 MMbpd

average daily volume in 2020



Terminals:

73 terminal facilities

72 MM

barrels of storage capacity

172 MM

barrels throughput in 2020



OUR STRENGTH & RESILIENCE IN 2020

Even Through 2020's Challenges, We Maintained Safe, Reliable Operations, Protected Our Employees, as Well as Their Families and Communities, and Generated Solid Results

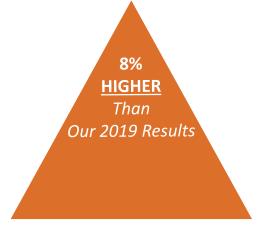
- Ensured reliable, uninterrupted delivery of essential energy services
- Maintained safety and environmental stewardship, again outperforming our industry peers in 2020
- Prioritized employee health & protection throughout response across our assets
- Implemented physical distancing, restricted facility access & established cleaning protocols at all worksites
- Invested in ventilation and air-handling improvements
- Provided free COVID-19 testing and vaccines
- Maintained frequent leadership communication
- Pledged over \$1MM to community COVID-19 relief funds²



- 1 Please see Appendix for reconciliations of non-GAAP financial measures to their most directly comparable GAAP measures
- 2 Includes pledges from company and chairman



Adjusted EBITDA¹ \$723 MM





OUR ECONOMIC IMPACT IN 2020

In 2020, We Also Contributed to Our Communities' and Our Employees' Economic Health



~\$230

MILLION

Employee compensation & benefits for our 1,408 employees¹



\$5.5

MILLION

Community
investment
(including employee
contributions to
United Way)



\$321

MILLION

Distributions to investors



ENVIRONMENTAL



Protecting People & the Planet





COMMITTED TO ASSURING SAFE, RELIABLE ACCESS TO ENERGY AND MAINTAINING EXCELLENCE ACROSS OUR BUSINESS



We are Committed to:

BUILDING RESILIENCE

DEVELOPING solutions to respond to growth and evolution of energy needs in the markets we serve, as we have through our West Coast renewable fuels logistics network, which FACILITATES clean RENEWABLE FUELS

to improve air quality on the West Coast and beyond

OPERATING RESPONSIBLY

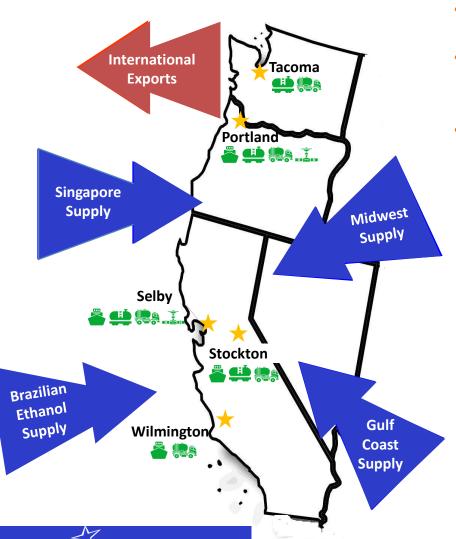
- MAINTAINING our industry-leading health and safety record
- ASSURING safety and reliability through inspection and monitoring
- INCREASING our energy efficiency
- LOWERING our emissions
- PREPARING for emergencies
- PROTECTING our business and our communities with a robust cybersecurity program



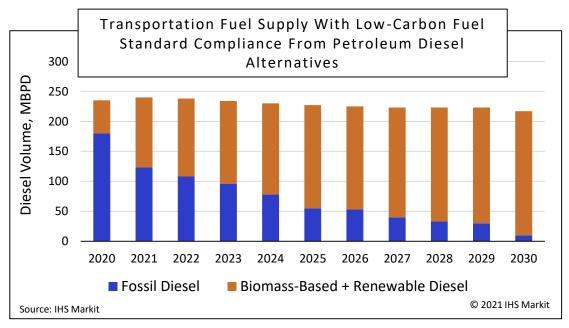
BUILDING RESILIENCE: DECARBONIZING DRIVING ON THE WEST COAST



Our West Coast Renewable Fuels Logistics Network is Playing an Integral Role in Significant Reductions in Carbon Emissions



