## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

**FORM 10-K** 

[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2010

OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

**Commission File Number 1-16417** 



NUSTAR ENERGY L.P.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

2330 North Loop 1604 West San Antonio, Texas (Address of principal executive offices) 74-2956831 (I.R.S. Employer Identification No.)

> 78248 (Zip Code)

Registrant's telephone number, including area code (210) 918-2000

Securities registered pursuant to Section 12(b) of the Act: Common units representing partnership interests listed on the New York Stock Exchange.

#### Securities registered pursuant to 12(g) of the Act: None.

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes [X] No [ ]

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes [ ] No [X]

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [X] No [ ]

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. []

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule12b-2 of the Exchange Act:

 Large accelerated filer
 [X]
 Accelerated filer []

 Non-accelerated filer
 [] (Do not check if a smaller reporting company)
 Smaller reporting company
 []

 Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [] No [X]
 []
 []

The aggregate market value of the common units held by non-affiliates was approximately \$3,118 million based on the last sales price quoted as of June 30, 2010, the last business day of the registrant's most recently completed second quarter.

The number of common units outstanding as of February 1, 2011 was 64,610,549.

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### PART I

Unless otherwise indicated, the terms "NuStar Energy L.P.," "the Partnership," "we," "our" and "us" are used in this report to refer to NuStar Energy L.P., to one or more of our consolidated subsidiaries or to all of them taken as a whole. In the following Items 1., 1A. and 2., "Business, Risk Factors and Properties," we make certain forward-looking statements, including statements regarding our plans, strategies, objectives, expectations, intentions and resources. The words "forecasts," "intends," "believes," "expects," "plans," "scheduled," "goal," "may," "anticipates," "estimates" and similar expressions identify forward-looking statements we do not undertake to update, revise or correct any of the forward-looking information. You are cautioned that such forward-looking statements should be read in conjunction with our disclosures beginning on page 38 of this report under the heading: "CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION."

## ITEM 1. BUSINESS, RISK FACTORS AND PROPERTIES

#### **OVERVIEW**

NuStar Energy L.P. (NuStar Energy), a Delaware limited partnership, completed its initial public offering of common units on April 16, 2001. Our common units are traded on the New York Stock Exchange (NYSE) under the symbol "NS." Our principal executive offices are located at 2330 North Loop 1604 West, San Antonio, Texas 78248 and our telephone number is (210) 918-2000.

We are engaged in the terminalling and storage of petroleum products, the transportation of petroleum products and anhydrous ammonia, and asphalt refining and fuels marketing. We divide our operations into the following three operating segments: storage, transportation, and asphalt and fuels marketing. As of December 31, 2010, our assets included:

- 65 terminal and storage facilities providing approximately 80.4 million barrels of storage capacity;
- 5,605 miles of refined product pipelines with 21 associated terminals providing storage capacity of 4.6 million barrels and two tank farms providing storage capacity of 1.2 million barrels;
- 2,000 miles of anhydrous ammonia pipelines;
- 812 miles of crude oil pipelines with 16 associated storage tanks providing storage capacity of 1.9 million barrels; and
- two asphalt refineries with a combined throughput capacity of 104,000 barrels per day and two associated terminal facilities with a combined storage capacity of 5.0 million barrels.

We conduct our operations through our wholly owned subsidiaries, primarily NuStar Logistics, L.P. (NuStar Logistics) and NuStar Pipeline Operating Partnership L.P. (NuPOP). Our revenues include:

- tariffs for transporting crude oil, refined products and anhydrous ammonia through our pipelines;
- fees for the use of our terminals and crude oil storage tanks and related ancillary services; and
- sales of asphalt and other refined petroleum products.

Our business strategy is to increase per unit cash distributions to our partners through:

- continuous improvement of our operations by improving safety and environmental stewardship, cost controls and asset reliability and integrity;
- internal growth through enhancing the utilization of our existing assets by expanding our business with current and new customers as well as investments in strategic expansion projects;
- external growth from acquisitions that meet our financial and strategic criteria;
- complementary operations such as our product marketing and trading organization, which we created to capitalize on opportunities to optimize the use and profitability of our assets; and
- growth and improvement of our asphalt operations to benefit from anticipated decreases in overall asphalt supply and higher asphalt margins.

The term "throughput" as used in this document generally refers to the crude oil or refined product barrels or tons of ammonia, as applicable, that pass through our pipelines, terminals, storage tanks or refineries.

Our internet website address is <u>http://www.nustarenergy.com</u>. Information contained on our website is not part of this report. Our annual reports on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K filed with (or furnished to) the Securities and Exchange Commission (SEC) are available on our internet website, free of charge, as soon as reasonably practicable after we file or furnish such material (select the "Investors" link, then the "Financial Reports SEC Filings" link). We also post our corporate governance guidelines, code of business conduct and ethics, code of ethics for senior financial officers and the charters of our board's committees on our internet website free of charge (select the "Investors" link, then the "Corporate Governance" link). Our governance documents are available in print to any unitholder that makes a written request to Corporate Secretary, NuStar Energy L.P., 2330 North Loop 1604 West, San Antonio, Texas 78248.

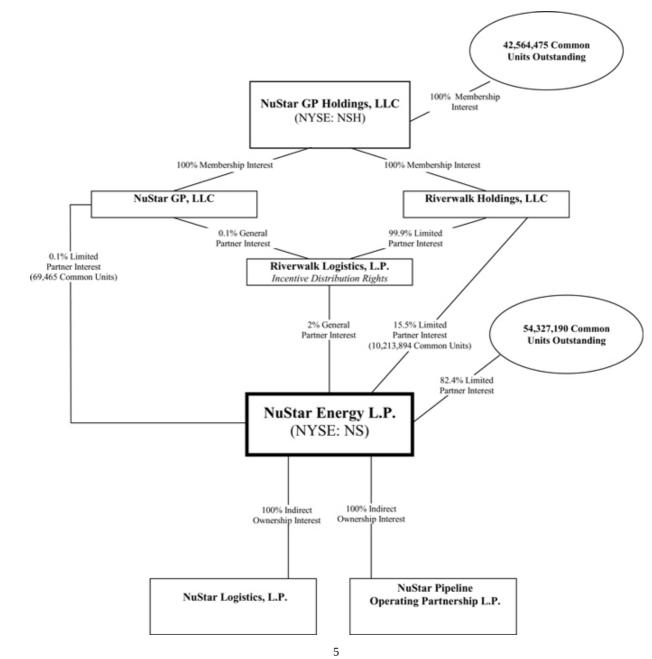
### RECENT DEVELOPMENTS

On May 21, 2010, we acquired the capital stock of Asphalt Holdings, Inc. for \$53.3 million, including liabilities assumed. The acquisition included three storage terminals with 24 storage tanks and an aggregate capacity of approximately 1.8 million barrels located in Alabama along the Mobile River.

# ORGANIZATIONAL STRUCTURE

Our operations are managed by NuStar GP, LLC, the general partner of our general partner. NuStar GP, LLC, a Delaware limited liability company, is a consolidated subsidiary of NuStar GP Holdings, LLC (NuStar GP Holdings) (NYSE: NSH).

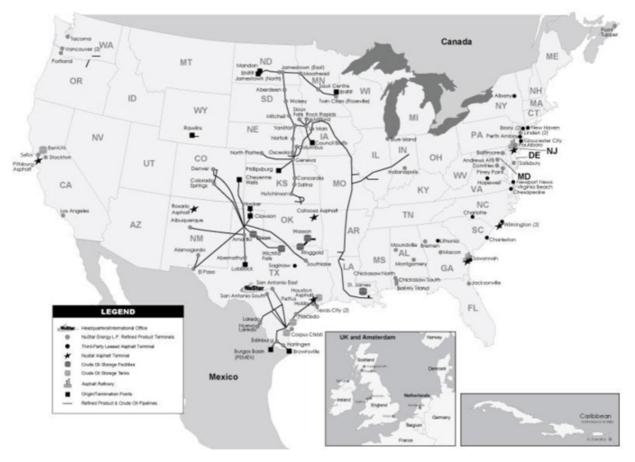
The following chart depicts our organizational structure at December 31, 2010.



# SEGMENTS

Our three reportable business segments are storage, transportation, and asphalt and fuels marketing. Detailed financial information about our segments is included in Note 23 in the Notes to Consolidated Financial Statements in Item 8. "Financial Statements and Supplementary Data."

The following map depicts our operations at December 31, 2010.



#### STORAGE

Our storage segment includes terminal and storage facilities that provide storage and handling services on a fee basis for petroleum products, specialty chemicals, crude oil and other liquids and crude oil storage tanks used to store and deliver crude oil. In addition, our terminals located on the island of St. Eustatius in the Caribbean and Point Tupper, Nova Scotia provide services such as pilotage, tug assistance, line handling, launch service, emergency response services and other ship services. As of December 31, 2010, we owned and operated:

- 55 terminal and storage facilities in the United States, with a total storage capacity of approximately 50.6 million barrels;
- A terminal on the island of St. Eustatius with a tank capacity of 13.0 million barrels and a transshipment facility;
- A terminal located in Point Tupper with a tank capacity of 7.4 million barrels and a transshipment facility;
- Six terminals located in the United Kingdom and one terminal located in Amsterdam, the Netherlands, having a total storage capacity of approximately 9.4 million barrels; and
- A terminal located in Nuevo Laredo, Mexico.

#### **Description of Largest Terminal Facilities**

*St. Eustatius.* We own and operate a 13.0 million barrel petroleum storage and terminalling facility located on the island of St. Eustatius in the Caribbean (formerly the Netherlands Antilles), which is located at a point of minimal deviation from major shipping routes. This facility is capable of handling a wide range of petroleum products, including crude oil and refined products, and it can accommodate the world's largest tankers for loading and discharging crude oil and other petroleum products. A two-berth jetty, a two-berth moopile with platform and buoy systems, a floating hose station and an offshore single point mooring buoy with loading and unloading capabilities serve the terminal's customers' vessels. The St. Eustatius facility has a total of 59 tanks. The fuel oil and petroleum product facilities have in-tank and in-line blending capabilities, while the crude tanks have tank-to-tank blending capability and in-tank mixers. In addition to the storage and blending services at St. Eustatius, this facility has the flexibility to utilize certain storage capacity for both feedstock and refined products to support our atmospheric distillation unit. This unit is capable of processing up to 25,000 barrels per day of feedstock, ranging from condensates to heavy crude oil. We own and operate all of the berthing facilities at the St. Eustatius terminal. Separate fees apply for the use of the berthing facilities, as well as associated services, including pilotage, tug assistance, line handling, launch service, spill response services and other ship services.

*Point Tupper.* We own and operate a 7.4 million barrel terminalling and storage facility located at Point Tupper on the Strait of Canso, near Port Hawkesbury, Nova Scotia, which is located approximately 700 miles from New York City and 850 miles from Philadelphia. This facility is the deepest independent, ice-free marine terminal on the North American Atlantic coast, with access to the East Coast, Canada and the Midwestern United States via the St. Lawrence Seaway and the Great Lakes system. With one of the premier jetty facilities in North America, the Point Tupper facility can accommodate substantially all of the world's largest, fully laden very large crude carriers and ultra large crude carriers for loading and discharging crude oil, petroleum products and petrochemicals. Crude oil and petroleum product movements at the terminal are fully automated. Separate fees apply for the use of the jetty facility, as well as associated services, including pilotage, tug assistance, line handling, launch service, spill response services and other ship services. We also charter tugs, mooring launches and other vessels to assist with the movement of vessels through the Strait of Canso and the safe berthing of vessels at the terminal facility.

*Piney Point, Maryland.* Our terminal and storage facility in Piney Point is located on approximately 400 acres on the Potomac River. The Piney Point terminal has approximately 5.4 million barrels of storage capacity in 28 tanks and is the closest deep-water facility to Washington, D.C. This terminal competes with other large petroleum terminals in the East Coast water-borne market extending from New York Harbor to Norfolk, Virginia. The terminal currently stores petroleum products consisting primarily of fuel oils and asphalt. The terminal has a dock with a 36-foot draft for tankers and four berths for barges. It also has truck-loading facilities, product-blending capabilities and is connected to a pipeline that supplies residual fuel oil to two power generating stations.

*St. James, Louisiana*. Our St. James terminal has 26 crude oil storage tanks with a total capacity of approximately 5.0 million barrels. Additionally, the facility has a rail-loading facility and three docks with barge and ship access. The facility is located on almost 900 acres of land, some of which is undeveloped.

*Amsterdam*. Our Amsterdam terminal has 44 storage tanks with a total capacity of approximately 3.8 million barrels. This facility is located at the Port of Amsterdam and primarily stores petroleum products including gasoline, diesel and fuel oil. This facility has two docks for vessels and five docks for inland barges.

*Linden, New Jersey.* We own 50% of ST Linden Terminal LLC, which owns a terminal and storage facility in Linden, New Jersey. The terminal is located on a 44-acre facility that provides it with deep-water terminalling capabilities at New York Harbor. This terminal primarily stores petroleum products, including gasoline, jet fuel and fuel oils. The facility has a total capacity of approximately 4.0 million barrels in 24 tanks and can receive and deliver products via ship, barge and pipeline. The terminal includes two docks and leases a third with draft limits of 36, 26 and 20 feet, respectively.

#### Terminal and Storage Facilities

The following table sets forth information about our terminal and storage facilities as of December 31, 2010:

| <u>Facility</u>                        | Tank<br><u>Capacity</u><br>(Barrels) | Number of<br><u>Tanks</u> | Primary Products Handled                |
|--|--------------------------------------|---------------------------|---|
| U.S. Terminals and Storage Facilities: |                                      |                           |   |
| Mobile, AL (Blakely Island)            | 1,100,000                            | 8                         | Crude oil and feedstocks                |
| Mobile, AL (Chickasaw)                 | 286,000                              | 10                        | Asphalt                                 |
| Mobile, AL (Chickasaw North)           | 294,000                              | 3                         | Crude oil                               |
| Montgomery, AL                         | 162,000                              | 7                         | Petroleum products                      |
| Moundville, AL                         | 310,000                              | 6                         | Petroleum products                      |
| Los Angeles, CA                        | 606,000                              | 19                        | Petroleum products                      |
| Benicia, CA                            | 3,815,000                            | 16                        | Crude oil and feedstocks                |
| Pittsburg, CA                          | 361,000                              | 10                        | Asphalt                                 |
| Selby, CA                              | 2,829,000                            | 22                        | Petroleum products, ethanol             |
| Stockton, CA                           | 713,000                              | 28                        | Petroleum products, ethanol, fertilizer |
| Colorado Springs, CO                   | 320,000                              | 7                         | Petroleum products, ethanol             |
| Denver, CO                             | 100,000                              | 8                         | Petroleum products, ethanol             |
| Jacksonville, FL                       | 2,505,000                            | 34                        | Petroleum products, asphalt             |
| Bremen, GA                             | 178,000                              | 8                         | Petroleum products                      |
| Macon, GA (a)                          | 307,000                              | 10                        | Petroleum products                      |
| Savannah, GA                           | 857,000                              | 21                        | Petroleum products, chemicals           |
| Blue Island, IL                        | 719,000                              | 14                        | Petroleum products, ethanol             |
| Indianapolis, IN                       | 366,000                              | 18                        | Petroleum products                      |
| St. James, LA                          | 5,045,000                            | 26                        | Crude oil and feedstocks                |
| Andrews AFB, MD (a)                    | 72,000                               | 3                         | Petroleum products                      |
| Baltimore, MD                          | 814,000                              | 47                        | Chemicals, asphalt, petroleum products  |
| Piney Point, MD                        | 5,404,000                            | 28                        | Petroleum products, asphalt             |
| Salisbury, MD                          | 177,000                              | 14                        | Petroleum products                      |
| Wilmington, NC                         | 304,000                              | 12                        | Asphalt                                 |
| Linden, NJ                             | 353,000                              | 9                         | Petroleum products                      |
| Linden, NJ (b)                         | 3,957,000                            | 24                        | Petroleum products                      |
| Paulsboro, NJ                          | 69,000                               | 9                         | Petroleum products                      |
| Alamogordo, NM (a)                     | 120,000                              | 5                         | Petroleum products                      |
| Albuquerque, NM                        | 245,000                              | 10                        | Petroleum products, ethanol             |
| Rosario, NM                            | 160,000                              | 8                         | Asphalt                                 |
| Catoosa, OK                            | 340,000                              | 24                        | Asphalt                                 |
| Portland, OR                           | 1,203,000                            | 32                        | Petroleum products, ethanol             |
| Abernathy, TX                          | 155,000                              | 7                         | Petroleum products                      |
| Amarillo, TX                           | 255,000                              | 8                         | Petroleum products                      |
| Corpus Christi, TX                     | 327,000                              | 10                        | Petroleum products                      |
| Corpus Christi, TX (North Beach)       | 1,600,000                            | 4                         | Crude oil and feedstocks                |
| Corpus Christi, TX                     | 4,023,000                            | 26                        | Crude oil and feedstocks                |
| Edinburg, TX                           | 267,000                              | 6                         | Petroleum products                      |
| El Paso, TX (c)                        | 343,000                              | 12                        | Petroleum products, ethanol             |
| Harlingen, TX                          | 315,000                              | 7                         | Petroleum products                      |
| Houston, TX (Hobby Airport)            | 106,000                              | 4                         | Petroleum products                      |
| Houston, TX                            | 85,000                               | 5                         | Asphalt                                 |
| Laredo, TX                             | 320,000                              | 7                         | Petroleum products                      |
| Placedo, TX                            | 97,000                               | 4                         | Petroleum products                      |

| <u>Facility</u>                           | Tank<br><u>Capacity</u><br>(Barrels) | Number of<br><u>Tanks</u> | Primary Products Handled                      |
|---|--------------------------------------|---------------------------|---|
| San Antonio (east), TX                    | 148,000                              | 5                         | Petroleum products                            |
| San Antonio (south), TX                   | 215,000                              | 5                         | Petroleum products                            |
| Southlake, TX                             | 575,000                              | 12                        | Petroleum products, ethanol                   |
| Texas City, TX                            | 125,000                              | 10                        | Petroleum products                            |
| Texas City, TX                            | 2,775,000                            | 67                        | Chemicals, petrochemicals, petroleum products |
| Texas City, TX                            | 3,087,000                            | 14                        | Crude oil and feedstocks                      |
| Dumfries, VA                              | 548,000                              | 14                        | Petroleum products, asphalt                   |
| Virginia Beach, VA (a)                    | 41,000                               | 2                         | Petroleum products                            |
| Tacoma, WA                                | 359,000                              | 14                        | Petroleum products, ethanol                   |
| Vancouver, WA                             | 328,000                              | 48                        | Chemicals                                     |
| Vancouver, WA                             | 408,000                              | 7                         | Petroleum products                            |
| Total U.S.                                | 50,593,000                           | 798                       |   |
| Foreign Terminals and Storage Facilities: |                                      |                           |   |
| St. Eustatius, Netherlands Antilles       | 12,986,000                           | 59                        | Petroleum products, crude oil and feedstocks  |
| Point Tupper, Canada                      | 7,354,000                            | 37                        | Petroleum products, crude oil and feedstocks  |
| Grays, England                            | 1,956,000                            | 53                        | Petroleum products                            |
| Eastham, England                          | 2,156,000                            | 162                       | Chemicals, petroleum products                 |
| Runcorn, England                          | 145,000                              | 4                         | Molten sulfur                                 |
| Grangemouth, Scotland                     | 565,000                              | 47                        | Petroleum products, chemicals                 |
| Glasgow, Scotland                         | 360,000                              | 16                        | Petroleum products                            |
| Belfast, Northern Ireland                 | 440,000                              | 41                        | Petroleum products                            |
| Amsterdam, the Netherlands                | 3,848,000                            | 44                        | Petroleum products                            |
| Nuevo Laredo, Mexico                      | 34,000                               | 5                         | Petroleum products                            |
| Total Foreign                             | 29,844,000                           | 468                       |   |
| Total Terminals and Storage Facilities    | 80,437,000                           | 1,266                     |   |

(a) Terminal facility also includes pipelines to U.S. government military base locations.

(b) We own 50% of this terminal through a joint venture.

(c) We own a 66.67% undivided interest in the El Paso refined product terminal. The tankage capacity and number of tanks represent the proportionate share of capacity attributable to our ownership interest.

#### **Storage Operations**

Revenues for the storage segment include fees for tank storage agreements, in which a customer agrees to pay for a certain amount of storage in a tank over a period of time (storage lease revenues), and throughput agreements, in which a customer pays a fee per barrel for volumes moving through our terminals (throughput revenues). Our terminals also provide blending, additive injections, handling and filtering services. We charge a fee for each barrel of crude oil and certain other feedstocks that we deliver to Valero Energy Corporation (Valero Energy)'s Benicia, Corpus Christi West and Texas City refineries from our crude oil storage tanks. Our facilities at Point Tupper and St. Eustatius charge fees to provide services such as pilotage, tug assistance, line handling, launch service, spill response services and other ship services.

#### **Demand for Refined Petroleum Products**

The operations of our refined product terminals depend in large part on the level of demand for products stored in our terminals in the markets served by those assets. The majority of products stored in our terminals are refined petroleum products. Demand for our terminalling services will generally increase or decrease with demand for refined petroleum products tends to increase or decrease with the relative strength of the economy.

#### Customers

We provide storage and terminalling services for crude oil and refined petroleum products to many of the world's largest producers of crude oil, integrated oil companies, chemical companies, oil traders and refiners. In addition, our blending capabilities in our storage assets have attracted customers who have leased capacity primarily for blending purposes. The largest customer of our storage segment is Valero Energy, which accounted for approximately 20% of the total revenues

of the segment for the year ended December 31, 2010. No other customer accounted for more than 10% of the revenues of the segment for this period.

#### **Competition and Business Considerations**

Many major energy and chemical companies own extensive terminal storage facilities. Although such terminals often have the same capabilities as terminals owned by independent operators, they generally do not provide terminalling services to third parties. In many instances, major energy and chemical companies that own storage and terminalling facilities are also significant customers of independent terminal operators. Such companies typically have strong demand for terminals owned by independent operators when independent terminals have more cost-effective locations near key transportation links, such as deep-water ports. Major energy and chemical companies also need independent terminal storage when their owned storage facilities are inadequate, either because of size constraints, the nature of the stored material or specialized handling requirements.

Independent terminal owners generally compete on the basis of the location and versatility of terminals, service and price. A favorably located terminal will have access to various cost-effective transportation modes both to and from the terminal. Transportation modes typically include waterways, railroads, roadways and pipelines. Terminals located near deep-water port facilities are referred to as "deep-water terminals," and terminals without such facilities are referred to as "inland terminals," although some inland facilities located on or near navigable rivers are served by barges.

Terminal versatility is a function of the operator's ability to offer complex handling requirements for diverse products. The services typically provided by the terminal include, among other things, the safe storage of the product at specified temperature, moisture and other conditions, as well as receipt at and delivery from the terminal, all of which must be in compliance with applicable environmental regulations. A terminal operator's ability to obtain attractive pricing is often dependent on the quality, versatility and reputation of the facilities owned by the operator. Although many products require modest terminal modification, operators with versatile storage capabilities typically require less modification prior to usage, ultimately making the storage cost to the customer more attractive.

The main competition at our St. Eustatius and Point Tupper locations for crude oil handling and storage is from "lightering," which is the process by which liquid cargo is transferred from larger vessels to smaller vessels, usually while at sea. The price differential between lightering and terminalling is primarily driven by the charter rates for vessels of various sizes. Lightering generally takes significantly longer than discharging at a terminal. Depending on charter rates, the longer charter period associated with lightering is generally offset by various costs associated with terminalling, including storage costs, dock charges and spill response fees. However, terminalling is generally safer and reduces the risk of environmental damage associated with lightering, provides more flexibility in the scheduling of deliveries and allows our customers to deliver their products to multiple locations. Lightering in U.S. territorial waters creates a risk of liability for owners and shippers of oil under the U.S. Oil Pollution Act of 1990 and other state and federal legislation. In Canada, similar liability exists under the Canadian Shipping Act. Terminalling also provides customers with the ability to access value-added terminal services.

Our crude oil storage tanks are physically integrated with and serve refineries owned by Valero Energy. Additionally, we have entered into various agreements with Valero Energy governing the usage of these tanks. As a result, we believe that we will not face significant competition for our services provided to those refineries.

#### TRANSPORTATION

Our pipeline operations consist of the transportation of refined petroleum products, crude oil and anhydrous ammonia. Refined product pipelines in Texas, Oklahoma, Colorado, New Mexico, Kansas, Nebraska, Iowa, South Dakota, North Dakota and Minnesota cover approximately 5,605 miles. Our crude oil pipelines in Texas, Oklahoma, Kansas, Colorado and Illinois cover 812 miles. Our anhydrous ammonia pipeline in Louisiana, Arkansas, Missouri, Illinois, Indiana, Iowa and Nebraska covers 2,000 miles. As of December 31, 2010, we owned and operated:

- refined product pipelines with an aggregate length of 3,255 miles originating at Valero Energy's McKee, Three Rivers and Corpus Christi refineries
  to certain of NuStar Energy's terminals, or to interconnections with third-party pipelines or terminals for further distribution, including a 25-mile
  hydrogen pipeline (collectively, the Central West System);
- a 1,910-mile refined product pipeline originating in southern Kansas and terminating at Jamestown, North Dakota, with a western extension to North Platte, Nebraska and an eastern extension into Iowa (the East Pipeline);
- a 440-mile refined product pipeline originating at Tesoro Corporation's Mandan, North Dakota refinery and terminating in Minneapolis, Minnesota (the North Pipeline);
- crude oil pipelines in Texas, Oklahoma, Kansas, Colorado and Illinois with an aggregate length of 812 miles and crude oil storage facilities providing 1.9 million barrels of storage capacity in Texas, Oklahoma and Colorado that are located along the crude oil pipelines; and
- a 2,000-mile anhydrous ammonia pipeline originating at the Louisiana delta area that travels north through the midwestern United States forking east and west to terminate in Nebraska and Indiana (the Ammonia Pipeline).

We charge tariffs on a throughput basis for transporting refined products, crude oil, feedstocks and anhydrous ammonia.

#### **Description of Pipelines**

*Central West System*. The Central West System pipelines were constructed to support the refineries to which they are connected. These pipelines are physically integrated with and principally serve refineries owned by Valero Energy. The refined products transported in these pipelines include gasoline, distillates (including diesel and jet fuel), natural gas liquids and other products produced primarily by Valero Energy's McKee, Three Rivers and Corpus Christi refineries. These pipelines deliver refined products to key markets in Texas, New Mexico and Colorado. The Central West System transported approximately 112.5 million barrels for the year ended December 31, 2010.

The following table lists information about each of our refined product pipelines included in the Central West System:

| Origin and Destination  | <u>Refinery</u> | <u>Length</u><br>(Miles) | <u>Ownership</u> | <u>Capacity</u><br>(Barrels/Day) |
|---|-----------------|--------------------------|------------------|----------------------------------|
| McKee to El Paso, TX  | McKee           | 408                      | 67%              | 40,000                           |
| McKee to Colorado Springs, CO                                   | McKee           | 256                      | 100%             | 38,000                           |
| Colorado Springs, CO to Airport                                 | McKee           | 2                        | 100%             | 14,000                           |
| Colorado Springs to Denver, CO                                  | McKee           | 101                      | 100%             | 32,000                           |
| McKee to Denver, CO   | McKee           | 321                      | 30%              | 9,870                            |
| McKee to Amarillo, TX (6") (a)                                  | McKee           | 49                       | 100%             | 51,000                           |
| McKee to Amarillo, TX (8") (a)                                  | McKee           | 49                       | 100%             |                                  |
| Amarillo to Abernathy, TX                                       | McKee           | 102                      | 67%              | 11,733                           |
| Amarillo, TX to Albuquerque, NM (b)                             | McKee           | 293                      | 50%              | 17,150                           |
| Abernathy to Lubbock, TX  | McKee           | 19                       | 46%              | 8,029                            |
| McKee to Southlake, TX  | McKee           | 375                      | 100%             | 27,300                           |
| Three Rivers to San Antonio, TX                                 | Three Rivers    | 81                       | 100%             | 33,600                           |
| Three Rivers to US/Mexico International Border near Laredo, TX  | Three Rivers    | 108                      | 100%             | 32,000                           |
| Corpus Christi to Three Rivers, TX                              | Corpus Christi  | 68                       | 100%             | 32,000                           |
| Three Rivers to Corpus Christi, TX                              | Three Rivers    | 72                       | 100%             | 15,000                           |
| Three Rivers to Pettus to San Antonio, TX                       | Three Rivers    | 103                      | 100%             | 30,000                           |
| Three Rivers to Pettus to Corpus Christi, TX (c)                | Three Rivers    | 87                       | 100%             | N/A                              |
| El Paso, TX to Kinder Morgan                                    | McKee           | 12                       | 67%              | 65,600                           |
| Corpus Christi to Pasadena, TX                                  | Corpus Christi  | 208                      | 100%             | 105,000                          |
| Corpus Christi to Brownsville, TX                               | Corpus Christi  | 194                      | 100%             | 45,000                           |
| US/Mexico International Border near Penitas, TX to Edinburg, TX | N/A             | 33                       | 100%             | 24,000                           |
| Clear Lake, TX to Texas City, TX                                | N/A             | 25                       | 100%             | N/A                              |
| Other refined product pipeline (d)                              | N/A             | 289                      | 50%              | N/A                              |
| Total   |                 | 3,255                    |                  | 631,282                          |

(a) The capacity information disclosed above for the McKee to Amarillo, Texas 6-inch pipeline reflects both McKee to Amarillo, Texas pipelines on a combined basis.

(b) Included in this segment are three refined product tanks with a total capacity of 114,000 barrels located at Tucamcari, New Mexico along the 10-inch Amarillo, Texas to Albequerque, New Mexico refined product pipeline.

(c) The refined product pipeline from Three Rivers to Pettus to Corpus Christi, Texas is temporarily idled.

(d) This category consists of the temporarily idled 6-inch Amarillo, Texas to Albuquerque, New Mexico refined product pipeline.

*East Pipeline*. The East Pipeline covers 1,910 miles and moves refined products and natural gas liquids north in pipelines ranging in diameter from 6 inches to 16 inches. The East Pipeline system also includes storage capacity of approximately 1.2 million barrels at our two tanks farms at McPherson and El Dorado, Kansas. The East Pipeline transports refined petroleum products and natural gas liquids to NuStar Energy and third party terminals along the system and to receiving pipeline connections in Kansas. Shippers on the East Pipeline obtain refined petroleum products from refineries in Kansas, Oklahoma and Texas. The East Pipeline transported approximately 51.2 million barrels for the year ended December 31, 2010.

*North Pipeline*. The North Pipeline originates at Tesoro's Mandan refinery and runs from west to east approximately 440 miles from its origin in Mandan, North Dakota to the Minneapolis, Minnesota area. For the year ended December 31, 2010, the North Pipeline transported approximately 13.7 million barrels.

*Pipeline-Related Terminals.* The East and North Pipelines also include 21 truck-loading terminals through which refined petroleum products are delivered to storage tanks and then loaded into petroleum product transport trucks. Revenues earned at these terminals relate solely to the volumes transported on the pipeline. Separate fees are not charged for the use

of these terminals. Instead, the terminalling fees are a portion of the transportation rate included in the pipeline tariff. As a result, these terminals are included in this segment instead of the storage segment.

The following table lists information about each of our refined product terminals connected to the East or North Pipelines:

| Location of Terminals | <u>Tank Capacity</u><br>(Barrels) | Number of<br><u>Tanks</u> | Related Pipeline<br><u>System</u> |
|-----------------------|-----------------------------------|---------------------------|-----------------------------------|
| Iowa:                 |                                   |                           |                                   |
| LeMars                | 103,000                           | 8                         | East                              |
| Milford               | 172,000                           | 11                        | East                              |
| Rock Rapids           | 223,000                           | 5                         | East                              |
| Kansas:               |                                   |                           |                                   |
| Concordia             | 79,000                            | 6                         | East                              |
| Hutchinson            | 114,000                           | 5                         | East                              |
| Salina                | 86,000                            | 8                         | East                              |
| Minnesota:            |                                   |                           |                                   |
| Moorhead              | 518,000                           | 10                        | North                             |
| Sauk Centre           | 116,000                           | 7                         | North                             |
| Roseville             | 479,000                           | 10                        | North                             |
| Nebraska:             |                                   |                           |                                   |
| Columbus              | 171,000                           | 8                         | East                              |
| Geneva                | 674,000                           | 37                        | East                              |
| Norfolk               | 182,000                           | 15                        | East                              |
| North Platte          | 247,000                           | 23                        | East                              |
| Osceola               | 79,000                            | 7                         | East                              |
| North Dakota:         |                                   |                           |                                   |
| Jamestown (North)     | 139,000                           | 6                         | North                             |
| Jamestown (East)      | 176,000                           | 11                        | East                              |
| South Dakota:         |                                   |                           |                                   |
| Aberdeen              | 181,000                           | 12                        | East                              |
| Mitchell              | 63,000                            | 6                         | East                              |
| Sioux Falls           | 381,000                           | 12                        | East                              |
| Wolsey                | 148,000                           | 20                        | East                              |
| Yankton               | 245,000                           | 25                        | East                              |
| Total                 | 4,576,000                         | 252                       |                                   |

*Ammonia Pipeline.* The 2,000 mile pipeline originates in the Louisiana delta area, where it has access to three marine terminals and three anhydrous ammonia plants on the Mississippi River. It runs north through Louisiana and Arkansas into Missouri, where at Hermann, Missouri, one branch splits and goes east into Illinois and Indiana, while the other branch continues north into Iowa and then turns west into Nebraska. The Ammonia Pipeline is connected to multiple third-party-owned terminals, which include industrial facility delivery locations. Product is supplied to the pipeline from anhydrous ammonia plants in Louisiana and imported product delivered through the marine terminals. Anhydrous ammonia is primarily used as agricultural fertilizer. It is also used as a feedstock to produce other nitrogen derivative fertilizers and explosives. The Ammonia Pipeline transported approximately 1.5 million tons (or approximately 13.9 million barrels) for the year ended December 31, 2010.

*Crude Oil Pipelines.* Our crude oil pipelines primarily transport crude oil and other feedstocks from various points in Texas, Oklahoma, Kansas and Colorado to Valero Energy's McKee, Three Rivers and Ardmore refineries. We can use our crude oil storage facilities in Texas, Oklahoma and Colorado, located along the crude oil pipelines, to store and batch crude oil prior to shipment in the crude oil pipelines. Our crude oil pipelines also transport crude oil and other feedstocks

to the ConocoPhillips Wood River refinery in Illinois. The crude pipelines transported approximately 135.7 million barrels for the year ended December 31, 2010.

The following table sets forth information about each of our crude oil pipelines:

| Origin and Destination             | Refinery     | Length<br>(Miles) | Ownership | Capacity<br>(Barrels/Day) |
|------------------------------------|--------------|-------------------|-----------|---------------------------|
|                                    |              |                   |           |                           |
| Cheyenne Wells, CO to McKee        | McKee        | 210               | 100%      | 17,500                    |
| Dixon, TX to McKee                 | McKee        | 44                | 100%      | 63,600                    |
| Hooker, OK to Clawson, TX (a)      | McKee        | 41                | 50%       | 22,000                    |
| Clawson, TX to McKee               | McKee        | 31                | 100%      | 36,000                    |
| Wichita Falls, TX to McKee         | McKee        | 272               | 100%      | 110,000                   |
| Corpus Christi, TX to Three Rivers | Three Rivers | 70                | 100%      | 120,000                   |
| Ringgold, TX to Wasson, OK         | Ardmore      | 44                | 100%      | 90,000                    |
| Healdton to Ringling, OK (b)       | Ardmore      | 4                 | 100%      | N/A                       |
| Wasson, OK to Ardmore (8"-10") (c) | Ardmore      | 24                | 100%      | 90,000                    |
| Wasson, OK to Ardmore (8")         | Ardmore      | 15                | 100%      | 40,000                    |
| Patoka, IL to Wood River           | Wood River   | 57                | 24%       | 60,600                    |
| Total                              |              | 812               |           | 649,700                   |

(a) We receive 50% of the tariff with respect to 100% of the barrels transported in the Hooker, Oklahoma to Clawson, Texas pipeline. Accordingly, the capacity is given with respect to 100% of the pipeline.

(b) The Healdton to Ringling, Oklahoma crude oil pipeline is temporarily idled.

(c) The Wasson, Oklahoma to Ardmore (8"- 10") pipelines referred to above originate at Wasson as two pipelines but merge into one pipeline prior to reaching Ardmore.

The following table sets forth information about the crude oil storage facilities located along our crude oil pipelines:

| Location          | <u>Refinery</u> | Capacity<br>(Barrels) |    | Mode of<br><u>Receipt</u> | Mode of<br>Delivery |
|-------------------|-----------------|-----------------------|----|---------------------------|---------------------|
| Dixon, TX         | McKee           | 240,000               | 3  | pipeline                  | pipeline            |
| Ringgold, TX      | Ardmore         | 600,000               | 2  | pipeline                  | pipeline            |
| Wichita Falls, TX | McKee           | 660,000               | 4  | pipeline                  | pipeline            |
| Wasson, OK        | Ardmore         | 225,000               | 2  | pipeline                  | pipeline            |
| Clawson, TX       | McKee           | 65,000                | 2  | pipeline                  | pipeline            |
| Other (a)         | McKee           | 67,000                | 3  | pipeline                  | pipeline            |
| Total             |                 | 1,857,000             | 16 |                           |                     |

(a) This category includes crude oil tanks along the Cheyenne Wells, Colorado to McKee crude oil pipelines located at Carlton, Colorado, Sturgis, Oklahoma, and Stratford, Texas.

Other Pipelines. We also own three single-use pipelines, located near Umatilla, Oregon, Rawlins, Wyoming and Pasco, Washington, each of which supplies diesel fuel to a railroad fueling facility.

### **Pipeline Operations**

Revenues for the pipelines are based upon origin-to-destination throughput volumes traveling through our pipelines and their related tariff rates.

