**Table of Contents** 

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### Form 8-K

Current Report Pursuant to Section 13 or 15(d) of the Securities Act of 1934

Date of Report (Date of earliest event reported): August 4, 2003

### Valero L.P.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

1-16417 (Commission File Number)

74-2956831 (I.R.S. Employer Identification No.)

**One Valero Place** San Antonio, Texas (Address of principal executive offices)

78212 (Zip Code)

(210) 370-2000 (Registrant's telephone number, including area code)

### TABLE OF CONTENTS

Item 7. Financial Statements and Exhibits. Item 9. Regulation FD Disclosure. Signatures Index to Exhibits Presentation by Valero L.P.

#### Item 7. Financial Statements and Exhibits.

(c) Exhibit

Exhibit No.

Description of Exhibit

99.1 Presentation by Valero L.P. (the "Partnership") in August 2003.

### Item 9. Regulation FD Disclosure.

The Partnership is furnishing herewith certain data being presented to analysts and investors in August 2003. The presentation is set forth in Exhibit 99.1 hereto and incorporated by reference herein. The exhibit is not filed but is furnished pursuant to Regulation FD.

### Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Valero L.P.

By:

Riverwalk Logistics, L.P. its general partner

By: Valero GP, LLC its general partner

> By: /s/ Bradley C. Barron Name: Bradley C. Barron Title: Corporate Secretary

Dated: August 5, 2003

### Index to Exhibits

Exhibit No.

Description of Exhibit

Presentation by Valero L.P. (the "Partnership") in August 2003.

99.1





Management Presentation August 2003

## **Forward Looking Statements**

### Cautionary Statement Regarding Forward-Looking Statements

This presentation includes forward-looking statements within the meaning of the Securities Litigation Reform Act of 1995 regarding future events and the future financial performance of Valero L.P. All forwardlooking statements are based on the partnership's beliefs as well as assumptions made by and information currently available to the partnership. These statements reflect the partnership's current views with respect to future events and are subject to various risks, uncertainties and assumptions. These risks, uncertainties and assumptions are discussed in the prospectus and prospectus supplement related to this offering, Valero L.P.'s 2002 annual report on Form 10-K and subsequent filings with the Securities and Exchange Commission.

2



# Offering Summary

Expected Gross Proceeds:	\$45 million	
Securities Offered:	Approximately 1,000,000 Common Units	
Last Price:	\$43.85 (Aug. 1)	
Ticker / Exchange:	VLI / NYSE	
Most Recent Announced		
Quarterly Distribution: <sup>(1)</sup>	\$0.75 per unit (\$3.00 per unit per year)	
Current Equity Yield:	~ 6.8%	
Tax Shield:	At least 80% through 2006	
Over-allotment Option:	150,000 common units (15%)	
Expected Pricing:	August 5, 2003	
Use of Proceeds:	Working capital and general partnership purposes, including future acquisitions and expansion capital projects	
Underwriter:	Lehman Brothers (Sole-Managed)	

(1) Payable August 14, 2003 to holders of record as of August 5, 2003, the record date. Units sold through this offering will be eligible to begin receiving distributions with respect to the third quarter, anticipated to be paid in November 2003. 3



# Management Representatives

<u>Name</u>	<u>Title</u>	
Curt Anastasio	President and Chief Executive Officer	
Steve Blank	Senior Vice President and Chief Financial Officer	
Eric Fisher	Director, Investor Relations	
	4 Valerolei	