- Regulatory priorities on the West Coast are dramatically increasing demand for renewable fuels in the region
- At the same time, obtaining permits for greenfield projects in the region is difficult, which increases the value and importance of existing assets
- Our terminals have the access to facilities necessary to receive bio-fuels from outside the region and to provide a base for distribution of renewable fuels across the West Coast

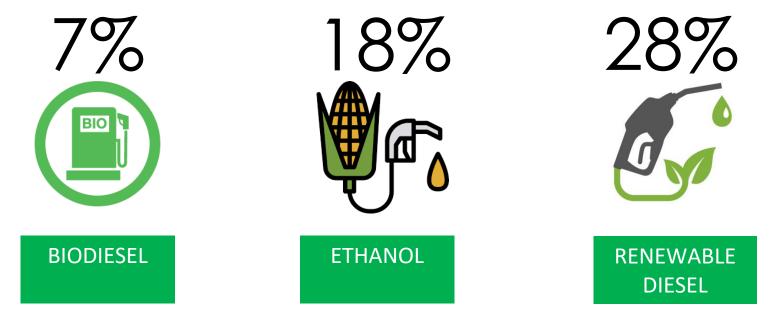


BUILDING RESILIENCE: RENEWABLE FUELS HANDLING LEADER



NuStar Now Handles a Significant Proportion of California's Growing Renewable Fuels Market

NuStar's Share of California's Renewable Fuels Market (Full-Year 2020 Total Volume¹)



We expect these percentages to increase through 2023, along with associated EBITDA, as we complete
additional projects currently in planning stages or under construction

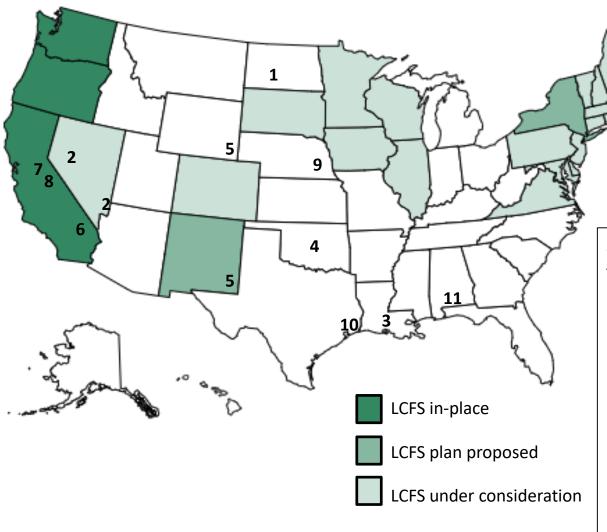
1 – Most recent available data Source: California Air Resource Board (CARB)



BUILDING RESILIENCE: LOW-CARBON MANDATE OPPORTUNITY



The Success of California's Program is Driving Action Well Beyond the "Golden State" That Will Drive Midstream Opportunities



20

States
CONSIDERING
Programs

Notable Announced U.S. Renewables Conversion Projects

- 1: Marathon Dickinson Refinery Conversion 2020 (in-service)
- 2: Ryze Renewables Las Vegas / Reno 2021
- 3: Diamond Green Diesel Expansion 2021
- **4:** CVR Wynnewood Refinery Conversion 2022
- **5:** HollyFrontier Cheyenne / Artesia Refinery Conversions 2022
- **6:** GCEH Bakersfield 2022
- 7: P66 Rodeo Refinery Conversion 2021 (partial), 2024 (full)
- 8: Marathon Martinez Refinery Conversion 2023
- **9:** Heartwell Renewables (Hastings, NE) 2023
- 10: Diamond Green Diesel Port Arthur 2H 2023
- **11:** Vertex Mobile 2023