In general, a shipper on our refined petroleum product pipelines delivers products to the pipeline from refineries or third-party pipelines. Shippers are required to supply us with a notice of shipment indicating sources of products and destinations. Shipments are tested or receive certifications to ensure compliance with our product specifications. We charge our shippers tariff rates based on transportation from the origination point on the pipeline to the point of delivery. We invoice our refined product shippers upon delivery for our Central West System and our North and Ammonia Pipelines, and we invoice our shippers on our East Pipeline when their product enters the line.

Shippers on our crude oil pipelines deliver crude oil to the pipelines for transport to refineries that connect to the pipelines. The costs associated with the crude oil storage facilities located along the crude oil pipelines are considered in establishing the tariffs charged for transporting crude oil from the crude oil storage facilities to the refineries.

The pipelines in the Central West System, the East Pipeline, the North Pipeline and the Ammonia Pipeline and the crude oil pipelines are subject to federal regulation by one or more of the following governmental agencies or laws: the Federal Energy Regulatory Commission (the FERC), the Surface Transportation Board (the STB), the Department of Transportation (DOT), the Environmental Protection Agency (EPA) and the Homeland Security Act. Additionally, the operations and integrity of the pipelines are subject to the respective state jurisdictions.

The majority of our pipelines are common carrier and are subject to federal and state tariff regulation. In general, we are authorized by the FERC to adopt marketbased rates. Common carrier activities are those for which transportation through our pipelines is available, at published tariffs filed, in the case of interstate petroleum product shipments, with the FERC or, in the case of intrastate petroleum product shipments, with the relevant state authority, to any shipper of petroleum products who requests such services and satisfies the conditions and specifications for transportation. The Ammonia Pipeline is subject to federal regulation by the STB and state regulation by Louisiana.

We use Supervisory Control and Data Acquisition remote supervisory control software programs to continuously monitor and control our pipelines. The system monitors quantities of products injected in and delivered through the pipelines and automatically signals the appropriate personnel upon deviations from normal operations that require attention.

#### Demand for and Sources of Refined Products

The operations of our Central West System and the East and North Pipelines depend on the level of demand for refined products in the markets served by the pipelines and the ability and willingness of refiners and marketers having access to the pipelines to supply such demand by deliveries through the pipelines.

The majority of the refined products delivered through the pipelines in the Central West System are gasoline and diesel fuel that originate at refineries owned by Valero Energy. Demand for these products fluctuates as prices for these products fluctuate. Prices fluctuate for a variety of reasons including the overall balance in supply and demand, which is affected by general economic conditions and affects refinery utilization rates, among other factors. Prices for gasoline and diesel fuel tend to increase in the warm weather months when people tend to drive automobiles more often and further distances.

The majority of the refined products delivered through the North Pipeline are delivered to the Minneapolis, Minnesota metropolitan area and consist of gasoline and diesel fuel. Demand for those products fluctuates based on general economic conditions and with changes in the weather as more people drive during the warmer months.

Much of the refined products and natural gas liquids delivered through the East Pipeline and volumes on the North Pipeline that are not delivered to Minneapolis are ultimately used as fuel for railroads, ethanol denaturant or in agricultural operations, including fuel for farm equipment, irrigation systems, trucks used for transporting crops and crop-drying facilities. Demand for refined products for agricultural use, and the relative mix of products required, is affected by weather conditions in the markets served by the East and North Pipelines. The agricultural sector is also affected by government agricultural policies and crop prices. Although periods of drought suppress agricultural demand for some refined products, particularly those used for fueling farm equipment, the demand for fuel for irrigation systems often increases during such times. The mix of refined products delivered for agricultural use varies seasonally, with gasoline demand peaking in early summer, diesel fuel demand peaking in late summer and propane demand higher in the fall. In addition, weather conditions in the areas served by the East Pipeline affect the mix of the refined products delivered through the East Pipeline, although historically any overall impact on the total volumes shipped has not been significant.

Our refined product pipelines are also dependent upon adequate levels of production of refined products by refineries connected to the pipelines, directly or through connecting pipelines. The refineries are, in turn, dependent upon adequate supplies of suitable grades of crude oil. The pipelines in the Central West System and our crude oil pipelines are connected to refineries owned by Valero Energy, and certain pipelines are subject to long-term throughput agreements with Valero Energy. Valero Energy refineries connected directly to our pipelines obtain crude oil from a variety of foreign and domestic sources. If operations at one of these refineries were discontinued or significantly reduced, it could

have a material adverse effect on our operations, although we would endeavor to minimize the impact by seeking alternative customers for those pipelines.

The North Pipeline is heavily dependent on Tesoro's Mandan, North Dakota refinery, which primarily runs North Dakota crude oil (although it has the ability to process other crude oils). If operations at the Tesoro refinery were interrupted, it could have a material effect on our operations. Other than the Valero Energy refineries described above and the Tesoro refinery, if operations at any one refinery were discontinued, we believe (assuming unchanged demand for refined products in markets served by the refined product pipelines) that the effects thereof would be short-term in nature and our business would not be materially adversely affected over the long term because such discontinued production could be replaced by other refineries or other sources.

The refineries connected directly to the East Pipeline obtain crude oil from producing fields located primarily in Kansas, Oklahoma and Texas, and, to a much lesser extent, from other domestic or foreign sources. In addition, refineries in Kansas, Oklahoma and Texas are also connected to the East Pipeline by third party pipelines. These refineries obtain their supplies of crude oil from a variety of sources. The majority of the refined products transported through the East Pipeline are produced at three refineries located at McPherson and El Dorado, Kansas and Ponca City, Oklahoma, which are operated by the National Cooperative Refining Association (NCRA), Frontier Oil Corporation and ConocoPhillips Company, respectively. The NCRA and Frontier Oil Corporation refineries are connected directly to the East Pipeline. The East Pipeline also has access to Gulf Coast supplies of products through third party connecting pipelines that receive products originating on the Gulf Coast.

#### Demand for and Sources of Anhydrous Ammonia

The Ammonia Pipeline is one of two major anhydrous ammonia pipelines in the United States and the only one capable of receiving foreign production directly into the system and transporting anhydrous ammonia into the nation's corn belt.

Our Ammonia Pipeline operations depend on overall nitrogen fertilizer use, management practices, the price of natural gas, which is the primary component of anhydrous ammonia, and the level of demand for direct application of anhydrous ammonia as a fertilizer for crop production (Direct Application). Demand for Direct Application is not effective if the ground is too wet or too dry.

Corn producers have fertilizer alternatives to anhydrous ammonia, such as liquid or dry nitrogen fertilizers. Liquid and dry nitrogen fertilizers are both less sensitive to weather conditions during application but are generally more costly than anhydrous ammonia. In addition, anhydrous ammonia has the highest nitrogen content of any nitrogen-derivative fertilizer.

#### Customers

The largest customer of our transportation segment was Valero Energy, which accounted for approximately 47% of the total segment revenues for the year ended December 31, 2010. In addition to Valero Energy, we had a total of approximately 70 shippers for the year ended December 31, 2010, including integrated oil companies, refining companies, farm cooperatives, railroads and others. No other customer accounted for greater than 10% of the total revenues of transportation segment for the year ended December 31, 2010.

#### **Competition and Business Considerations**

Because pipelines are generally the lowest-cost method for intermediate and long-haul movement of refined petroleum products, our more significant competitors are common carrier and proprietary pipelines owned and operated by major integrated and large independent oil companies and other companies in the areas where we deliver products. Competition between common carrier pipelines is based primarily on transportation charges, quality of customer service and proximity to end users. We believe high capital costs, tariff regulation, environmental considerations and problems in acquiring rights-of-way make it unlikely that other competing pipeline systems comparable in size and scope to our pipelines will be built in the near future, as long as our pipelines have available capacity to satisfy demand and our tariffs remain at economically reasonable levels.

The costs associated with transporting products from a loading terminal to end users limit the geographic size of the market that can be served economically by any terminal. Transportation to end users from our loading terminals is conducted primarily by trucking operations of unrelated third parties. Trucks may competitively deliver products in some of the areas served by our pipelines. However, trucking costs render that mode of transportation uncompetitive for longer

hauls or larger volumes. We do not believe that trucks are, or will be, effective competition to our long-haul volumes over the long-term.

Most of our refined product pipelines within the Central West System and our crude oil pipelines are physically integrated with and principally serve refineries owned by Valero Energy. As the pipelines are physically integrated with Valero Energy's refineries, we believe that we will not face significant competition for transportation services provided to the Valero Energy refineries we serve.

The East and North Pipelines compete with an independent common carrier pipeline system owned by Magellan Midstream Partners, L.P. (Magellan) that operates approximately 100 miles east of and parallel to the East Pipeline and in close proximity to the North Pipeline. The Magellan system is a more extensive system than the East and North Pipelines. Competition with Magellan is based primarily on transportation charges, quality of customer service and proximity to end users. In addition, refined product pricing at either the origin or terminal point on a pipeline may outweigh transportation costs. Certain of the East Pipeline's and the North Pipeline's delivery terminals are in direct competition with Magellan's terminals.

Competitors of the Ammonia Pipeline include another anhydrous ammonia pipeline that originates in Oklahoma and Texas and terminates in Minnesota. The competing pipeline has the same Direct Application demand and weather issues as the Ammonia Pipeline but is restricted to domestically produced anhydrous ammonia. Midwest production facilities, nitrogen fertilizer substitutes and barge and railroad transportation represent other forms of direct competition to the pipeline under certain market conditions.

### ASPHALT AND FUELS MARKETING

Our asphalt and fuels marketing segment includes our asphalt refining operations and our fuels marketing operations. We refine crude oil to produce asphalt and certain other refined products from our asphalt operations. Additionally, we purchase gasoline and other refined petroleum products for resale. The results of operations for the asphalt and fuels marketing segment depend largely on the margin between our cost and the sales price of the products we market. Therefore, the results of operations for this segment are more sensitive to changes in commodity prices compared to the operations of the storage and transportation segments.

#### Asphalt Refining and Marketing Operations

Our asphalt refining operations acquired on March 20, 2008 diversified our customer base, expanded our geographic presence and complemented our preexisting asphalt marketing and terminals business. The following table lists information about our asphalt refineries and related terminals as of December 31, 2010. The tank capacity includes storage for asphalt, crude oil and other feedstocks.

|               |          | Production        |                      | Number of |
|---------------|----------|-------------------|----------------------|-----------|
|               | Facility | Capacity          | <b>Tank Capacity</b> | Tanks     |
|               |          | (Barrels Per Day) | (Barrels)            |           |
| Paulsboro, NJ |          | 74,000            | 3,640,000            | 24        |
| Savannah, GA  |          | 30,000            | 1,359,000            | 25        |
| Total         |          | 104,000           | 4,999,000            | 49        |

*Paulsboro Refinery*. The Paulsboro refinery is located in Paulsboro, New Jersey on the Delaware River. The refinery consists of two petroleum refining units, a liquid storage terminal for petroleum and chemical products, three marine docks, a polymer-modified asphalt production facility and a testing laboratory. The Paulsboro refinery supplies various asphalt grades and intermediate products by ship, barge, railcar and tanker trucks to a network of twelve asphalt terminals in the northeastern United States. These asphalt terminals provide us with an aggregate storage capacity of 4.0 million barrels that are either leased from third parties or owned by us. The Paulsboro refinery's location on the Delaware River allows for direct access to receipts and shipments.

*Savannah Refinery*. The Savannah refinery is located in Savannah, Georgia adjacent to the Savannah River and is the only asphalt producer on the United States southeastern seaboard. The refinery includes two atmospheric towers, a tank farm, a marine dock, a polymer modified asphalt production facility, a testing laboratory and processing areas. The Savannah refinery supplies various asphalt grades by truck, rail and marine vessel to a network of nine asphalt terminals in the southeastern United States. These asphalt terminals provide us with an aggregate storage capacity of 1.9 million

barrels that are either leased from third parties or owned by us. The Savannah refinery's location on the Savannah River allows for direct access to receipts and shipments.

We have access to an aggregate asphalt storage capacity of almost 8.0 million barrels, which includes the network of asphalt terminals associated with the Savannah and Paulsboro refineries combined with seven other asphalt terminals.

The following table lists the throughputs and percentages of yields for each refinery for the year ended December 31, 2010:

| Volumes<br>(barrels per day) | Percentage  |
|------------------------------|---|
|                              |   |
| 40,782                       |   |
|                              |   |
| 26,839                       | 66%   |
| 1,165                        | 3%  |
| 3,445                        | 9%  |
| 4,169                        | 10%   |
| 3,666                        | 9%  |
| 1,181                        | 3%  |
|                              |   |
| 18,159                       |   |
|                              |   |
| 13,551                       | 75%   |
| 650                          | 3%  |
| 3,945                        | 22%   |
|                              | (barrels per day)<br>40,782<br>26,839<br>1,165<br>3,445<br>4,169<br>3,666<br>1,181<br>18,159<br>13,551<br>650 |

*Customers.* We produce several grades of asphalt products for various applications. The asphalt we produce is for hot mix paving, which is used in road construction, roofing shingles for housing, asphalt emulsions and asphalt cutbacks used for street maintenance, as well as polymer-modified asphalt, which is a premium asphalt cement used for roads with heavy traffic in harsh weather conditions. The majority of our asphalt customers are road and bridge construction companies who operate asphalt hot mix plants that combine rock aggregate with asphalt to make road pavements. Our customers serve the private commercial sector by building residential roads, parking lots, asphalt paths and courts as well as the public sector by building highways and transportation infrastructure for the various state Departments of Transportation.

*Crude Supply*. Simultaneously with the acquisition of our asphalt operations, Petróleos de Venezuela S. A. (PDVSA), the national oil company of Venezuela, agreed to supply us with Boscan and Bachaquero BCF-13 crude oil as feedstocks for our refineries. Our cost of crude oil purchased under the supply agreement fluctuates based upon a market-based pricing formula using published market indices, subject to adjustment, based on the price of Mexican Maya crude. Our refineries are optimized to process Boscan and Bachaquero BCF-13 crude oil and doing so typically results in the best economic return. However, the refineries can also process alternative asphaltic crudes and other feedstocks.

*Competition and Business Considerations.* The asphalt industry is highly fragmented and regional in nature. Our competitors range in size from major oil companies and independent refiners to small family-owned businesses. It is considered a niche business with few integrated, asphalt-focused refiners that have production, logistics and wholesale and marketing capabilities. The top asphalt producers in the U.S. are refiners that produce asphalt as a by-product.

Over the long term, we expect to benefit from higher asphalt margins because many U.S. refiners are planning new coker projects or coker expansions, which should reduce the overall supply of asphalt. Cokers break down the heaviest fractions of crude oil into lighter, higher value products and elemental carbon, or coke. As a result, asphalts and heavy fuel oils are reprocessed into transportation fuels like gasoline and diesel. As the supply of asphalt decreases, asphalt margins are expected to increase.

#### **Fuels Marketing Operations**

Our fuels marketing operations provide us the opportunity to generate additional gross margin while complementing the activities of our storage and transportation segments. Specifically, we purchase crude oil, gasoline, distillates and refinery feedstocks to take advantage of arbitrage opportunities and contango markets (when the price for future deliveries exceeds current prices). During a contango market, we can utilize storage at strategically located terminals, including our own terminals, to deliver products at favorable prices. Additionally, we may take advantage of geographic arbitrage opportunities by utilizing transportation and storage assets, including our own terminals and pipelines, to deliver products from one geographic region to another with more favorable pricing. We also purchase gasoline and distillates in spot markets from refiners and traders, which we then offer for sale to wholesale customers through terminals owned by us or third-parties. The gross margin we generate reflects the wholesale uplift above spot market prices, less terminalling and transportation fees.

As part of these operations, we may utilize storage space in certain of our refined products terminals and terminals operated by third parties. We may also obtain transportation services from our refined products pipelines and other third-party providers. Rates charged by our storage segment to the asphalt and fuels marketing segment are consistent with rates charged to third parties. Because the majority of our pipelines are common carrier pipelines, the tariffs charged to the asphalt and fuels marketing segment from the transportation segment are based upon the published tariff applicable to all shippers.

In addition, we sell bunker fuel from our terminal locations at St. Eustatius and Point Tupper where we also store bunker fuel for third parties. The strategic location of these two facilities and their storage capabilities provide us with a reliable supply of product and the ability to capture incremental sales margin. Also, the St. Eustatius terminal facility has six mooring locations that can supply bunkers to vessels up to 520,000 deadweight tons, and the Point Tupper facility has two mooring locations that can supply bunkers to vessels up to 400,000 deadweight tons. In 2009, we began limited bunkering operations at certain of our U.S. terminals, and in 2010, we increased our U.S. bunkering operations at our Texas City and Los Angeles terminals.

Since the operations of our asphalt and fuels marketing segment expose us to commodity price risk, we sometimes enter into derivative instruments to mitigate the effect of commodity price fluctuations on our operations. The derivative instruments we use consist primarily of futures contracts and swaps traded on the NYMEX for the purposes of hedging the price risk of our physical inventory.

*Customers*. Fuels marketing customers include major integrated refiners and trading companies, as well as various wholesale suppliers, unbranded retailers and large high volume retailers. Customers for our bunker fuel sales are ship owners, including cruise line companies.

*Competition and Business Considerations.* Our fuels marketing operations have numerous competitors, including large integrated refiners, marketing affiliates of other partnerships in our industry, as well as various international and domestic trading companies. In the sale of bunker fuel, we compete with ports offering bunker fuels that are along the route of travel of the vessel. We also compete with bunker fuel delivery locations around the world. In the Western Hemisphere, alternative bunker fuel locations include ports on the U.S. East Coast and Gulf Coast and in Panama, the Caribbean and Nova Scotia.

#### **EMPLOYEES**

Our operations are managed by NuStar GP, LLC. As of December 31, 2010, NuStar GP, LLC had 1,413 employees performing services for our United States operations. Certain of our wholly owned subsidiaries had 389 employees performing services for our international operations. We believe that NuStar GP, LLC and our subsidiaries each have satisfactory relationships with their employees.

### RATE REGULATION

Several of our petroleum pipelines are interstate common carrier pipelines, which are subject to regulation by the FERC under the Interstate Commerce Act (ICA) and the Energy Policy Act of 1992 (the EP Act). The ICA and its implementing regulations give the FERC authority to regulate the rates charged for service on interstate common carrier pipelines and generally require the rates and practices of interstate oil pipelines to be just, reasonable and nondiscriminatory. The ICA also requires tariffs that set forth the rates a common carrier pipeline charges for providing transportation services on its interstate common carrier liquids pipelines, as well as the rules and regulations governing these services, to be maintained on file with the FERC. The EP Act deemed certain rates in effect prior to its passage to be just and reasonable and limited the circumstances under which a complaint can be made against such "grandfathered" rates. The EP Act and its implementing regulations also allow interstate common carrier oil pipelines to annually index their rates up to a prescribed ceiling level. In addition, the FERC retains cost-of-service ratemaking, market-based rates and settlement rates as alternatives to the indexing approach.

The Ammonia Pipeline is subject to regulation by the STB under the current version of the ICA. The ICA and its implementing regulations give the STB authority to regulate the rates we charge for service on the Ammonia Pipeline and generally require that our rates and practices be reasonable and nondiscriminatory.

Additionally, the rates and practices for our intrastate common carrier pipelines are subject to regulation by state commissions in Colorado, Kansas, Louisiana, North Dakota and Texas. Although the applicable state statutes and regulations vary, they generally require that intrastate pipelines publish tariffs setting forth all rates, rules and regulations applying to intrastate service, and generally require that pipeline rates and practices be just, reasonable and nondiscriminatory.

Shippers may challenge tariff rates rules and regulations on our pipelines. There are no pending challenges or complaints regarding our tariffs.

#### ENVIRONMENTAL AND SAFETY REGULATION

Our operations are subject to extensive federal, state and local environmental laws and regulations, including those relating to the discharge of materials into the environment, waste management and pollution prevention measures. Our operations are also subject to extensive federal and state health and safety laws and regulations, including those relating to pipeline safety. The principal environmental and safety risks associated with our operations relate to unauthorized emissions into the air, unauthorized releases into soil, surface water or groundwater and personal injury and property damage. Compliance with these environmental and safety laws, regulations and permits increases our capital expenditures and our overall cost of business, and violations of these laws, regulations and/or permits can result in significant civil and criminal liabilities, injunctions or other penalties.

We have adopted policies, practices and procedures in the areas of pollution control, pipeline integrity, operator qualifications, public relations and education, product safety, process safety management, occupational health and the handling, storage, use and disposal of hazardous materials that are designed to prevent material environmental or other damage, to ensure the safety of our pipelines, our employees, the public and the environment and to limit the financial liability that could result from such events. Future governmental action and regulatory initiatives could result in changes to expected operating permits and procedures, additional remedial actions or increased capital expenditures and operating costs that cannot be assessed with certainty at this time. In addition, contamination resulting from spills of crude oil and refined products occurs within the industry. Risks of additional costs and liabilities are inherent within the industry, and there can be no assurances that significant costs and liabilities will not be incurred in the future.

*Capital Expenditures Attributable to Compliance with Environmental Regulations*. In 2010, our capital expenditures attributable to compliance with environmental regulations were \$16.7 million, and are currently estimated to be approximately \$3.4 million for 2011. The estimate for 2011 does not include amounts related to capital investments at our facilities that management has deemed to be strategic investments rather than expenditures relating to environmental regulatory compliance.

### **RENEWABLE ENERGY AND ALTERNATIVE FUEL MANDATES**

Several federal and state programs require the purchase and use of renewable energy and alternative fuels, such as battery-powered engines, biodiesel, wind energy, and solar energy. These mandates could impact the demand for refined petroleum products. In December 2007, Congress enacted the Energy Independence and Security Act of 2007, which, among things, mandated annually increasing levels for the use of renewable fuels such as ethanol, commencing in 2008 and escalating for 15 years, as well as increasing energy efficiency goals, including higher fuel economy standards for motor vehicles. These statutory mandates may over time offset projected increases or reduce the demand for refined petroleum products, particularly gasoline, in certain markets. The increased production and use of biofuels may also create opportunities for additional pipeline transportation and additional blending opportunities within the terminals division, although that potential cannot be quantified at present. Other legislative changes may similarly alter the expected demand and supply projections for refined petroleum products in ways that cannot be predicted.

#### WATER

The Federal Water Pollution Control Act of 1972, as amended, also known as the Clean Water Act, and analogous or more stringent state statutes impose restrictions and strict controls regarding the discharge of pollutants into state waters or waters of the United States. The discharge of pollutants into state waters or waters of the United States is prohibited, except in accordance with the terms of a permit issued by applicable federal or state authorities. The Oil Pollution Act, enacted in 1990, amends provisions of the Clean Water Act as they pertain to prevention and response to oil spills. Spill prevention control and countermeasure requirements of the Clean Water Act and some state laws require the use of dikes and similar structures to help prevent contamination of state waters or waters of the United States in the event of an overflow or release. Violations of any of these statutes and the related regulations could result in significant costs and liabilities.

#### AIR EMISSIONS

Our operations are subject to the Federal Clean Air Act, as amended, and analogous or more stringent state and local statutes. These laws and regulations regulate emissions of air pollutants from various industrial sources, including some of our operations, and also impose various monitoring and reporting requirements. Such laws and regulations may require a facility to obtain pre-approval for the construction or modification of certain projects or facilities expected to produce air emissions or result in the increase of existing air emissions, and obtain and strictly comply with the provisions of any air permits. It is possible that these statutes and the related regulations may be revised to be more restrictive in the future, necessitating additional capital expense to ensure our operations are in compliance. We are unable to estimate the effect on our financial condition or results of operations or the amount and timing of such required expenditures.

#### SOLID WASTE

We generate non-hazardous and minimal quantities of hazardous solid wastes that are subject to the requirements of the federal Resource Conservation and Recovery Act (RCRA) and analogous or more stringent state statutes. We are not currently required to comply with a substantial portion of RCRA requirements because our operations generate minimal quantities of hazardous wastes. However, it is possible that additional wastes, which could include wastes currently generated during operations, will also be designated as "hazardous wastes." Hazardous wastes are subject to more rigorous and costly disposal requirements than are non-hazardous wastes.

# HAZARDOUS SUBSTANCES

The Comprehensive Environmental Response, Compensation and Liability Act, referred to as CERCLA and also known as Superfund, and analogous or more stringent state laws, impose liability, without regard to fault or the legality of the original act, on some classes of persons that contributed to the release of a "hazardous substance" into the environment. These persons include the owner or operator of the site and entities that disposed or arranged for the disposal of the hazardous substances found at the site. CERCLA also authorizes the EPA and, in some instances, third parties to act in response to threats to the public health or the environment and to seek recovery from the responsible classes of persons for the costs that they incur. In the course of our ordinary operations, we may generate waste that falls within CERCLA's definition of a "hazardous substance."

We currently own or lease, and have in the past owned or leased, properties where hydrocarbons are being or have been handled. Although we believe that we have utilized operating and disposal practices that were standard in the industry at the time, hydrocarbons or other wastes may have been disposed of or released on or under the properties owned or leased by us or on or under other locations where these wastes have been taken for disposal. In addition, we acquired many of these properties from third parties, and we did not control those third parties' treatment and disposal or release of hydrocarbons or other wastes was not under our control. These properties and wastes disposed thereon may be subject to CERCLA, RCRA and analogous state laws. Under these laws, we could be required to remove or remediate previously disposed wastes (including wastes disposed of or released by prior owners or operators), to clean up contaminated property (including contaminated groundwater) or to perform remedial operations to prevent future contamination. In addition, we may be exposed to joint and several liability under CERCLA for all or part of the costs required to clean up sites at which hazardous substances may have been disposed of or released into the environment.

While remediation of subsurface contamination is in process at several of our facilities, based on current available information, we believe that the cost of these activities will not materially affect our financial condition or results of operations. Such costs, however, are often unpredictable and, therefore, there can be no assurances that the future costs will not become material.

# PIPELINE INTEGRITY AND SAFETY

Our pipelines are subject to extensive federal and state laws and regulations governing pipeline integrity and safety. The federal Pipeline Safety Improvement Act of 2002 and its implementing regulations (collectively, PSIA) generally require pipeline operators to maintain qualification programs for key pipeline operating personnel, to review and update their existing pipeline safety public education programs, to provide information for the National Pipeline Mapping System, to maintain spill response plans, to conduct spill response training and to implement integrity management programs for pipelines that could affect high consequence areas (i.e., areas with concentrated populations, navigable waterways and other unusually sensitive areas). While compliance with PSIA and analogous or more stringent state laws may affect our capital expenditures and operating expenses, we believe that the cost of such compliance will not materially affect our competitive position or have a material effect on our financial condition or results of operations.

The Pipeline Inspection, Protection, Enforcement, and Safety Act of 2006 (PIPES Act) became effective in December 2006. The PIPES Act included requirements to strengthen damage prevention measures designed to protect pipelines from excavation damage, eliminate an exemption from regulation for certain low-stress hazardous liquid pipelines, and require pipeline operators to manage human factors in pipeline control centers, including controller fatigue. While implementation of the PIPES Act is imposing additional operating requirements on pipeline operators, we do not believe that the costs of compliance with the PIPES Act will have a material effect on our financial condition or results of operations.

#### **RISK FACTORS**

# **RISKS RELATED TO OUR BUSINESS**

#### We may not be able to generate sufficient cash from operations to enable us to pay distributions at current levels to our unitholders every quarter.

The amount of cash that we can distribute to our unitholders each quarter principally depends upon the amount of cash we generate from our operations, which will fluctuate from quarter to quarter based on, among other things:

- throughput volumes transported in our pipelines;
- lease renewals or throughput volumes in our terminals and storage facilities;
- tariff rates and fees we charge and the returns we realize for our services;
- the results of our marketing, trading and hedging activities, which fluctuate depending upon the relationship between refined product prices and prices of crude oil and other feedstocks;
- demand for crude oil, refined products and anhydrous ammonia;
- the effect of worldwide energy conservation measures;
- our operating costs;
- weather conditions;
- · domestic and foreign governmental regulations and taxes; and
- prevailing economic conditions.

In addition, the amount of cash that we will have available for distribution will depend on other factors, including:

- our debt service requirements and restrictions on distributions contained in our current or future debt agreements;
- the sources of cash used to fund our acquisitions;
- our capital expenditures;
- fluctuations in our working capital needs;
- · issuances of debt and equity securities; and
- adjustments in cash reserves made by our general partner, in its discretion.

Because of these factors, we may not have sufficient available cash each quarter to continue paying distributions at their current level or at all. Furthermore, cash distributions to our unitholders depend primarily upon cash flow, including cash flow from financial reserves and working capital borrowings, and not solely on profitability, which is affected by non-cash items. Therefore, we may make cash distributions during periods when we record net losses and may not make cash distributions during periods when we record net income.

#### Reduced demand for refined products could affect our results of operations and ability to make distributions to our unitholders.

Any sustained decrease in demand for refined products in the markets served by our pipelines, terminals or refineries could result in a significant reduction in throughputs in our pipelines, storage in our terminals or sales of asphalt and other refined products, which would reduce our cash flow and our ability to make distributions to our unitholders. Factors that could lead to a decrease in market demand include:

- a recession or other adverse economic condition that results in lower spending by consumers on gasoline, diesel and travel;
- higher fuel taxes or other governmental or regulatory actions that increase, directly or indirectly, the cost of gasoline;
- a decrease in spending on construction projects, including road paving and maintenance;
- an increase in automotive engine fuel economy, whether as a result of a shift by consumers to more fuel-efficient vehicles or technological advances by manufacturers;
- an increase in the market price of crude oil that leads to higher refined product prices, including asphalt prices, which may reduce demand for refined
  products and drive demand for alternative products. Market prices for crude oil and refined products, including asphalt, are subject to wide fluctuation in
  response to changes in global and regional supply that are beyond our control, and increases in the price of crude oil may result in a lower demand for
  refined products, including asphalt;
- a decrease in corn acres planted, which may reduce demand for anhydrous ammonia; and
- the increased use of alternative fuel sources, such as battery-powered engines.

# A decrease in lease renewals or throughputs in our assets would cause our revenues to decline and could adversely affect our ability to make cash distributions to our unitholders.

A decrease in lease renewals or throughputs in our assets would cause our revenues to decline and could adversely affect our ability to make cash distributions to our unitholders. Such a decrease could result from a customer's failure to renew a lease, a temporary or permanent decline in the amount of crude oil or refined products stored at and transported from the refineries we serve and own or construction by our competitors of new transportation or storage assets in the markets we serve. Factors that could result in such a decline include:

- a material decrease in the supply of crude oil;
- a material decrease in demand for refined products in the markets served by our pipelines, terminals and refineries;
- scheduled refinery turnarounds or unscheduled refinery maintenance;
- operational problems or catastrophic events at a refinery;
- environmental proceedings or other litigation that compel the cessation of all or a portion of the operations at a refinery;
- a decision by our current customers to redirect refined products transported in our pipelines to markets not served by our pipelines or to transport crude oil or refined products by means other than our pipelines;
- increasingly stringent environmental regulations; or
- a decision by our current customers to sell one or more of the refineries we serve to a purchaser that elects not to use our pipelines and terminals.

# Our asphalt refineries are dependent upon a steady supply of crude oil from PDVSA, the national oil company of Venezuela, and decisions of the Organization of Petroleum Exporting Countries (OPEC) to decrease production of crude oil, as well as the Venezuelan economic and political environment, may disrupt our supply of crude oil.

We have an agreement with PDVSA, pursuant to which PDVSA agrees to sell and we agree to purchase an annual average of 75,000 barrels per day of crude oil. OPEC cuts, coupled with Venezuela's recent political, economic and social turmoil could have a severe impact on PDVSA's production or delivery of crude oil. In the event PDVSA reduces its production or delivery of Boscán or Bachaquero BCF-13, the crude oil for which our refineries are currently optimized, we will be forced to replace all or a portion of the crude oil we would normally have purchased under our PDVSA crude oil supply contract with purchases of crude oil on the spot market, potentially at a price less favorable than we would have obtained under the PDVSA crude oil supply contract. It is possible that processing a more significant proportion of alternate crudes could result in reduced refinery run rates, significantly reduced production and additional capital expenditures, which could be material. Accordingly, any major disruption of our supply of crude oil from Venezuela could result in substantially lower revenues and additional volatility in our earnings and cash flow.

# Our operations are subject to operational hazards and unforeseen interruptions, and we do not insure against all potential losses. Therefore, we could be seriously harmed by unexpected liabilities.

Our operations are subject to operational hazards and unforeseen interruptions such as natural disasters, adverse weather, accidents, fires, explosions, hazardous materials releases, mechanical failures and other events beyond our control. These events might result in a loss of equipment or life, injury or extensive property damage, as well as an interruption in our operations. In the event any of our facilities are forced to shut down for a significant period of time, it may have a material adverse effect on our earnings, our other results of operations and our financial condition as a whole.

We may not be able to maintain or obtain insurance of the type and amount we desire at reasonable rates. As a result of market conditions, premiums and deductibles for certain of our insurance policies have increased substantially and could escalate further. Certain insurance coverage could become unavailable or available only for reduced amounts of coverage and at higher rates. For example, our insurance carriers require broad exclusions for losses due to terrorist acts. If we were to incur a significant liability for which we are not fully insured, such a liability could have a material adverse effect on our financial position and our ability to make distributions to our unitholders and to meet our debt service requirements.

#### The price volatility of crude oil and refined products can reduce our revenues and ability to make distributions to our unitholders.

Revenues associated with our asphalt operations result from the refining of crude oil into asphalt and other products and the sale of those products. The price and market value of crude oil and refined products is volatile. Our revenues will be adversely affected by this volatility during periods of decreasing prices because of the reduction in the value and resale price of our inventory. Future price volatility could have an adverse impact on our results of operations, cash flow and ability to make distributions to our unitholders.



#### Our financial results are affected by volatile asphalt and intermediate product refining margins.

A large portion of our earnings from our asphalt operations are affected by the relationship, or margin, between asphalt and other intermediate product prices and the prices for crude oil and other feedstocks. Our cost to acquire feedstocks and the price at which we can ultimately sell asphalt and other intermediate products depend upon several factors beyond our control, including regional and global supply of and demand for crude oil, asphalt and other feedstocks and intermediate and refined products. These in turn depend on, among other things, the availability and quantity of imports, the production levels of domestic and foreign suppliers, levels of intermediate and refined product inventories, the United States relationships with foreign governments, political affairs and the extent of governmental regulation.

Additionally, crude oil prices and prices for the asphalt and intermediate products produced by our asphalt operations may not fluctuate consistently. Typically, increases in the prices of asphalt and intermediate products lag behind increases in the price of crude oil. Furthermore, much of the asphalt produced by our asphalt operations is marketed to satisfy governmental contracts. The governmental agencies with which we or our customers contract may have budgetary or other constraints that limit their ability to absorb increases to asphalt prices. Our results of operations in our asphalt and fuels marketing segment will suffer if the market prices of asphalt and intermediate products do not increase as much as the price of crude oil. Our increased exposure to unstable commodity prices will increase the volatility of our earnings.

#### The operating results for our asphalt operations are seasonal and generally lower in the first and fourth quarters of the year.

The selling prices of asphalt products we produce are seasonal. Asphalt demand is generally lower in the first and fourth quarters of the year as compared to the second and third quarters, due to the seasonality of road construction. In addition, our natural gas costs can be higher during the winter months. Our operating results for the first and fourth calendar quarters will likely be lower than those for the second and third calendar quarters of each year as a result of this seasonality.

# Competition in the asphalt industry is intense, and such competition in the markets in which we sell our asphalt products could adversely affect our earnings and ability to make distributions to our unitholders.

Our asphalt operations compete with other refiners and with regional and national asphalt marketing companies. Many of these competitors are larger, more diverse companies with greater resources, providing them advantages in obtaining crude oil and other blendstocks and in competing through bidding process for asphalt supply contracts.

# Our marketing and trading of crude oil and refined products may expose us to trading losses and hedging losses, and non-compliance with our risk management policies could result in significant financial losses.

Our marketing and trading of crude oil and refined products may expose us to price volatility risk for the purchase and sale of crude oil and petroleum products, including gasoline, distillates, fuel oil and asphalt. We attempt to mitigate this volatility risk through hedging, but we are still exposed to basis risk. We may also be exposed to inventory and financial liquidity risk due to the inability to trade certain products or rising costs of carrying some inventories. Further, our marketing and trading activities, including any hedging activities, may cause volatility in our earnings. In addition, we will be exposed to credit risk in the event of non-performance by counterparties.

Our risk management policies may not eliminate all price risk since open trading positions will expose us to price volatility. Further, there is a risk that our risk management policies will not be complied with. Although we have designed procedures to anticipate and detect non-compliance, we cannot assure you that these steps will detect and prevent all violations of our trading policies and procedures, particularly if deception and other intentional misconduct are involved.

As a result of the risks described above, the activities associated with our marketing and trading business may expose us to volatility in earnings and financial losses, which may adversely affect our financial condition and our ability to distribute cash to our unitholders.

#### Hedging transactions may limit our potential gains or result in significant financial losses.

In order to manage our exposure to commodity price fluctuations associated with our asphalt and fuels marketing segment, we may engage in crude oil and refined product hedges. While intended to reduce the effects of volatile crude oil and refined product prices, such transactions, depending on the hedging instrument used, may limit our potential gains if crude oil and refined product prices were to rise substantially over the price established by the hedge. In addition, such transactions may expose us to the risk of financial loss in certain circumstances, including instances in which:

- production is substantially less than expected;
- the counterparties to our futures contracts fail to perform under the contracts; or
- there is a change in the expected differential between the underlying price in the hedging agreement and the actual prices received.

The accounting standards regarding hedge accounting are complex, and even when we engage in hedging transactions that are effective economically, these transactions may not be considered effective for accounting purposes. Accordingly, our financial statements will reflect increased volatility due to these hedges, even when there is no underlying economic impact at that point. In addition, it is not possible for us to engage in a hedging transaction that completely mitigates our exposure to commodity prices. Our financial statements may reflect a gain or loss arising from an exposure to commodity prices for which we are unable to enter into an effective hedge.