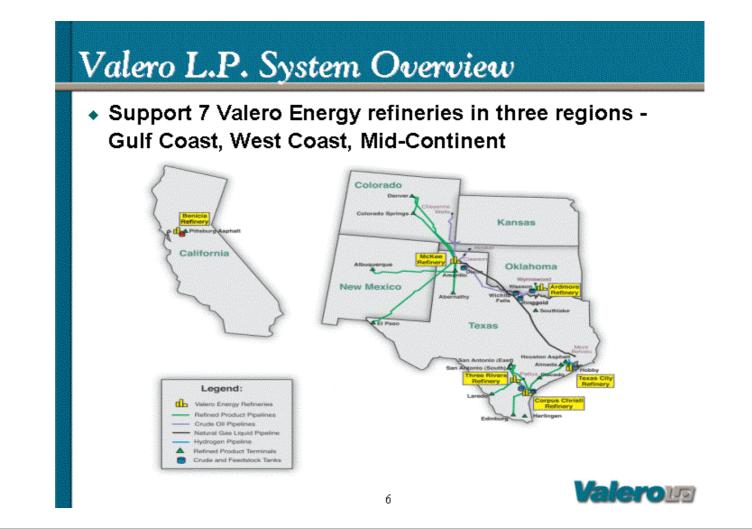
## **Key Investment Highlights**

- Solid track record of value creation for investors since April 2001 IPO
- Distribution growth of 25% since IPO
  - Recently announced third increase in distribution since IPO to \$.75 per unit per quarter
  - Excellent distribution coverage
    - 1.4 times based on 2Q03 financial results (before GP split)
- Strongly supportive, financially sound sponsor
- Opportunities to grow distributions through accretive acquisitions and internal investments

5

- Strong balance sheet
- Significant liquidity (\$175mm of revolver capacity)

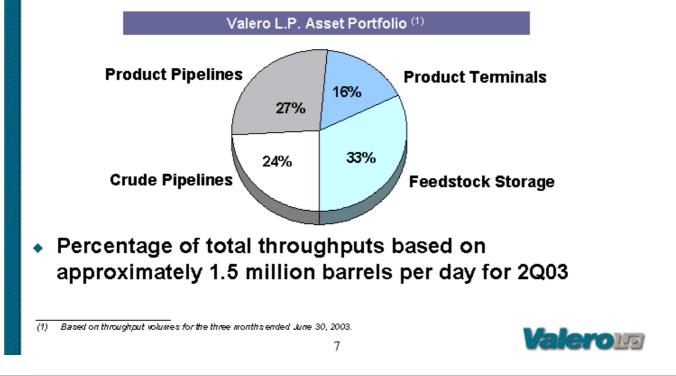




# **Balanced Portfolio of Assets**

Stable, fee-based assets

No direct exposure to commodity price volatility

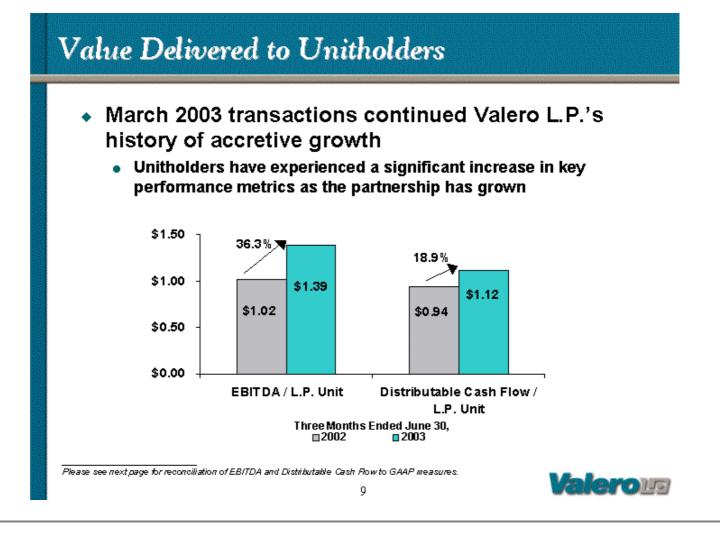


## March 2003 Offerings/Transaction Summary

- \$350 million of assets acquired from Valero Energy
  - Crude and feedstock tanks at Corpus Christi, Texas City and Benicia refineries
  - Refined product pipelines and terminals in South Texas
- Significantly increased scale and asset diversification
  - Increased the number of refineries served to seven
  - Enhanced stability of earnings
- Post-transaction, Valero L.P. de-consolidated from Valero Energy for accounting purposes
  - Redeemed 3.8 million common units from Valero Energy
  - Reduced Valero Energy's ownership from 74% to 48%, most of which is subordinated
  - Allows Valero L.P. and Valero Energy to pursue independent growth strategies







## Reconciliation

(\$ in millions)	Three Months Ended June 30,	
	2003	2002
Income before income tax expense	\$18.1	\$14.9
Plus interest expense, net	4.7	0.8
Plus depreciation and amortization	<u>7.3</u>	<u>3.9</u>
EBITDA <sup>(1)</sup>	\$30.1	\$19.6
Less equity income for Skelly-Belvieu	(0.6)	(0.8)
Less interest expense, net	(4.7)	(0.8)
Less maintenance capital expenditures	(1.5)	(0.7)
Plus distributions from Skelly - Belvieu	<u>0.9</u>	<u>0.8</u>
Distributable cash flow	\$24.2	<u>\$18.1</u>
Weighted average L.P. units outstanding (MM)	21.7	19.3
EBITDA / L.P. Unit	\$1.39	\$1.02
Distributable Cash Flow / L.P. Unit	\$1.12	\$0.94