BUILDING RESILIENCE: PIPELINES ARE THE SAFEST, MOST ENERGY-EFFICIENT CHOICE



Pipelines are the Best Alternative for Fuel Transportation, Whether Conventional or Renewable

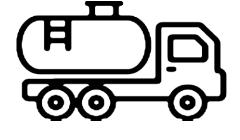
Transporting the Volume

NuStar Moves in **ONE DAY**Would Require:

~9,500 Trucks

or

~2,500 Rail cars





Pipelines are the

SAFEST

Mode of Energy Transportation:

 Trucks are <u>34 times</u> more likely than liquid pipelines to experience an incident

Pipelines have the

LOWEST

Greenhouse Gas Emissions (GHGs):

Trucks emit <u>467%</u> more than pipelines

Sources: "Pipelines are Safest for Transportation of Oil and Gas" Manhattan Institute for Policy Research 2013 "The Permian Basin's Demand for Crude Oil Tanker Trucks Could Quadruple in Q2" Freightwaves 2019 Association of Oil Pipe Lines (AOPL) and Reuters

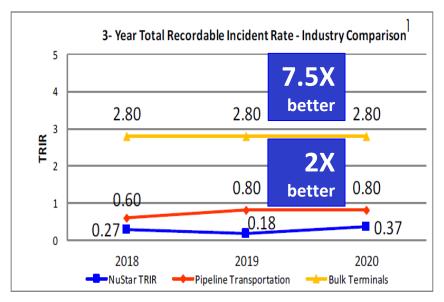


RESPONSIBLE OPERATIONS: MAINTAINING OUR STRONG SAFETY CULTURE & RECORD



Our Industry-leading Record Demonstrates the Fact That NuStar's #1 Priority is the Health and Safety of Our Workforce and Our Communities

- In 2020, as in years past, our health and safety record was substantially better than our peers
 - ✓ Over 7.5 times better than the Bureau of Labor Statistics (BLS) comparison data for the Bulk Terminals Industry
 - ✓ And 2 times better than the BLS data for the Pipeline Transportation Industry
- NuStar has received the International Liquids Terminals Association's (ILTA) Safety Excellence Award <u>10 times</u>, which is awarded based in part on OSHA safety reports
- We participate in the OSHA Voluntary Protection Program (VPP), which promotes effective worksite safety and health
 - √ 85% of our eligible U.S. terminals are VPP-certified
- We work every day of every year to prevent any releases
 - ✓ In 2020, we released less than 0.00016% of our total barrels moved









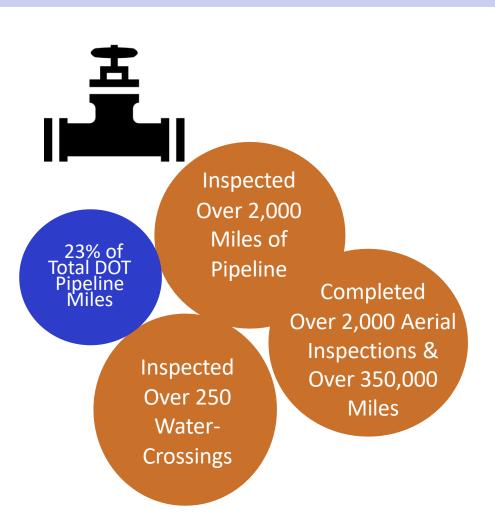
1- Industry averages derived from 2018-2019 Bureau of Labor Statistics (BLS) Data. 2019 averages carried forward to 2020 for illustration purposes.