# We are exposed to counterparty credit risk. Nonpayment and nonperformance by our customers, vendors or derivative counterparties could reduce our revenues, increase our expenses or otherwise negatively impact our operating results, cash flows and ability to make distributions to our unitholders.

We are subject to risks of loss resulting from nonpayment or nonperformance by our customers to whom we extend credit. In addition, nonperformance by vendors who have committed to provide us with products or services could result in higher costs or interfere with our ability to successfully conduct our business. Furthermore, nonpayment by the counterparties to our interest rate and commodity derivatives could expose us to additional interest rate or commodity price risk. Weak economic conditions and widespread financial stress could reduce the liquidity of our customers, vendors or counterparties, making it more difficult for them to meet their obligations to us. Any substantial increase in the nonpayment and nonperformance by our customers, vendors or counterparties could have a material adverse effect on our results of operations, cash flows and ability to make distributions to unitholders.

# Our future financial and operating flexibility may be adversely affected by our significant leverage, our significant working capital needs, restrictions in our debt agreements and disruptions in the financial markets.

As of December 31, 2010, our consolidated debt was \$2.1 billion. Among other things, our significant leverage may be viewed negatively by credit rating agencies, which could result in increased costs for us to access the capital markets. NuStar Logistics and NuPOP have senior unsecured ratings of Baa3 with Moody's Investor Service and BBB minus with Standard & Poor's and Fitch. Fitch, Moody's and Standard & Poor's have assigned NuStar Logistics and NuPOP a stable outlook. Any future downgrade of the debt issued by these wholly owned subsidiaries could significantly increase our capital costs and adversely affect our ability to raise capital in the future. Additionally, any ratings downgrade on the debt issued by NuStar Logistics could result in an adjustment to the interest rates on the bonds issued by NuStar Logistics in April 2008, which would significantly increase our capital costs and adversely affect our ability to raise capital in the future.

We require significant amounts of working capital to make purchases of crude oil and maintain necessary seasonal inventories to support our asphalt operations. We believe that our current sources of capital are adequate to meet our working capital needs. However, if our working capital needs increase more than anticipated, we may be forced to seek additional sources of capital, which may not be available or available on commercially reasonable terms.

Our five-year revolving credit agreement (the 2007 Revolving Credit Agreement) contains restrictive covenants, including a requirement that, as of the end of each rolling period, which consists of any period of four consecutive fiscal quarters, we maintain a consolidated debt coverage ratio (consolidated indebtedness to consolidated EBITDA, as defined in the 2007 Revolving Credit Agreement) not to exceed 5.00-to-1.00. Failure to comply with any of the restrictive covenants in the 2007 Revolving Credit Agreement will result in a default under the terms of our credit agreement and could result in acceleration of this and possibly other indebtedness.

Debt service obligations, restrictive covenants in our credit facilities and the indentures governing our outstanding senior notes and maturities resulting from this leverage may adversely affect our ability to finance future operations, pursue acquisitions and fund other capital needs and our ability to pay cash distributions to our unitholders. In addition, this leverage may make our results of operations more susceptible to adverse economic or operating conditions. For example, during an event of default under any of our debt agreements, we would be prohibited from making cash distributions to our unitholders.

If our lenders file for bankruptcy or experience severe financial hardship, they may not honor their pro rata share of our borrowing requests under the 2007 Revolving Credit Agreement, which may significantly reduce our available borrowing capacity and, as a result, materially adversely affect our financial condition and ability to pay distributions to our unitholders.

Additionally, we may not be able to access the capital markets in the future at economically attractive terms, which may adversely affect our future financial and operating flexibility and our ability to pay cash distributions at current levels.

### Increases in interest rates could adversely affect our business and the trading price of our units.

We have significant exposure to increases in interest rates. At December 31, 2010, we had approximately \$2.1 billion of consolidated debt, of which \$1.0 billion was at fixed interest rates and \$1.1 billion was at variable interest rates after giving effect to interest rate swap agreements. Our results of operations, cash flows and financial position could be materially adversely affected by significant increases in interest rates above current levels. Further, the trading price of our units is sensitive to changes in interest rates and any rise in interest rates could adversely impact such trading price.

# We could be subject to damages based on claims brought against us by our customers or lose customers as a result of the failure of our products to meet certain quality specifications.

Our specialty asphalt products are produced to precise customer specifications. If a product fails to perform in a manner consistent with the detailed quality specifications required by the customer, the customer could seek replacement of the product or damages for costs incurred as a result of the product failing to perform as guaranteed. A successful claim or series of claims against us could result in a loss of one or more customers.

# If we are unable to complete capital projects at their expected costs and/or in a timely manner, or if the market conditions assumed in our project economics deteriorate, our financial condition, results of operations, or cash flows could be affected materially and adversely.

Delays or cost increases related to capital spending programs involving construction of new facilities (or improvements and repairs to our existing facilities) could adversely affect our ability to achieve forecasted operating results. Although we evaluate and monitor each capital spending project and try to anticipate difficulties that may arise, such delays or cost increases may arise as a result of factors that are beyond our control, including:

- denial or delay in issuing requisite regulatory approvals and/or permits;
- unplanned increases in the cost of construction materials or labor;
- disruptions in transportation of modular components and/or construction materials;
- severe adverse weather conditions, natural disasters, or other events (such as equipment malfunctions, explosions, fires, spills) affecting our facilities, or those of vendors and suppliers;
- shortages of sufficiently skilled labor, or labor disagreements resulting in unplanned work stoppages;
- market-related increases in a project's debt or equity financing costs; and/or
- nonperformance by, or disputes with, vendors, suppliers, contractors, or sub-contractors involved with a project.

Our forecasted operating results also are based upon our projections of future market fundamentals that are not within our control, including changes in general economic conditions, availability to our customers of attractively priced alternative supplies of crude oil and refined products and overall customer demand.

# Potential future acquisitions and expansions, if any, may increase substantially the level of our indebtedness and contingent liabilities, and we may be unable to integrate them effectively into our existing operations.

From time to time, we evaluate and acquire assets and businesses that we believe complement or diversify our existing assets and businesses. Acquisitions may require substantial capital or the incurrence of substantial indebtedness. If we consummate any future material acquisitions, our capitalization and results of operations may change significantly.

Acquisitions and business expansions involve numerous risks, including difficulties in the assimilation of the assets and operations of the acquired businesses, inefficiencies and difficulties that arise because of unfamiliarity with new assets and the businesses associated with them and new geographic areas. Further, unexpected costs and challenges may arise whenever businesses with different operations or management are combined and we may experience unanticipated delays in realizing the benefits of an acquisition. In some cases, we have indemnified the previous owners and operators of acquired assets.



Following an acquisition, we may discover previously unknown liabilities associated with the acquired business for which we have no recourse under applicable indemnification provisions. In addition, the terms of an acquisition may require us to assume certain prior known or unknown liabilities for which we may not be indemnified or have adequate insurance.

### Climate change legislation and regulatory initiatives may decrease demand for the products we store, transport and sell and increase our operating costs.

Recent scientific studies have suggested that emissions of certain gases, commonly referred to as "greenhouse gases" and including carbon dioxide and methane, may be contributing to warming of the Earth's atmosphere. In response to such studies, the United States Congress is actively considering legislation to reduce emissions of greenhouse gases. In addition, at least one-third of the states, either individually or through multi-state regional initiatives, have already taken legal measures to reduce emissions of greenhouse gases, primarily through the planned development of greenhouse gas emission inventories and/or greenhouse gas cap and trade programs. As an alternative to reducing emission of greenhouse gases. In December 2009, the EPA issued an endangerment finding that greenhouse gases may reasonably be anticipated to endanger public health and welfare and are a pollutant to be regulated under the Clean Air Act. Passage of climate change legislation or other regulatory initiatives by Congress or various states of the United States or the adoption of regulations by the EPA or analogous state agencies that regulate or restrict emissions of greenhouse gas emission, pay any taxes related to our greenhouse gas emission and for the products we store, transport and sell, and could increase the costs of our operations, including costs to operate and maintain our facilities, install new emission controls on our facilities, acquire allowances to authorize our greenhouse gas emissions, pay any taxes related to our greenhouse gas emissions and administer and anage a greenhouse gas emissions program. We may be unable to recover any such lost revenues or increased costs in the rates we charge our customers, and any such recovery may depend on events beyond our control, including the outcome of future rate proceedings before the FERC and the provisions of any final legislation or regulations, results of operations and prospects.

# We may not be able to integrate effectively and efficiently with future businesses or operations we may acquire. Any future acquisitions may substantially increase the levels of our indebtedness and contingent liabilities.

Part of our business strategy includes acquiring additional assets that complement our existing asset base and distribution capabilities or provide entry into new markets. We may not be able to identify suitable acquisitions, or we may not be able to purchase or finance any acquisitions on terms that we find acceptable. Additionally, we compete against other companies for acquisitions, and we may not be successful in the acquisition of any assets or businesses appropriate for our growth strategy. Our capitalization and results of operations may change significantly as a result of future acquisitions. Unexpected costs or challenges may arise whenever businesses with different operations and management are combined. For example, the incurrence of substantial unforeseen environmental and other liabilities, including liabilities arising from the operation of an acquired business or asset prior to our acquisition. Inefficiencies and difficulties may arise because of unfamiliarity with new assets and new geographic areas of any acquired businesses. Successful business combinations will require our management and other personnel to devote significant amounts of time to integrating the acquired businesses with our existing operations. These efforts may temporarily distract their attention from day-to-day business, the development or acquisition of new properties and other business opportunities. If we do not successfully integrate any past or future acquisitions, or if there is any significant delay in achieving such integration, our business and financial condition could be adversely affected.

# We may have liabilities from our assets that pre-exist our acquisition of those assets, but that may not be covered by indemnification rights we will have against the sellers of the assets.

Some of our assets have been used for many years to refine, transport and store crude oil and refined products. Releases may have occurred in the past that could require costly future remediation. If a significant release or event occurred in the past, the liability for which was not retained by the seller, or for which indemnification by the seller is not available, it could adversely affect our financial position and results of operations.

# Our operations are subject to federal, state and local laws and regulations relating to environmental protection and operational safety that could require us to make substantial expenditures.

Our operations are subject to increasingly stringent environmental and safety laws and regulations. Refining, transporting and storing petroleum and other products, such as specialty liquids, produces a risk that these products may be released into the environment, potentially causing substantial expenditures for a response action, significant government penalties, liability to government agencies for damages to natural resources, personal injury or property damages to private parties and significant business interruption. We own or lease a number of properties that have been used to store or distribute refined products for many years. Many of these properties were operated by third parties whose handling, disposal or release of hydrocarbons and other wastes was not under our control.

If we were to incur a significant liability pursuant to environmental or safety laws or regulations, such a liability could have a material adverse effect on our financial position, our ability to make distributions to our unitholders and our ability to meet our debt service requirements. Please read Item 3. "Legal Proceedings" and Note 13 of Notes to Consolidated Financial Statements in Item 8. "Financial Statements and Supplementary Data."

#### Some of our pipelines are interstate common carrier pipelines, subject to regulation by the FERC.

The FERC regulates the tariff rates for interstate oil movements on our common carrier pipelines. Shippers may protest our pipeline tariff filings, and the FERC may investigate new or changed tariff rates. Further, other than for rates set under market-based rate authority, the FERC may order refunds of amounts collected under newly filed rates that are determined by the FERC to be in excess of a just and reasonable level when taking into consideration our pipeline system's cost of service. In addition, shippers may challenge by complaint the lawfulness of tariff rates that have become final and effective. The FERC may also investigate such rates absent shipper complaint. If existing rates challenged by complaint are determined by the FERC to be in excess of a just and reasonable level when taking into consideration our pipeline system's cost of service, a shipper may obtain reparations for damages sustained during the two years prior to the filing of a complaint.

We use various FERC-authorized rate change methodologies for our interstate pipelines, including indexing, cost-of-service rates, market-based rates and settlement rates. Typically, we annually adjust our rates in accordance with FERC indexing methodology, which currently allows a pipeline to change their rates within prescribed ceiling levels that are tied to an inflation index. The current index (which runs through June 30, 2011) is measured by the year-over-year change in the Bureau of Labor's producer price index for finished goods, plus 1.3%. Shippers may protest rate increases made within the ceiling levels, but such protests must show that the portion of the rate increase resulting from application of the index is substantially in excess of the pipeline's increase in costs from the previous year. However, if the index results in a negative adjustment, we are required to reduce any rates that exceed the new maximum allowable rate. In addition, changes in the index might not be large enough to fully reflect actual increases in our costs. If the FERC's rate-making methodologies change, any such change or new methodologies could result in rates that generate lower revenues and cash flow and could adversely affect our ability to make distributions to our unitholders and to meet our debt service requirements. Additionally, competition constrains our rates in various markets. As a result, we may from time to time be forced to reduce some of our rates to remain competitive.

# Changes to FERC rate-making principles could have an adverse impact on our ability to recover the full cost of operating our pipeline facilities and our ability to make distributions to our unitholders.

In May 2005, the FERC issued a statement of general policy stating it will permit pipelines to include in cost of service a tax allowance to reflect actual or potential tax liability on their public utility income attributable to all partnership or limited liability company interests, if the ultimate owner of the interest has an actual or potential income tax liability on such income. Whether a pipeline's owners have such actual or potential income tax liability will be reviewed by the FERC on a case-by-case basis. Although this policy is generally favorable for pipelines that are organized as pass-through entities, it still entails rate risk due to the case-by-case review requirement. This tax allowance policy and the FERC's application of that policy were appealed to the United States Court of Appeals for the District of Columbia Circuit (D.C. Court), and, on May 29, 2007, the D.C. Court issued an opinion upholding the FERC's tax allowance policy.

In December 2006, the FERC issued an order addressing income tax allowance in rates, in which it reaffirmed prior statements regarding its income tax allowance policy, but raised a new issue regarding the implications of the FERC's policy statement for publicly traded partnerships. The FERC noted that the tax deferral features of a publicly traded partnership may cause some investors to receive, for some indeterminate duration, cash distributions in excess of their taxable income, creating an opportunity for those investors to earn additional return, funded by ratepayers. Responding to

this concern, FERC adjusted the equity rate of return of the pipeline at issue downward based on the percentage by which the publicly traded partnership's cash flow exceeded taxable income. Requests for rehearing of the order are currently pending before the FERC.

Because the extent to which an interstate oil pipeline is entitled to an income tax allowance is subject to a case-by-case review at the FERC, the level of income tax allowance to which we will ultimately be entitled is not certain. Although the FERC's current income tax allowance policy is generally favorable for pipelines that are organized as pass-through entities, it still entails rate risks due to the case-by-case review requirement. How the FERC's policy statement is applied in practice to pipelines owned by publicly traded partnerships could impose limits on our ability to include a full income tax allowance in cost of service.

The FERC instituted a rulemaking proceeding in July 2007 to determine whether any changes should be made to the FERC's methodology for determining pipeline equity returns to be included in cost-of-service based rates. The FERC determined that it would retain its current methodology for determining return on equity but that, when stock prices and cash distributions of tax pass-through entities are used in the return on equity calculations, the growth forecasts for those entities should be reduced by 50%. Despite the FERC's determination, some complainants in rate proceedings have advocated that the FERC disallow the full use of cash distributions in the return on equity calculation. If the FERC were to disallow the use of full cash distributions in the return on equity calculation, such a result might adversely affect our ability to achieve a reasonable return.

#### The rates that we may charge on our interstate ammonia pipeline are subject to regulation by the STB.

The STB, a part of the DOT, has jurisdiction over interstate pipeline transportation and rate regulations of anhydrous ammonia. Transportation rates must be reasonable, and a pipeline carrier may not unreasonably discriminate among its shippers. If the STB finds that a carrier's rates violate these statutory commands, it may prescribe a reasonable rate. In determining a reasonable rate, the STB will consider, among other factors, the effect of the rate on the volumes transported by that carrier, the carrier's revenue needs and the availability of other economic transportation alternatives. The STB does not provide rate relief unless shippers lack effective competitive alternatives. If the STB determines that effective competitive alternatives are not available and we hold market power, then we may be required to show that our rates are reasonable.

#### Increases in natural gas and power prices could adversely affect our ability to make distributions to our unitholders.

Power costs constitute a significant portion of our operating expenses. For the year ended December 31, 2010, our power costs equaled approximately \$52.1 million, or 11% of our operating expenses for the year. In addition, \$17.6 million of power costs were capitalized into inventory related to our asphalt refineries, which will be expensed into cost of product sales as the inventory is sold. We use mainly electric power at our pipeline pump stations, terminals and refineries, and such electric power is furnished by various utility companies that use primarily natural gas to generate electricity. Accordingly, our power costs typically fluctuate with natural gas prices. Increases in natural gas prices may cause our power costs to increase further. If natural gas prices increase, our cash flows may be adversely affected, which could adversely affect our ability to make distributions to our unitholders.

# Terrorist attacks and the threat of terrorist attacks have resulted in increased costs to our business. Continued hostilities in the Middle East or other sustained military campaigns may adversely impact our results of operations.

Increased security measures we have taken as a precaution against possible terrorist attacks have resulted in increased costs to our business. Uncertainty surrounding continued hostilities in the Middle East or other sustained military campaigns may affect our operations in unpredictable ways, including disruptions of crude oil supplies and markets for refined products, the possibility that infrastructure facilities could be direct targets of, or indirect casualties of, an act of terror and instability in the financial markets that could restrict our ability to raise capital.

#### Our cash distribution policy may limit our growth.

Consistent with the terms of our partnership agreement, we distribute our available cash to our unitholders each quarter. In determining the amount of cash available for distribution, our management sets aside cash reserves, which we use to fund our growth capital expenditures. Additionally, we have relied upon external financing sources, including commercial borrowings and other debt and equity issuances, to fund our acquisition capital expenditures. Accordingly, to the extent we do not have sufficient cash reserves or are unable to finance growth externally, our cash distribution policy will significantly impair our ability to grow. In addition, to the extent we issue additional units in connection with any acquisitions or growth capital expenditures, the payment of distributions on those additional units may increase the risk that we will be unable to maintain or increase our current per unit distribution level.

# NuStar GP Holdings may have conflicts of interest and limited fiduciary responsibilities, which may permit it to favor its own interests to the detriment of our unitholders.

NuStar GP Holdings currently indirectly owns our general partner and as of December 31, 2010, an aggregate 15.6% limited partner interest in us. Conflicts of interest may arise between NuStar GP Holdings and its affiliates, including our general partner, on the one hand, and us and our limited partners, on the other hand. As a result of these conflicts, the general partner may favor its own interests and the interests of its affiliates over the interests of our unitholders. These conflicts include, among others, the following situations:

- Our general partner is allowed to take into account the interests of parties other than us, such as NuStar GP Holdings, in resolving conflicts of interest, which has the effect of limiting its fiduciary duty to the unitholders;
- Our general partner may limit its liability and reduce its fiduciary duties, while also restricting the remedies available to unitholders. As a result of purchasing our common units, unitholders have consented to some actions and conflicts of interest that might otherwise constitute a breach of fiduciary or other duties under applicable state law;
- Our general partner determines the amount and timing of asset purchases and sales, capital expenditures, borrowings, issuance of additional limited partner interests and reserves, each of which can affect the amount of cash that is paid to our unitholders;
- Our general partner determines in its sole discretion which costs incurred by NuStar GP Holdings and its affiliates are reimbursable by us;
- Our general partner may cause us to pay the general partner or its affiliates for any services rendered on terms that are fair and reasonable to us or enter into additional contractual arrangements with any of these entities on our behalf;
- Our general partner decides whether to retain separate counsel, accountants or others to perform services for us; and
- In some instances, our general partner may cause us to borrow funds in order to permit the payment of distributions.

Our partnership agreement gives the general partner broad discretion in establishing financial reserves for the proper conduct of our business, including interest payments. These reserves also will affect the amount of cash available for distribution.

## TAX RISKS TO OUR UNITHOLDERS

# If we were treated as a corporation for federal or state income tax purposes, then our cash available for distribution to unitholders would be substantially reduced.

The anticipated after-tax benefit of an investment in our units depends largely on our being treated as a partnership for federal income tax purposes. We have not requested, and do not plan to request, a ruling from the IRS on this matter.

If we were treated as a corporation for federal income tax purposes, we would pay federal income tax on our taxable income at the corporate tax rate, which is currently a maximum of 35%. Distributions to unitholders would generally be taxed again as corporate distributions, and no income, gains, losses, deductions or credits would flow through to unitholders. Thus, treatment of us as a corporation would result in a material reduction in our anticipated cash flow and after-tax return to unitholders, likely causing a substantial reduction in the value of our units.

Current law may change, causing us to be treated as a corporation for federal income tax purposes or otherwise subjecting us to entity-level taxation. In addition, because of widespread state budget deficits, several states are evaluating ways to subject partnerships to entity level taxation through the imposition of state income, franchise or other forms of taxation. Partnerships and limited liability companies, unless specifically exempted, are also subject to a state-level tax imposed on revenues. Imposition of any entity-level tax on us by states in which we operate will reduce the cash available for distribution to our unitholders.

# A successful IRS contest of the federal income tax positions we take may adversely impact the market for our units, and the costs of any contest will reduce cash available for distribution to our unitholders.

The IRS may adopt positions that differ from the positions we take, even positions taken with the advice of counsel. It may be necessary to resort to administrative or court proceedings to sustain some or all of the positions we take. A court may not agree with all of the positions we take. Any contest with the IRS may materially and adversely impact the market



for our units and the prices at which they trade. In addition, the costs of any contest between us and the IRS will result in a reduction in cash available for distribution to our unitholders. Moreover, the costs of any contest between us and the IRS will result in a reduction in cash available for distribution to our unitholders and thus will be borne indirectly by our unitholders and our general partner.

### Even if unitholders do not receive any cash distributions from us, they will be required to pay taxes on their respective share of our taxable income.

Unitholders will be required to pay federal income taxes and, in some cases, state and local income taxes on the unitholder's respective share of our taxable income, whether or not such unitholder receives cash distributions from us. Unitholders may not receive cash distributions from us equal to the unitholder's respective share of our taxable income.

# The sale or exchange of 50% or more of our capital and profits interests, within a twelve-month period, will result in the termination of our partnership for federal income tax purposes.

A termination would, among other things, result in the closing of our taxable year for all unitholders and would result in a deferral of depreciation and cost recovery deductions allowable in computing our taxable income. If our partnership were terminated for federal income tax purposes, a NuStar Energy unitholder would be allocated an increased amount of federal taxable income for the year in which the partnership is considered terminated and the subsequent years as a percentage of the cash distributed to the unitholder with respect to that period.

### Tax gain or loss on the disposition of our units could be different than expected.

If a unitholder sells units, the unitholder will recognize gain or loss equal to the difference between the amount realized and that unitholder's tax basis in those units. Prior distributions to the unitholder in excess of the total net taxable income the unitholder was allocated for a unit, which decreased the tax basis in that unit, will, in effect, become taxable income to the unitholder if the unit is sold at a price greater than the tax basis in that unit, even if the price the unitholder receives is less than the original cost. A substantial portion of the amount realized, whether or not representing gain, may be ordinary income to the selling unitholder.

#### Tax-exempt entities and foreign persons face unique tax issues from owning units that may result in adverse tax consequences to them.

Investment in units by tax-exempt entities, such as individual retirement accounts (known as IRAs) and non-United States persons raises issues unique to them. For example, virtually all of our income allocated to organizations exempt from federal income tax, including individual retirement accounts and other retirement plans, will be unrelated business taxable income and will be taxable to them. Distributions to non-United States persons will be reduced by withholding taxes at the highest applicable effective tax rate, and non-United States persons will be required to file United States federal income tax returns and pay tax on their share of our taxable income.

# We will treat each purchaser of our units as having the same tax benefits without regard to the units purchased. The IRS may challenge this treatment, which could adversely affect the value of our units.

Because we cannot match transferors and transferees of units, we will adopt depreciation and amortization positions that may not conform to all aspects of existing Treasury regulations. A successful IRS challenge to those positions could adversely affect the amount of tax benefits available to unitholders. It also could affect the timing of these tax benefits or the amount of gain from any sale of units and could have a negative impact on the value of our units or result in audit adjustments to a unitholder's tax returns.

### Unitholders will likely be subject to state and local taxes and return filing requirements as a result of investing in our units.

In addition to federal income taxes, unitholders will likely be subject to other taxes, such as state and local income taxes, unincorporated business taxes and estate, inheritance or intangible taxes that are imposed by various jurisdictions in which we do business or own property. Unitholders will likely be required to file state and local income tax returns and pay state and local income taxes in some or all of these various jurisdictions. Further, unitholders may be subject to penalties for failure to comply with those requirements. We may own property or conduct business in other states or foreign countries in the future. It is each unitholder's responsibility to file all federal, state or local tax returns.

# We have adopted certain valuation methodologies that may result in a shift of income, gain, loss and deduction between the general partner and the unitholders. The IRS may challenge this treatment, which could adversely affect the value of our common units.

When we issue additional units or engage in certain other transactions, we determine the fair market value of our assets and allocate any unrealized gain or loss attributable to our assets to the capital accounts of our unitholders and our general partner. Our methodology may be viewed as understating the value of our assets. In that case, there may be a shift of income, gain, loss and deduction between certain unitholders and the general partner, which may be unfavorable to such unitholders. Moreover, under our current valuation methods, subsequent purchasers of common units may have a greater portion of their Internal Revenue Code Section 743(b) adjustment allocated to our tangible assets and a lesser portion allocated to our intangible assets. The IRS may challenge our valuation methods, our allocation of the Section 743(b) adjustment attributable to our tangible and intangible assets, and allocations of income, gain, loss and deduction between the general partner and certain of our unitholders.

A successful IRS challenge to these methods or allocations could adversely affect the amount of taxable income or loss being allocated to our unitholders. It also could affect the amount of gain from our unitholders' sale of common units and could have a negative impact on the value of the common units or result in audit adjustments to our unitholders' tax returns without the benefit of additional deductions.

#### PROPERTIES

Our principal properties are described above under the caption "Segments," and that information is incorporated herein by reference. We believe that we have satisfactory title to all of our assets. Although title to these properties is subject to encumbrances in some cases, such as customary interests generally retained in connection with acquisition of real property, liens related to environmental liabilities associated with historical operations, liens for current taxes and other burdens and easements, restrictions and other encumbrances to which the underlying properties were subject at the time of acquisition by us or our predecessors, we believe that none of these burdens will materially detract from the value of these properties or from our interest in these properties or will materially interfere with their use in the operation of our business. In addition, we believe that we have obtained sufficient right-of-way grants and permits from public authorities and private parties for us to operate our business in all material respects as described in this report. We perform scheduled maintenance on all of our refineries, pipelines, terminals, crude oil tanks and related equipment and make repairs and replacements when necessary or appropriate. We believe that our refineries, pipelines, terminals, crude oil tanks and related equipment have been constructed and are maintained in all material respects in accordance with applicable federal, state and local laws and the regulations and standards prescribed by the American Petroleum Institute, the DOT and accepted industry practice.

# ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

#### ITEM 3. LEGAL PROCEEDINGS

We are named as a defendant in litigation relating to our normal business operations, including regulatory and environmental matters. We are insured against various business risks to the extent we believe is prudent; however, we cannot assure you that the nature and amount of such insurance will be adequate, in every case, to protect us against liabilities arising from future legal proceedings as a result of our ordinary business activity.

### **GRACE ENERGY CORPORATION MATTER**

In 1997, Grace Energy Corporation (Grace Energy) sued subsidiaries of Kaneb Pipeline Partners, L.P. (KPP) and Kaneb Services LLC (KSL and collectively with KPP and their respective subsidiaries, Kaneb) in Texas state court. We acquired Kaneb on July 1, 2005. The complaint sought recovery of the cost of remediation of fuel leaks in the 1970s from a pipeline that had once connected a former Grace Energy terminal with Otis Air Force Base in Massachusetts (Otis AFB). Grace Energy alleges the Otis AFB pipeline and related environmental liabilities had been transferred in 1978 to an entity that was part of Kaneb's acquisition of Support Terminal Services, Inc. and its subsidiaries from Grace Energy in 1993. Kaneb contends that it did not acquire the Otis AFB pipeline and never assumed any responsibility for any associated environmental damage.

In 2000, the court entered final judgment that: (i) Grace Energy could not recover its own remediation costs of \$3.5 million, (ii) Kaneb owned the Otis AFB pipeline and its related environmental liabilities and (iii) Grace Energy was awarded \$1.8 million in attorney costs. Both Kaneb and Grace Energy appealed the final judgment of the trial court to the Texas Court of Appeals in Dallas. In 2001, Grace Energy filed a petition in bankruptcy, which created an automatic stay of actions against Grace Energy. In September 2008, Grace Energy filed its Joint Plan of Reorganization and Disclosure Statement.

The Otis AFB is a part of a Superfund Site pursuant to the Comprehensive Environmental Response Compensation and Liability Act (CERCLA). The site contains a number of groundwater contamination plumes, two of which are allegedly associated with the Otis AFB pipeline. Relying on the final judgment of the Texas state court assigning ownership of the Otis AFB pipeline to Kaneb, the United States Department of Justice (the DOJ) advised Kaneb in 2001 that it intends to seek reimbursement from Kaneb for the remediation costs associated with the two plumes. In November 2008, the DOJ forwarded information to us indicating that the past and estimated future remediation expenses associated with one plume are \$71.9 million. The DOJ has indicated that they will not seek recovery of remediation costs for the second plume. The DOJ has not filed a lawsuit against us related to this matter, and we have not made any payments toward costs incurred by the DOJ. We are currently in settlement discussions with other potentially responsible parties and the DOJ, and a change in our estimate of this liability may occur in the near term. However, any settlement agreement that is reached must be approved by multiple parties and requires the approval of the bankruptcy court and the federal district court. We cannot currently estimate when or if a settlement will be finalized.

#### ERES MATTER

In August 2008, Eres N.V. (Eres) forwarded a demand for arbitration to CITGO Asphalt Refining Company (CARCO), CITGO Petroleum Corporation (CITGO), NuStar Asphalt Refining, LLC (NuStar Asphalt) and NuStar Marketing LLC (NuStar Marketing, and together with CARCO, CITGO and NuStar Asphalt, the Defendants) contending that the Defendants are in breach of a tanker voyage charter party agreement, dated November 2004, between Eres and CARCO (the Charter Agreement). The Charter Agreement provides for CARCO's use of Eres' vessels for the shipment of asphalt. Eres contends that NuStar Asphalt and/or NuStar Marketing (together, the NuStar Entities) assumed the Charter Agreement when NuStar Asphalt purchased the CARCO assets, and that the Defendants have failed to perform under the Charter Agreement since January 1, 2008. Eres has valued its damages for the alleged breach of contract claim at approximately \$78.1 million. Pursuant to a May 2010 ruling by the United States District Court for the Southern District of Texas, the NuStar Entities were found to have assumed the Charter Agreement from CARCO and to be obligated to defend and indemnify CITGO and CARCO against Eres' claims. The Defendants were ordered to proceed with arbitration. We intend to vigorously defend against Eres' claims in arbitration.

#### ENVIRONMENTAL AND SAFETY COMPLIANCE MATTERS

With respect to the environmental proceeding listed below, if it was decided against us, we believe that it would not have a material effect on our consolidated financial position. However, it is not possible to predict the ultimate outcome of any of the proceeding or whether such ultimate outcome may have a material effect on our consolidated financial position. We are reporting this proceeding to comply with Securities and Exchange Commission regulations, which require us to disclose proceedings arising under federal, state or local provisions regulating the discharge of materials into the environment or protecting the environment if we reasonably believe that such proceedings will result in monetary sanctions of \$100,000 or more.

In particular, our wholly owned subsidiary, Shore Terminals LLC (Shore) owns a refined product terminal in Portland, Oregon located adjacent to the Portland Harbor. The EPA has classified portions of the Portland Harbor, including the portion adjacent to our terminal, as a federal "Superfund" site due to sediment contamination (the Portland Harbor Site). Portland Harbor is contaminated with metals (such as mercury), pesticides, herbicides, polynuclear aromatic hydrocarbons, polychlorinated byphenyls, semi-volatile organics and dioxin/furans. Shore and more than 80 other parties have received a "General Notice" of potential liability from the EPA relating to the Portland Harbor Site. The letter advised Shore that it may be liable for the costs of investigation and remediation (which liability may be joint and several with other potentially responsible parties), as well as for natural resource damages resulting from releases of hazardous substances to the Portland Harbor Site. We have agreed to work with more than 65 other potentially responsible parties to attempt to negotiate an agreed method of allocating costs associated with the cleanup. The precise nature and extent of any clean-up of the Portland Harbor Site, the parties to be involved, the process to be followed for any clean-up and the allocation of any costs for the clean-up among responsible parties have not yet been determined. It is unclear to what extent, if any, we will be liable for environmental costs or damages associated with the Portland Harbor Site. It is also unclear to what extent natural resource damage claims will be asserted against Shore.

We are also a party to additional claims and legal proceedings arising in the ordinary course of business. Due to the inherent uncertainty of litigation, there can be no assurance that the resolution of any particular claim or proceeding would not have a material adverse effect on our results of operations, financial position or liquidity. It is possible that if one or more of the matters described in Item 3. were decided against us, the effects could be material to our results of operations in the period in which we would be required to record or adjust the related liability and could also be material to our cash flows in the periods we would be required to pay such liability.

# ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of the unitholders, through solicitation of proxies or otherwise, during the fourth quarter of the year ended December 31, 2010.

# PART II

# ITEM 5. MARKET FOR REGISTRANT'S COMMON UNITS, RELATED UNITHOLDER MATTERS AND ISSUER PURCHASES OF COMMON UNITS

#### **Market Information, Holders and Distributions**

Our common units are listed and traded on the New York Stock Exchange under the symbol "NS." At the close of business on February 8, 2011, we had 737 holders of record of our common units. The high and low sales prices (composite transactions) by quarter for the years ended December 31, 2010 and 2009 were as follows:

|                  | Price Range of<br>Common Unit |         |
|------------------|-------------------------------|---------|
|                  | High                          | Low     |
| <u>Year 2010</u> |                               |         |
| 4th Quarter      | \$71.69                       | \$61.76 |
| 3rd Quarter      | 61.92                         | 55.51   |
| 2nd Quarter      | 64.50                         | 51.80   |
| 1st Quarter      | 60.79                         | 51.49   |
| <u>Year 2009</u> |                               |         |
| 4th Quarter      | \$57.34                       | \$50.54 |
| 3rd Quarter      | 57.20                         | 50.51   |
| 2nd Quarter      | 57.68                         | 45.51   |
| 1st Quarter      | 50.88                         | 40.45   |

The cash distributions applicable to each of the quarters in the years ended December 31, 2010 and 2009 were as follows:

|                  |                  |                   | Amount    |
|------------------|------------------|-------------------|-----------|
|                  | Record Date      | Payment Date      | Per Unit  |
| <u>Year 2010</u> |                  |                   |           |
| 4th Quarter      | February 8, 2011 | February 14, 2011 | \$ 1.0750 |
| 3rd Quarter      | November 1, 2010 | November 5, 2010  | 1.0750    |
| 2nd Quarter      | August 6, 2010   | August 13, 2010   | 1.0650    |
| 1st Quarter      | May 7, 2010      | May 14, 2010      | 1.0650    |
| <u>Year 2009</u> |                  |                   |           |
| 4th Quarter      | February 5, 2010 | February 12, 2010 | \$ 1.0650 |
| 3rd Quarter      | November 5, 2009 | November 12, 2009 | 1.0650    |
| 2nd Quarter      | August 6, 2009   | August 13, 2009   | 1.0575    |
| 1st Quarter      | May 8, 2009      | May 15, 2009      | 1.0575    |

Our general partner is entitled to incentive distributions if the amount that we distribute with respect to any quarter exceeds specified target levels shown below:

|   | Percentage of Distribution |                 |
|---|----------------------------|-----------------|
| <u>Quarterly Distribution Amount per Unit</u> | Unitholders                | General Partner |
| Up to \$0.60                                  | 98%                        | 2%              |
| Above \$0.60 up to \$0.66                     | 90%                        | 10%             |
| Above \$0.66                                  | 75%                        | 25%             |

Our general partner's incentive distributions for the years ended December 31, 2010 and 2009 totaled \$33.3 million and \$28.7 million, respectively. The general partner's share of our distributions for the years ended December 31, 2010 and 2009 was 12.7% and 12.6%, respectively, due to the impact of the incentive distributions.

# ITEM 6. SELECTED FINANCIAL DATA

The following table contains selected financial data derived from our audited financial statements.

|  | Year Ended December 31, |              |                                 |                |              |  |
|--|-------------------------|--------------|---------------------------------|----------------|--------------|--|
|  | <u>2010</u>             | <u>2009</u>  | <u>2008 (a)</u>                 | <u>2007</u>    | <u>2006</u>  |  |
|  |                         | (Thousands o | f Dollars, Except F             | Per Unit Data) |              |  |
| Statement of Income Data:                                  |                         |              |                                 |                |              |  |
| Revenues   | \$ 4,403,061            | \$ 3,855,871 | \$ 4,828,770                    | \$ 1,475,014   | \$ 1,137,261 |  |
| Operating income   | 302,557                 | 273,316      | 310,073                         | 192,599        | 212,899      |  |
| Income from continuing operations                          | 238,970                 | 224,875      | 254,018                         | 150,298        | 149,906      |  |
| Income from continuing operations per unit applicable      |                         |              |                                 |                |              |  |
| to limited partners (b)                                    | 3.19                    | 3.47         | 4.22                            | 2.73           | 2.82         |  |
| Cash distributions per unit applicable to limited partners | 4.280                   | 4.245        | 4.085                           | 3.835          | 3.600        |  |
|  |                         |              | December 31,                    |                |              |  |
|  | 2010                    | 2009         | <u>December 31,</u><br>2008 (a) | 2007           | 2006         |  |
|  | 2010                    |              | housands of Dollar              |                | 2000         |  |
| Balance Sheet Data:  |                         |              |                                 |                |              |  |
| Property, plant and equipment, net                         | \$ 3,187,457            | \$ 3,028,196 | \$ 2,941,824                    | \$ 2,492,086   | \$ 2,345,135 |  |
| Total assets   | 5,386,393               | 4,774,673    | 4,459,597                       | 3,783,087      | 3,494,208    |  |
| Long-term debt (less current portion)                      | 2,136,248               | 1,828,993    | 1,872,015                       | 1,445,626      | 1,353,720    |  |
| Partners' equity   | 2,702,700               | 2,484,968    | 2,206,997                       | 1,994,832      | 1,875,681    |  |
|  |                         |              |                                 |                |              |  |

(a) The significant increase in revenues, operating income, income from continuing operations and balance sheet data are primarily due to the acquisition of our asphalt operations in March 2008.