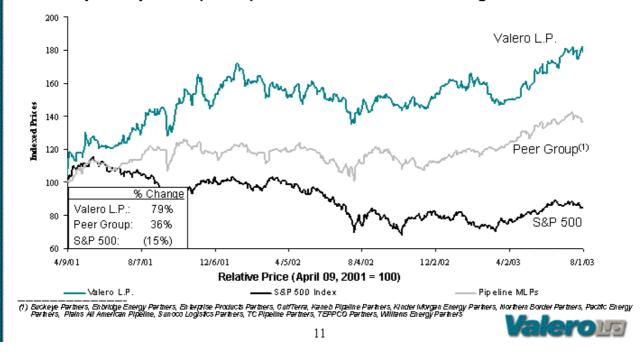
(i) Interagement uses ESITD A and distibutable cash from because they are widely accepted financial indicators used by some investors and analysis to analyze and compare partnerships on the basis of operating performance. Neither measure is intended to represent cash froms for the periods shown, nor are they presented as an alternative to operating income or income before tax expense.





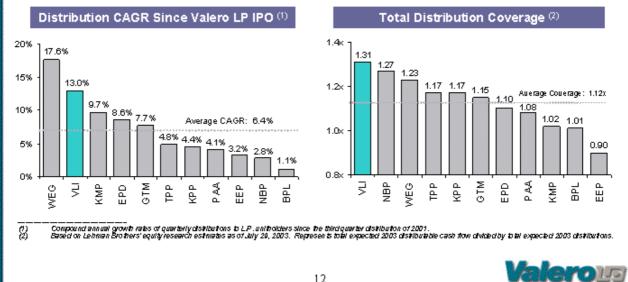
## Valero L.P. Has Outperformed Peers Since IPO

- 109% total unitholder return since IPO (assumes distributions are reinvested)
  - 79% unit price appreciation; 25% increase in distribution / L.P. unit
- Unit price up \$7.10 (19.3%) since the March 2003 offering



### Leading Growth Story with Strong Coverage

- Valero L.P. has delivered distribution growth over 2x the peer ٠ average since its IPO
- Even with its historical growth in distributions, Valero L.P. maintains the strongest distribution coverage in the group





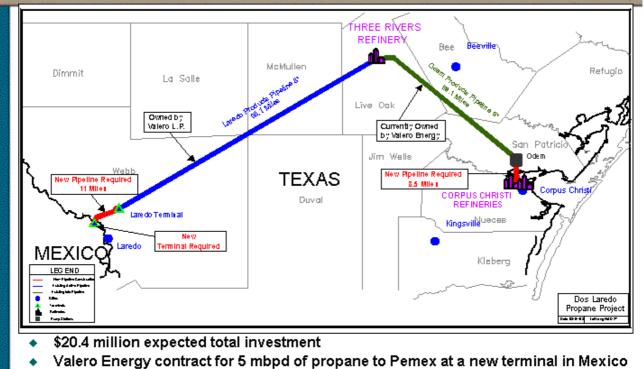
## Strong Relationship with Valero Energy

- Valero L.P. assets key to refinery operations
  - Long-term handling and throughput agreements in place
    - 100% of feedstocks at 3 refineries
    - 75% of feedstocks and production at 3 refineries
- Significant retained interest
  - 48% ownership (43% of which are subordinated units)
  - GP incentive distribution at around 6%
- Valero Energy and third party customers retain all direct commodity risk
- Win/win opportunities to grow both entities' logistics presence





## **Dos Laredos Project**



 Valero L.P. and Valero Energy currently negotiating throughput agreement; first delivery expected in early 1Q 2004

14



## **Opportunities for Further Growth**

- Competitive cost of capital
  - In low incentive distribution splits (i.e. total general partner distribution currently around 6% of distributable cash flow)
- Financial flexibility
  - \$175 million available under credit facility
- Organic opportunities
  - Increase utilization rates
  - New projects
- External opportunities
  - Third party acquisitions
  - Valero Energy contributions
- Potential distribution growth
  - Leading MLPs target 10%+ annual growth rate
  - Current distribution coverage exceptionally strong at 1.4x

15

alerou