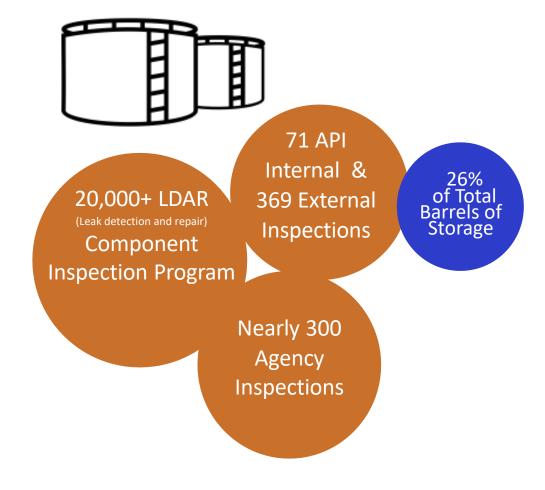


RESPONSIBLE OPERATIONS: ASSURING SAFETY AND RELIABILITY THROUGH INSPECTION



In 2020, We Continued to Execute on Our Rigorous Inspection Program
Across Our Assets







RESPONSIBLE OPERATIONS: ASSURING SAFETY AND RELIABILITY THROUGH MONITORING



NuStar Transports and Stores Energy Safely, Reliably and Efficiently Because We Monitor Every Tank and Every Mile of Pipeline, 24/7/365



- NuStar's control room operates 24 hours a day, 7 days a week, 365 days a year with state-of-the-art flow and pressure monitors
- Over 99% of our pipeline mileage is inspected with inline inspections tools and we perform other inspections on the remaining 1%
- Integrity Management for our tanks includes daily Audio,
 Visual and Olfactory (AVO) inspections in addition to API internal and external tank assessments
- During 2015-2020, NuStar invested over \$317 million to ensure the safety, efficiency and reliability of our assets



RESPONSIBLE OPERATIONS: INCREASING EFFICIENCY AND LOWERING EMISSIONS



NuStar's Goal is to Reduce Emission Intensity in Relation to Volume of Product Handled as We Continue to Grow Our Operations



We are always
looking for ways to
optimize our systems
to reduce energy use
and increase
energy efficiency

NuStar facilities
meet or exceed the
Clean Air Act, state
air laws and their
emission
regulations

Emission Reductions Actions Include:

- Switching diesel pumps to electric and pursuing wind and solar power sources
- Upgraded to LED lighting at 60 facilities, with more to come
- Using drag reducing agent (DRA) and variable frequency drives (VFDs) on our pipelines to increase our energy efficiency
- Obtaining emission offsets for renewable fuels and other projects
- Operating and maintaining vapor recovery and combustor systems, many of them over 99% efficient



NuStar facilities meet or exceed air emission permits, including for operations and modifications

We are exploring further investments in lower emission and low-carbon fuels including hydrogen and renewables



RESPONSIBLE OPERATIONS: PREPARING FOR EMERGENCIES



We Regularly Review, Audit, Update and Test Our Response Plan and Conduct Drills

- We perform joint drills and exercises with regulatory agencies and jurisdictions to ensure that our plans are robust
- We also perform internal terminal and pipeline training exercises that include:
 - Full-scale personnel deployment
 - Tabletop exercises
 - Equipment deployment
 - Unannounced preparedness exercises

Despite COVID-19 restrictions, NuStar still performed over 400 drills & exercises We have **Emergency Response** Teams at key facilities We completed more than 14,000 ANAGEMENT SYS hours of emergency response, environmental and safety training NuStar responded to more than 90,000

Call Before You Dig

requests

We maintain a dedicated **Emergency Operations Center**

We held more than 180 in person public safety meetings and distributed almost 700,000 safety brochures

Annual Multi-Party Exercises

NuStar team members participated in multiple stakeholder emergency exercises with over 350 participants, including several governmental agencies

These exercises enhance NuStar's ability to respond to a large-scale incident beyond the response capacity of a single region or business unit