(b) In 2008, the Financial Accounting Standards Board provided additional guidance regarding the application of the two-class method to calculate earnings per unit for master limited partnerships, which was effective January 1, 2009. As a result, income from continuing operations per unit applicable to limited partners for the years ended December 31, 2007 and 2006 changed from \$2.74 and \$2.84, respectively, previously reported.

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following review of our results of operations and financial condition should be read in conjunction with Items 1., 1A. and 2. "Business, Risk Factors and Properties" and Item 8. "Financial Statements and Supplementary Data" included in this report.

## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION

This Form 10-K contains certain estimates, predictions, projections, assumptions and other forward-looking statements that involve various risks and uncertainties. While these forward-looking statements, and any assumptions upon which they are based, are made in good faith and reflect our current judgment regarding the direction of our business, actual results will almost always vary, sometimes materially, from any estimates, predictions, projections, assumptions or other future performance suggested in this report. These forward-looking statements can generally be identified by the words "anticipates," "believes," "expects," "plans," "intends," "estimates," "forecasts," "budgets," "projects," "will," "could," "should," "may" and similar expressions. These statements reflect our current views with regard to future events and are subject to various risks, uncertainties and assumptions. Please read Item 1A. "Risk Factors" for a discussion of certain of those risks.

If one or more of these risks or uncertainties materialize, or if the underlying assumptions prove incorrect, our actual results may vary materially from those described in any forward-looking statement. Other unknown or unpredictable factors could also have material adverse effects on our future results. Readers are cautioned not to place undue reliance on this forward-looking information, which is as of the date of the Form 10-K. We do not intend to update these statements unless it is required by the securities laws to do so, and we undertake no obligation to publicly release the result of any revisions to any such forward-looking statements that may be made to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events.

# **OVERVIEW**

NuStar Energy L.P. (NuStar Energy) (NYSE: NS) is engaged in the terminalling and storage of petroleum products, the transportation of petroleum products and anhydrous ammonia, and asphalt refining and fuels marketing. Unless otherwise indicated, the terms "NuStar Energy L.P.," "the Partnership," "we," "our" and "us" are used in this report to refer to NuStar Energy, to one or more of our consolidated subsidiaries or to all of them taken as a whole. NuStar GP Holdings, LLC (NuStar GP Holdings) (NYSE: NSH) owns our general partner, Riverwalk Logistics, L.P., and owns a 17.6% total interest in us as of December 31, 2010. Our Management's Discussion and Analysis of Financial Condition and Results of Operations is presented in six sections:

- Overview
- Results of Operations
- Outlook
- Liquidity and Capital Resources
- Related Party Transactions
- Critical Accounting Policies

# Acquisitions

On May 21, 2010, we acquired the capital stock of Asphalt Holdings, Inc. for \$53.3 million, including liabilities assumed (Asphalt Holdings Acquisition). The Asphalt Holdings Acquisition includes three storage terminals with 24 storage tanks and an aggregate capacity of approximately 1.8 million barrels located in Alabama along the Mobile River. The consolidated statements of income include the results of operations for Asphalt Holdings, Inc. commencing on May 21, 2010.

On March 20, 2008, we acquired CITGO Asphalt Refining Company's asphalt operations and assets (the East Coast Asphalt Operations), which included a 74,000 barrels per day asphalt refinery in Paulsboro, New Jersey, a 30,000 barrels per day asphalt refinery in Savannah, Georgia and three asphalt terminals in Paulsboro, New Jersey, Savannah, Georgia and Wilmington, North Carolina.

## Operations

We conduct our operations through our wholly owned subsidiaries, primarily NuStar Logistics, L.P. (NuStar Logistics) and NuStar Pipeline Operating Partnership L.P. (NuPOP). Our operations are divided into three reportable business segments: storage, transportation, and asphalt and fuels marketing. For a more detailed description of our segments, please refer to Segments under Item 1. "Business."

*Storage.* We own terminal and storage facilities in the United States, Canada, the Netherlands, including St. Eustatius in the Caribbean, the United Kingdom and Mexico providing approximately 80.4 million barrels of storage capacity.

*Transportation*. We own common carrier refined product pipelines in Texas, Oklahoma, Colorado, New Mexico, Kansas, Nebraska, Iowa, South Dakota, North Dakota and Minnesota covering approximately 5,605 miles, consisting of the Central West System, the East Pipeline and the North Pipeline. In addition, we own a 2,000 mile anhydrous ammonia pipeline located in Louisiana, Arkansas, Missouri, Illinois, Indiana, Iowa and Nebraska. We also own 812 miles of crude oil pipelines in Texas, Oklahoma, Kansas, Colorado and Illinois, as well as associated crude oil storage facilities providing storage capacity of 1.9 million barrels in Texas and Oklahoma that are located along the crude oil pipelines.

Asphalt and Fuels Marketing. Our asphalt and fuels marketing segment includes our asphalt refining operations and our fuels marketing operations. We refine crude oil to produce asphalt and certain other refined products from our asphalt operations. We own two asphalt refineries with a combined throughput capacity of 104,000 barrels per day and related terminal facilities providing storage capacity of 5.0 million barrels. Additionally, as part of our fuels marketing operations, we purchase gasoline and other refined petroleum products for resale. The results of operations for the asphalt and fuels marketing segment depend largely on the gross margin between our cost and the sales price of the products we market. Therefore, the results of operations for this segment are more sensitive to changes in commodity prices compared to the operations of the storage and transportation segments.

We enter into derivative contracts to mitigate the effect of commodity price fluctuations. The derivative instruments we use consist primarily of futures contracts and swaps traded on the NYMEX for the purposes of hedging the price risk of our physical inventory. Not all of our derivative instruments qualify for hedge accounting treatment under United States generally accepted accounting principles. In such cases, we record the changes in the fair values of these derivative instruments in cost of product sales. The changes in the fair values of these derivative instruments generally are offset, at least partially, by changes in the values of the hedged physical inventory. However, we do not recognize those changes in the value of the hedged inventory until the physical sale of such inventory takes place. Therefore, our earnings for a period may include the gain or loss related to derivative instruments without including the offsetting effect of the hedged item, which could result in greater earnings volatility.

In addition, we value our inventory at the lower of cost or market. If changes in commodity prices result in market prices below the cost of our inventory, we may be required to reduce the value of our inventory to market.

Demand for certain of the products we market fluctuates seasonally. For example, demand for gasoline and asphalt is typically higher in the summer months than the winter months, whereas demand for heating oil is higher in the winter months than the summer months. Prices for these commodities generally are highest during those times of higher demand. In addition to purchasing inventory for immediate resale, we have and expect to continue to employ a strategy of purchasing inventory during times of lower demand and lower prices and storing that inventory until it can be sold at higher prices, which can cause the working capital necessary for the asphalt and fuels marketing segment to fluctuate. The absolute increase in the level of working capital, as well as the seasonal fluctuations, may require us to borrow additional amounts or utilize other sources of liquidity.

The following factors affect the results of our operations:

- company-specific factors, such as integrity issues and maintenance requirements that impact the throughput rates of our assets;
- seasonal factors that affect the demand for products transported by and/or stored in our assets and the demand for products we sell, particularly asphalt;
- industry factors, such as changes in the prices of petroleum products that affect demand and operations of our competitors;
- factors such as commodity price volatility and market structure that impact our asphalt and fuels marketing segment; and
- other factors, such as refinery utilization rates and maintenance turnaround schedules, that impact our refineries as well as the operations of refineries served by our storage and transportation assets.

# **RESULTS OF OPERATIONS**

## Year Ended December 31, 2010 Compared to Year Ended December 31, 2009

### **Financial Highlights**

(Thousands of Dollars, Except Unit and Per Unit Data)

|  | <u>Year Ended December 31,</u><br>2010 2009 |    |            | Change |           |
|--|---|----|------------|--------|-----------|
| Statement of Income Data:                          |   |    |            |        |           |
| Revenues:  |   |    |            |        |           |
| Service revenues                                   | \$<br>791,314                               | \$ | 745,349    | \$     | 45,965    |
| Product sales                                      | 3,611,747                                   |    | 3,110,522  |        | 501,225   |
| Total revenues                                     | 4,403,061                                   |    | 3,855,871  |        | 547,190   |
| Costs and expenses:                                |   |    |            |        |           |
| Cost of product sales                              | 3,350,429                                   |    | 2,883,187  |        | 467,242   |
| Operating expenses                                 | 486,032                                     |    | 458,892    |        | 27,140    |
| General and administrative expenses                | 110,241                                     |    | 94,733     |        | 15,508    |
| Depreciation and amortization expense              | 153,802                                     |    | 145,743    |        | 8,059     |
| Total costs and expenses                           | 4,100,504                                   |    | 3,582,555  |        | 517,949   |
| Operating income                                   | 302,557                                     |    | 273,316    |        | 29,241    |
| Equity earnings from joint ventures                | 10,500                                      |    | 9,615      |        | 885       |
| Interest expense, net                              | (78,280)                                    |    | (79,384)   |        | 1,104     |
| Other income, net                                  | 15,934                                      |    | 31,859     |        | (15,925)  |
| Income before income tax expense                   | 250,711                                     |    | 235,406    |        | 15,305    |
| Income tax expense                                 | 11,741                                      |    | 10,531     |        | 1,210     |
| Net income   | \$<br>238,970                               | \$ | 224,875    | \$     | 14,095    |
| Net income per unit applicable to limited partners | \$<br>3.19                                  | \$ | 3.47       | \$     | (0.28)    |
| Weighted average limited partner units outstanding | 62,946,987                                  |    | 55,232,467 |        | 7,714,520 |

## Annual Highlights

Net income increased \$14.1 million for the year ended December 31, 2010, compared to the year ended December 31, 2009, primarily due to increased segment operating income, which was partially offset by an increase in general and administrative expenses and a decrease in other income.

Segment operating income increased \$45.7 million for the year ended December 31, 2010, compared to the year ended December 31, 2009, mainly due to increased operating income from our asphalt and fuels marketing segment. Operating income in our transportation and storage segments also increased compared to last year.

Segment Operating Highlights (Thousands of Dollars, Except Barrel/Day Information)

|   |    | Year Ended December 31, |             |           |    |          |  |
|---|----|-------------------------|-------------|-----------|----|----------|--|
|   |    | <u>2010</u>             | <u>2009</u> |           |    | Change   |  |
| Storage:  |    |                         |             |           |    |          |  |
| Throughput (barrels/day)                            |    | 669,435                 |             | 667,169   |    | 2,266    |  |
| Throughput revenues                                 | \$ | 75,605                  | \$          | 78,353    | \$ | (2,748)  |  |
| Storage lease revenues                              |    | 444,233                 |             | 409,219   |    | 35,014   |  |
| Total revenues                                      |    | 519,838                 |             | 487,572   |    | 32,266   |  |
| Operating expenses                                  |    | 263,820                 |             | 245,439   |    | 18,381   |  |
| Depreciation and amortization expense               |    | 77,071                  |             | 70,888    |    | 6,183    |  |
| Segment operating income                            | \$ | 178,947                 | \$          | 171,245   | \$ | 7,702    |  |
| Transportation:                                     |    |                         |             |           |    |          |  |
| Refined products pipelines throughput (barrels/day) |    | 529,946                 |             | 573,778   |    | (43,832) |  |
| Crude oil pipelines throughput (barrels/day)        |    | 371,726                 |             | 351,888   |    | 19,838   |  |
| Total throughput (barrels/day)                      |    | 901,672                 |             | 925,666   |    | (23,994) |  |
| Throughput revenues                                 | \$ | 316,072                 | \$          | 302,070   | \$ | 14,002   |  |
| Operating expenses                                  |    | 116,884                 |             | 111,673   |    | 5,211    |  |
| Depreciation and amortization expense               |    | 50,617                  |             | 50,528    |    | 89       |  |
| Segment operating income                            | \$ | 148,571                 | \$          | 139,869   | \$ | 8,702    |  |
| Asphalt and Fuels Marketing:                        |    |                         |             |           |    |          |  |
| Product sales                                       | \$ | 3,615,890               | \$          | 3,110,522 | \$ | 505,368  |  |
| Cost of product sales                               |    | 3,371,854               |             | 2,899,457 | •  | 472,397  |  |
| Gross margin  |    | 244,036                 |             | 211,065   |    | 32,971   |  |
| Operating expenses                                  |    | 132,918                 |             | 130,973   |    | 1,945    |  |
| Depreciation and amortization expense               |    | 20,257                  |             | 19,463    |    | 794      |  |
| Segment operating income                            | \$ | 90,861                  | \$          | 60,629    | \$ | 30,232   |  |
| Consolidation and Intersegment Eliminations:        |    |                         |             |           |    |          |  |
| Revenues  | \$ | (48,739)                | \$          | (44,293)  | \$ | (4,446)  |  |
| Cost of product sales                               |    | (21,425)                |             | (16,270)  |    | (5,155)  |  |
| Operating expenses                                  |    | (27,590)                |             | (29,193)  |    | 1,603    |  |
| Total   | \$ | 276                     | \$          | 1,170     | \$ | (894)    |  |
| Consolidated Information:                           |    |                         |             |           |    |          |  |
| Revenues  | \$ | 4,403,061               | \$          | 3,855,871 | \$ | 547,190  |  |
| Cost of product sales                               |    | 3,350,429               |             | 2,883,187 | •  | 467,242  |  |
| Operating expenses                                  |    | 486,032                 |             | 458,892   |    | 27,140   |  |
| Depreciation and amortization expense               |    | 147,945                 |             | 140,879   |    | 7,066    |  |
| Segment operating income                            |    | 418,655                 |             | 372,913   |    | 45,742   |  |
| General and administrative expenses                 |    | 110,241                 |             | 94,733    |    | 15,508   |  |
| Other depreciation and amortization expense         |    | 5,857                   |             | 4,864     |    | 993      |  |
| Consolidated operating income                       | \$ | 302,557                 | \$          | 273,316   | \$ | 29,241   |  |
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#### Storage

Although throughputs increased 2,266 barrels per day, throughput revenues decreased \$2.7 million for the year ended December 31, 2010, compared to the year ended December 31, 2009. Throughputs increased 11,114 barrels per day resulting in a net increase of only \$0.3 million in revenues at our crude oil storage tank facilities, as these facilities have lower throughput fees per barrel. In addition, throughputs increased 7,958 barrels per day and revenues increased \$1.7 million at our Amarillo and Albuquerque terminals. Throughputs at other terminals serving the McKee refinery decreased 13,888 barrels per day resulting in lower revenues of \$4.1 million due to a shipper diverting throughput from our terminals.

Storage lease revenues increased \$35.0 million for the year ended December 31, 2010, compared to the year ended December 31, 2009, primarily due to:

- an increase of \$18.8 million mainly at our Gulf Coast and West Coast terminals primarily due to rate escalations and new customer contracts, as well as higher throughput and related handling fees;
- an increase of \$7.1 million related to our acquisition of three terminals in Mobile County, Alabama in May 2010;
- an increase of \$5.2 million at our international terminals mainly due to rate escalations, new customer contracts and higher throughput and related handling fees; and
- an increase of \$3.9 million due to completed tank expansion projects at our Amsterdam, St. Eustatius and Texas City terminals.

Operating expenses increased \$18.4 million for the year ended December 31, 2010, compared to the year ended December 31, 2009, primarily due to:

- an increase of \$10.9 million mainly related to higher salary and wage expenses resulting from increased headcount and increases in other employee benefit expenses;
- an increase of \$5.0 million related to our acquisition of three terminals in Mobile County, Alabama in May 2010;
- an increase of \$2.3 million in reimbursable expenses, primarily due to increases in tank cleaning, wharfage costs and other various projects. Reimbursable expenses are charged back to our customers and are offset by an increase in reimbursable revenues; and
- an increase of \$2.1 million related to higher environmental costs.

These increases were partially offset by a decrease of \$2.5 million in maintenance expenses for the year ended December 31, 2010, compared to the year ended December 31, 2009, mainly due to tank cleanings and repairs in 2009.

Depreciation and amortization expense increased \$6.2 million for the year ended December 31, 2010, compared to the year ended December 31, 2009, primarily due to the completion of various terminal upgrade and expansion projects and the Asphalt Holdings Acquisition.

## Transportation

Although revenues increased, throughputs decreased for the year ended December 31, 2010, compared to the year ended December 31, 2009, on pipelines with lower tariffs, including pipelines sold in 2009.

Revenues increased \$14.0 million for the year ended December 31, 2010, compared to the year ended December 31, 2009, primarily due to:

- an increase in throughputs of 7,936 barrels per day and an increase in revenues of \$10.1 million on the Ammonia Pipeline due to more favorable weather conditions compared to the prior year;
- an increase in throughputs of 3,979 barrels per day and an increase in revenues of \$9.1 million on the East Pipeline, mainly due to increased longhaul deliveries resulting in a higher average tariff and higher throughputs resulting from more favorable economic conditions compared to 2009;
- an increase in throughputs of 14,230 barrels per day and an increase in revenues of \$2.4 million on our pipelines that serve a refinery in South Texas due to the completion of a turnaround in 2009, in addition to increased crude run rates resulting from more favorable economic conditions compared to 2009; and
- an increase of 13,687 barrels per day and an increase of \$2.2 million on our pipelines serving the Ardmore refinery, which experienced operational issues in the second quarter of 2009 and was shut down in the third quarter of 2009 following a lightning strike.

Despite the increase in revenues, throughputs decreased 23,994 barrels per day for the year ended December 31, 2010, compared to the year ended December 31, 2009. This decrease in throughputs was mainly due to a decrease in



throughputs of 31,421 barrels per day and a decrease in revenues of \$6.9 million on the Houston pipeline mainly due to market conditions that favored exporting instead of shipping on our pipeline and a refinery project by one of our customers that limited the volumes shipped. In addition, we sold the Ardmore-Wynnewood and Trans-Texas pipelines in 2009, which resulted in decreased throughputs of 28,737 barrels per day and decreased revenues of \$3.0 million in 2010, as these pipelines had lower throughput fees per barrel compared to other pipelines.

Operating expenses for this segment increased \$5.2 million for the year ended December 31, 2010, compared to the year ended December 31, 2009, primarily due to lower gains in 2010 on product imbalances on the East Pipeline resulting mainly from an increase in prices.

#### Asphalt and Fuels Marketing

Sales and cost of product sales increased \$505.4 million and \$472.4 million, respectively, resulting in an increase in total gross margin of \$33.0 million for the year ended December 31, 2010, compared to the year ended December 31, 2009. The increase in total gross margin was primarily due to an increase of \$17.2 million in the gross margin of our asphalt operations resulting primarily from a higher gross margin per barrel, partially offset by a decrease in sales volumes. For the year ended December 31, 2010, gross margin per barrel for our asphalt operations increased to \$7.73 from \$6.37 for the year ended December 31, 2009. In addition, the gross margin of our fuels marketing operations increased \$15.8 million for the year ended December 31, 2010, compared to the year ended December 31, 2009. Improved gross margins from our bunker fuel sales resulting from higher gross margin per barrel and increased sales volumes at our domestic bunkering locations contributed to the improved gross margin of our fuels marketing operations also benefitted from increased volumes in certain of our fuel oil markets in 2010.

Operating expenses increased \$1.9 million for the year ended December 31, 2010, compared to the year ended December 31, 2009, primarily due to new storage and power costs at asphalt terminals leased by our asphalt operations for the full year of 2010 that we leased for only a portion of 2009.

#### **Consolidation and Intersegment Eliminations**

Revenue, cost of product sales and operating expense eliminations primarily relate to storage and transportation fees charged to the asphalt and fuels marketing segment by the transportation and storage segments. In 2010, the asphalt and fuels marketing segment utilized more terminal capacity from our storage segment than in 2009, resulting in higher eliminations for revenue and cost of product sales.

## General

General and administrative expenses increased \$15.5 million for the year ended December 31, 2010, compared to the year ended December 31, 2009. This increase was primarily due to salary and wage expenses resulting from increased headcount and increases in other employee benefit expenses, as well as higher compensation expense associated with our long-term incentive plans.

Other income, net consisted of the following:

|  | Year Ended December 31, |      |         |  |  |
|--|-------------------------|------|---------|--|--|
|  | 2010                    | 2009 |         |  |  |
|  | (Thousands of Dollars)  |      |         |  |  |
| Gain from insurance recoveries                 | \$<br>13,500            | \$   | 9,382   |  |  |
| (Loss) gain from sale or disposition of assets | (510)                   |      | 21,320  |  |  |
| Foreign exchange losses                        | (1,507)                 |      | (5,118) |  |  |
| Other  | 4,451                   |      | 6,275   |  |  |
| Other income, net                              | \$<br>15,934            | \$   | 31,859  |  |  |

For the year ended December 31, 2010 and 2009, the gain from insurance recoveries resulted from insurance claims related to damage in the third quarter of 2008 primarily at our Texas City, Texas terminal caused by Hurricane Ike. For the year ended December 31, 2009, the gain from the sale or disposition of assets included a gain of \$21.4 million related to the June 15, 2009 sale of the Ardmore-Wynnewood pipeline in Oklahoma and the Trans-Texas pipeline.

Income tax expense increased \$1.2 million for the year ended December 31, 2010, compared to the year ended December 31, 2009, primarily due to increased expense resulting from higher taxable income, partially offset by the

reversal of a deferred tax asset valuation allowance. The receipt of \$13.5 million in insurance proceeds related to Hurricane Ike and the Asphalt Holdings Acquisition caused us to reevaluate the recorded valuation allowance related to certain net operating loss carryforwards previously expected to expire unused.

# Year Ended December 31, 2009 Compared to Year Ended December 31, 2008

# Financial Highlights

(Thousands of Dollars, Except Unit and Per Unit Data)

|  | Year Ended December 31, |    |            |    |           |
|--|-------------------------|----|------------|----|-----------|
|  | 2009                    |    | 2008       |    | Change    |
| Statement of Income Data:                          |                         |    |            |    |           |
| Revenues:  |                         |    |            |    |           |
| Service revenues                                   | \$<br>745,349           | \$ | 740,630    | \$ | 4,719     |
| Product sales                                      | 3,110,522               |    | 4,088,140  |    | (977,618) |
| Total revenues                                     | 3,855,871               |    | 4,828,770  |    | (972,899) |
| Costs and expenses:                                |                         |    |            |    |           |
| Cost of product sales                              | 2,883,187               |    | 3,864,310  |    | (981,123) |
| Operating expenses                                 | 458,892                 |    | 442,248    |    | 16,644    |
| General and administrative expenses                | 94,733                  |    | 76,430     |    | 18,303    |
| Depreciation and amortization expense              | 145,743                 |    | 135,709    |    | 10,034    |
| Total costs and expenses                           | 3,582,555               |    | 4,518,697  |    | (936,142) |
| Operating income                                   | 273,316                 |    | 310,073    |    | (36,757)  |
| Equity earnings from joint ventures                | 9,615                   |    | 8,030      |    | 1,585     |
| Interest expense, net                              | (79,384)                |    | (90,818)   |    | 11,434    |
| Other income, net                                  | 31,859                  |    | 37,739     |    | (5,880)   |
| Income before income tax expense                   | 235,406                 |    | 265,024    |    | (29,618)  |
| Income tax expense                                 | 10,531                  |    | 11,006     |    | (475)     |
| Net income   | \$<br>224,875           | \$ | 254,018    | \$ | (29,143)  |
| Net income per unit applicable to limited partners | \$<br>3.47              | \$ | 4.22       | \$ | (0.75)    |
| Weighted average limited partner units outstanding | 55,232,467              |    | 53,182,741 |    | 2,049,726 |

## Annual Highlights

Net income decreased \$29.1 million for the year ended December 31, 2009, compared to the year ended December 31, 2008, primarily due to an increase in general and administrative expenses and a decrease in segment operating income. This was partially offset by a decrease in interest expense.

Segment operating income decreased \$17.1 million for the year ended December 31, 2009, compared to the year ended December 31, 2008, primarily due to a \$51.9 million decrease in operating income for the asphalt and fuels marketing segment, which was mainly due to higher operating expenses associated with our asphalt operations. The decrease in operating income from our asphalt and fuels marketing segment was partially offset by increased operating income from our storage and transportation segments.

Segment Operating Highlights (Thousands of Dollars, Except Barrel/Day Information)

| Z009         Z008         Change           Throughput (barrels/day)         667,169         742,599         (75,4)           Throughput revenues         \$         78,353         \$         90,918         \$         (12,5)           Storage lease revenues         409,219         363,171         46,0         - </th  |
|--|
| Throughput (barrels/day)       667,169       742,599       (75,4)         Throughput revenues       \$       78,353       \$       90,918       \$       (12,5)         Storage lease revenues       409,219       363,171       46,00         Total revenues       487,572       454,089       33,4         Operating expenses       245,439       246,304       (66         Depreciation and amortization expense       70,888       66,706       4,11         Segment operating income       \$       171,245       \$       141,079       \$       30,171         Refined products pipelines throughput (barrels/day)       573,778       673,687       (199,5)       Crude oil pipelines throughput (barrels/day)       351,888       392,110       (40,22)         Total throughput (barrels/day)       351,888       392,110       (40,22)       (140,17)       \$       (15,7)         Operating expenses       111,673       131,943       (20,22)       (2   |
| Throughput (barrels/day)       667,169       742,599       (75,4)         Throughput revenues       \$ 78,353       \$ 90,918       \$ (12,5)         Storage lease revenues       409,219       363,171       46,00         Total revenues       487,572       454,089       33,4         Operating expenses       245,439       246,304       (66)         Depreciation and amortization expense       70,888       66,706       4,11         Segment operating income       \$ 171,245       \$ 141,079       \$ 30,171         Refined products pipelines throughput (barrels/day)       573,778       673,687       (99,9)         Crude oil pipelines throughput (barrels/day)       351,888       392,110       (40,2)         Throughput revenues       \$ 302,070       \$ 317,778       \$ (15,7)         Operating expenses       111,673       131,943       (20,2)         Total throughput (barrels/day)       925,666       1,065,797       (140,1)         Throughput revenues       \$ 302,070       \$ 317,778       \$ (15,7)         Operating expenses       111,673       131,943       (20,2)         Depreciation and amortization expense       \$ 50,528       \$ 50,749       (22,2)         Segment operating income       \$ 139,869  |
| Throughput revenues       \$ 78,353       \$ 90,918       \$ (12,5)         Storage lease revenues       409,219       363,171       46,0         Total revenues       487,572       454,089       33,4         Operating expenses       245,439       246,304       (8)         Depreciation and amortization expense       70,888       66,706       4,1         Segment operating income       \$ 171,245       \$ 141,079       \$ 30,171         Transportation:  |
| Storage lease revenues         409,219         363,171         46,0           Total revenues         487,572         454,089         33,4           Operating expenses         245,439         246,304         (6)           Depreciation and amortization expense         70,888         66,706         4,1           Segment operating income         \$         171,245         \$         141,079         \$         30,1           Transportation:         ************************************   |
| Operating expenses       245,439       246,304       (6)         Depreciation and amortization expense       70,888       66,706       4,1         Segment operating income       171,245       \$       141,079       \$       30,1         Transportation:        573,778       673,687       (99,9)       (40,2)         Crude oil pipelines throughput (barrels/day)       351,888       392,110       (40,2)         Total throughput (barrels/day)       351,888       392,110       (40,2)         Throughput revenues       \$       302,070       \$       317,778       \$       (15,7)         Operating expenses       111,673       131,943       (20,2)       0,20,20       \$       50,528       50,749       (22,2)         Depreciation and amortization expense       50,528       50,749       (22,2)       0,20,20       \$       4,74         Asphalt and Fuels Marketing:       5       139,869       \$       135,086       \$       4,77         Cost of product sales       2,899,457       3,880,796       (981,3)       50,68         Operating expenses       130,973       80,133       50,68       14,734       4,77   |
| Depreciation and amortization expense       70,888       66,706       4,1         Segment operating income       \$ 171,245       \$ 141,079       \$ 30,1         Transportation:   |
| Segment operating income       \$ 171,245       \$ 141,079       \$ 30,1         Transportation:       Transportation:       Segment operating income       Segment operating inco |
| Transportation:         Refined products pipelines throughput (barrels/day)       573,778       673,687       (99,9)         Crude oil pipelines throughput (barrels/day)       351,888       392,110       (40,2)         Total throughput (barrels/day)       925,666       1,065,797       (140,1)         Throughput revenues       \$ 302,070       \$ 317,778       \$ (15,7)         Operating expenses       111,673       131,943       (20,2)         Depreciation and amortization expense       50,528       50,749       (2)         Segment operating income       \$ 139,869       \$ 135,086       \$ 4,7         Asphalt and Fuels Marketing:       Product sales       \$ 3,110,522       \$ 4,088,169       \$ (977,6)         Cost of product sales       2,899,457       3,880,796       (981,3)         Operating expenses       130,973       80,133       50,88         Depreciation and amortization expense       130,973       80,133       50,88   |
| Refined products pipelines throughput (barrels/day)       573,778       673,687       (99,9         Crude oil pipelines throughput (barrels/day)       351,888       392,110       (40,2         Total throughput (barrels/day)       925,666       1,065,797       (140,1         Throughput revenues       \$ 302,070       \$ 317,778       \$ (15,7         Operating expenses       111,673       131,943       (20,2         Depreciation and amortization expense       50,528       50,749       (2         Segment operating income       \$ 139,869       \$ 135,086       \$ 4,77         Product sales       \$ 3,110,522       \$ 4,088,169       \$ (977,68,70)         Cost of product sales       2,899,457       3,880,796       (981,33)         Operating expenses       130,973       80,133       50,88         Depreciation and amortization expense       130,973       4,043,169       \$ (977,62,103,103,103,103,103,103,103,103,103,103  |
| Refined products pipelines throughput (barrels/day)       573,778       673,687       (99,9         Crude oil pipelines throughput (barrels/day)       351,888       392,110       (40,2         Total throughput (barrels/day)       925,666       1,065,797       (140,1         Throughput revenues       \$ 302,070       \$ 317,778       \$ (15,7         Operating expenses       111,673       131,943       (20,2         Depreciation and amortization expense       50,528       50,749       (2         Segment operating income       \$ 139,869       \$ 135,086       \$ 4,77         Product sales       \$ 3,110,522       \$ 4,088,169       \$ (977,68,70)         Cost of product sales       2,899,457       3,880,796       (981,33)         Operating expenses       130,973       80,133       50,88         Depreciation and amortization expense       130,973       4,043,169       \$ (977,62,103,103,103,103,103,103,103,103,103,103  |
| Crude oil pipelines throughput (barrels/day)       351,888       392,110       (40,2         Total throughput (barrels/day)       925,666       1,065,797       (140,1         Throughput revenues       \$ 302,070       \$ 317,778       \$ (15,7         Operating expenses       111,673       131,943       (20,2         Depreciation and amortization expense       50,528       50,749       (2         Segment operating income       \$ 139,869       \$ 135,086       \$ 4,72         Asphalt and Fuels Marketing:  |
| Total throughput (barrels/day)       925,666       1,065,797       (140,1)         Throughput revenues       \$ 302,070       \$ 317,778       \$ (15,7)         Operating expenses       111,673       131,943       (20,2)         Depreciation and amortization expense       50,528       50,749       (2         Segment operating income       \$ 139,869       \$ 135,086       \$ 4,72         Asphalt and Fuels Marketing:  |
| Throughput revenues       \$ 302,070 \$ 317,778 \$ (15,7         Operating expenses       111,673 131,943 (20,2         Depreciation and amortization expense       50,528 50,749 (2         Segment operating income       \$ 139,869 \$ 135,086 \$ 4,7         Asphalt and Fuels Marketing:       \$ 3,110,522 \$ 4,088,169 \$ (977,6         Cost of product sales       \$ 3,110,522 \$ 4,088,169 \$ (977,6         Operating expenses       130,973 80,133 50,8         Depreciation and amortization expense       130,973 80,133 50,8   |
| Operating expenses       111,673       131,943       (20,2         Depreciation and amortization expense       50,528       50,749       (2         Segment operating income       \$ 139,869       \$ 135,086       \$ 4,7         Asphalt and Fuels Marketing:   |
| Segment operating income         \$ 139,869         \$ 135,086         \$ 4,7           Asphalt and Fuels Marketing:         Product sales         \$ 3,110,522         \$ 4,088,169         \$ (977,6           Cost of product sales         \$ 3,10,522         \$ 4,088,169         \$ (977,6           Operating expenses         130,973         3,880,796         (981,33)           Depreciation and amortization expense         19,463         14,734         4,7  |
| Asphalt and Fuels Marketing:         \$ 3,110,522         \$ 4,088,169         \$ (977,6000)           Product sales         \$ 3,110,522         \$ 4,088,169         \$ (977,6000)         \$ (977,6000)         \$ (977,6000)         \$ (977,6000)         \$ (977,6000)         \$ (977,6000)         \$ (977,6000)         \$ (977,6000)         \$ (981,3000)         \$ (977,600)  |
| Product sales       \$ 3,110,522       \$ 4,088,169       \$ (977,600000000000000000000000000000000000   |
| Product sales         \$ 3,110,522         \$ 4,088,169         \$ (977,6000)           Cost of product sales         2,899,457         3,880,796         (981,3200)           Operating expenses         130,973         80,133         50,8200           Depreciation and amortization expense         19,463         14,734         4,7200  |
| Cost of product sales         2,899,457         3,880,796         (981,3)           Operating expenses         130,973         80,133         50,8           Depreciation and amortization expense         19,463         14,734         4,7   |
| Operating expenses130,97380,13350,8Depreciation and amortization expense19,46314,7344,7  |
| Depreciation and amortization expense19,46314,7344,7   |
|  |
| Segment operating income $\qquad \qquad \qquad$  |
| Consolidation and Intersegment Eliminations:   |
| Revenues \$ (44,293) \$ (31,266) \$ (13,0  |
| Cost of product sales (16,270) (16,486) 2  |
| Operating expenses (29,193) (16,132) (13,0   |
| Total \$ 1,170 \$ 1,352 \$ (1  |
| Consolidated Information:  |
| Revenues \$ 3,855,871 \$ 4,828,770 \$ (972,8   |
| Cost of product sales 2,883,187 3,864,310 (981,1   |
| Operating expenses 458,892 442,248 16,6  |
| Depreciation and amortization expense 140,879 132,189 8,6  |
| Segment operating income 372,913 390,023 (17,1   |
| General and administrative expenses 94,733 76,430 18,3   |
| Other depreciation and amortization expense4,8643,5201,3   |
| Consolidated operating income         \$ 273,316         \$ 310,073         \$ (36,7)  |



## Storage

Throughputs decreased 75,430 barrels per day for the year ended December 31, 2009, compared to the year ended December 31, 2008, mainly due to the conversion of some throughput-based contracts to lease-based contracts in January 2009. Throughputs for these terminals are no longer reported, and revenues associated with these terminals are reported under storage lease revenues. In addition, throughputs decreased due to turnarounds in the first quarter of 2009 at a refinery served by our Texas City crude oil storage tanks and a turnaround at the McKee refinery in May 2009.

Total revenues increased by \$33.5 million for the year ended December 31, 2009, compared to the year ended December 31, 2008, primarily due to higher storage revenues associated with:

- an increase of \$20.0 million due to completed tank expansion projects at our Amsterdam, St. James, Texas City and Jacksonville terminals;
- an increase of \$6.7 million at certain of our domestic terminals resulting from an increase in product throughput and associated handling fees;
- an increase of \$4.3 million mainly at our west coast terminals primarily due to higher negotiated storage rates; and
- an increase of \$3.1 million at our asphalt terminals primarily due to new storage-based contracts with the asphalt and fuels marketing segment.

These increases were partially offset by a decrease of \$3.5 million due to the sales of our Westwego, Louisiana, Reno, Nevada and Milwaukee, Wisconsin terminals in December 2008.

Depreciation and amortization expense increased \$4.2 million for the year ended December 31, 2009, compared to the year ended December 31, 2008, primarily due to the completion of various terminal expansion projects.

## Transportation

Throughputs decreased 140,131 barrels per day and revenues decreased \$15.7 million for the year ended December 31, 2009, compared to the year ended December 31, 2008, primarily due to:

- lower throughputs of 42,246 barrels per day and a decrease in revenues of \$7.0 million on our pipelines serving the McKee refinery primarily due to
  a turnaround in May 2009 and lower overall demand resulting from the economic downturn. In addition, throughputs and revenues decreased due to
  a shipper using alternate pipelines in the third and fourth quarters of 2009, and a shipper acquiring our joint venture partner's interest in a pipeline
  and shipping product on its purchased space rather than our space. These decreases were partially offset by higher revenue related to a new shipper
  with a minimum throughput agreement that began in late 2008;
- a decrease in throughputs of 6,568 barrels per day and a decrease in revenues of \$4.4 million on the Ammonia Pipeline due to high inventory levels of ammonia in the Midwest that carried over from the fall of 2008 and unseasonably wet and cold weather in the first half of 2009;
- a decrease in throughputs of 28,132 barrels per day and a decrease in revenues of \$1.7 million due to the sale of the Ardmore-Wynnewood pipeline in June 2009;
- a decrease in throughputs of 14,651 barrels per day and a decrease in revenues of \$1.0 million on our pipelines serving the Ardmore refinery due to operational issues at the refinery during the second and third quarters of 2009 and a refinery shut down in the third quarter of 2009 following a lightning strike;
- a decrease in throughputs of 15,615 barrels per day on our pipelines serving the Three Rivers refinery due to a scheduled turnaround during the third quarter of 2009 and reduced crude run rates resulting from the economic downturn; and
- a decrease of 11,338 barrels per day due to the sale of the Skelly-Belvieu pipeline in December 2008.