Statistics are for 2020



RESPONSIBLE OPERATIONS: CYBERSECURITY ACROSS THE COMPANY



As an Operator of Critical Energy Infrastructure, We Recognize the Importance of Cybersecurity, and We Have Built and Continue to Test and Improve a Robust Program to Prevent, Detect and Respond to Potential Threats

Composed of representatives from across the company, our Cyber Risk Governance Committee oversees the effectiveness of our Cybersecurity Program and reports to our Board and executive management



NuStar's Cybersecurity Program includes:

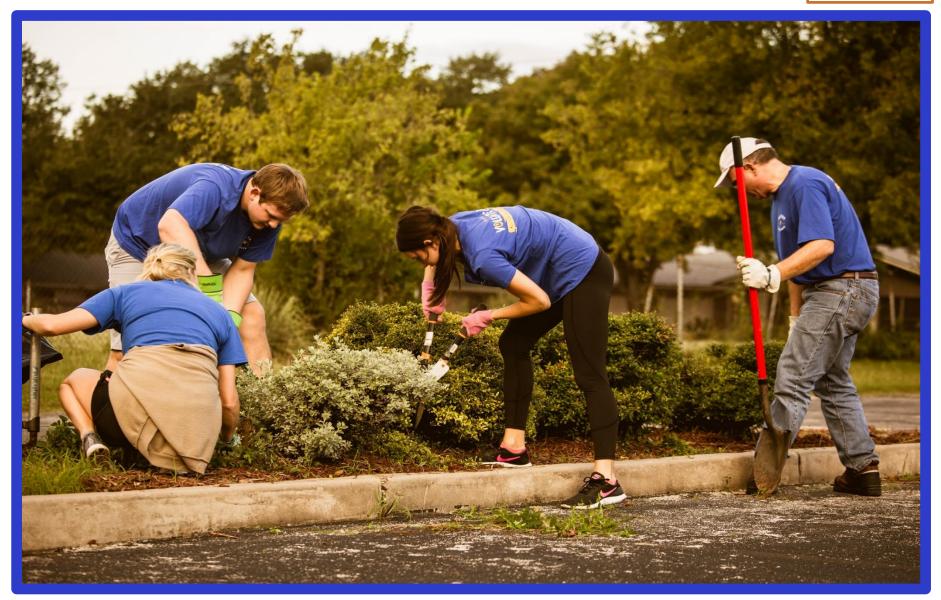
- Participation in industry and peer cybersecurity groups
- Vulnerability scanning, patch management, and penetration tests across our systems
- Cyber Incident Response Plan and cross-organizational tabletop exercises
- Regular risk assessments
- Annual cybersecurity training for all employees with 'refresher' activities throughout the year



SOCIAL



Engaging Our Employees & Building Our Communities



OUR AWARDS & RECOGNITIONS

We Have Been Recognized for Our Safe, Responsible Operations and Our Commitment to Our Employees and Diversity

12
times
FORTUNE
100
BEST
COMPANIES
TO WORK FOR

















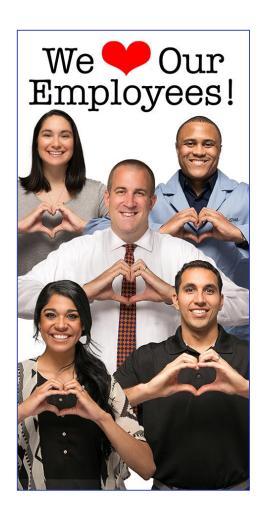




COMMITTED TO NURTURING DIVERSITY



We are Focused on Assuring NuStar is a Positive, Inclusive and Rewarding Workplace With a Diverse, Representative Workforce, at Every Level, From Rank and File to Upper Management