The tariff increase of 7.6% that became effective July 1, 2009 partially offset declines in revenues from the lower throughputs.

Operating expenses for this segment decreased \$20.3 million for the year ended December 31, 2009, compared to the year ended December 31, 2008, primarily due to:

- a decrease of \$9.5 million due to a reduction in our product imbalance liability resulting from lower commodity prices associated with our product imbalances on the East Pipeline, partially offset by a hedging loss;
- a decrease of \$8.6 million in power costs resulting from lower throughputs and lower natural gas prices; and
- a decrease of \$1.5 million in maintenance and contractor expenses on certain of the refined product pipelines resulting from fewer repair projects in 2009.



# Asphalt and Fuels Marketing

Sales and cost of product sales decreased \$977.6 million and \$981.3 million, respectively, resulting in an increase in total gross margin of \$3.7 million for the year ended December 31, 2009, compared to the year ended December 31, 2008 due to the following:

- an increase of \$6.7 million from our asphalt operations mainly due to higher volumes sold and a slightly higher gross margin per barrel of \$6.37 compared to \$6.22. The gross margin per barrel for 2008 includes the negative impact of a \$61.0 million hedging loss; and
- a decrease of \$3.0 million related to our fuels marketing operations mainly due to higher hedging losses, which were partially offset by increased volumes from entering new markets and increased bunker fuel sales.

Operating expenses increased by \$50.8 million for the year ended December 31, 2009, compared to the year ended December 31, 2008, primarily due to:

- an increase of \$35.8 million mainly due to a full year of expenses related to the acquisition of our asphalt operations, which occurred in March 2008, the amortization of deferred maintenance costs, higher idle capacity costs and increased asphalt terminal rentals;
- an increase of \$5.9 million related to increased tug and barge costs associated with new vessels being received at our St. Eustatius facility throughout 2008 and 2009 and the addition of bunkering activities at certain domestic terminals; and
- an increase of \$4.4 million due to increased storage costs resulting from additional tank rentals.

Depreciation and amortization expense increased \$4.7 million for the year ended December 31, 2009, compared to the year ended December 31, 2008, due to our acquisition of the East Coast Asphalt Operations in March 2008.

# **Consolidation and Intersegment Eliminations**

Revenue, cost of product sales and operating expense eliminations primarily relate to storage and transportation fees charged to the asphalt and fuels marketing segment by the transportation and storage segments. In 2009, the asphalt and fuels marketing segment utilized more terminal capacity from our storage segment, resulting in higher revenue and operating expense eliminations.

#### General

General and administrative expenses increased by \$18.3 million for the year ended December 31, 2009, compared to the year ended December 31, 2008. This increase was primarily due to compensation expense associated with our long-term incentive plans resulting from an increase in our unit price during the year ended December 31, 2008. In addition, general and administrative expenses increased due to higher external legal costs and other professional fees.

Interest expense, net decreased by \$11.4 million for the year ended December 31, 2009, compared to the year ended December 31, 2008, primarily due to decreases in interest rates, including the variable interest rate paid on our interest rate swaps. These decreases in interest expense were partially offset by increased interest expense from the issuance of \$350.0 million of 7.65% senior notes in April 2008 and lower capitalized interest.

Other income, net consisted of the following:

|   | Year Ended December 31, |      |        |  |  |
|---|-------------------------|------|--------|--|--|
|   | 2009                    | 2008 |        |  |  |
|   | (Thousands of Dollars)  |      |        |  |  |
| Gain from sale or disposition of assets | \$<br>21,320            | \$   | 26,456 |  |  |
| Gain from insurance recoveries          | 9,382                   |      | 3,504  |  |  |
| Foreign exchange (losses) gains         | (5,118)                 |      | 5,888  |  |  |
| Other                                   | 6,275                   |      | 1,891  |  |  |
| Other income, net                       | \$<br>31,859            | \$   | 37,739 |  |  |

See Note 18 of Notes to Consolidated Financial Statements in Item 8. "Financial Statements and Supplemental Data" for further information regarding the other components of other income.



## OUTLOOK

Overall, we expect our operating income for 2011 to be higher than 2010 due mainly to increases in our storage segment. Our outlook could change depending on, among other things, the pace of the economic recovery, refinery maintenance schedules, and other factors that affect overall demand for the products we store, transport and sell as well as changes in commodity prices for the products we market.

## Storage Segment

For 2011, we expect our earnings for the storage segment to increase compared to 2010. We expect to benefit from a full year's contribution of terminal expansion projects completed in 2010 and from new internal growth projects, a portion of which should be completed in 2011. In addition, we expect to benefit from our Turkey terminal acquisition, which closed in February of 2011.

## **Transportation Segment**

We expect the transportation segment earnings for 2011 to be lower than 2010. Throughputs for 2011 are forecasted to decrease compared to 2010 mainly due to planned turnaround activity at refineries served by our pipelines. However, the tariffs on our pipelines regulated by the FERC, which adjust annually based upon changes in the producer price index, should increase effective July 1, 2011, when the adjustment takes effect. In addition, we expect to benefit in 2011 from the completion of a pipeline expansion project that will serve Eagle Ford Shale production.

#### Asphalt and Fuels Marketing Segment

We expect the asphalt and fuels marketing segment results to increase for the full year 2011 compared to 2010. Our fuels marketing operations should benefit from a full year of heavy fuel and bunker fuel sales in new markets we entered into in 2010. Also, we expect the full year results from our asphalt operations to be slightly better than 2010 due to increases in both public and private demand driven by an improving economy. Our outlook could change if the prices of crude oil and the products produced by our asphalt operations fluctuate in response to factors such as changes in supply, demand, seasonality, market uncertainties and other factors.

## LIQUIDITY AND CAPITAL RESOURCES

## General

Our primary cash requirements are for distributions to partners, working capital requirements, including inventory purchases, debt service, capital expenditures, acquisitions and normal operating expenses. On an annual basis, we attempt to fund our operating expenses, interest expense, reliability capital expenditures and distribution requirements with cash generated from our operations. If we do not generate sufficient cash from operations to meet those requirements, we utilize available borrowing capacity under our revolving credit agreement and, to the extent necessary, funds raised through equity or debt offerings under our shelf registration statement. Additionally, we typically fund our strategic capital expenditures from external sources, primarily borrowings under our revolving credit agreement or funds raised through equity or debt offerings. However, our ability to raise funds by issuing debt or equity depends on many factors beyond our control. The volatility of the capital and credit markets could restrict our ability to issue debt or equity or may increase our cost of capital beyond rates acceptable to us.

# Cash Flows for the Years Ended December 31, 2010, 2009 and 2008

The following table summarizes our cash flows from operating, investing and financing activities:

|  | Year Ended December 31, |    |           |    |           |
|--|-------------------------|----|-----------|----|-----------|
|  | 2010                    |    | 2009      |    | 2008      |
|  | (Thousands of Dollars)  |    |           |    |           |
| Net cash provided by (used in):                      |                         |    |           |    |           |
| Operating activities                                 | \$<br>362,500           | \$ | 180,582   | \$ | 485,181   |
| Investing activities                                 | (300,215)               |    | (167,705) |    | (956,517) |
| Financing activities                                 | 56,266                  |    | (2,672)   |    | 440,063   |
| Effect of foreign exchange rate changes on cash      | 564                     |    | 6,426     |    | (13,190)  |
| Net increase (decrease) in cash and cash equivalents | \$<br>119,115           | \$ | 16,631    | \$ | (44,463)  |

Net cash provided by operating activities for the year ended December 31, 2010 was \$362.5 million, compared to \$180.6 million for the year ended December 31, 2009, primarily due to higher investments in working capital in 2009. Working capital increased by \$6.9 million in 2010, compared to \$142.9 million in 2009. Within working capital, our inventory



balances increased by \$26.6 million in 2010 compared to an increase of \$157.4 million in 2009. Net cash provided by operating activities also increased due to higher net income for the year ended December 31, 2010, compared to the year ended December 31, 2009. Net income for the year ended December 31, 2009 included the non-cash gain on the sale of the Ardmore-Wynnewood and Trans-Texas pipelines.

For the year ended December 31, 2010, net cash provided by operating activities was used to fund distributions to unitholders and the general partner in the aggregate amount of \$305.2 million and reliability capital expenditures. The net proceeds of \$245.2 million from our issuance of common units and the net proceeds of \$445.4 million from the issuance of senior notes were used to reduce outstanding borrowings under our revolving credit agreement, fund the Asphalt Holdings Acquisition and fund our strategic capital expenditures. The capital expenditures were primarily related to projects at our St. Eustatius, St. James and Texas City terminals and our corporate office. Cash flows from investing activities also include insurance proceeds of \$13.5 million related to damages caused by Hurricane Ike in the third quarter of 2008 primarily at our Texas City terminal.

For the year ended December 31, 2009, we generated cash from operations of \$180.6 million compared to \$485.2 million in the prior year. The decline resulted primarily from lower net income of \$224.9 million in 2009 compared to \$254.0 million in 2008 and higher investments in working capital in 2009 compared to 2008. In 2009, we increased our working capital by \$142.9 million compared to a decrease of \$133.0 million in 2008. Within working capital, our inventory balances increased by \$157.4 million in 2009 compared to a decrease of \$192.2 million in 2008. Because of our significant investment in working capital and lower earnings in 2009, our cash generated from operations did not exceed our cash requirements for reliability capital expenditures and distributions. As a result, we utilized borrowings under our revolving credit agreement as well as the proceeds from our equity offering to fund that shortfall and our strategic capital expenditures. Additionally, we received \$41.1 million from the sale of assets and insurance proceeds, which is included in cash flows from investing activities.

Net cash provided by operating activities for the year ended December 31, 2008 was used to fund distributions to unitholders and the general partner in the aggregate amount of \$241.9 million. The proceeds from long-term and short-term debt borrowings, net of repayments, our issuance of common units and senior notes, combined with cash on hand, were used to fund the acquisition of the East Coast Asphalt Operations and our strategic capital expenditures primarily related to various terminal expansion projects.

## 2007 Revolving Credit Agreement

NuStar Logistics is party to a \$1.2 billion five-year revolving credit agreement (the 2007 Revolving Credit Agreement). We had \$724.9 million available for borrowing under the 2007 Revolving Credit Agreement as of December 31, 2010. The 2007 Revolving Credit Agreement requires that we maintain certain financial ratios and includes other restrictive covenants, including a prohibition on distributions if any defaults, as defined in the agreements, exist or would result from the distribution. The 2007 Revolving Credit Agreement requires us to maintain, as of the end of each four consecutive fiscal quarters, a consolidated debt coverage ratio (consolidated indebtedness to consolidated EBITDA, as defined in the 2007 Revolving Credit Agreement) not to exceed 5.00-to-1.00, which may restrict the amount we can borrow without exceeding the maximum allowed limit to an amount less than the total amount available for borrowing. As of December 31, 2010, the consolidated debt coverage ratio was 4.6x.

The 2007 Revolving Credit Agreement matures in December 2012, and we do not have any other significant debt maturing until 2012.

# 2010 Gulf Opportunity Zone Revenue Bonds

In 2008 and 2010, the Parish of St. James, where our St. James, Louisiana, terminal is located, issued Revenue Bonds (NuStar Logistics, L.P. Project) Series 2008, Series 2010, Series 2010A and Series 2010B associated with our St. James terminal expansion pursuant to the Gulf Opportunity Zone Act of 2005. The interest rate on these bonds is based on a weekly tax-exempt bond market interest rate, and interest is paid monthly. Following the issuance, the proceeds were deposited with a trustee and will be disbursed to us upon our request for reimbursement of expenditures related to our St. James terminal expansion. The amount remaining in trust is included in "Other long-term assets, net," and the amount of bonds issued is included in "Long-term debt, less current portion" in our consolidated balance sheets.

NuStar Logistics is solely obligated to service the principal and interest payments associated with the bonds. Certain lenders under our 2007 Revolving Credit Agreement issued letters of credit on our behalf to guarantee the payment of

interest and principal on the bonds. These letters of credit rank equally with existing senior unsecured indebtedness of NuStar Logistics.

The following table summarizes Gulf Opportunity Zone Revenue Bonds outstanding as of December 31, 2010:

| Date Issued       | <u>Maturity Date</u> | Amount<br>Itstanding | mount of<br>Letter of<br><u>Credit</u><br>(1 | Amount<br>ceived from<br><u>Trustee</u><br>sands of Dolla | Re | Amount<br>emaining in<br><u>Trust</u> | Average<br>Annual<br><u>Interest Rate</u> |
|-------------------|----------------------|----------------------|--|---|----|---------------------------------------|---|
| June 26, 2008     | June 1, 2038         | \$<br>55,440         | \$<br>56,169                                 | \$<br>55,440  | \$ | -                                     | 0.3%                                      |
| July 15, 2010     | July 1, 2040         | 100,000              | 101,315                                      | 28,218  |    | 71,782                                | 0.3%                                      |
| October 7, 2010   | October 1, 2040      | 50,000               | 50,658                                       | 581   |    | 49,419                                | 0.3%                                      |
| December 29, 2010 | December 1, 2040     | 85,000               | 86,118                                       | 835   |    | 84,165                                | 0.4%                                      |
|                   | Total                | \$<br>290,440        | \$<br>294,260                                | \$<br>85,074  | \$ | 205,366                               |   |

## Shelf Registration Statement

On May 13, 2010, the Securities and Exchange Commission declared effective our shelf registration statement on Form S-3, which permits us to offer and sell various types of securities, including NuStar Energy common units and debt securities of NuStar Logistics and NuPOP (the 2010 Shelf Registration Statement). We filed the 2010 Shelf Registration Statement to replace our three-year shelf registration statement, which was effective May 18, 2007.

If the capital markets become more volatile, our access to the capital markets may be limited, or we could face increased costs. In addition, it is possible that our ability to access the capital markets may be limited by these or other factors at a time when we would like or need to do so, which could have an impact on our ability to refinance maturing debt and/or react to changing economic and business conditions.

## NuStar Logistics' 4.80% Senior Notes

On August 12, 2010, NuStar Logistics issued \$450.0 million of 4.80% senior notes under our 2010 Shelf Registration Statement for net proceeds of \$445.4 million. The net proceeds were used to reduce outstanding borrowings under our 2007 Revolving Credit Agreement. The interest on the 4.80% senior notes is payable semi-annually in arrears on March 1 and September 1 of each year beginning on March 1, 2011. The notes will mature on September 1, 2020.

# **Issuance of Common Units**

On May 19, 2010, we issued 4,400,000 common units representing limited partner interests at a price of \$56.55 per unit. We used the net proceeds from this offering of \$245.2 million, including a contribution of \$5.1 million from our general partner to maintain its 2% general partner interest, mainly to reduce outstanding borrowings under our 2007 Revolving Credit Agreement and for the acquisition of Asphalt Holdings, Inc.

# **Capital Requirements**

Our operations are capital intensive, requiring significant investments to maintain, upgrade or enhance existing operations and to comply with environmental and safety laws and regulations. Our capital expenditures consist of:

- reliability capital expenditures, such as those required to maintain equipment reliability and safety and to address environmental and safety regulations; and
- strategic capital expenditures, such as those to expand and upgrade pipeline capacity or asphalt refinery operations and to construct new pipelines, terminals and storage tanks. In addition, strategic capital expenditures may include acquisitions of pipelines, terminals or storage tank assets, as well as certain capital expenditures related to support functions.

During the year ended December 31, 2010, our reliability capital expenditures totaled \$54.0 million, including \$50.6 million primarily related to maintenance upgrade projects at our terminals and refineries. Strategic capital expenditures for the year ended December 31, 2010 totaled \$219.3 million and were primarily related to projects at our St. Eustatius, St. James and Texas City terminals and our corporate office.

For 2011, we expect to incur approximately \$380.0 to \$405.0 million of capital expenditures, including approximately \$50.0 to \$55.0 million for reliability capital projects and \$330.0 to \$350.0 million for strategic capital expenditures. We

continue to evaluate our capital budget and make changes as economic conditions warrant. Depending upon current economic conditions, our actual capital expenditures for 2011 may exceed or be lower than the budgeted amounts. We believe cash generated from operations, combined with other sources of liquidity previously described, will be sufficient to fund our capital expenditures in 2011, and our internal growth projects can be accelerated or scaled back depending on the capital markets.

## Working Capital Requirements

The operations of the asphalt and fuels marketing segment require us to invest substantial amounts in working capital. Our inventory balances can vary significantly due to production levels, demand for our products and the cost of crude oil. Within our asphalt operations, we typically employ a winterfill strategy that involves manufacturing and purchasing inventory at times when demand and prices are seasonally lower, and storing that inventory until it can be sold at higher prices. Our refined product inventory volumes may also fluctuate as a result of our strategy to take advantage of contango markets, which occur when future prices for products exceed current prices. At times when the market is in contango, we purchase inventory at low prices and store it until we can sell it at higher prices, which may require that we store inventory over an extended period of time.

In 2010, the amount of inventory increased slightly. Increases in inventory resulted from the expansion of our bunkering operations, increases in the price of crude oil and the timing of crude oil shipments. We sold a substantial amount of inventory acquired in 2009 as part of a contango strategy, which partially offset those increases.

In 2009, our inventory balances increased by \$156.2 million due to higher volumes and higher average prices. Crude oil volumes increased substantially at December 31, 2009 over December 31, 2008 due to lower production in 2009. Additionally, the average cost of our crude oil inventory was significantly higher at December 31, 2009 compared to December 31, 2008 due to the collapse in crude oil prices in the fourth quarter of 2008.

Higher inventory balances would typically also result in higher amounts of accounts payable, offsetting the impact to working capital. However, with respect to our contango and asphalt winterfill strategies, which often involve storing inventory for an extended period, we typically pay for the inventory prior to selling it. Due to the potential for this discrepancy in timing between paying for and selling our inventory, increases in our accounts payable will not always offset increases in our inventory balances within our working capital. As a result, the volume of inventory we maintain and the average cost of those inventories associated with our contango and asphalt winterfill strategies can significantly affect our working capital balance.

In 2008, we acquired the East Coast Asphalt Operations, which included approximately \$327.3 million allocated to inventories included in the purchase. The purchase of the inventories included with the East Coast Asphalt Operations was considered part of the acquisition price and recorded in the Statement of Cash Flows as an investing activity. Therefore, our cash flows from operations in 2008 reflect a reduction in inventories despite the fact that our inventory balance at December 31, 2008 increased compared to December 31, 2007.

## Distributions

NuStar Energy's partnership agreement, as amended, determines the amount and priority of cash distributions that our common unitholders and general partner may receive. The general partner receives a 2% distribution with respect to its general partner interest. The general partner is also entitled to incentive distributions if the amount we distribute with respect to any quarter exceeds \$0.60 per unit. For a detailed discussion of the incentive distribution targets, please read Item 5. "Market for Registrant's Common Units, Related Unitholder Matters and Issuer Purchases of Common Units."

The following table reflects the allocation of total cash distributions to the general and limited partners applicable to the period in which the distributions are earned:

|  | Year Ended December 31, |            |        |              |       | ,          |
|--|-------------------------|------------|--------|--------------|-------|------------|
|  |                         | 2010       |        | 2009         |       | 2008       |
|  | (T                      | housands o | f Doll | lars, Except | Per U | Jnit Data) |
| General partner interest                                   | \$                      | 6,227      | \$     | 5,430        | \$    | 5,058      |
| General partner incentive distribution                     |                         | 33,304     |        | 28,712       |       | 25,294     |
| Total general partner distribution                         |                         | 39,531     |        | 34,142       |       | 30,352     |
| Limited partners' distribution                             |                         | 271,847    |        | 237,308      |       | 222,470    |
| Total cash distributions                                   | \$                      | 311,378    | \$     | 271,450      | \$    | 252,822    |
| Cash distributions per unit applicable to limited partners | \$                      | 4.280      | \$     | 4.245        | \$    | 4.085      |

Actual distribution payments are made within 45 days after the end of each quarter as of a record date that is set after the end of each quarter.

In January 2011, we declared a quarterly cash distribution of \$1.075 that was paid on February 14, 2011 to unitholders of record on February 8, 2011. This distribution related to the fourth quarter of 2010 and totaled \$79.6 million, of which \$10.2 million represented our general partner's interest and incentive distribution.

## Long-Term Debt Obligations

We are a party to the following long-term debt agreements:

- the 2007 Revolving Credit Agreement due December 10, 2012, with a balance of \$188.3 million as of December 31, 2010;
- NuStar Logistics' 6.875% senior notes due July 15, 2012 with a face value of \$100.0 million, 6.05% senior notes due March 15, 2013 with a face value of \$229.9 million, 7.65% senior notes due April 15, 2018 with a face value of \$350.0 million and 4.80% senior notes due September 1, 2020 with a face value of \$450.0 million;
- NuPOP's 7.75% senior notes due February 15, 2012 and 5.875% senior notes due June 1, 2013 with an aggregate face value of \$500.0 million;
- the \$55.4 million revenue bonds due June 1, 2038, the \$100.0 million revenue bonds due July 1, 2040, the \$50.0 million revenue bonds due October 1, 2040 and the \$85.0 million revenue bonds due December 1, 2040 associated with the St. James terminal expansion;
- the £21 million term loan due December 11, 2012 (UK Term Loan); and
- the \$12.0 million note payable in annual installments through December 31, 2015 to the Port of Corpus Christi Authority of Nueces County, Texas, with a balance of \$1.8 million as of December 31, 2010, associated with the construction of a crude oil storage facility in Corpus Christi, Texas (Port Authority of Corpus Christi Note Payable).

Management believes that, as of December 31, 2010, we are in compliance with all ratios and covenants of both the 2007 Revolving Credit Agreement and the UK Term Loan, which has substantially the same covenants as the 2007 Revolving Credit Agreement. Our other long-term debt obligations do not contain any financial covenants that are different than those contained in the 2007 Revolving Credit Agreement. However, a default under any of our debt instruments would be considered an event of default under all of our debt instruments. Please refer to Note 11 of the Notes to Consolidated Financial Statements in Item 8. "Financial Statements and Supplementary Data" for a more detailed discussion of our long-term debt agreements.

# **Credit Ratings**

The following table reflects the outlook and ratings that have been assigned to the debt of our wholly owned subsidiaries as of December 31, 2010:

|         | Standard &<br><u>Poor's</u> | Moody's<br><u>Investor Service</u> | <u>Fitch</u> |
|---------|-----------------------------|------------------------------------|--------------|
| Outlook | Stable                      | Stable                             | Stable       |
| Ratings | BBB-                        | Baa3                               | BBB-         |

## Interest Rate Swaps

We are a party to interest rate swap agreements to manage our exposure to changes in interest rates. We have fixed-to-floating interest rate swap agreements that have an aggregate notional amount of \$167.5 million, of which \$60.0 million is tied to the maturity of the 6.875% senior notes and \$107.5 million is tied to the maturity of the 6.05% senior notes. Under the terms of the interest rate swap agreements, we will receive a fixed rate (6.875% and 6.05% for the \$60.0 million and \$107.5 million of interest rate swap agreements, respectively) and will pay a variable rate based on six month USD LIBOR plus a percentage that varies with each agreement. In September and October 2010, we entered into fixed-to-floating interest rate swap agreements, we will receive a fixed to the 4.80% senior notes issued on August 12, 2010. Under the terms of these interest rate swap agreements, we will receive a fixed 4.80% and will pay a variable rate based on six month USD LIBOR plus a percentage that varies with each agreements.

In August and September 2010, we also entered into forward-starting interest rate swap agreements with an aggregate notional amount of \$500.0 million related to forecasted probable debt issuances in 2012 and 2013. Under the terms of the swaps, we will pay a fixed rate and receive a rate based on three month USD LIBOR. We entered into the swaps in order to hedge the risk of changes in the interest payments attributable to changes in the benchmark interest rate during the period from the effective date of the swap to the issuance of the forecasted debt.

The following table summarizes information about our forward-starting swaps:

|   |                        | Weighted-<br>Average |     |                                      |
|---|------------------------|----------------------|-----|--------------------------------------|
| <u>Notional Amount</u><br>(Thousands of | <u>Period of Hedge</u> | <b>Fixed Rate</b>    |     | <u>i<b>r Value</b></u><br>ousands of |
| Dollars)                                |                        |                      | ``` | Dollars)                             |
| \$ 125,000                              | 03/13 - 03/23          | 3.5%                 | \$  | 8,717                                |
| 150,000                                 | 06/13 - 06/23          | 3.5%                 |     | 11,243                               |
| <u>225,000</u>                          | 02/12 - 02/22          | <u>3.1</u> %         |     | <u>15,040</u>                        |
| \$ <u>500,000</u>                       |                        | <u>3.3</u> %         | \$  | <u>35,000</u>                        |

Please refer to Note 2 and Note 15 of the Notes to Consolidated Financial Statements in Item 8. "Financial Statements and Supplementary Data" for a more detailed discussion on our interest rate swaps.

## Long-Term Contractual Obligations

The following table presents our long-term contractual obligations and commitments and the related payments due, in total and by period, as of December 31, 2010:

|                            |             | <u>Payn</u> | <u>ients Due by Pe</u> | riod                    |                     |                        |              |
|----------------------------|-------------|-------------|------------------------|-------------------------|---------------------|------------------------|--------------|
|                            | <u>2011</u> | <u>2012</u> | <u>2013</u> (Th        | 2014<br>ousands of Doll | <u>2015</u><br>ars) | There-<br><u>after</u> | <u>Total</u> |
| Long-term debt maturities  | \$ 832      | \$ 571,969  | \$ 479,986             | \$-                     | \$-                 | \$1,090,440            | \$ 2,143,227 |
| Interest payments          | 109,478     | 98,353      | 63,798                 | 49,246                  | 49,246              | 196,157                | 566,278      |
| Operating leases           | 78,023      | 61,812      | 56,313                 | 48,225                  | 46,437              | 148,053                | 438,863      |
| Purchase obligations:      |             |             |                        |                         |                     |                        |              |
| Crude oil                  | 2,260,432   | 2,541,480   | 2,541,480              | 2,541,480               | 565,108             | -                      | 10,449,980   |
| Other purchase obligations | 19,446      | 3,341       | 1,950                  | 743                     | -                   | -                      | 25,480       |

Long-term debt maturities in the table represent our scheduled future maturities of long-term debt principal for the periods indicated. The interest payments calculated for our variable-rate debt are based on the outstanding borrowings as of December 31, 2010 and the weighted-average interest rate paid for the year ended December 31, 2010. The interest payments on our fixed-rate debt are based on the stated interest rates, the outstanding balances as of December 31, 2010 and interest payment dates.

Our operating leases consist primarily of leases for tugs and barges utilized at our St. Eustatius and Point Tupper facilities, leases related to our asphalt and fuels marketing segment for tugs and barges and storage capacity at third-party terminals and land leases at various terminal facilities.

A purchase obligation is an enforceable and legally binding agreement to purchase goods or services that specifies significant terms, including (i) fixed or minimum quantities to be purchased, (ii) fixed, minimum or variable price provisions, and (iii) the approximate timing of the transaction.

Our crude oil purchase obligations result mainly from a crude supply agreement (CSA) we entered into simultaneously with the acquisition of the East Coast Asphalt Operations. Under the CSA, we committed to purchase an annual average of 75,000 barrels per day of crude oil over a minimum seven-year period from an affiliate of Petróleos de Venezuela S. A. (PDVSA), the national oil company of Venezuela. Our crude oil purchase obligations also include a crude purchase/sale agreement with Statoil Brasil Oleo E Gas Limitada that we entered into on November 17, 2010. Under this agreement, we committed to purchase an average of 10,000 barrels per day of crude oil over a three-year period beginning when we are able to process the crude oil at our Paulsboro refinery. For purposes of the table above, we used January 1, 2012 as the start date for this agreement. The value of these two crude oil purchase obligations fluctuates according to a market-based pricing formula using published market indices, subject to adjustment based on the price of Mexican Maya crude. We estimated the value of the crude oil purchase obligations based on market prices as of December 31, 2010.

# Environmental, Health and Safety

We are subject to extensive federal, state and local environmental and safety laws and regulations, including those relating to the discharge of materials into the environment, waste management, pollution prevention measures, pipeline integrity and operator qualifications, among others. Because more stringent environmental and safety laws and regulations are continuously being enacted or proposed, the level of future expenditures required for environmental, health and safety matters is expected to increase.

The balance of and changes in our accruals for environmental matters as of and for the years ended December 31, 2010 and 2009 are included in Note 12 of Notes to Consolidated Financial Statements in Item 8. "Financial Statements and Supplemental Data." We believe that we have adequately accrued for our environmental exposures.

# Contingencies

We are subject to certain loss contingencies, the outcomes of which could have an adverse effect on our cash flows and results of operations, as further disclosed in Note 13 of the Notes to Consolidated Financial Statements.



# RELATED PARTY TRANSACTIONS

Our operations are managed by the general partner of our general partner, NuStar GP, LLC. The employees of NuStar GP, LLC perform services for our U.S. operations. We reimburse NuStar GP, LLC for all costs related to its employees, other than costs associated with NuStar GP Holdings under the services agreement described below and in Note 16 of the Notes to Consolidated Financial Statements in Item 8. "Financial Statements and Supplementary Data." We had a payable of \$10.3 million and \$10.6 million, as of December 31, 2010 and 2009, respectively, with both amounts representing payroll, employee benefit plan expenses and unit-based compensation. We also had a long-term payable as of December 31, 2010 and 2009 of \$10.1 million and \$7.7 million, respectively, to NuStar GP, LLC related to amounts payable for retiree medical benefits and other post-employment benefits.

The following table summarizes information pertaining to related party transactions with NuStar GP, LLC:

|                                     | Year       | Ended Decemb    | er 31,     |
|-------------------------------------|------------|-----------------|------------|
|                                     | 2010       | 2009            | 2008       |
|                                     | (Th        | ousands of Doll | ars)       |
| Operating expenses                  | \$ 137,634 | \$ 124,827      | \$ 115,291 |
| General and administrative expenses | 71,554     | 58,878          | 44,988     |

On April 24, 2008, the boards of directors of NuStar GP, LLC and NuStar GP Holdings approved (i) the termination of the administration agreement, dated July 16, 2006, between NuStar GP Holdings and NuStar GP, LLC and (ii) the adoption of a services agreement between NuStar GP, LLC and NuStar Energy (the GP Services Agreement). On July 19, 2006, we entered into a non-compete agreement with NuStar GP Holdings, Riverwalk Logistics, L.P., and NuStar GP, LLC effective on December 22, 2006 (the Non-Compete Agreement). Please refer to Note 16 of the Notes to Consolidated Financial Statements in Item 8. "Financial Statements and Supplementary Data" for a more detailed discussion of agreements with NuStar GP Holdings.

# CRITICAL ACCOUNTING POLICIES

The preparation of financial statements in accordance with United States generally accepted accounting principles requires management to select accounting policies and to make estimates and assumptions related thereto that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. The accounting policies below are considered critical due to judgments made by management and the sensitivity of these estimates to deviations of actual results from management's assumptions. The critical accounting policies should be read in conjunction with Note 2 of Notes to the Consolidated Financial Statements in Item 8. "Financial Statements and Supplemental Data," which summarizes our significant accounting policies.

## Depreciation

We calculate depreciation expense using the straight-line method over the estimated useful lives of our property, plant and equipment. Due to the expected long useful lives of our property, plant and equipment, we depreciate our property, plant and equipment over periods ranging from 10 years to 40 years. Changes in the estimated useful lives of our property, plant and equipment could have a material adverse effect on our results of operations.

# Impairment of Long-Lived Assets and Goodwill

We test long-lived assets for recoverability whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. Goodwill must be tested for impairment annually or more frequently if events or changes in circumstances indicate that the related asset might be impaired. An impairment loss should be recognized only if the carrying amount of the asset/goodwill is not recoverable and exceeds its fair value. The goodwill impairment test is performed for each reporting unit to which goodwill has been allocated, consisting of the following:

- crude oil pipelines;
- refined product pipelines;
- refined product terminals, excluding our St. Eustatius and Point Tupper facilities;
- St. Eustatius and Point Tupper terminal operations;
- bunkering activity at our St. Eustatius and Point Tupper facilities; and
- asphalt operations.

In order to test for recoverability, management must make estimates of projected cash flows related to the asset which include, but are not limited to, assumptions about the use or disposition of the asset, estimated remaining life of the asset,

and future expenditures necessary to maintain the asset's existing service potential. In order to determine fair value, management must make certain estimates and assumptions including, among other things, an assessment of market conditions, projected cash flows, investment rates, interest/equity rates and growth rates, that could significantly impact the fair value of the long-lived asset or goodwill. Due to the subjectivity of the assumptions used to test for recoverability and to determine fair value, significant impairment charges could result in the future, thus affecting our future reported net income.

## Asset Retirement Obligations

We record a liability, which is referred to as an asset retirement obligation, at fair value for the estimated cost to retire a tangible long-lived asset at the time we incur that liability, which is generally when the asset is purchased, constructed or leased. We record a liability for asset retirement obligations when we have a legal obligation to incur costs to retire the asset and when a reasonable estimate of the fair value of the obligation can be made. If a reasonable estimate cannot be made at the time the liability is incurred, we record the liability when sufficient information is available to estimate the fair value.

We have asset retirement obligations with regard to certain of our assets that have various legal obligations to clean and/or dispose of those assets at the time they are retired. However, these assets can be used for extended and indeterminate periods of time as long as they are properly maintained and/or upgraded. It is our practice and current intent to maintain our assets and continue making improvements to those assets based on technological advances. As a result, we believe that our assets have indeterminate lives for purposes of estimating asset retirement obligations because dates or ranges of dates upon which we would retire these assets cannot reasonably be estimated at this time. When a date or range of dates can reasonably be estimated for the retirement of any asset, we estimate the cost of performing the retirement activities and record a liability for the fair value of that cost using established present value techniques.

We also have legal obligations in the form of leases and right-of-way agreements, which require us to remove certain of our assets upon termination of the agreement. However, these lease or right-of-way agreements generally contain automatic renewal provisions that extend our rights indefinitely or we have other legal means available to extend our rights. We have recorded a liability of approximately \$0.6 million as of December 31, 2010 and 2009, which is included in "Other long-term liabilities" in our consolidated balance sheets, for conditional asset retirement obligations related to the retirement of terminal assets with lease and right-of-way agreements.

## **Environmental Liabilities**

Environmental remediation costs are expensed and an associated accrual established when site restoration and environmental remediation and cleanup obligations are either known or considered probable and can be reasonably estimated. Accrued liabilities are based on estimates of probable undiscounted future costs over a 20-year time period using currently available technology and applying current regulations, as well as our own internal environmental policies. The environmental liabilities have not been reduced by possible recoveries from third parties. Environmental costs include initial site surveys, costs for remediation and restoration and ongoing monitoring costs, as well as fines, damages and other costs, when estimable. Adjustments to initial estimates are recorded, from time to time, to reflect changing circumstances and estimates based upon additional information developed in subsequent periods. We believe that we have adequately accrued for our environmental exposures.

## Contingencies

We accrue for costs relating to litigation, claims and other contingent matters, including tax contingencies, when such liabilities become probable and reasonably estimable. Such estimates may be based on advice from third parties or on management's judgment, as appropriate. Due to the inherent uncertainty of litigation, actual amounts paid may differ from amounts estimated, and such differences will be charged to income in the period when final determination is made.

# ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

## Interest Rate Risk

We manage our exposure to changing interest rates principally through the use of a combination of fixed-rate debt and variable-rate debt. In addition, we utilize fixed-to-floating interest rate swap agreements to manage a portion of the exposure to changing interest rates by converting certain fixed-rate debt to variable-rate debt. We also enter into forward-starting interest rate swap agreements to lock in the rate on the interest payments related to forecasted debt issuances. Borrowings under the 2007 Revolving Credit Agreement and the Gulf Opportunity Zone Revenue Bonds expose us to increases in the underlying interest rates.