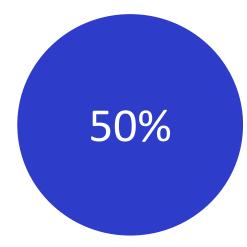








of our <u>Corporate</u>
<u>HQ employees</u>
<u>who are</u>
<u>managers+</u>
are women &
minorities



of our <u>Senior</u>
<u>Executive Team</u>
are women &
minorities



COMMITTED TO COMMUNITY ENGAGEMENT



We Invest in Our Communities: Partnering With Local Organizations and Helping to Build Safe, Vibrant Communities

- Our employees take great pride in giving back and building a brighter future for our neighbors by contributing time, talent, money and other resources to hundreds of community initiatives each year
- NuStar maintains <u>local volunteer councils</u> in each community in which we operate to contribute to the charitable and civic causes unique to that local community

Over 80
board positions
held by NuStar
employees on
non-profit boards









COMMITTED TO INVESTING IN OUR EMPLOYEES



We Invest in Our Employees' Well-being and Development, and That Investment has Provided Great Returns Demonstrated by Our Low 2.5% Voluntary Turnover Rate



- 12 times
 FORTUNE
 100
 BEST
 COMPANIES
 TO WORK FOR
- We are proud to provide our employees with one of the best health & welfare benefits packages in the industry* and other resources to support our employees' well-being
- We provide leadership and development opportunities through:
 - ✓ Clearly defined career paths
 - ✓ Professional training
 - ✓ Educational reimbursement
 - Internship program across our organization
 - ✓ Scholarships for higher education²

We provide benefits valued at 36% of an employee's salary

We believe that if you take care of the employees, the employees will take care of the company, our unitholders and our communities.

-Bill Greehey

Chairman of the Board, NuStar Energy L.P.

^{1 -} Excludes retirements * According to McGriff 2 - For employees' dependents



COMMITTED TO INVESTING IN OUR COMMUNITIES THROUGH GIVING



We Focus on Addressing Critical Needs in Our Communities

- In 2020, <u>99.9%</u> of our U.S. employees contributed to our recordbreaking United Way campaign
- Thanks to our employees' and our directors' generous gifts and our company match, we pledged a record \$4.7 million to United Way in 2020
- Also in 2020, our pledge was the <u>highest average per capita</u> contribution in the United States



99.9%
United Way participation in 2020



\$4.7MM

Pledged to United Way in 2020



COMMITTED TO FIGHTING HOMELESSNESS THROUGH OUR SUPPORT OF HAVEN FOR HOPE



Proudly Supporting the Effort to Transform the Lives of Homeless Men, Women and Children

- Bill Greehey, NuStar's Chairman of the Board, founded Haven for Hope and continues to serve as the organization's Chairman
- Haven for Hope's transformational campus provides comprehensive social services for single men and women and families with children, including:
 - ✓ Short-term residential housing on-campus
 - Substance abuse and mental health treatment
 - Employment, education and legal services
 - Life-skills training
 - Healthcare
 - Childcare
- Each year, NuStar hosts the annual NuHope Golf Classic to support Haven
 - ✓ The tournament has raised nearly \$48

 million for Haven over the past 13 years



Haven has assisted nearly

15,000
individuals

with
housing¹



1 – From homelessness to permanent or supportive housing



GOVERNANCE



Assuring Responsive Management





SUSTAINABILITY & RISK MANAGEMENT



Our Board Takes a Comprehensive Approach to Oversight of Environmental, Social and Governance Matters With Accountabilities Designated Across all Board Committees

Board CFO Executive Committee Sustainability Committee

Our Board is responsible for identifying and understanding our principal business risks, including sustainability risks, and overseeing management's efforts in monitoring, managing and mitigating those risks

- Management is responsible for day-to-day assessment and management of enterprise-level risk
- The Board interfaces regularly with management and receives periodic reports that include updates on:
 - ✓ Health, safety & environmental program
 - ✓ Financial performance
 - ✓ Employee wellness
 - ✓ Diversity & inclusion
 - ✓ Community investment