The following tables provide information about our long-term debt and interest rate derivative instruments, all of which are sensitive to changes in interest rates. For long-term debt, principal cash flows and related weighted-average interest rates by expected maturity dates are presented. For our fixed-to-floating interest rate swaps, the table presents notional amounts and weighted-average interest rates by expected (contractual) maturity dates. Weighted-average variable rates are based on implied forward interest rates in the yield curve at the reporting date.

|  | December 31, 2010 |    |             |    |                     |      |                      |    |                  |      |                                |                 |    |               |
|--|-------------------|----|-------------|----|---------------------|------|----------------------|----|------------------|------|--------------------------------|-----------------|----|---------------|
|  |                   |    |             | I  | Expected M          | atu  | rity Dates           |    |                  |      |                                |                 |    |               |
|  | <u>2011</u>       |    | <u>2012</u> | _  | <u>2013</u><br>(Tho | usai | 2014<br>nds of Dolla | -  | 2015<br>xcept Ii | nter | There-<br>after<br>rest Rates) | Total           |    | Fair<br>Value |
| Long-term Debt:                        |                   |    |             |    |                     |      |                      |    |                  |      |                                |                 |    |               |
| Fixed rate                             | \$<br>832         | \$ | 383,687     | \$ | 479,986             | \$   | -                    | \$ | -                | \$   | 800,000                        | \$<br>1,664,505 | \$ | 1,775,842     |
| Weighted-average interest rate         | 8.0%              |    | 7.4%        |    | 6.0%                |      | -                    |    | -                |      | 6.0%                           | 6.3%            |    |               |
| Variable rate                          | \$<br>-           | \$ | 188,282     | \$ | -                   | \$   | -                    | \$ | -                | \$   | 290,440                        | \$<br>478,722   | \$ | 473,348       |
| Weighted-average interest rate         | -                 |    | 1.0%        |    | -                   |      | -                    |    | -                |      | 0.3%                           | 0.6%            |    |               |
| Interest Rate Swaps Fixed-to-Floating: |                   |    |             |    |                     |      |                      |    |                  |      |                                |                 |    |               |
| Notional amount                        | \$<br>-           | \$ | 60,000      | \$ | 107,500             | \$   | -                    | \$ | -                | \$   | 450,000                        | \$<br>617,500   | \$ | (18,821)      |
| Weighted-average pay rate              | 2.5%              |    | 3.3%        |    | 4.3%                |      | 5.3%                 |    | 6.1%             |      | 6.8%                           | 5.4%            |    |               |
| Weighted-average receive rate          | 5.2%              |    | 5.2%        |    | 5.0%                |      | 4.8%                 |    | 4.8%             |      | 4.8%                           | 4.9%            |    |               |

|  |           |           |    |            |      | Decemb       | ber 3 | <b>1, 200</b> 9 | )    |            |                 |                 |
|--|-----------|-----------|----|------------|------|--------------|-------|-----------------|------|------------|-----------------|-----------------|
|  |           |           | I  | Expected M | atu  | rity Dates   |       |                 |      |            |                 |                 |
|  |           |           |    |            |      |              |       |                 |      | There-     |                 | Fair            |
|  | 2010      | 2011      |    | 2012       |      | 2013         | 2     | 2014            |      | after      | Total           | Value           |
|  |           |           |    | (Tho       | usai | nds of Dolla | rs, E | xcept Iı        | nter | est Rates) |                 |                 |
| Long-term Debt:                        |           |           |    |            |      |              |       |                 |      |            |                 |                 |
| Fixed rate                             | \$<br>770 | \$<br>832 | \$ | 384,816    | \$   | 480,902      | \$    | 67              | \$   | 350,000    | \$<br>1,217,387 | \$<br>1,306,301 |
| Weighted-average interest rate         | 8.0%      | 8.0%      |    | 7.4%       |      | 6.0%         |       | 8.0%            |      | 7.7%       | 6.9%            |                 |
| Variable rate                          | \$<br>-   | \$<br>-   | \$ | 525,126    | \$   | -            | \$    | -               | \$   | 56,200     | \$<br>581,326   | \$<br>551,072   |
| Weighted-average interest rate         | -         | -         |    | 1.0%       |      | -            |       | -               |      | 0.2%       | 0.9%            |                 |
| Interest Rate Swaps Fixed-to-Floating: |           |           |    |            |      |              |       |                 |      |            |                 |                 |
| Notional amount                        | \$<br>-   | \$<br>-   | \$ | 60,000     | \$   | 107,500      | \$    | -               | \$   | -          | \$<br>167,500   | \$<br>8,623     |
| Weighted-average pay rate              | 3.4%      | 4.8%      |    | 5.8%       |      | 5.6%         |       | -               |      | -          | 4.3%            |                 |
| Weighted-average receive rate          | 6.3%      | 6.3%      |    | 6.3%       |      | 6.1%         |       | -               |      | -          | 6.3%            |                 |

In August and September 2010, we entered into forward-starting interest rate swap agreements with an aggregate notional amount of \$500.0 million. The following table presents information regarding our forward-starting interest rate swaps as of December 31, 2010:

| N  | I <mark>otional Amount</mark><br>(Thousands of<br>Dollars) | <u>Period of Hedge</u> | Weighted-<br>Average<br><u>Fixed Rate</u> | (Tho | <u>r Value</u><br>usands of<br>ollars) |
|----|--|------------------------|---|------|--|
| \$ | 125,000  | 03/13 - 03/23          | 3.5%                                      | \$   | 8,717                                  |
|    | 150,000  | 06/13 - 06/23          | 3.5%                                      |      | 11,243                                 |
|    | 225,000  | 02/12 - 02/22          | <u>3.1</u> %                              |      | <u>15,040</u>                          |
| \$ | <u>500,000</u>   |                        | <u>3.3</u> %                              | \$   | <u>35,000</u>                          |

## **Commodity Price Risk**

Since the operations of our asphalt and fuels marketing segment expose us to commodity price risk, we enter into derivative instruments to mitigate the effect of commodity price fluctuations. The derivative instruments we use consist primarily of futures contracts and swaps traded on the NYMEX. Please refer to our derivative financial instruments accounting policy in Note 2 of Notes to Consolidated Financial Statements in Item 8. "Financial Statements and Supplemental Data" for further information.

We have a risk management committee that oversees our trading controls and procedures and certain aspects of risk management. Our risk management committee also reviews all new risk management strategies in accordance with our risk management policy, which was approved by our board of directors.

The commodity contracts disclosed below represent only those contracts exposed to commodity price risk at the end of the period. Please refer to Note 15 of Notes to Consolidated Financial Statements in Item 8. "Financial Statements and Supplemental Data" for the volume and related fair value of all commodity contracts.

|  | December 31, 2010         |   |                  |    |        |    |                          |  |  |  |  |
|--|---------------------------|---|------------------|----|--------|----|--------------------------|--|--|--|--|
|  | Contract                  |   | Weighted Average |    |        |    | Fair Value of<br>Current |  |  |  |  |
|  | Volumes                   | Volumes         Pay Price         Receive Price |                  |    |        |    | Asset (Liability)        |  |  |  |  |
|  | (Thousands<br>of Barrels) |   |                  |    |        | (7 | Thousands of<br>Dollars) |  |  |  |  |
| Fair Value Hedges:   |                           |   |                  |    |        |    |                          |  |  |  |  |
| Futures – short:   |                           |   |                  |    |        |    |                          |  |  |  |  |
| (crude oil and refined products)                                   | 436                       |   | N/A              | \$ | 96.00  | \$ | (1,015)                  |  |  |  |  |
| Swaps – long:  |                           |   |                  |    |        |    |                          |  |  |  |  |
| (refined products)   | 380                       | \$  | 76.05            |    | N/A    | \$ | (557)                    |  |  |  |  |
| Swaps – short:   |                           |   |                  |    |        |    |                          |  |  |  |  |
| (refined products)   | 823                       |   | N/A              | \$ | 74.53  | \$ | (2,541)                  |  |  |  |  |
| Economic Hedges and Other Derivatives:                             |                           |   |                  |    |        |    |                          |  |  |  |  |
| Futures – long:  |                           |   |                  |    |        |    |                          |  |  |  |  |
| (crude oil and refined products)                                   | 278                       | \$  | 93.80            |    | N/A    | \$ | 802                      |  |  |  |  |
| Futures – short:   |                           |   |                  |    |        |    |                          |  |  |  |  |
| (crude oil and refined products)                                   | 936                       |   | N/A              | \$ | 100.74 | \$ | (2,102)                  |  |  |  |  |
| Swaps – long:  |                           |   |                  |    |        |    |                          |  |  |  |  |
| (refined products)   | 385                       | \$  | 76.27            |    | N/A    | \$ | 1,684                    |  |  |  |  |
| Swaps – short:   |                           |   |                  |    |        |    |                          |  |  |  |  |
| (refined products)   | 157                       |   | N/A              | \$ | 73.22  | \$ | (698)                    |  |  |  |  |
| Forward purchase contracts:  |                           |   |                  |    |        |    |                          |  |  |  |  |
| (crude oil)  | 4,680                     | \$  | 85.81            |    | N/A    | \$ | 38,434                   |  |  |  |  |
| Forward sales contracts:   |                           |   |                  |    |        |    |                          |  |  |  |  |
| (crude oil)  | 4,680                     |   | N/A              | \$ | 86.48  | \$ | (38,989)                 |  |  |  |  |
| Total fair value of open positions exposed to commodity price risk |                           |   |                  |    |        | \$ | (4,982)                  |  |  |  |  |

|  | December 31, 2009         |    |         |     |            |                          |                          |  |  |
|--|---------------------------|----|---------|-----|------------|--------------------------|--------------------------|--|--|
|  | Contract Weighted Average |    |         |     | I          | Fair Value of<br>Current |                          |  |  |
|  | Volumes                   | Pa | y Price | Rec | eive Price | As                       | sset (Liability)         |  |  |
|  | (Thousands<br>of Barrels) |    |         |     |            | (                        | Thousands of<br>Dollars) |  |  |
| Fair Value Hedges:   | of Darreis)               |    |         |     |            |                          | Donars)                  |  |  |
| Futures – short:   |                           |    |         |     |            |                          |                          |  |  |
| (refined products)   | 1,184                     |    | N/A     | \$  | 79.89      | \$                       | (9,528)                  |  |  |
| Cash Flow Hedges:  |                           |    |         |     |            |                          |                          |  |  |
| Futures – short:   |                           |    |         |     |            |                          |                          |  |  |
| (refined products)   | 230                       |    | N/A     | \$  | 94.13      | \$                       | (240)                    |  |  |
| Economic Hedges:   |                           |    |         |     |            |                          |                          |  |  |
| Futures – long:  |                           |    |         |     |            |                          |                          |  |  |
| (crude oil and refined products)                                   | 454                       | \$ | 81.46   |     | N/A        | \$                       | 2,327                    |  |  |
| Futures – short:   |                           |    |         |     |            |                          |                          |  |  |
| (crude oil and refined products)                                   | 745                       |    | N/A     | \$  | 72.90      | \$                       | (10,692)                 |  |  |
| Swaps – long:  |                           |    |         |     |            |                          |                          |  |  |
| (crude oil and refined products)                                   | 200                       | \$ | 70.34   |     | N/A        | \$                       | 398                      |  |  |
| Swaps – short:   |                           |    |         |     |            |                          |                          |  |  |
| (crude oil and refined products)                                   | 600                       |    | N/A     | \$  | 70.16      | \$                       | (1,316)                  |  |  |
| Total fair value of open positions exposed to commodity price risk |                           |    |         |     |            | \$                       | (19,051)                 |  |  |

# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

# Management's Report on Internal Control over Financial Reporting

Our management is responsible for establishing and maintaining effective internal control over financial reporting as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934. Our management assessed the effectiveness of NuStar Energy L.P's internal control over financial reporting as of December 31, 2010. In its evaluation, management used the criteria set forth by the Committee of Sponsoring Organization of the Treadway Commission (COSO) in Internal Control-Integrated Framework. Based on this assessment, management believes that, as of December 31, 2010, our internal control over financial reporting was effective based on those criteria.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

The effectiveness of internal control over financial reporting as of December 31, 2010 has been audited by KPMG LLP, the independent registered public accounting firm who audited our consolidated financial statements included in this Form 10-K. KPMG LLP's attestation on the effectiveness of our internal control over financial reporting appears on page 63.

#### **Report of Independent Registered Public Accounting Firm**

The Board of Directors of NuStar GP, LLC and Unitholders of NuStar Energy L.P.:

We have audited the accompanying consolidated balance sheets of NuStar Energy L.P. (a Delaware limited partnership) and subsidiaries (the Partnership) as of December 31, 2010 and 2009, and the related consolidated statements of income, partners' equity and cash flows for each of the years in the three-year period ended December 31, 2010. These consolidated financial statements are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of NuStar Energy L.P. and subsidiaries as of December 31, 2010 and 2009, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2010, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), NuStar Energy L.P. and subsidiaries' internal control over financial reporting as of December 31, 2010, based on the criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated February 25, 2011 expressed an unqualified opinion on the effectiveness of the Partnership's internal control over financial reporting.

/s/ KPMG LLP

San Antonio, Texas February 25, 2011

## **Report of Independent Registered Public Accounting Firm**

The Board of Directors of NuStar GP, LLC and Unitholders of NuStar Energy L.P.:

We have audited NuStar Energy L.P. (a Delaware limited partnership) and subsidiaries' (the Partnership's) internal control over financial reporting as of December 31, 2010, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Partnership's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Partnership's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, NuStar Energy L.P. and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of December 31, 2010, based on criteria established in Internal Control – Integrated Framework issued by COSO.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of NuStar Energy L.P. and subsidiaries as of December 31, 2010 and 2009, and the related consolidated statements of income, partners' equity and cash flows for each of the years in the three-year period ended December 31, 2010, and our report dated February 25, 2011 expressed an unqualified opinion on those consolidated financial statements.

/s/ KPMG LLP

San Antonio, Texas February 25, 2011

# NUSTAR ENERGY L.P. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Thousands of Dollars, Except Unit Data)

|   |    | Decem            | 31, |                 |
|---|----|------------------|-----|-----------------|
|   |    | 2010             |     | 2009            |
| Assets  |    |                  |     |                 |
| Current assets:   |    |                  |     |                 |
| Cash and cash equivalents   | \$ | 181,121          | \$  | 62,006          |
| Accounts receivable, net of allowance for doubtful accounts of \$1,457 and \$1,351 as of December 31, 2010 and 2009,        |    |                  |     |                 |
| respectively  |    | 302,053          |     | 211,797         |
| Inventories   |    | 413,537          |     | 387,794         |
| Other current assets  |    | 42,796           |     | 73,122          |
| Total current assets  |    | 939,507          |     | 734,719         |
| Property, plant and equipment, at cost  |    | 4,021,319        |     | 3,721,904       |
| Accumulated depreciation and amortization   |    | (833,862)        |     | (693,708)       |
| Property, plant and equipment, net  |    | 3,187,457        |     | 3,028,196       |
| Intangible assets, net  |    | 43,033           |     | 44,127          |
| Goodwill  |    | 813,270          |     | 807,742         |
| Investment in joint venture   |    | 69,603           |     | 68,728          |
| Deferred income tax asset   |    | 8,138            |     | 13,893          |
| Other long-term assets, net   |    | 325,385          |     | 77,268          |
| Total assets  | \$ | 5,386,393        | \$  | 4,774,673       |
| Liabilities and Partners' Equity  |    |                  |     |                 |
| Current liabilities:  |    |                  |     |                 |
| Current portion of long-term debt   | \$ | 832              | \$  | 770             |
| Accounts payable  | Ψ  | 282,382          | Ψ   | 205,605         |
| Payable to related party  |    | 10,345           |     | 10,639          |
| Notes payable   |    | 0                |     | 20,000          |
| Accrued interest payable  |    | 29,706           |     | 21,529          |
| Accrued liabilities   |    | 57,953           |     | 64,651          |
| Taxes other than income tax   |    | 10,718           |     | 15,534          |
| Income tax payable  |    | 1,293            |     | 26              |
| Total current liabilities   |    | 393,229          |     | 338,754         |
| Long-term debt, less current portion  |    | 2,136,248        |     | 1,828,993       |
| Long-term table to related party  |    | 10,088           |     | 7,663           |
| Deferred income tax liability   |    | 29,565           |     | 26,909          |
| Other long-term liabilities   |    | 114,563          |     | 87,386          |
| Commitments and contingencies (Note 13)   |    | 114,505          |     | 07,500          |
|   |    |                  |     |                 |
| Partners' equity:<br>Limited partners (64,610,549 and 60,210,549 common units outstanding as of December 31, 2010 and 2009, |    |                  |     |                 |
| respectively)   |    | 2,598,873        |     | 2,423,689       |
|   |    |                  |     | , ,             |
| General partner<br>Accumulated other comprehensive income   |    | 57,327<br>46,500 |     | 53,469<br>7,810 |
|   |    |                  |     |                 |
| Total partners' equity  | -  | 2,702,700        | +   | 2,484,968       |
| Total liabilities and partners' equity  | \$ | 5,386,393        | \$  | 4,774,673       |

See Notes to Consolidated Financial Statements.

# NUSTAR ENERGY L.P. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (Thousands of Dollars, Except Unit and Per Unit Data)

|  | Year Ended December 31, |      |            |    |            |  |  |  |
|--|-------------------------|------|------------|----|------------|--|--|--|
|  | 2010                    | 2008 |            |    |            |  |  |  |
| Revenues:  |                         |      |            |    |            |  |  |  |
| Services revenues                                  | \$<br>791,314           | \$   | 745,349    | \$ | 740,630    |  |  |  |
| Product sales                                      | 3,611,747               |      | 3,110,522  |    | 4,088,140  |  |  |  |
| Total revenues                                     | 4,403,061               |      | 3,855,871  |    | 4,828,770  |  |  |  |
| Costs and expenses:                                |                         |      |            |    |            |  |  |  |
| Cost of product sales                              | 3,350,429               |      | 2,883,187  |    | 3,864,310  |  |  |  |
| Operating expenses:                                |                         |      |            |    |            |  |  |  |
| Third parties                                      | 348,398                 |      | 334,065    |    | 326,957    |  |  |  |
| Related party                                      | 137,634                 |      | 124,827    |    | 115,291    |  |  |  |
| Total operating expenses                           | 486,032                 |      | 458,892    |    | 442,248    |  |  |  |
| General and administrative expenses:               |                         |      |            |    |            |  |  |  |
| Third parties                                      | 38,687                  |      | 35,855     |    | 31,442     |  |  |  |
| Related party                                      | 71,554                  |      | 58,878     |    | 44,988     |  |  |  |
| Total general and administrative expenses          | 110,241                 |      | 94,733     |    | 76,430     |  |  |  |
| Depreciation and amortization expense              | 153,802                 |      | 145,743    |    | 135,709    |  |  |  |
| Total costs and expenses                           | 4,100,504               |      | 3,582,555  |    | 4,518,697  |  |  |  |
| Operating income                                   | 302,557                 |      | 273,316    |    | 310,073    |  |  |  |
| Equity in earnings of joint venture                | 10,500                  |      | 9,615      |    | 8,030      |  |  |  |
| Interest expense, net                              | (78,280)                |      | (79,384)   |    | (90,818)   |  |  |  |
| Other income, net                                  | 15,934                  |      | 31,859     |    | 37,739     |  |  |  |
| Income before income tax expense                   | 250,711                 |      | 235,406    |    | 265,024    |  |  |  |
| Income tax expense                                 | 11,741                  |      | 10,531     |    | 11,006     |  |  |  |
| Net income   | \$<br>238,970           | \$   | 224,875    | \$ | 254,018    |  |  |  |
| Net income per unit applicable to limited partners |                         |      |            |    |            |  |  |  |
| (Note 20)  | \$<br>3.19              | \$   | 3.47       | \$ | 4.22       |  |  |  |
| Weighted average limited partner units outstanding | 62,946,987              |      | 55,232,467 |    | 53,182,741 |  |  |  |

See Notes to Consolidated Financial Statements.

# NUSTAR ENERGY L.P. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Thousands of Dollars)

|   | Year Ended December 31, |             |    |             |    |             |  |  |
|---|-------------------------|-------------|----|-------------|----|-------------|--|--|
|   |                         | 2010        |    | 2009        |    | 2008        |  |  |
| Cash Flows from Operating Activities:   |                         |             |    |             |    |             |  |  |
| Net income  | \$                      | 238,970     | \$ | 224,875     | \$ | 254,018     |  |  |
| Adjustments to reconcile net income to net cash provided by operating activities: |                         |             |    |             |    |             |  |  |
| Depreciation and amortization expense   |                         | 153,802     |    | 145,743     |    | 135,709     |  |  |
| Amortization of debt related items  |                         | (7,767)     |    | (7,122)     |    | (6,447)     |  |  |
| Gain on sale or disposition of assets, including insurance recoveries             |                         | (12,990)    |    | (30,704)    |    | (26,456)    |  |  |
| Deferred income tax (benefit) expense   |                         | (1,733)     |    | (2,037)     |    | 37          |  |  |
| Equity in earnings of joint ventures  |                         | (10,500)    |    | (9,615)     |    | (8,030)     |  |  |
| Distributions of equity in earnings of joint ventures                             |                         | 9,625       |    | 9,700       |    | 2,835       |  |  |
| Changes in current assets and current liabilities (Note 21)                       |                         | (6,867)     |    | (142,898)   |    | 133,017     |  |  |
| Other, net  |                         | (40)        |    | (7,360)     |    | 498         |  |  |
| Net cash provided by operating activities   |                         | 362,500     |    | 180,582     |    | 485,181     |  |  |
| Cash Flows from Investing Activities:   |                         |             |    |             |    |             |  |  |
| Reliability capital expenditures  |                         | (50,562)    |    | (44,951)    |    | (55,669)    |  |  |
| Strategic capital expenditures  |                         | (219,268)   |    | (163,605)   |    | (146,474)   |  |  |
| East Coast Asphalt Operations acquisition   |                         | 0           |    | 0           |    | (803,184)   |  |  |
| Other acquisitions  |                         | (43,026)    |    | 0           |    | (7,027)     |  |  |
| Investment in other long-term assets  |                         | (3,469)     |    | (211)       |    | 0           |  |  |
| Proceeds from sale or disposition of assets                                       |                         | 2,610       |    | 29,680      |    | 50,813      |  |  |
| Proceeds from insurance recoveries  |                         | 13,500      |    | 11,382      |    | 5,000       |  |  |
| Other, net  |                         | 0           |    | 0           |    | 24          |  |  |
| Net cash used in investing activities   |                         | (300,215)   |    | (167,705)   |    | (956,517)   |  |  |
| Cash Flows from Financing Activities:   |                         |             |    |             |    |             |  |  |
| Proceeds from long-term debt borrowings   |                         | 899,365     |    | 1,159,436   |    | 2,108,775   |  |  |
| Proceeds from short-term debt borrowings  |                         | 177,041     |    | 448,752     |    | 746,800     |  |  |
| Proceeds from senior note offering, net of issuance costs                         |                         | 445,431     |    | 0           |    | 346,224     |  |  |
| Long-term debt repayments   |                         | (1,204,313) |    | (1,190,247) |    | (2,025,784) |  |  |
| Short-term debt repayments  |                         | (197,041)   |    | (450,872)   |    | (736,037)   |  |  |
| Proceeds from issuance of common units, net of issuance costs                     |                         | 240,148     |    | 288,761     |    | 236,215     |  |  |
| Contributions from general partner  |                         | 5,078       |    | 6,155       |    | 5,025       |  |  |
| Distributions to unitholders and general partner                                  |                         | (305,154)   |    | (263,896)   |    | (241,940)   |  |  |
| (Decrease) increase in cash book overdrafts                                       |                         | (4,289)     |    | (761)       |    | 945         |  |  |
| Other, net  |                         | 0           |    | 0           |    | (160)       |  |  |
| Net cash provided by (used in) financing activities                               |                         | 56,266      |    | (2,672)     |    | 440,063     |  |  |
| Effect of foreign exchange rate changes on cash                                   |                         | 564         |    | 6,426       |    | (13,190)    |  |  |
| Net increase (decrease) in cash and cash equivalents                              |                         | 119,115     |    | 16,631      |    | (44,463)    |  |  |
| Cash and cash equivalents as of the beginning of year                             |                         | 62,006      |    | 45,375      |    | 89,838      |  |  |
| Cash and cash equivalents as of the end of year                                   | \$                      | 181,121     | \$ | 62,006      | \$ | 45,375      |  |  |

See Notes to Consolidated Financial Statements.

# NUSTAR ENERGY L.P. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF PARTNERS' EQUITY Years Ended December 31, 2010, 2009 and 2008 (Thousands of Dollars, Except Unit Data)

|   | Limite     | ed Pa | artners   | General      | Accumulated<br>Other<br>Comprehensive | Total<br>Partners' |
|---|------------|-------|-----------|--------------|---------------------------------------|--------------------|
|   | Units      |       | Amount    | Partner      | Income (Loss)                         | Equity             |
| Balance as of January 1, 2008                                   | 49,409,749 | \$    | 1,926,126 | \$<br>41,819 | \$<br>26,887                          | \$<br>1,994,832    |
| Net income  | 0          |       | 224,668   | 29,350       | 0                                     | 254,018            |
| Other comprehensive loss:                                       |            |       |           |              |                                       |                    |
| Foreign currency translation                                    | 0          |       | 0         | 0            | (41,153)                              | (41,153)           |
| Total comprehensive income (loss)                               | 0          |       | 224,668   | 29,350       | (41,153)                              | 212,865            |
| Cash distributions to partners                                  | 0          |       | (213,547) | (28,393)     | 0                                     | (241,940)          |
| Issuance of common units in April 2008 and related contribution |            |       |           |              |                                       |                    |
| from general partner  | 5,050,800  |       | 236,215   | 5,025        | 0                                     | 241,240            |
| Balance as of December 31, 2008                                 | 54,460,549 |       | 2,173,462 | 47,801       | (14,266)                              | 2,206,997          |
| Net income  | 0          |       | 192,239   | 32,636       | 0                                     | 224,875            |
| Other comprehensive income (loss):                              |            |       |           |              |                                       |                    |
| Foreign currency translation                                    | 0          |       | 0         | 0            | 22,316                                | 22,316             |
| Unrealized loss on cash flow hedges                             | 0          |       | 0         | 0            | (240)                                 | (240)              |
| Total comprehensive income                                      | 0          |       | 192,239   | 32,636       | 22,076                                | 246,951            |
| Cash distributions to partners                                  | 0          |       | (230,773) | (33,123)     | 0                                     | (263,896)          |
| Issuance of common units in November 2009 and related           |            |       |           |              |                                       |                    |
| contribution from general partner                               | 5,750,000  |       | 288,761   | 6,155        | 0                                     | 294,916            |
| Balance as of December 31, 2009                                 | 60,210,549 |       | 2,423,689 | 53,469       | 7,810                                 | 2,484,968          |
| Net income  | 0          |       | 201,553   | 37,417       | 0                                     | 238,970            |
| Other comprehensive income (loss):                              |            |       |           |              |                                       |                    |
| Foreign currency translation                                    | 0          |       | 0         | 0            | 3,450                                 | 3,450              |
| Net unrealized gain on cash flow hedges                         | 0          |       | 0         | 0            | 33,560                                | 33,560             |
| Net loss reclassified into income on cash flow hedges           | 0          |       | 0         | 0            | 1,680                                 | 1,680              |
| Total comprehensive income                                      | 0          |       | 201,553   | 37,417       | 38,690                                | 277,660            |
| Cash distributions to partners                                  | 0          |       | (266,517) | (38,637)     | 0                                     | (305,154)          |
| Issuance of common units in May 2010 and related contribution   |            |       |           |              |                                       |                    |
| from general partner  | 4,400,000  |       | 240,148   | 5,078        | 0                                     | 245,226            |
| Balance as of December 31, 2010                                 | 64,610,549 | \$    | 2,598,873 | \$<br>57,327 | \$<br>46,500                          | \$<br>2,702,700    |

See Notes to Consolidated Financial Statements.

## NUSTAR ENERGY L.P. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS Years Ended December 31, 2010, 2009 and 2008

# 1. ORGANIZATION AND OPERATIONS

#### Organization

NuStar Energy L.P. (NuStar Energy) (NYSE: NS) is engaged in the terminalling and storage of petroleum products, the transportation of petroleum products and anhydrous ammonia, and asphalt and fuels marketing. Unless otherwise indicated, the terms "NuStar Energy L.P.," "the Partnership," "we," "our" and "us" are used in this report to refer to NuStar Energy L.P., to one or more of our consolidated subsidiaries or to all of them taken as a whole. NuStar GP Holdings, LLC (NuStar GP Holdings) (NYSE: NSH) owns our general partner, Riverwalk Logistics, L.P., and owns a 17.6% total interest in us as of December 31, 2010.

#### Operations

We conduct our operations through our subsidiaries, primarily NuStar Logistics, L.P. (NuStar Logistics) and NuStar Pipeline Operating Partnership L.P. (NuPOP). We have three business segments: storage, transportation, and asphalt and fuels marketing.

*Storage*. We own terminal and storage facilities in the United States, the Netherlands, including St. Eustatius in the Caribbean, Canada, the United Kingdom and Mexico providing approximately 80.4 million barrels of storage capacity. Our terminals provide storage and handling services on a fee basis for petroleum products, specialty chemicals and other liquids, including crude oil and other feedstocks.

*Transportation.* We own common carrier refined product pipelines in Texas, Oklahoma, Colorado, New Mexico, Kansas, Nebraska, Iowa, South Dakota, North Dakota and Minnesota covering approximately 5,605 miles, consisting of the Central West System, the East Pipeline and the North Pipeline. The East and North Pipelines also include 21 terminals providing storage capacity of 4.6 million barrels, and the East Pipeline includes two tank farms providing storage capacity of 1.2 million barrels. In addition, we own a 2,000 mile anhydrous ammonia pipeline located in Louisiana, Arkansas, Missouri, Illinois, Indiana, Iowa and Nebraska. We also own 812 miles of crude oil pipelines in Texas, Oklahoma, Kansas, Colorado and Illinois, as well as associated crude oil storage facilities providing storage capacity of 1.9 million barrels in Texas and Oklahoma that are located along the crude oil pipelines. We charge tariffs on a per barrel basis for transporting refined products, crude oil and other feedstocks in our refined product and crude oil pipelines and on a per ton basis for transporting anhydrous ammonia in our ammonia pipeline.

Asphalt and Fuels Marketing. Our asphalt and fuels marketing segment includes our asphalt refining operations and our fuels marketing operations. We refine crude oil to produce asphalt and certain other refined products from our asphalt operations. Our asphalt operations include two asphalt refineries with a combined throughput capacity of 104,000 barrels per day and related terminal facilities providing storage capacity of 5.0 million barrels. Additionally, as part of our fuels marketing operations, we purchase crude oil, gasoline and other refined petroleum products for resale. The activities of the asphalt and fuels marketing segment expose us to the risk of fluctuations in commodity prices, which has a direct impact on the results of operations for the asphalt and fuels marketing segment. We enter into derivative contracts to mitigate the effect of commodity price fluctuations.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Consolidation

The accompanying consolidated financial statements represent the consolidated operations of the Partnership and our subsidiaries. Inter-partnership balances and transactions have been eliminated in consolidation. The operations of certain pipelines and terminals in which we own an undivided interest are proportionately consolidated in the accompanying consolidated financial statements.

#### Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. On an ongoing basis, management reviews their estimates based on currently available information. Management may revise estimates due to changes in facts and circumstances.

## Cash and Cash Equivalents

Cash equivalents are all highly liquid investments with an original maturity of three months or less when acquired.

## Accounts Receivable

Accounts receivable represent valid claims against non-affiliated customers for products sold or services rendered. We extend credit terms to certain customers after review of various credit indicators, including the customer's credit rating. Outstanding customer receivable balances are regularly reviewed for possible non-payment indicators and allowances for doubtful accounts are recorded based upon management's estimate of collectability at the time of their review.

#### Inventories

Inventories consist of crude oil, refined petroleum products, and material and supplies. Inventories, except those associated with a qualifying fair value hedge, are valued at the lower of cost or market. Cost is determined using the weighted-average cost method. Our inventory, other than materials and supplies, consists of one end-product category, petroleum products, which we include in the asphalt and fuels marketing segment. Accordingly, we determine lower of cost or market adjustments on an aggregate basis. Inventories associated with qualifying fair value hedges are valued at current market prices. Materials and supplies are valued at the lower of average cost or market.

# Property, Plant and Equipment

We record additions to property, plant and equipment, including reliability and strategic capital expenditures, at cost.

Reliability capital expenditures are capital expenditures to replace partially or fully depreciated assets to maintain the existing operating capacity of existing assets and extend their useful lives. Strategic capital expenditures are capital expenditures to expand or upgrade the operating capacity, increase efficiency or increase the earnings potential of existing assets, whether through construction or acquisition, along with certain capital expenditures related to support functions. Repair and maintenance costs associated with existing assets that are minor in nature and do not extend the useful life of existing assets are charged to operating expenses as incurred.

Depreciation of property, plant and equipment is recorded on a straight-line basis over the estimated useful lives of the related assets. Gains or losses on sales or other dispositions of property are recorded in income and are reported in "Other income, net" in the consolidated statements of income. When property or equipment is retired or otherwise disposed of, the difference between the carrying value and the net proceeds is recognized in the year retired.

#### Goodwill and Intangible Assets

Goodwill acquired in a business combination is not amortized and is tested for impairment annually or more frequently if events or changes in circumstances indicate the asset might be impaired. We use October 1 as our annual valuation date for the impairment test. Based on the results of the impairment tests performed as of October 1, 2010, 2009 and 2008, no impairment had occurred.

Intangible assets are recorded at cost and are assets that lack physical substance (excluding financial assets). Intangible assets with finite useful lives are amortized on a straight-line basis over five to 47 years.

# Investment in Joint Venture

We account for our investment in the joint venture using the equity method of accounting.

*ST Linden Terminals, LLC.* The 44-acre facility provides deep-water terminalling capabilities at New York Harbor and primarily stores petroleum products, including gasoline, jet fuel and fuel oils. As part of our acquisition of Kaneb Services LLC (KSL) and Kaneb Pipe Line Partners, L.P. (KPP, and, together with KSL, Kaneb) on July 1, 2005 (the Kaneb Acquisition), we acquired an investment in ST Linden Terminals, LLC (Linden). Linden is owned 50% by the Partnership and 50% by NIC Holding Corp. In connection with the Kaneb Acquisition, we recorded our investment in

Linden at fair value, which exceeded our 50% share of its members' equity. This excess totaled \$43.6 million and \$43.9 million as of December 31, 2010 and 2009, respectively, of which \$8.0 million is being amortized into expense over the average life of the assets held by Linden, or 25 years. The remaining balance not amortized represents goodwill of Linden.

*Skelly-Belvieu Pipeline Company.* The Skelly-Belvieu Pipeline Company (Skelly-Belvieu) owns a liquefied petroleum gas pipeline that begins in Skellytown, Texas and extends to Mont Belvieu, Texas near Houston. On December 1, 2008, we agreed to dispose of our interest in Skelly-Belvieu. See Note 4. Acquisitions and Dispositions below for further discussion on Skelly-Belvieu.

# **Other Long-Term Assets**

"Other long-term assets, net" primarily include the following:

- funds deposited with a trustee related to revenue bonds issued by the Parish of St. James associated with our St. James terminal expansion (see Note 11. Debt for additional information on the Gulf Opportunity Zone Revenue Bonds);
- asphalt tank heel inventory and ammonia pipeline linefill;
- the fair value of our interest rate swap agreements;
- deferred financing costs amortized over the life of the related debt obligation using the effective interest method;
- deferred dry-docking costs incurred in connection with major maintenance activities on our marine vessels, which are amortized over the period of
  time estimated to lapse until the next dry-docking occurs;
- deferred costs incurred in connection with acquiring a customer contract, which is amortized over the life of the contract; and
- deferred refinery shutdown costs in connection with annual major maintenance on our asphalt production units, which are amortized based on units
  of production over the following year.

## Impairment of Long-Lived Assets

We review long-lived assets, including property, plant and equipment and investment in joint venture, for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. We perform the evaluation of recoverability using undiscounted estimated net cash flows generated by the related asset. If we deem an asset to be impaired, we determine the amount of impairment as the amount by which the net carrying value exceeds its fair value. We believe that the carrying amounts of our long-lived assets as of December 31, 2010 are recoverable.

## Taxes Other than Income Taxes

Taxes other than income taxes include liabilities for ad valorem taxes, franchise taxes, sales and use taxes, excise fees and taxes and value added taxes.

#### Income Taxes

We are a limited partnership and generally are not subject to federal or state income taxes. Accordingly, our taxable income or loss, which may vary substantially from income or loss reported for financial reporting purposes, is generally included in the federal and state income tax returns of our partners. For transfers of publicly held units subsequent to our initial public offering, we have made an election permitted by Section 754 of the Internal Revenue Code to adjust the common unit purchaser's tax basis in our underlying assets to reflect the purchase price of the units. This results in an allocation of taxable income and expenses to the purchaser of the common units, including depreciation deductions and gains and losses on sales of assets, based upon the new unitholder's purchase price for the common units.

We conduct certain of our operations through taxable wholly owned corporate subsidiaries. We account for income taxes related to our taxable subsidiaries using the asset and liability method. Under this method, we recognize deferred tax assets and liabilities for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. We measure deferred taxes using enacted tax rates expected to apply to taxable income in the year those temporary differences are expected to be recovered or settled.

We recognize a tax position if it is more-likely-than-not that the tax position will be sustained, based on the technical merits of the position, upon examination. We record uncertain tax positions in the financial statements at the largest amount of benefit that is more-likely-than-not to be realized. We had no unrecognized tax benefits as of December 31, 2010 and 2009.

NuStar Energy or certain of its subsidiaries file income tax returns in the U.S. federal jurisdiction and various state and foreign jurisdictions. For U.S. federal and state purposes, tax years subject to examination are 2006 through 2010 and for our major non-U.S. jurisdictions, tax years subject to examination are 2004 through 2010, both according to standard statute of limitations.

#### Asset Retirement Obligations

We record a liability for asset retirement obligations, at the fair value of the estimated costs to retire a tangible long-lived asset at the time we incur that liability, which is generally when the asset is purchased, constructed or leased, when we have a legal obligation to incur costs to retire the asset and when a reasonable estimate of the fair value of the obligation can be made. If a reasonable estimate cannot be made at the time the liability is incurred, we record the liability when sufficient information is available to estimate the fair value.

We have asset retirement obligations with respect to certain of our assets due to various legal obligations to clean and/or dispose of those assets at the time they are retired. However, these assets can be used for an extended and indeterminate period of time as long as they are properly maintained and/or upgraded. It is our practice and current intent to maintain our assets and continue making improvements to those assets based on technological advances. As a result, we believe that our assets have indeterminate lives for purposes of estimating asset retirement obligations because dates or ranges of dates upon which we would retire these assets cannot reasonably be estimated at this time. When a date or range of dates can reasonably be estimated for the retirement of any asset, we estimate the costs of performing the retirement activities and record a liability for the fair value of these costs.

We also have legal obligations in the form of leases and right-of-way agreements, which require us to remove certain of our assets upon termination of the agreement. However, these lease or right-of-way agreements generally contain automatic renewal provisions that extend our rights indefinitely or we have other legal means available to extend our rights. We have recorded a liability of approximately \$0.6 million as of December 31, 2010 and 2009, which is included in "Other long-term liabilities" in the consolidated balance sheets, for conditional asset retirement obligations related to the retirement of terminal assets with lease and right-of-way agreements.

## **Environmental Remediation Costs**

Environmental remediation costs are expensed and an associated accrual established when site restoration and environmental remediation and cleanup obligations are either known or considered probable and can be reasonably estimated. These environmental obligations are based on estimates of probable undiscounted future costs over a 20-year time period using currently available technology and applying current regulations, as well as our own internal environmental policies. The environmental liabilities have not been reduced by possible recoveries from third parties. Environmental costs include initial site surveys, costs for remediation and ongoing monitoring costs, as well as fines, damages and other costs, when estimable. Adjustments to initial estimates are recorded, from time to time, to reflect changing circumstances and estimates based upon additional information developed in subsequent periods.