- ✓ Legal matters
- Cybersecurity
- ✓ Operational results
- ✓ Internal controls
- At least once annually, the Board meets to focus on strategic planning, including identifying and addressing:
 - ✓ Strategic risks
 - ✓ Potential opportunities



BOARD OVERSIGHT & EXECUTIVE MANAGEMENT



Our Diverse and Experienced Board of Directors Provides Effective Oversight While Our Dedicated Executives Ensure Safe Day-to-day Operations

Our Board of Directors:

- Is composed of a majority of independent directors
 - Bill Greehey, Chairman of the Board
 - **Brad Barron**, President & CEO
 - **Dan Bates**
 - **Bill Burnett**
 - **Fully Clingman**
 - **Dan Hill**
 - **Jelynne LeBlanc-Burley**
 - **Bob Munch**
 - **Grady Rosier**
- Bring diverse perspectives, expertise and experience from:
 - Energy & commodities ✓ Mental health & wellness

78%

Independent

- Financial & banking
- ✓ Technology

Government

Transportation

- Healthcare
- Evaluate the Board and its committees each year
- Participate in compensation, audit and nominating/governance committees comprised solely of independent directors

Our Senior Executive Team:

- **Brad Barron**, President & CEO
- Mary Rose Brown, EVP & CAO
- **Danny Oliver**, EVP- Business Development & Engineering
- **Amy Perry**, EVP- Strategic Development & GC
- Tom Shoaf, EVP & CFO
- Jorge del Alamo, SVP & Controller
- Manish Kapoor, SVP & CIO
- Mark Trexler, SVP- Operations & HSE



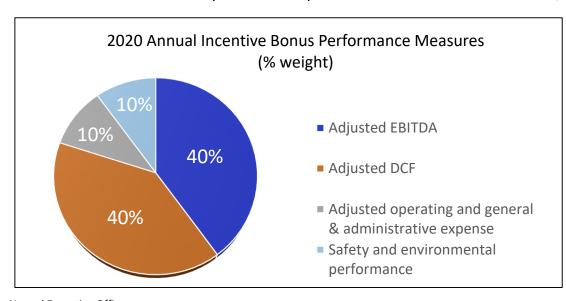


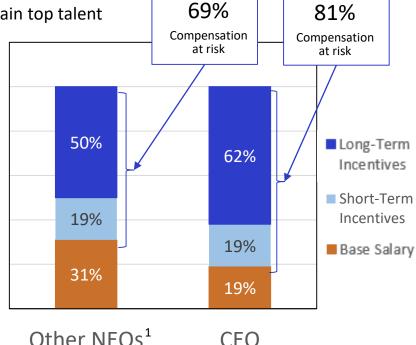
EXECUTIVE COMPENSATION

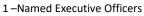


Our Executive Compensation Program is Focused on Pay-for-performance to Align NuStar's Strategic Priorities With Those of Our Investors

- Our philosophy for compensating our executive officers is based on the belief that a significant portion of executive compensation should be incentive-based and determined by both the performance of NuStar Energy, as well as each executive's individual performance
- Our executive compensation programs are designed to accomplish the following long-term objectives:
 - ✓ Increase value to unitholders, while practicing good corporate governance
 - Support our business strategy and business plan
 - Provide flexibility to respond to the continually changing environment
 - ✓ Align executive incentive compensation with short- and long-term results
 - ✓ Provide market-competitive compensation and benefits to attract/retain top talent