## **Product Imbalances**

We incur product imbalances as a result of variances in pipeline meter readings and volume fluctuations within the East Pipeline system due to pressure and temperature changes. We use quoted market prices as of the reporting date to value our assets and liabilities related to product imbalances. Product imbalance liabilities are included in "Accrued liabilities" and product imbalance assets are included in "Other current assets" in the consolidated balance sheets.

## **Revenue Recognition**

Revenues for the storage segment include fees for tank storage agreements, whereby a customer agrees to pay for a certain amount of storage in a tank over a period of time (storage lease revenues), and throughput agreements, whereby a customer pays a fee per barrel for volumes moving through our terminals and tanks (throughput revenues). Our terminals also provide blending, handling and filtering services. Our facilities at Point Tupper and St. Eustatius also charge fees to provide ancillary services such as pilotage, tug assistance, line handling, launch service, emergency response services and other ship services. Storage lease revenues are recognized when services are provided to the customer. Throughput revenues are recognized as refined products are received in or delivered out of our terminal and as crude oil and certain other refinery feedstocks are received by the related refinery. Revenues for ancillary services are recognized as those services are provided.



Revenues for the transportation segment are derived from interstate and intrastate pipeline transportation of refined product, crude oil and anhydrous ammonia. Transportation revenues (based on pipeline tariffs) are recognized as the refined product, crude oil or anhydrous ammonia is delivered out of the pipelines.

Revenues from the sale of asphalt and other petroleum products, which are included in our asphalt and fuels marketing segment, are recognized when product is delivered to the customer and title and risk pass to the customer. Additionally, the revenues of our asphalt and fuels marketing segment include the mark-to-market impact of certain derivative instruments that are part of our limited trading program.

We collect taxes on certain revenue transactions to be remitted to governmental authorities, which may include sales, use, value added and some excise taxes. These taxes are not included in revenue.

#### **Income** Allocation

Our net income for each quarterly reporting period is first allocated to the general partner in an amount equal to the general partner's incentive distribution calculated based upon the declared distribution for the respective reporting period. We allocate the remaining net income among the limited and general partners in accordance with their respective 98% and 2% interests.

# Net Income per Unit Applicable to Limited Partners

We have identified the general partner interest and incentive distribution rights (IDR) as participating securities and use the two-class method when calculating the net income per unit applicable to limited partners, which is based on the weighted-average number of common units outstanding during the period.

In 2008, the Financial Accounting Standards Board (FASB) provided additional guidance clarifying the application of the two-class method to calculate earnings per unit for master limited partnerships with IDR that are accounted for as equity interests. Under the new guidance, effective January 1, 2009, a master limited partnership must allocate earnings to its IDR in the calculation of earnings per unit. The terms of our partnership agreement limit distributions to the IDR holders to the amount of available cash calculated for the period. As a result, IDR are not allocated undistributed earnings or distributions in excess of earnings, thus the effect of adopting the additional guidance was not significant to our calculation of earnings per unit. Previous periods have been restated to conform to this presentation. Basic and diluted net income per unit applicable to limited partners are the same as we have no potentially dilutive securities outstanding.

# **Comprehensive Income**

Comprehensive income consists of net income and other gains and losses affecting partners' equity that are excluded from net income, such as foreign currency translation adjustments and mark-to-market adjustments on derivative instruments designated and qualifying as cash flow hedges.

## **Derivative Financial Instruments**

We record commodity derivative instruments in the consolidated balance sheets at fair value based on quoted market prices. We recognize mark-to-market adjustments for derivative instruments designated and qualifying as fair value hedges (Fair Value Hedges) and the related change in the fair value of the associated hedged physical inventory or firm commitment within "Cost of product sales." For derivative instruments designated and qualifying as cash flow hedges (Cash Flow Hedges), we record the effective portion of mark-to-market adjustments as a component of "Accumulated other comprehensive income" (AOCI) until the underlying hedged forecasted transactions occur and are recognized in income. Any hedge ineffectiveness is recognized immediately in "Cost of product sales." For derivative instruments that do not qualify for hedge accounting (Economic Hedges and Other Derivatives), we record the mark-to-market adjustments in "Cost of product sales" or "Operating expenses."

We are a party to certain interest rate swap agreements for the purpose of hedging the interest rate risk associated with a portion of our fixed-rate senior notes. Under the terms of our fixed-to-floating interest rate swap agreements, we will receive a fixed rate and will pay a variable rate that varies with each agreement. We account for the fixed-to-floating interest rate swaps as fair value hedges and recognize the fair value of each interest rate swap in the consolidated balance sheets. The interest rate swap agreements qualify for the shortcut method of accounting. As a result, changes in the fair value of the swaps completely offset the changes in the fair value of the underlying hedged debt.



We are also a party to forward-starting interest rate swap agreements related to forecasted probable debt issuances. Under the terms of these swaps, we will pay a fixed rate and receive a rate based on three month USD LIBOR. We entered into the swaps in order to hedge the risk of changes in the interest payments attributable to changes in the benchmark interest rate during the period from the effective date of the swap to the issuance of the forecasted debt. We account for the forward-starting interest rate swaps as cash flow hedges, and we recognize the fair value of each interest rate swap in the consolidated balance sheets. We record the effective portion of mark-to-market adjustments as a component of AOCI, and any hedge ineffectiveness is recognized immediately in "Interest expense, net." The amount in AOCI will be amortized into "Interest expense, net" over the term of the forecasted debt.

From time to time, we also enter into derivative commodity instruments based on our analysis of market conditions in order to attempt to profit from market fluctuations. These derivative instruments are financial positions entered into without underlying physical inventory and are not considered hedges. We record these derivatives in the consolidated balance sheets as assets or liabilities at fair value with mark-to-market adjustments recorded in "Product sales."

We formally document all relationships between hedging instruments and hedged items. This process includes identification of the hedging instrument and the hedged transaction, the nature of the risk being hedged and how the hedging instrument's effectiveness will be assessed. To qualify for hedge accounting, at inception of the hedge we assess whether the derivative instruments that are used in our hedging transactions are expected to be highly effective in offsetting changes in cash flows or the fair value of the hedged items. Throughout the designated hedge period and at least quarterly, we assess whether the derivative instruments are highly effective and continue to qualify for hedge accounting. To assess the effectiveness of the hedging relationship both prospectively and retrospectively, we use regression analysis to calculate the correlation of the changes in the fair values of the derivative instrument and related hedged item.

All cash flows associated with our commodity derivative instruments are classified as operating cash flows in the Consolidated Statements of Cash Flows.

See Note 15. Derivatives and Risk Management Activities for additional information regarding our derivative financial instruments.

#### **Operating Leases**

We recognize rent expense on a straight-line basis over the lease term, including the impact of both scheduled rent increases and free or reduced rents (commonly referred to as "rent holidays").

#### Unit-based Compensation

NuStar GP, LLC, a wholly owned subsidiary of NuStar GP Holdings, has adopted various long-term incentive plans, which provide the Compensation Committee of the Board of Directors of NuStar GP, LLC with the right to grant employees and directors of NuStar GP, LLC providing services to NuStar Energy the right to receive NS common units. NuStar GP, LLC accounts for awards of NS common unit options, restricted units and performance awards at fair value as a derivative, whereby a liability for the award is recorded at inception. Subsequent changes in the fair value of the award are included in the determination of net income. NuStar GP, LLC determines the fair value of NS unit options using the Black-Scholes model at each reporting date. NuStar GP, LLC determines the fair value of NS restricted units and performance awards using the market price of NS common units at each reporting date. However, performance awards are earned only upon NuStar Energy's achievement of an objective performance measure. NuStar GP, LLC records compensation expense each reporting period such that the cumulative compensation expense recognized equals the current fair value of the percentage of the award that has vested. NuStar GP, LLC records compensation expense related to NS unit options until such options are exercised, and compensation expense related to NS restricted units until the date of vesting.

NuStar GP Holdings has adopted a long-term incentive plan that provides the Compensation Committee of the Board of Directors of NuStar GP Holdings with the right to grant employees, consultants and directors of NuStar GP Holdings and its affiliates, including NuStar GP, LLC, rights to receive NuStar GP Holdings common units. NuStar GP Holdings accounts for awards of NSH restricted units and unit options granted to its directors or employees of NuStar GP, LLC at fair value. The fair value of NSH unit options is determined using the Black-Scholes model at the grant date, and the fair value of the NSH restricted unit equals the market price of NSH common units at the grant date. NuStar GP Holdings recognizes compensation expense for NSH restricted units and unit options ratably over the vesting period based on the fair value of the units at the grant date.

We reimburse NuStar GP, LLC for the expenses resulting from NS and NSH awards to employees and directors of NuStar GP, LLC. We include such compensation expense in "General and administrative expenses" on the consolidated statements of income. We do not reimburse NuStar GP, LLC for the expense resulting from NSH awards to non-employee directors of NuStar GP Holdings.

#### **Margin Deposits**

Margin deposits relate to our exchange-traded derivative contracts and generally vary based on changes in the value of the contracts. Margin deposits are included in "Other current assets" in the consolidated balance sheets.

#### Foreign Currency Translation

The functional currencies of our foreign subsidiaries are the local currency of the country in which the subsidiary is located, except for our subsidiaries located in St. Eustatius in the Caribbean (formerly the Netherlands Antilles), whose functional currency is the U.S. dollar. The assets and liabilities of our foreign subsidiaries with local functional currencies are translated to U.S. dollars at period-end exchange rates, and income and expense items are translated to U.S. dollars at weighted-average exchange rates in effect during the period. These translation adjustments are included in "Accumulated other comprehensive income" in the equity section of the consolidated balance sheets. Gains and losses on foreign currency transactions are included in "Other income, net" in the consolidated statements of income.

#### Reclassifications

Certain previously reported amounts in the 2009 and 2008 consolidated financial statements have been reclassified to conform to the 2010 presentation.

### 3. NEW ACCOUNTING PRONOUNCEMENTS

### **Goodwill Impairment**

In December 2010, the FASB amended the goodwill impairment guidance for entities that have recognized goodwill and have reporting units that have a zero or negative carrying amount for purposes of performing step 1 of the goodwill impairment test. Goodwill is tested for impairment at the reporting unit level using a two step process. Step 1 compares the fair value of the reporting unit to the carrying amount of the reporting unit. If the carrying amount exceeds fair value, Step 2 is completed to measure the amount of impairment, if any. If the fair value exceeds the carrying amount, then no further steps are necessary and no impairment is recorded. For reporting units that have a zero or negative carrying amount, the amended guidance requires that step 2 be performed if qualitative factors indicate that it is more likely than not that goodwill impairment exists. The amended guidance is effective for interim and annual periods beginning after December 15, 2010. Accordingly, we will be required to comply with the amended guidance on January 1, 2011 and do not expect it to materially affect our financial position or results of operations.

### Supplementary Pro Forma Information for Business Combinations

In December 2010, the FASB revised the guidance for pro forma disclosure requirements for business combinations. The accounting guidance for business combinations requires public entities to disclose certain pro forma financial information for material business combinations that occur during the period. Previously, public entities were required to disclose pro forma information as if the business combination had occurred as of the beginning of the year and had occurred as of the beginning of the comparable prior year. The revised guidance would require pro forma disclosures be presented as if the business combination occurred at the beginning of the prior annual period. The revised disclosure provisions are effective for business combinations with acquisition dates occurring in fiscal years beginning after December 15, 2010. We adopted these provisions on January 1, 2011.

#### Fair Value Measurements

In January 2010, the FASB issued additional guidance that requires new disclosures regarding significant transfers in and out of Level 1 and Level 2 fair value measurements and additional information on the roll forward of Level 3 fair value measurements. This guidance also clarified the existing provisions on determining the appropriate classes of assets and liabilities to be reported and disclosures about the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements. This additional guidance is effective for interim and annual periods beginning after December 15, 2009, with the exception of the new requirements in the Level 3 roll forward, which will be effective for fiscal years beginning after December 15, 2010. We adopted these provisions effective January 1, 2010,

except the requirements related to the Level 3 roll forward, which we adopted January 1, 2011, and they did not have a material impact on our disclosures.

### 4. ACQUISITIONS AND DISPOSITIONS

#### Asphalt Holdings, Inc.

On May 21, 2010, we acquired the capital stock of Asphalt Holdings, Inc. for \$53.3 million, including liabilities assumed (Asphalt Holdings Acquisition). The acquisition includes three storage terminals with 24 storage tanks and an aggregate capacity of approximately 1.8 million barrels located in Alabama along the Mobile River. The consolidated statements of income include the results of operations for the Asphalt Holdings Acquisition commencing on May 21, 2010 in the storage segment. Since the effect of the Asphalt Holdings Acquisition was not significant, we have not presented pro forma financial information for the years ended December 31, 2010, 2009 and 2008 that give effect to the Asphalt Holdings Acquisition as of January 1, 2008. The Asphalt Holdings Acquisition was accounted for using the acquisition method. The purchase price has been preliminarily allocated based on the estimated fair values of the individual assets acquired and liabilities assumed at the date of acquisition pending completion of an independent appraisal and other evaluations.

#### CITGO Asphalt Refining Company Asphalt Operations and Assets

On March 20, 2008, we acquired CITGO Asphalt Refining Company's asphalt operations and assets (the East Coast Asphalt Operations) for approximately \$840.4 million. The East Coast Asphalt Operations include a 74,000 barrels-per-day (BPD) asphalt refinery in Paulsboro, New Jersey, a 30,000 BPD asphalt refinery in Savannah, Georgia and three asphalt terminals in Paulsboro, New Jersey, Savannah, Georgia and Wilmington, North Carolina.

We funded the acquisition with proceeds from our common unit offerings in November 2007 and April 2008, related contributions from our general partner to maintain its 2% interest, proceeds from our issuance of \$350.0 million of senior notes and borrowings under our revolving credit agreement. The results of operations for the refineries, including the two related terminals in Paulsboro and Savannah, as well as the associated marketing activities, are included in the asphalt and fuels marketing segment. The results of operations for the Wilmington terminal are included in the storage segment.

The acquisition of the East Coast Asphalt Operations complemented our existing asphalt marketing operations by giving us exposure to the largest asphalt market in the United States, diversifying our customer base and expanding our geographic presence.

The acquisition of the East Coast Asphalt Operations was accounted for using the purchase method. The purchase price was allocated based on the estimated fair values of the individual assets acquired and liabilities assumed at the date of acquisition. The purchase price and final purchase price allocation were as follows (in thousands):

| Cash paid for the East Coast Asphalt Operations | \$ 801,686 |
|---|------------|
| Transaction costs                               | 1,498      |
| Total cash paid                                 | 803,184    |
| Fair value of liabilities assumed               | 37,238     |
| Purchase price                                  | \$ 840,422 |
| Inventories                                     | \$ 327,312 |
| Other current assets                            | 1,439      |
| Property, plant and equipment                   | 450,310    |
| Goodwill  | 22,132     |
| Intangible assets                               | 11,510     |
| Other long-term assets                          | 27,719     |
| Purchase price allocation                       | \$ 840,422 |
|   |            |

The consolidated statements of income include the results of operations for the East Coast Asphalt Operations commencing on March 20, 2008. The unaudited pro forma financial information presented below combines the historical financial information for the East Coast Asphalt Operations and the Partnership for the year ended December 31, 2008. This information assumes that we:

- completed the acquisition of the East Coast Asphalt Operations on January 1, 2008;
- issued approximately 7.7 million common units for net proceeds of \$379.3 million;
- received a contribution from our general partner of approximately \$8.0 million to maintain its 2% interest;
- issued \$350.0 million of 7.65% senior notes; and
- borrowed approximately \$69.0 million under our revolving credit agreement.

The following unaudited pro forma information is not necessarily indicative of the results of future operations:

|  | Year Ended December 31, 2008 |
|--|------------------------------|
|  | (Thousands of Dollars,       |
|  | Except Per Unit Data)        |
| Revenues   | \$5,008,623                  |
| Operating income                                   | 318,626                      |
| Net income   | 254,539                      |
| Net income per unit applicable to limited partners | \$ 4.13                      |

#### Sale of Ardmore-Wynnewood and Trans-Texas Pipelines

On June 15, 2009, we sold the Ardmore-Wynnewood pipeline in Oklahoma and the Trans-Texas pipeline. We received proceeds of \$29.0 million and recognized a gain of \$21.4 million in "Other income, net" in the consolidated statements of income in 2009.

## Sale of Investment in Skelly-Belvieu

On December 1, 2008, we agreed to dispose of our interest in the Skelly-Belvieu Pipeline Company, which owns a liquefied petroleum gas pipeline in Texas. We received proceeds of \$36.0 million and recognized a gain of \$18.9 million in "Other income, net" in the consolidated statements of income in 2008.

## 5. ALLOWANCE FOR DOUBTFUL ACCOUNTS

The changes in the allowance for doubtful accounts consisted of the following:

|   | Year        | Year Ended December 31, |          |  |  |  |  |
|---|-------------|-------------------------|----------|--|--|--|--|
|   | <u>2010</u> | <u>2010 2009 2</u>      |          |  |  |  |  |
|   | (Tho        | isands of Do            | ollars)  |  |  |  |  |
| Balance as of beginning of year                           | \$ 1,351    | \$ 1,174                | \$ 365   |  |  |  |  |
| Increase in allowance                                     | 506         | 613                     | 973      |  |  |  |  |
| Accounts charged against the allowance, net of recoveries | (396)       | (453)                   | (119)    |  |  |  |  |
| Foreign currency translation                              | (4)         | 17                      | (45)     |  |  |  |  |
| Balance as of end of year                                 | \$ 1,457    | \$ 1,351                | \$ 1,174 |  |  |  |  |

## 6. INVENTORIES

Inventories consisted of the following:

|                        | Decer       | <u>nber 31,</u> |
|------------------------|-------------|-----------------|
|                        | <u>2010</u> | <u>2009</u>     |
|                        | (Thousands  | of Dollars)     |
| Crude oil              | \$ 122,945  | \$ 74,250       |
| Finished products      | 281,197     | 302,980         |
| Materials and supplies | 9,395       | 10,564          |
| Total                  | \$ 413,537  | \$ 387,794      |

We purchase crude oil for the production of asphalt and other refined products, as well as for resale. Our finished products consist of asphalt, intermediates, gasoline, distillates and other petroleum products. We purchase gasoline, distillates and other petroleum products for resale. Materials and supplies mainly consist of blending and additive chemicals and maintenance materials used in our transportation and storage segments.

# 7. OTHER CURRENT ASSETS

Other current assets consisted of the following:

|                      | <u>Dec</u><br><u>2010</u><br>(Thousan | embe<br>ls of | 2009   |
|----------------------|---------------------------------------|---------------|--------|
| Prepaid expenses     | \$ 20,255                             | \$            | 16,845 |
| Margin deposits      | 17,787                                |               | 38,650 |
| Product advances     | 2,738                                 |               | 13,045 |
| Product imbalances   | 991                                   |               | 2,096  |
| Other                | 1,025                                 |               | 2,486  |
| Other current assets | \$ 42,796                             | \$            | 73,122 |

### 8. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment, at cost, consisted of the following:

|  | Estimated |                        |           |       |              |
|--|-----------|------------------------|-----------|-------|--------------|
|  | Useful    | December 31,           |           |       | <u>r 31,</u> |
|  | Lives     | <u>2010</u> <u>200</u> |           |       | <u>2009</u>  |
|  | (Years)   |                        | (Thousand | ls of | Dollars)     |
| Land   | -         | \$                     | 123,805   | \$    | 118,040      |
| Land and leasehold improvements                | 10 - 35   |                        | 105,055   |       | 98,272       |
| Buildings                                      | 15 - 40   |                        | 64,528    |       | 56,992       |
| Pipelines, storage and terminals               | 20 - 35   |                        | 3,044,538 |       | 2,843,163    |
| Refining equipment                             | 20 - 35   |                        | 447,848   |       | 424,220      |
| Rights-of-way                                  | 20 - 40   |                        | 101,538   |       | 101,587      |
| Construction in progress                       | -         |                        | 134,007   |       | 79,630       |
| Total  |           |                        | 4,021,319 |       | 3,721,904    |
| Less accumulated depreciation and amortization |           |                        | (833,862) |       | (693,708)    |
| Property, plant and equipment, net             |           | \$                     | 3,187,457 | \$    | 3,028,196    |

Capitalized interest costs added to property, plant and equipment totaled \$3.7 million, \$1.7 million and \$5.1 million for the years ended December 31, 2010, 2009 and 2008, respectively. Depreciation and amortization expense for property,



plant and equipment totaled \$144.2 million, \$136.1 million and \$125.3 million for the years ended December 31, 2010, 2009 and 2008, respectively.

## 9. INTANGIBLE ASSETS

Intangible assets consisted of the following:

|  | Dece        | <u>December 31, 2010</u><br>Accumulated |                                  |      | <u>Dece</u>               | mb | <u>er 31, 2009</u><br>Accumulated |
|--|-------------|---|----------------------------------|------|---------------------------|----|-----------------------------------|
|  | <u>Cost</u> |   | <u>Amortization</u><br>(Thousand | s of | <u>Cost</u><br>f Dollars) |    | <u>Amortization</u>               |
| Intangible assets subject to amortization: |             |   |                                  |      |                           |    |                                   |
| Customer relationships                     | \$ 76,910   | \$                                      | (35,983)                         | \$   | 70,410                    | \$ | (28,529)                          |
| Non-compete agreements                     | -           |   | -                                |      | 1,515                     |    | (1,515)                           |
| Terminalling agreement                     | -           |   | -                                |      | 1,000                     |    | (1,000)                           |
| Other                                      | 2,809       |   | (703)                            |      | 2,809                     |    | (563)                             |
| Total                                      | \$ 79,719   | \$                                      | (36,686)                         | \$   | 75,734                    | \$ | (31,607)                          |

All of our intangible assets are subject to amortization. Amortization expense for intangible assets was \$7.6 million for each of the years ended December 31, 2010, 2009 and 2008. The estimated aggregate amortization expense for the next five years is as follows:

|      | Amortization Expense   |
|------|------------------------|
|      | (Thousands of Dollars) |
| 2011 | \$ 7,843               |
| 2012 | 7,753                  |
| 2013 | 7,753                  |
| 2014 | 7,753                  |
| 2015 | 7,753                  |
|      |                        |

# **10. ACCRUED LIABILITIES**

Accrued liabilities consisted of the following:

|                                  | December 31, |       |          |  |
|----------------------------------|--------------|-------|----------|--|
|                                  | 2010         |       | 2009     |  |
|                                  | (Thousan     | ds of | Dollars) |  |
| Employee wages and benefit costs | \$<br>21,216 | \$    | 15,959   |  |
| Derivative liabilities           | 14,741       |       | 30,788   |  |
| Unearned income                  | 4,375        |       | 4,714    |  |
| Environmental costs              | 2,659        |       | 2,798    |  |
| Product imbalances               | 988          |       | 676      |  |
| Other                            | 13,974       |       | 9,716    |  |
| Accrued liabilities              | \$<br>57,953 | \$    | 64,651   |  |



#### 11. DEBT

Long-term debt consisted of the following:

|  | Decen           | nbe   | r 31,     |
|--|-----------------|-------|-----------|
|  | 2010            |       | 2009      |
|  | (Thousand       | ls of | Dollars)  |
| \$1.2 billion revolving credit agreement   | \$<br>188,282   | \$    | 525,126   |
| 4.80% senior notes due 2020, net of unamortized discount of (\$848) and a fair value adjustment of (\$29,483)    | 419,669         |       | -         |
| 7.65% senior notes due 2018, net of unamortized discount of (\$556) in 2010 and (\$610) in 2009                  | 349,444         |       | 349,390   |
| 6.05% senior notes due 2013, net of unamortized discount of (\$145) in 2010 and (\$209) in 2009 and a fair value |                 |       |           |
| adjustment of \$7,580 in 2010 and \$5,885 in 2009  | 237,367         |       | 235,608   |
| 6.875% senior notes due 2012, net of unamortized discount of (\$48) in 2010 and (\$80) in 2009 and a fair value  |                 |       |           |
| adjustment of \$3,083 in 2010 and \$2,738 in 2009  | 103,035         |       | 102,658   |
| 7.75% senior notes due 2012, including a fair value adjustment of \$9,023 in 2010 and \$16,148 in 2009           | 259,023         |       | 266,148   |
| 5.875% senior notes due 2013, including a fair value adjustment of \$5,247 in 2010 and \$7,178 in 2009           | 255,247         |       | 257,178   |
| Gulf Opportunity Zone revenue bonds  | 290,440         |       | 56,200    |
| UK term loan   | 32,789          |       | 33,917    |
| Port Authority of Corpus Christi note payable  | 1,784           |       | 3,538     |
| Total debt   | 2,137,080       |       | 1,829,763 |
| Less current portion   | (832)           |       | (770)     |
| Long-term debt, less current portion   | \$<br>2,136,248 | \$    | 1,828,993 |

The long-term debt repayments are due as follows (in thousands):

| 2011   | \$ | 832       |
|--|----|-----------|
| 2012   |    | 571,969   |
| 2013   |    | 479,986   |
| 2014   |    | -         |
| 2015   |    | -         |
| Thereafter   |    | 1,090,440 |
| Total repayments                                   |    | 2,143,227 |
| Net fair value adjustment and unamortized discount | _  | (6,147)   |
| Total debt   | \$ | 2,137,080 |

Interest payments totaled \$91.4 million, \$95.3 million and \$103.9 million for the years ended December 31, 2010, 2009 and 2008, respectively.

#### NuStar Logistics' Senior Notes

On August 12, 2010, NuStar Logistics issued \$450.0 million of 4.80% senior notes under our shelf registration statement for net proceeds of \$445.4 million. The net proceeds were used to reduce outstanding borrowings under our 2007 Revolving Credit Agreement. The interest on the 4.80% senior notes is payable semi-annually in arrears on March 1 and September 1 of each year beginning on March 1, 2011. The notes will mature on September 1, 2020.

The \$350.0 million of 7.65% senior notes mature in 2018, with interest payable semi-annually in arrears on April 15 and October 15 of each year. The interest rate payable on the notes is subject to adjustment if our debt rating is downgraded (or subsequently upgraded) by certain credit rating agencies.

The \$229.9 million of 6.05% senior notes mature in 2013, with interest payable semi-annually in arrears on March 15 and September 15 of each year.



The \$100.0 million of 6.875% senior notes mature in 2012, with interest payable semi-annually in arrears on January 15 and July 15 of each year.

The 4.80%, 7.65%, 6.05% and the 6.875% senior notes do not have sinking fund requirements. These notes rank equally with existing senior unsecured indebtedness of NuStar Logistics and contain restrictions on NuStar Logistics' ability to incur secured indebtedness unless the same security is also provided for the benefit of holders of the senior notes. In addition, the senior notes limit NuStar Logistics' ability to incur indebtedness secured by certain liens and to engage in certain sale-leaseback transactions.

At the option of NuStar Logistics, the 4.80%, 7.65%, 6.05% and 6.875% senior notes may be redeemed in whole or in part at any time at a redemption price, which includes a make-whole premium, plus accrued and unpaid interest to the redemption date. The 6.05% and the 6.875% senior notes also include a change-in-control provision, which requires that (1) an investment-grade entity own, directly or indirectly, 51% of our general partner interests; and (2) we (or an investment-grade entity) own, directly, all of the general partner and limited partner interests in NuStar Logistics.

#### NuPOP's Senior Notes

As a result of the Kaneb Acquisition, we assumed the outstanding senior notes issued by NuPOP, having an aggregate face value of \$500.0 million, and an aggregate fair value of \$555.0 million. We use the effective interest method to amortize the difference between the fair value and the face value of the senior notes as a reduction of interest expense over the remaining lives of the senior notes.

The senior notes were issued in two series, the first of which bears interest at 7.75% annually (due semi-annually on February 15 and August 15) and matures February 15, 2012. The second series bears interest at 5.875% annually (due on June 1 and December 1) and matures June 1, 2013.

The 7.75% and 5.875% senior notes do not contain sinking fund requirements. These notes contain restrictions on our ability to incur indebtedness secured by liens, to engage in certain sale-leaseback transactions, to engage in certain transactions with affiliates, as defined, and to utilize proceeds from the disposition of certain assets. At the option of NuPOP, the 7.75% and 5.875% senior notes may be redeemed in whole or in part at any time at a redemption price, which includes a make-whole premium, plus accrued and unpaid interest to the redemption date.

The senior notes issued by NuStar Logistics are fully and unconditionally guaranteed by NuStar Energy. In connection with the Kaneb Acquisition, NuStar Energy fully and unconditionally guaranteed the outstanding senior notes issued by NuPOP. Additionally, effective July 1, 2005, both NuStar Logistics and NuPOP fully and unconditionally guaranteed the outstanding senior notes of the other. NuPOP will be released from its guarantee of senior notes issued by NuStar Logistics when it no longer guarantees any obligations of NuStar Energy, or any of its subsidiaries, including NuStar Logistics, under any bank facility or public debt instrument.

#### 2007 Revolving Credit Agreement

NuStar Logistics is party to a \$1.2 billion five-year revolving credit agreement (the 2007 Revolving Credit Agreement), which includes the ability to borrow up to the equivalent of \$250.0 million in Euros. The 2007 Revolving Credit Agreement matures on December 10, 2012. Obligations under the 2007 Revolving Credit Agreement are guaranteed by NuStar Energy and NuPOP. NuPOP will be released from its guarantee of the 2007 Revolving Credit Agreement when it no longer guarantees NuStar Logistics' public debt instruments.

The 2007 Revolving Credit Agreement bears interest, at our option, based on either an alternative base rate or a LIBOR based rate, which was 1.0% as of December 31, 2010. The weighted-average interest rate related to borrowings under the 2007 Revolving Credit Agreement during the year ended December 31, 2010 was 0.9%. We had \$724.9 million available for borrowing under the 2007 Revolving Credit Agreement as of December 31, 2010.

The 2007 Revolving Credit Agreement includes restrictive covenants, including a prohibition on distributions if any defaults, as defined in the agreements, exist or would result from the distribution. The 2007 Revolving Credit Agreement also requires us to maintain, as of the end of each rolling period, consisting of any period of four consecutive fiscal quarters, a consolidated debt coverage ratio (consolidated indebtedness to consolidated EBITDA, as defined in the 2007

Revolving Credit Agreement) not to exceed 5.00-to-1.00; provided, that if at any time NuStar Energy or any of its restricted subsidiaries consummates an acquisition for an aggregate net consideration of at least \$100.0 million, then for two rolling periods, the last day of which immediately follows the day on which such acquisition is consummated, the maximum consolidated debt coverage ratio will increase to 5.50-to-1.00. This consolidated debt coverage ratio may restrict the amount we can borrow without exceeding the maximum allowed limit to an amount less than the total amount available for borrowing. As of December 31, 2010, the consolidated debt coverage ratio was 4.6x.

Letters of credit issued under our 2007 Revolving Credit Agreement totaled \$298.8 million as of December 31, 2010. Letters of credit are limited to \$500.0 million and also may restrict the amount we can borrow under the 2007 Revolving Credit Agreement.

### Gulf Opportunity Zone Revenue Bonds

In 2008 and 2010, the Parish of St. James, where our St. James, Louisiana, terminal is located, issued Revenue Bonds (NuStar Logistics, L.P. Project) Series 2008, Series 2010, Series 2010A and Series 2010B associated with our St. James terminal expansion pursuant to the Gulf Opportunity Zone Act of 2005. The interest rate on these bonds is based on a weekly tax-exempt bond market interest rate, and interest is paid monthly. Following the issuance, the proceeds were deposited with a trustee and will be disbursed to us upon our request for reimbursement of expenditures related to our St. James terminal expansion. The amount remaining in trust is included in "Other long-term assets, net," and the amount of bonds issued is included in "Long-term debt, less current portion" in our consolidated balance sheets.

NuStar Logistics is solely obligated to service the principal and interest payments associated with the bonds. Certain lenders under our 2007 Revolving Credit Agreement issued letters of credit on our behalf to guarantee the payment of interest and principal on the bonds. These letters of credit rank equally with existing senior unsecured indebtedness of NuStar Logistics.

The following table summarizes Gulf Opportunity Zone Revenue Bonds outstanding as of December 31, 2010:

| Date Issued       | Maturity Date      | Amount<br><u>Outstanding</u> | Amount of<br>Letter of<br><u>Credit</u> | (       | Amount<br>Received from<br><u>Trustee</u><br>Thousands of Dollars) | Amount<br>Remaining in<br><u>Trust</u> | Average<br>Annual<br><u>Interest Rate</u> |      |
|-------------------|--------------------|------------------------------|---|---------|--|--|---|------|
| June 26, 2008     | June 1, 2038       | \$<br>55,440                 | \$                                      | 56,169  | \$   | 55,440                                 | \$<br>-                                   | 0.3% |
| July 15, 2010     | July 1, 2040       | 100,000                      |   | 101,315 |  | 28,218                                 | 71,782                                    | 0.3% |
| October 7, 2010   | October 1, 2040    | 50,000                       |   | 50,658  |  | 581                                    | 49,419                                    | 0.3% |
| December 29, 2010 | ) December 1, 2040 | 85,000                       |   | 86,118  |  | 835                                    | 84,165                                    | 0.4% |
|                   | Total              | \$<br>290,440                | \$                                      | 294,260 | \$   | 85,074                                 | \$<br>205,366                             |      |

### UK Term Loan

NuPOP's UK subsidiary, NuStar Terminals Limited, is the party to the £21 million amended and restated term loan agreement (the UK Term Loan), which bears interest at 6.65% annually and matures on December 11, 2012. Management believes that we are in compliance with all ratios and covenants of the UK Term Loan as of December 31, 2010, which are substantially the same as the 2007 Revolving Credit Agreement.

Our other long-term debt obligations do not contain any financial covenants. However, a default under any of our debt instruments would be considered an event of default under all of our debt instruments.

#### Port Authority of Corpus Christi Note Payable

The proceeds from the original \$12.0 million note payable due to the Port of Corpus Christi Authority of Nueces County, Texas (Port Authority of Corpus Christi) were used for the construction of a crude oil storage facility in Corpus Christi, Texas. The note payable is due in annual installments of \$1.2 million through December 31, 2015 and is collateralized by the crude oil storage facility. Interest on the unpaid principal balance accrues at a rate of 8.0% per annum. The land on which the crude oil storage facility was constructed is leased from the Port Authority of Corpus Christi. The wharfage and dockage fees paid to the Port Authority of Corpus Christi in connection with the use of the crude oil storage facility

have exceeded certain limits per the terms of the note, which have accelerated the repayment of the unpaid principal balance.

#### Line of Credit

As of December 31, 2010, we had one short-term line of credit with an uncommitted borrowing capacity of up to \$20.0 million. The interest rate and maturity vary and are determined at the time of the borrowing. The interest rate fluctuates with the Federal Funds rate. We borrowed \$177.0 million and repaid \$197.0 million during the year ended December 31, 2010 under this line of credit based on liquidity needs. We had no outstanding borrowings on this line of credit as of December 31, 2010, and we had \$20.0 million outstanding as of December 31, 2009 at an interest rate of 2.4%. The weighted-average interest rate related to outstanding borrowings under this short-term line of credit during the year ended December 31, 2010 was 2.5%.

#### 12. HEALTH, SAFETY AND ENVIRONMENTAL MATTERS

Our operations are subject to extensive federal, state and local environmental laws and regulations, including those relating to the discharge of materials into the environment, waste management, pollution prevention measures, pipeline integrity and operator qualifications, among others. Our operations are also subject to extensive federal and state health and safety laws and regulations, including those relating to pipeline safety. The principal environmental and safety risks associated with our operations relate to unauthorized emissions into the air, unauthorized releases into soil, surface water or groundwater, and personal injury and property damage. Compliance with these environmental and safety laws, regulations and permits increases our capital expenditures and our overall cost of business, and violations of these laws, regulations and/or permits can result in significant civil and criminal liabilities, injunctions or other penalties.

The pipelines in the Central West System, the East Pipeline, the North Pipeline and the Ammonia Pipeline are subject to federal regulation by one or more of the following governmental agencies or laws: the Federal Energy Regulatory Commission (the FERC), the Surface Transportation Board (the STB), the Department of Transportation (DOT), the Environmental Protection Agency (EPA) and the Homeland Security Act. Additionally, the operations and integrity of the pipelines are subject to the respective state jurisdictions along the route of the systems.

We have adopted policies, practices and procedures in the areas of pollution control, pipeline integrity, operator qualifications, public relations and education, product safety, process safety, occupational health and the handling, storage, use and disposal of hazardous materials that are designed to prevent material environmental or other damage, to ensure the safety of our pipelines, our employees, the public and the environment and to limit the financial liability that could result from such events. Future governmental action and regulatory initiatives could result in changes to expected operating permits and procedures, additional remedial actions or increased capital expenditures and operating costs that cannot be assessed with certainty at this time. In addition, contamination resulting from spills of petroleum products occurs within the industry. Risks of additional costs and liabilities are inherent within the industry, and there can be no assurances that significant costs and liabilities will not be incurred in the future.

Environmental and safety exposures and liabilities are difficult to assess and estimate due to unknown factors such as the timing and extent of remediation, the determination of our liability in proportion to other parties, improvements in cleanup technologies and the extent to which environmental and safety laws and regulations may change in the future. Although environmental and safety costs may have a significant impact on the results of operations for any single period, we believe that such costs will not have a material adverse effect on our financial position.