OUR BOARD AND OUR EXECUTIVES ARE ALSO INVESTORS



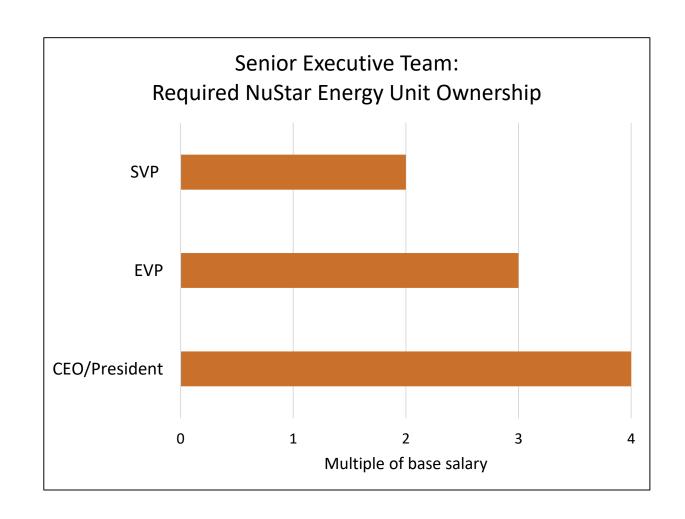
Our Board of Directors and Our Executives are Invested in NuStar's Future Through
Their Ownership of NuStar Units

Our independent directors are each required to acquire and hold NuStar units with an aggregate value of

2X

their annual

cash retainer





CONTACT INFORMATION





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SUSTAINABILITY

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For additional information about corporate sustainability at NuStar, visit http://www.NuStarEnergy.com/Sustainability



APPENDIX: RECONCILATION OF NON-GAAP FINANCIAL INFORMATION

NuStar Energy L.P. utilizes financial measures, such as earnings before interest, taxes, depreciation and amortization (EBITDA), distributable cash flow (DCF) and distribution coverage ratio, which are not defined in U.S. generally accepted accounting principles (GAAP). Management believes these financial measures provide useful information to investors and other external users of our financial information because (i) they provide additional information about the operating performance of the partnership's assets and the cash the business is generating, (ii) investors and other external users of our financial statements benefit from having access to the same financial measures being utilized by management and our board of directors when making financial, operational, compensation and planning decisions and (iii) they highlight the impact of significant transactions. We may also adjust these measures and/or calculate them based on continuing operations, to enhance the comparability of our performance across periods.

Our board of directors and management use EBITDA and/or DCF when assessing the following: (i) the performance of our assets, (ii) the viability of potential projects, (iii) our ability to fund distributions, (iv) our ability to fund capital expenditures and (v) our ability to service debt. In addition, our board of directors uses EBITDA, DCF and a distribution coverage ratio, which is calculated based on DCF, as some of the factors in its compensation determinations. DCF is used by the master limited partnership (MLP) investment community to compare partnership performance. DCF is used by the MLP investment community, in part, because the value of a partnership unit is partially based on its yield, and its yield is based on the cash distributions a partnership can pay its unitholders.

None of these financial measures are presented as an alternative to net income, or for any periods presented reflecting discontinued operations, income from continuing operations. They should not be considered in isolation or as substitutes for a measure of performance prepared in accordance with GAAP.



APPENDIX: RECONCILATION OF NON-GAAP FINANCIAL INFORMATION (CONTINUED)

The following is a reconciliation of (loss) income from continuing operations to EBITDA from continuing operations and adjusted EBITDA from continuing operations (in thousands of dollars):

	2020		2019	
(Loss) income from continuing operations	\$	(198,983)	\$	206,834
Interest expense, net		229,054		183,070
Income tax expense		2,663		4,754
Depreciation and amortization expense		285,101		272,924
EBITDA from continuing operations		317,835		667,582
Goodwill impairment loss (a)		225,000		_
Loss on sale (b)		34,697		
Loss on extinguishment of debt (c)		141,746		_
Other		3,963		
Adjusted EBITDA from continuing operations	\$	723,241	\$	667,582

- (a) Represents a non-cash goodwill impairment charge related to our crude oil pipelines reporting unit.
- (b) Represents the loss on the sale of the Texas City terminals in December 2020.
- (c) This adjustment mainly represents a loss associated with the repayment of \$500.0 million outstanding on our unsecured term loan credit agreement in the third quarter of 2020.



Year Ended December 31,