The balance of and changes in the accruals for environmental matters were as follows:

|                                 | 2010     | <u>d December 31,</u><br><u>2009</u><br>ids of Dollars) |
|---------------------------------|----------|---|
| Balance as of beginning of year | \$ 9,384 | \$ 10,270   |
| Additions to accrual            | 2,431    | 2,248   |
| Payments                        | (3,210)  | (3,241)   |
| Foreign currency translation    | (36)     | 107   |
| Balance as of end of year       | \$ 8,569 | \$ 9,384  |

Accruals for environmental matters are included in the consolidated balance sheets as follows:

|                                    | Dece        | 31,     |          |
|------------------------------------|-------------|---------|----------|
|                                    | 2010        |         | 2009     |
|                                    | (Thousan    | ds of E | Jollars) |
| Accrued liabilities                | \$<br>2,659 | \$      | 2,798    |
| Other long-term liabilities        | <br>5,910   |         | 6,586    |
| Accruals for environmental matters | \$<br>8,569 | \$      | 9,384    |

#### 13. COMMITMENTS AND CONTINGENCIES

#### Contingencies

We have contingent liabilities resulting from various litigation, claims and commitments, the most significant of which are discussed below. We record accruals for loss contingencies when losses are considered probable and can be reasonably estimated. Legal fees associated with defending the Partnership in legal matters are expensed as incurred. As of December 31, 2010, we have accrued \$73.3 million for contingent losses. The amount that will ultimately be paid related to these matters may differ from the recorded accruals, and the timing of such payments is uncertain.

*Grace Energy Corporation Matter.* In 1997, Grace Energy Corporation (Grace Energy) sued subsidiaries of Kaneb Pipeline Partners, L.P. (KPP) and Kaneb Services LLC (KSL and collectively with KPP and their respective subsidiaries, Kaneb) in Texas state court. We acquired Kaneb on July 1, 2005. The complaint sought recovery of the cost of remediation of fuel leaks in the 1970s from a pipeline that had once connected a former Grace Energy terminal with Otis Air Force Base in Massachusetts (Otis AFB). Grace Energy alleges the Otis AFB pipeline and related environmental liabilities had been transferred in 1978 to an entity that was part of Kaneb's acquisition of Support Terminal Services, Inc. and its subsidiaries from Grace Energy in 1993. Kaneb contends that it did not acquire the Otis AFB pipeline and never assumed any responsibility for any associated environmental damage.

In 2000, the court entered final judgment that: (i) Grace Energy could not recover its own remediation costs of \$3.5 million, (ii) Kaneb owned the Otis AFB pipeline and its related environmental liabilities and (iii) Grace Energy was awarded \$1.8 million in attorney costs. Both Kaneb and Grace Energy appealed the final judgment of the trial court to the Texas Court of Appeals in Dallas. In 2001, Grace Energy filed a petition in bankruptcy, which created an automatic stay of actions against Grace Energy. In September 2008, Grace Energy filed its Joint Plan of Reorganization and Disclosure Statement.

The Otis AFB is a part of a Superfund Site pursuant to the Comprehensive Environmental Response Compensation and Liability Act (CERCLA). The site contains a number of groundwater contamination plumes, two of which are allegedly associated with the Otis AFB pipeline. Relying on the final judgment of the Texas state court assigning ownership of the Otis AFB pipeline to Kaneb, the United States Department of Justice (the DOJ) advised Kaneb in 2001 that it intends to seek reimbursement from Kaneb for the remediation costs associated with the two plumes. In November 2008, the DOJ forwarded information to us indicating that the past and estimated future remediation expenses associated with one plume are \$71.9 million. The DOJ has indicated that they will not seek recovery of remediation costs for the second plume. The DOJ has not filed a lawsuit against us related to this matter, and we have not made any payments toward costs incurred by the DOJ. We are currently in settlement discussions with other potentially responsible parties and the DOJ, and a change in our estimate of this liability may occur in the near term. However, any settlement agreement that is reached must be approved by multiple parties and requires the approval of the bankruptcy court and the federal district court. We cannot currently estimate when or if a settlement will be finalized.

*Eres Matter.* In August 2008, Eres N.V. (Eres) forwarded a demand for arbitration to CITGO Asphalt Refining Company (CARCO), CITGO Petroleum Corporation (CITGO), NuStar Asphalt Refining, LLC (NuStar Asphalt) and NuStar Marketing LLC (NuStar Marketing, and together with CARCO, CITGO and NuStar Asphalt, the Defendants) contending that the Defendants are in breach of a tanker voyage charter party agreement, dated November 2004, between Eres and CARCO (the Charter Agreement). The Charter Agreement provides for CARCO's use of Eres' vessels for the shipment of asphalt. Eres contends that NuStar Asphalt and/or NuStar Marketing (together, the NuStar Entities) assumed the Charter

Agreement when NuStar Asphalt purchased the CARCO assets, and that the Defendants have failed to perform under the Charter Agreement since January 1, 2008. Eres has valued its damages for the alleged breach of contract claim at approximately \$78.1 million. Pursuant to a May 2010 ruling by the United States District Court for the Southern District of Texas, the NuStar Entities were found to have assumed the Charter Agreement from CARCO and to be obligated to defend and indemnify CITGO and CARCO against Eres' claims. The Defendants were ordered to proceed with arbitration. We intend to vigorously defend against Eres' claims in arbitration.

*Other.* We are also a party to additional claims and legal proceedings arising in the ordinary course of business. Due to the inherent uncertainty of litigation, there can be no assurance that the resolution of any particular claim or proceeding would not have a material adverse effect on our results of operations, financial position or liquidity. It is possible that if one or more of the matters described above were decided against us, the effects could be material to our results of operations in the period in which we would be required to record or adjust the related liability and could also be material to our cash flows in the periods we would be required to pay such liability.

#### Commitments

Future minimum rental payments applicable to all noncancellable operating leases and purchase obligations as of December 31, 2010 are as follows:

|                            |              |              | Рауг         | nen  | ts Due by Po         | erio | d       |                 |               |
|----------------------------|--------------|--------------|--------------|------|----------------------|------|---------|-----------------|---------------|
|                            | <u>2011</u>  | <u>2012</u>  | 2013<br>(The | ousa | 2014<br>nds of Dolla | rs)  | 2015    | There-<br>after | <u>Total</u>  |
| Operating leases           | \$<br>78,023 | \$<br>61,812 | \$<br>56,313 | \$   | 48,225               | \$   | 46,437  | \$<br>148,053   | \$<br>438,863 |
| Purchase obligations:      |              |              |              |      |                      |      |         |                 |               |
| Crude oil                  | 2,260,432    | 2,541,480    | 2,541,480    |      | 2,541,480            |      | 565,108 | -               | 10,449,980    |
| Other purchase obligations | 19,446       | 3,341        | 1,950        |      | 743                  |      | -       | -               | 25,480        |

Rental expense for all operating leases totaled \$63.7 million, \$64.8 million and \$45.2 million for the years ended December 31, 2010, 2009 and 2008, respectively. Our operating leases consist primarily of the following:

- a ten-year lease for tugs and barges utilized at our St. Eustatius facility for bunker fuel sales, with two five-year renewal options;
- a five-year lease for tugs utilized at our Point Tupper facility for bunker fuel sales, with a two-year renewal option;
- two separate five-year leases related to our asphalt and fuels marketing segment for tugs and barges utilized on the East Coast, with no renewal options;
- leases related to our asphalt and fuels marketing segment for storage capacity at third-party terminals with lease terms generally ranging from two to five years; and
- land leases at various terminal facilities.

Our crude oil purchase obligations result mainly from a crude supply agreement (CSA) we entered into simultaneously with the acquisition of the East Coast Asphalt Operations. Under the CSA, we committed to purchase an annual average of 75,000 barrels per day of crude oil over a minimum seven-year period from an affiliate of Petróleos de Venezuela S. A. (PDVSA), the national oil company of Venezuela. Our crude oil purchase obligations also include a crude purchase/sale agreement with Statoil Brasil Oleo E Gas Limitada that we entered into on November 17, 2010. Under this agreement, we committed to purchase an average of 10,000 barrels per day of crude oil over a three-year period beginning when we are able to process the crude oil at our Paulsboro refinery. For purposes of the table above, we used January 1, 2012 as the start date for this agreement. The value of these two crude oil purchase obligations fluctuates according to a market-based pricing formula using published market indices, subject to adjustment based on the price of Mexican Maya crude. We estimated the value of the crude oil purchase obligations based on market prices as of December 31, 2010.

### **14. FAIR VALUE MEASUREMENTS**

We segregate the inputs used in measuring fair value into three levels: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists.

The following assets and liabilities are measured at fair value:

|   | Level 1        | ]  | December 3<br>Level 2<br>housands of | Lev | el 3 | Total                |
|---|----------------|----|--------------------------------------|-----|------|----------------------|
| Other current assets:   |                |    |                                      |     |      |                      |
| Product imbalances  | \$<br>991      | \$ | -                                    | \$  | -    | \$<br>991            |
| Other long-term assets, net:  |                |    |                                      |     |      |                      |
| Interest rate swaps   | -              |    | 45,663                               |     | -    | 45,663               |
| Accrued liabilities:  |                |    |                                      |     |      |                      |
| Product imbalances  | (988)          |    | -                                    |     | -    | (988)                |
| Commodity derivatives   | (14,741)       |    | -                                    |     | -    | (14,741)             |
| Other long-term liabilities:  |                |    |                                      |     |      |                      |
| Interest rate swaps   | -              |    | (29,483)                             |     | -    | (29,483)             |
| Total   | \$<br>(14,738) | \$ | 16,180                               | \$  | _    | \$<br>1,442          |
|   | Level 1        | ]  | December 3<br>Level 2<br>housands of | Lev | el 3 | Total                |
|   |                | `  |                                      |     |      |                      |
| Other current assets:   |                | ,  |                                      |     |      |                      |
| Other current assets:<br>Product imbalances   | \$<br>2,096    | \$ | -                                    | \$  | -    | \$<br>2,096          |
|   | \$<br>2,096    |    | -                                    | \$  | -    | \$<br>2,096          |
| Product imbalances  | \$<br>2,096    |    | -<br>8,623                           | \$  | -    | \$<br>2,096<br>8,623 |
| Product imbalances<br>Other long-term assets, net:  | \$             |    |                                      | \$  |      | \$                   |
| Product imbalances<br>Other long-term assets, net:<br>Interest rate swaps                         | \$             |    |                                      | \$  |      | \$                   |
| Product imbalances<br>Other long-term assets, net:<br>Interest rate swaps<br>Accrued liabilities: | \$<br>-        |    | 8,623                                | \$  | -    | \$<br>8,623          |

### **Product Imbalances**

We value our assets and liabilities related to product imbalances using quoted market prices as of the reporting date.

### **Interest Rate Swaps**

We estimate the fair value of both our fixed-to-floating and forward-starting interest rate swaps using discounted cash flows, which use observable inputs such as time to maturity and market interest rates.

#### **Commodity Derivatives**

Our commodity derivative instruments consist of futures contracts and swaps traded on the NYMEX, and the fair values of these contracts are based on their quoted prices. We have consistently applied these valuation techniques in all periods presented. See Note 15. Derivatives and Risk Management Activities for a discussion of our derivative instruments.



#### Fair Value of Financial Instruments

We do not record our outstanding debt at fair value in our consolidated balance sheet. The estimated fair value and carrying amount of our debt was as follows:

|                 | December 31,                         |           |
|-----------------|--------------------------------------|-----------|
|                 | $\frac{2010}{(T)}$ $\frac{200}{(T)}$ | <u>09</u> |
|                 | (Thousands of Dolla                  | irs)      |
| Fair value      | \$2,249,190 \$1,87                   | 7,373     |
| Carrying amount | \$2,137,080 \$1,84                   | 9,763     |

We estimated the fair values of our debt using a discounted cash flow analysis using current incremental borrowing rates for similar types of borrowing arrangements.

#### 15. DERIVATIVES AND RISK MANAGEMENT ACTIVITIES

We utilize various derivative instruments to: (i) manage our exposure to commodity price risk, (ii) engage in a trading program and (iii) manage our exposure to interest rate risk. Our risk management policies and procedures are designed to monitor interest rates, NYMEX and over-the-counter positions, as well as physical volumes, grades, locations and delivery schedules to help ensure that our hedging activities address our market risks. We have a risk management committee that oversees our trading controls and procedures and certain aspects of commodity and trading risk management. Our risk management committee also reviews all new commodity and trading risk management strategies in accordance with our risk management policy, as approved by our board of directors.

#### Interest Rate Risk

We are a party to interest rate swap agreements to manage our exposure to changes in interest rates. We have fixed-to-floating interest rate swap agreements that have an aggregate notional amount of \$167.5 million, of which \$60.0 million is tied to the maturity of the 6.875% senior notes and \$107.5 million is tied to the maturity of the 6.05% senior notes. Under the terms of the interest rate swap agreements, we will receive a fixed rate (6.875% and 6.05% for the \$60.0 million and \$107.5 million of interest rate swap agreements, respectively) and will pay a variable rate based on six month USD LIBOR plus a percentage that varies with each agreement. In September and October 2010, we entered into fixed-to-floating interest rate swap agreements, we will receive a fixed rate to the 4.80% senior notes issued on August 12, 2010. Under the terms of these interest rate swap agreements, we will receive a fixed 4.80% and will pay a variable rate based on six month USD LIBOR plus a percentage that varies with each agreement. As of December 31, 2010 and 2009, the weighted-average interest rate that we paid under our fixed-to-floating interest rate swaps was 2.4% and 2.3%, respectively.

In August and September 2010, we also entered into seven forward-starting interest rate swap agreements with an aggregate notional amount of \$500.0 million related to forecasted probable debt issuances in 2012 and 2013. Under the terms of the swaps, we will pay a fixed rate and receive a rate based on three month USD LIBOR. We entered into the swaps in order to hedge the risk of changes in the interest payments attributable to changes in the benchmark interest rate during the period from the effective date of the swap to the issuance of the forecasted debt. The following table summarizes information about our forward-starting swaps:

| Notional Amount<br>(Thousands of Dollars) | Period of Hedge | Weighted-Average<br>Fixed Rate |
|---|-----------------|--------------------------------|
| \$125,000                                 | 03/13 - 03/23   | 3.5%                           |
| 150,000                                   | 06/13 - 06/23   | 3.5%                           |
| 225,000                                   | 02/12 - 02/22   | 3.1%                           |
| \$500,000                                 |                 | 3.3%                           |

#### **Commodity Price Risk**

We are exposed to commodity price risk with respect to our product inventories and related firm commitments to purchase and/or sell such inventories. We utilize futures contracts and swaps traded on the NYMEX to manage our exposure to changes in commodity prices, with the objective of stabilizing cash flows. We also enter into forward contracts in order to attempt to profit from market fluctuations.

The volume of commodity contracts is based on open derivative positions and represents the combined volume of our long and short positions on an absolute basis, which totaled 12.8 million barrels and 11.8 million barrels as of December 31, 2010 and 2009, respectively.

As of December 31, 2010 and 2009, we had \$17.8 million and \$38.7 million, respectively, of margin deposits related to our derivative instruments.

The fair values of our derivative instruments included in our consolidated balance sheets were as follows:

|   |                             | Asset De         | riva | tives       |      | Liability D | eriva      | atives      |
|---|-----------------------------|------------------|------|-------------|------|-------------|------------|-------------|
|   | Balance Sheet               | <br>December 31, |      |             |      | Decemb      | <u>11,</u> |             |
|   | Location                    | <u>2010</u>      |      | <u>2009</u> |      | <u>2010</u> |            | <u>2009</u> |
|   |                             |                  |      | (Thousa     | inds | of Dollars) |            |             |
| Derivatives Designated as               |                             |                  |      |             |      |             |            |             |
| Hedging Instruments:                    |                             |                  |      |             |      |             |            |             |
| Commodity contracts                     | Other current assets        | \$<br>2,176      | \$   | -           | \$   | -           | \$         | -           |
| Interest rate swaps – fair value hedges | Other long-term assets, net | 10,663           |      | 8,623       |      | -           |            | -           |
| Interest rate swaps – cash flow hedges  | Other long-term assets, net | 35,000           |      | -           |      | -           |            | -           |
| Commodity contracts                     | Accrued liabilities         | -                |      | 3,797       |      | (2,522)     |            | (14,279)    |
| Interest rate swaps – fair value hedges | Other long-term liabilities |                  |      | -           |      | (29,483)    |            | -           |
| Total                                   |                             | 47,839           |      | 12,420      |      | (32,005)    |            | (14,279)    |
| Derivatives Not Designated              |                             |                  |      |             |      |             |            |             |
| as Hedging Instruments:                 |                             |                  |      |             |      |             |            |             |
| Commodity contracts                     | Other current assets        | 46,632           |      | -           |      | -           |            | -           |
| Commodity contracts                     | Accrued liabilities         | -                |      | 9,766       |      | (61,027)    |            | (30,072)    |
| Total                                   |                             | 46,632           |      | 9,766       |      | (61,027)    |            | (30,072)    |
| Total Derivatives                       |                             | \$<br>94,471     | \$   | 22,186      | \$   | (93,032)    | \$         | (44,351)    |

No component of the associated derivative instruments' gains or losses was excluded from our assessment of hedge ineffectiveness. The earnings impact of our derivative activity was as follows:

| Derivatives<br>Designated as Fair<br>Value Hedging<br>Instruments | Income Statement<br>Location  | (Los<br>in | nount of Gain<br>ss) Recognized<br>Income on<br>Derivative<br>ective Portion) | (Lo<br>i | mount of Gain<br>oss) Recognized<br>in Income on<br>Hedged Item<br>Thousands of Dollars)     |                    | Amount of Gain<br>loss) Recognized<br>in Income on<br>Derivative<br>(Ineffective<br>Portion)  |
|---|---|------------|---|----------|--|--------------------|---|
| Year ended December 31, 2010:                                     |   |            |   |          |  |                    |   |
| Interest rate swaps   | Interest expense, net   | \$         | (27,443)  | \$       | 27,443   | \$                 | -   |
| Commodity contracts   | Cost of product sales   |            | (3,221)   |          | 13,946   |                    | 10,725  |
| Total   |   | \$         | (30,664)  | \$       | 41,389   | \$                 | 10,725  |
| Year ended December 31, 2009:                                     |   |            |   |          |  |                    |   |
| Interest rate swaps   | Interest expense, net   | \$         | (6,661)   | \$       | 6,661  | \$                 | -   |
| Commodity contracts   | Cost of product sales   |            | (22,939)  |          | 35,512   |                    | 12,573  |
| Total   |   | \$         | (29,600)  | \$       | 42,173   | \$                 | 12,573  |
| Derivatives<br>Designated as Cash<br>Flow Hedging<br>Instruments  | Amount of Gain<br>(Loss) Recognized<br>in OCI on<br>Derivative<br>(Effective Portion) | _          | Income Sta<br>Locatio   |          | Amount of Ga<br>(Loss) Reclassif<br>from<br>Accumulated C<br>into Income<br>(Effective Porti | fied<br>DCI<br>on) | Amount of Gain<br>(Loss) Recognized<br>in Income on<br>Derivative<br>(Ineffective<br>Portion) |
|   | (Thousands of Dollars)  |            |   |          | (Tho   | ousands            | of Dollars)   |
| Year ended December 31, 2010:                                     |   |            |   |          |  |                    |   |
| Commodity contracts   | \$ (1,440)  |            | Cost of produ-  |          | \$(1,680)  |                    | \$ -  |
| Interest rate swaps   | 35,000  |            | Interest expen  | se, net  | -  |                    | -   |
| Year ended December 31, 2009:                                     |   |            |   |          |  |                    |   |
| Commodity contracts   | \$ (240)  |            | Cost of produ   | ct sales | \$ -   |                    | \$ -  |

(a) Amounts are included in specified location for both the gain (loss) reclassified from accumulated OCI into income (effective portion) and the gain (loss) recognized in income on derivative (ineffective portion).

| Derivatives Not Designated<br>as Hedging Instruments | Income Statement<br>Location | Recogn | t of Gain (Loss)<br>ized in Income<br>inds of Dollars) |
|--|------------------------------|--------|--|
| Year ended December 31, 2010:                        |                              |        |  |
| Commodity contracts                                  | Cost of product sales        | \$     | (3,050)  |
| Commodity contracts                                  | Operating expenses           |        | (52)   |
| Total  |                              | \$     | (3,102)  |
| Year ended December 31, 2009:                        |                              |        |  |
| Commodity contracts                                  | Cost of product sales        | \$     | (13,594)   |
| Commodity contracts                                  | Operating expenses           |        | (3,589)  |
| Total  |                              | \$     | (17,183)   |

For derivatives designated as cash flow hedging instruments, once a hedged transaction occurs, we reclassify the effective portion from AOCI to "Cost of product sales" or "Interest expense, net." As of December 31, 2010, we had \$35.0 million in AOCI related to our forward-starting swaps, none of which we expect to reclassify to "Interest expense" within the next twelve months as these swaps relate to debt we expect to issue in 2012 and 2013. As such, the maximum length of time over which we are hedging our exposure to the variability in future cash flows is two to three years for our forward-starting swaps.

#### Concentration of Credit Risk

We are exposed to credit risk on our hedging instruments in the event of nonperformance by counterparties. However, because our hedging activities are transacted only with highly rated institutions, we do not anticipate nonperformance by any of these counterparties.

### **16. RELATED PARTY TRANSACTIONS**

Our operations are managed by NuStar GP, LLC, the general partner of our general partner. Employees of NuStar GP, LLC perform services for our U.S. operations. Certain of our wholly owned subsidiaries employ persons who perform services for our international operations. Employees of NuStar GP, LLC provide services to both NuStar Energy and NuStar GP Holdings; therefore, we reimburse NuStar GP, LLC for all costs related to its employees, other than costs associated with NuStar GP Holdings under the services agreement described below. We had a payable of \$10.3 million and \$10.6 million as of December 31, 2010 and 2009, respectively, with both amounts representing payroll, employee benefit plan expenses and unit-based compensation. We also had a long-term payable as of December 31, 2010 and 2009 of \$10.1 million and \$7.7 million, respectively, to NuStar GP, LLC related to amounts payable for retiree medical benefits and other post-employment benefits.

The following table summarizes information pertaining to related party transactions with NuStar GP, LLC:

|                                     | Year       | Year Ended December 31, |            |  |  |  |
|-------------------------------------|------------|-------------------------|------------|--|--|--|
|                                     | 2010       | 2009                    | 2008       |  |  |  |
|                                     | (T         | housands of Doll        | ars)       |  |  |  |
| Operating expenses                  | \$ 137,634 | \$ 124,827              | \$ 115,291 |  |  |  |
| General and administrative expenses | 71,554     | 58,878                  | 44,988     |  |  |  |

### Agreements with NuStar GP Holdings

*GP Services Agreement.* On April 24, 2008, the boards of directors of NuStar GP, LLC and NuStar GP Holdings approved (i) the termination of the administration agreement, dated July 16, 2006, between NuStar GP Holdings and NuStar GP, LLC (the Administration Agreement) and (ii) the adoption of a services agreement between NuStar GP, LLC and NuStar Energy (the GP Services Agreement). All employees providing services to both NuStar GP Holdings and NuStar Energy are employed by NuStar GP, LLC.

Under the Administration Agreement, NuStar GP Holdings paid annual charges of \$500,000, subject to certain adjustments, to NuStar GP, LLC in return for NuStar GP, LLC's provision of all executive management, accounting, legal, cash management, corporate finance and other administrative services to NuStar GP Holdings. NuStar GP Holdings also reimbursed NuStar GP, LLC for all direct public company costs and any other direct costs, such as outside legal and accounting fees, that NuStar GP, LLC incurred while providing services to NuStar GP Holdings.

Effective as of January 1, 2008, NuStar Energy and NuStar GP, LLC entered into the GP Services Agreement. The GP Services Agreement provides that NuStar GP, LLC will furnish administrative and certain operating services necessary to conduct the business of NuStar Energy. All employees providing services to both NuStar GP Holdings and NuStar Energy are employed by NuStar GP, LLC; therefore, NuStar Energy reimburses NuStar GP, LLC for all employee costs, other than the expenses allocated to NuStar GP Holdings (the Holdco Administrative Services Expense).

For the 2009 fiscal year and each fiscal year thereafter, the Holdco Administrative Services Expense totals \$1.1 million (as adjusted), plus 1.0% of NuStar GP, LLC's domestic bonus and unit compensation expense, subject to certain other adjustments. For 2008, the Holdco Administrative Services Expense totaled \$0.8 million, plus 1.0% of NuStar GP, LLC's domestic bonus and unit compensation expense. The GP Services Agreement will terminate on December 31, 2012, with automatic two-year renewals unless terminated by either party upon six months' prior written notice. The aggregate amounts allocated to NuStar GP Holdings related to the Administration Agreement and the GP Services Agreement were \$1.5 million, \$1.4 million and \$0.9 million for the years ended December 31, 2010, 2009 and 2008, respectively.

*Non-Compete Agreement.* On July 19, 2006, we entered into a non-compete agreement with NuStar GP Holdings, Riverwalk Logistics, L.P. and NuStar GP, LLC (the Non-Compete Agreement). The Non-Compete Agreement became effective on December 22, 2006 when NuStar GP Holdings ceased to be subject to the Amended and Restated Omnibus Agreement, dated March 31, 2006. Under the Non-Compete Agreement, we will have a right of first refusal with respect to the potential acquisition of assets that relate to the transportation, storage or terminalling of crude oil, feedstocks or refined petroleum products (including petrochemicals) in the United States and internationally. NuStar GP Holdings will have a right of first refusal with respect to the potential acquisition of general partner and other equity interests in publicly traded partnerships under common ownership with the general partner interest. With respect to any other business opportunities, neither the Partnership nor NuStar GP Holdings are prohibited from engaging in any business, even if the Partnership and NuStar GP Holdings would have a conflict of interest with respect to such other business opportunity.

### 17. EMPLOYEE BENEFIT PLANS AND LONG-TERM INCENTIVE PLANS

### **Employee Benefit Plans**

We rely on employees of NuStar GP, LLC to provide the necessary services to conduct our U.S. operations. NuStar GP, LLC sponsors various employee benefit plans.

The NuStar Pension Plan (the Pension Plan) is a qualified non-contributory defined benefit pension plan that became effective July 1, 2006. The Pension Plan covers substantially all of NuStar GP, LLC's employees and generally provides eligible employees with retirement income calculated under a defined benefit formula based on years of service and compensation during their period of service. Employees become fully vested in their Pension Plan benefits upon attaining five years of vesting service.

NuStar GP, LLC also maintains an excess pension plan (the Excess Pension Plan) and a supplemental executive retirement plan (the SERP). The Excess Pension Plan and the SERP are nonqualified deferred compensation plans that provide benefits to a select group of management or other highly compensated employees of NuStar GP, LLC. Benefits under the Excess Pension Plan and the SERP are generally payable in a single lump sum payment upon the employee's separation from service.

The NuStar Thrift Plan (the Thrift Plan) is a qualified employee profit-sharing plan that became effective June 26, 2006. Participation in the Thrift Plan is voluntary and is open to substantially all NuStar GP, LLC employees upon their date of hire, except for part-time employees (as defined in the Thrift Plan), who become eligible upon completing one year of service (as defined in the Thrift Plan). Thrift Plan participants can contribute from 1% up to 30% of their total annual compensation to the Thrift Plan in the form of pre-tax and/or after tax employee contributions. NuStar GP, LLC makes matching contributions in an amount equal to 100% of each participant's employee contributions up to a maximum of 6% of the participant's total annual compensation.

NuStar GP, LLC also maintains an excess thrift plan (the Excess Thrift Plan) that became effective July 1, 2006. The Excess Thrift Plan is a nonqualified deferred compensation plan that provides benefits to those employees of NuStar GP, LLC whose compensation and/or annual contributions under the Thrift Plan are subject to the limitations applicable to qualified retirement plans under the Internal Revenue Code of 1986, as amended. Benefits under the Excess Thrift Plan are generally payable in a single lump sum payment upon the employee's separation from service.

NuStar GP, LLC also provides a post-retirement medical benefits plan for retired employees, referred to as other post-retirement benefits.

None of the Excess Thrift Plan, the Excess Pension Plan or the SERP is intended to constitute either a qualified plan under the provisions of Section 401 of the Internal Revenue Code or a funded plan subject to the Employee Retirement Income Security Act.

We also maintain several other defined contribution plans for certain international employees located in Canada, the Netherlands and the United Kingdom. Our contributions to these plans for the years ended December 31, 2010, 2009 and 2008 totaled \$2.5 million, \$2.2 million and \$1.5 million, respectively.

#### Long-Term Incentive Plans

NuStar GP, LLC also sponsors the following:

- The Second Amended and Restated 2000 Long-Term Incentive Plan (the 2000 LTIP), under which NuStar GP, LLC may award up to 1,500,000 NuStar Energy common units. Awards under the 2000 LTIP can include unit options, restricted units, performance awards, distribution equivalent rights (DER) and contractual rights to receive common units. As of December 31, 2010, a total of 122,842 common units remained available to be awarded under the 2000 LTIP.
- The 2003 Employee Unit Incentive Plan (the UIP) under which NuStar GP, LLC may award up to 500,000 NuStar Energy common units to employees of NuStar GP, LLC or its affiliates, excluding officers and directors of NuStar GP, LLC and its affiliates. Awards under the UIP can include unit options, restricted units and DER. As of December 31, 2010, a total of 247,526 common units remained available to be awarded under the UIP.
- The 2002 Unit Option Plan (the UOP) under which NuStar GP, LLC may award up to 200,000 NuStar Energy unit options to officers and directors of NuStar GP, LLC or its affiliates, of which substantially all of the unit options have been awarded as of December 31, 2010.
- The 2006 Long-Term Incentive Plan (the 2006 LTIP) under which NuStar GP Holdings may award up to 2,000,000 units to employees, consultants and directors of NuStar GP Holdings and its affiliates, including us. Awards under the 2006 LTIP can include unit options, performance awards, DER, restricted units, phantom units, unit grants and unit appreciation rights of NuStar GP Holdings, LLC. As of December 31, 2010, a total of 1,571,605 NuStar GP Holdings units remained available to be awarded under the 2006 LTIP.

The number of awards granted under the above-described plans were as follows:

|   | Year Ended December 31, |              |         |              |         |              |
|---|-------------------------|--------------|---------|--------------|---------|--------------|
|   | 2                       | 010          | 2       | :009         | 2       | .008         |
|   | Granted                 | Vesting      | Granted | Vesting      | Granted | Vesting      |
| 2000 LTIP:  |                         |              |         |              |         |              |
| Performance awards  | 21,380                  | (a)          | 23,233  | (a)          | 14,470  | (a)          |
| Unit options  | -                       | -            | -       | -            | 2,600   | 1/5 per year |
| Restricted units  | 191,430                 | 1/5 per year | 194,973 | 1/5 per year | 236,868 | 1/5 per year |
| Restricted units (grants to non-employee directors of NuStar GP, LLC) | 3,938                   | 1/3 per year | 5,076   | 1/3 per year | 5,625   | 1/3 per year |
| UIP:  |                         |              |         |              |         |              |
| Unit options  | -                       | -            | -       | -            | 795     | 1/5 per year |
| Restricted units (b)  | 11,520                  | 1/5 per year | 10,692  | 1/5 per year | 16,321  | 1/5 per year |
| 2006 LTIP:  |                         |              |         |              |         |              |
| Restricted units  | 21,935                  | 1/5 per year | 24,290  | 1/5 per year | 30,300  | 1/5 per year |
| Restricted units (grants to non-employee directors of NuStar GP       |                         |              |         |              |         |              |
| Holdings) (c)   | 6,156                   | 1/3 per year | 8,627   | 1/3 per year | 10,308  | 1/3 per year |
|   |                         |              |         |              |         |              |

(a) Performance awards vest 1/3 per year if certain performance measures are met.

- (b) The UIP restricted unit grants include 2,460, 2,382 and 2,526 restricted unit awards granted to certain international employees for the years ended
  - December 31, 2010, 2009 and 2008, respectively, that vest 1/3 per year, as defined in the award agreements.
- (c) We do not reimburse NuStar GP, LLC for compensation expense relating to these awards.

Our share of compensation expense related to the various long-term incentive plans and benefit plans described above is as follows:

|                           | Year H    | Year Ended December 31, |          |  |  |  |  |
|---------------------------|-----------|-------------------------|----------|--|--|--|--|
|                           | 2010      | 2009                    | 2008     |  |  |  |  |
|                           | (Tho      | ousands of Dolla        | urs)     |  |  |  |  |
| Long-term incentive plans | \$ 20,349 | \$ 15,060               | \$ 5,254 |  |  |  |  |
| Benefit plans             | 13,129    | 9,359                   | 8,196    |  |  |  |  |

## **18. OTHER INCOME**

Other income consisted of the following:

|  | Year Ended December 31, |    |         |    |        |  |  |  |
|--|-------------------------|----|---------|----|--------|--|--|--|
|  | 2010 2                  |    |         |    | 2008   |  |  |  |
|  | (Thousands of Dollars)  |    |         |    |        |  |  |  |
| Gain from insurance recoveries                 | \$<br>13,500            | \$ | 9,382   | \$ | 3,504  |  |  |  |
| (Loss) gain from sale or disposition of assets | (510)                   |    | 21,320  |    | 26,456 |  |  |  |
| Foreign exchange (losses) gains                | (1,507)                 |    | (5,118) |    | 5,888  |  |  |  |
| Other  | 4,451                   |    | 6,275   |    | 1,891  |  |  |  |
| Other income, net                              | \$<br>15,934            | \$ | 31,859  | \$ | 37,739 |  |  |  |

The gain from insurance recoveries in both 2010 and 2009 resulted from insurance claims related to damage in the third quarter of 2008 primarily at our Texas City, Texas terminal caused by Hurricane Ike. For the year ended December 31, 2008, the gain from insurance recoveries related to business interruption insurance proceeds associated with lost earnings in

2007 at our pipelines and terminals that serve Valero Energy's McKee refinery, which experienced a fire in February 2007.

For the year ended December 31, 2009, the gain from sale or disposition of assets includes a gain of \$21.4 million related to the June 15, 2009 sale of the Ardmore-Wynnewood pipeline in Oklahoma and the Trans-Texas pipeline. For the year ended December 31, 2008, the gain from sale or disposition of assets includes a gain of \$18.9 million related to the sale of interest in Skelly-Belvieu.

# **19. PARTNERS' EQUITY**

#### **Issuance of Common Units**

On May 19, 2010, we issued 4,400,000 common units representing limited partner interests at a price of \$56.55 per unit. We used the net proceeds from this offering of \$245.2 million, including a contribution of \$5.1 million from our general partner to maintain its 2% general partner interest, mainly to reduce outstanding borrowings under our 2007 Revolving Credit Agreement and for the acquisition of Asphalt Holdings, Inc.

In November 2009, we issued 5,750,000 common units representing limited partner interests at a price of \$52.45 per unit. We used the net proceeds from this offering of \$294.9 million, including a contribution of \$6.2 million from our general partner to maintain its 2% general partner interest, mainly to reduce the outstanding principal balance under our 2007 Revolving Credit Agreement.

In April 2008, we issued 5,050,800 common units representing limited partner interests at a price of \$48.75 per unit. We used the net proceeds from this offering of \$241.2 million, including a contribution of \$5.0 million from our general partner to maintain its 2% general partner interest, to repay the \$124.0 million balance under a term loan agreement and a portion of the outstanding principal balance under our 2007 Revolving Credit Agreement.

#### Accumulated Other Comprehensive Income (Loss)

The balance of and changes in the components included in "Accumulated other comprehensive income (loss)" were as follows:

|   | Foreign<br>Currency<br>Translation |          | Commodity<br>Contracts |         | Si<br>Inte | orward-<br>tarting<br>crest Rate<br>Swaps | (<br>Comp | ımulated<br>Other<br>orehensive<br>me (Loss) |
|---|------------------------------------|----------|------------------------|---------|------------|---|-----------|--|
| Balance as of January 1, 2008                         | \$                                 | 26,887   | \$                     | -       | \$         | -   | \$        | 26,887                                       |
| Foreign currency translation                          |                                    | (41,153) |                        |         |            |   |           | (41,153)                                     |
| Balance as of December 31, 2008                       |                                    | (14,266) |                        | -       |            | -   |           | (14,266)                                     |
| Foreign currency translation                          |                                    | 22,316   |                        | -       |            | -   |           | 22,316                                       |
| Net unrealized loss on cash flow hedges               |                                    |          |                        | (240)   |            |   |           | (240)  |
| Balance as of December 31, 2009                       |                                    | 8,050    |                        | (240)   |            | -   |           | 7,810  |
| Foreign currency translation                          |                                    | 3,450    |                        | -       |            | -   |           | 3,450  |
| Net unrealized (loss) gain on cash flow hedges        |                                    | -        |                        | (1,440) |            | 35,000                                    |           | 33,560                                       |
| Net loss reclassified into income on cash flow hedges |                                    |          |                        | 1,680   |            |   |           | 1,680  |
| Balance as of December 31, 2010                       | \$                                 | 11,500   | \$                     |         | \$         | 35,000                                    | \$        | 46,500                                       |

There was no tax effect from foreign currency translation or the gain (loss) on cash flow hedges as these transactions related to non-taxable entities.

#### Allocations of Net Income

Our partnership agreement, as amended, sets forth the calculation to be used to determine the amount and priority of cash distributions that our unitholders and general partner will receive. The partnership agreement also contains provisions for the allocation of net income and loss to our unitholders and the general partner. For purposes of maintaining partner capital accounts, the partnership agreement specifies that items of income and loss shall be allocated among the partners

in accordance with their respective percentage interests. Normal allocations according to percentage interests are made after giving effect, if any, to priority income allocations in an amount equal to incentive cash distributions allocated 100% to the general partner.

The following table details the calculation of net income applicable to the general partner:

|   | Year Ended December 31, |       |             |        |         |  |  |
|---|-------------------------|-------|-------------|--------|---------|--|--|
|   | 2010 2009               |       |             |        | 2008    |  |  |
|   | (                       | Thous | sands of Do | ollars | )       |  |  |
| Net income applicable to general partner and limited partners' interest               | \$<br>238,970           | \$    | 224,875     | \$     | 254,018 |  |  |
| Less general partner incentive distribution (a)                                       | 33,304                  |       | 28,712      |        | 24,764  |  |  |
| Net income after general partner incentive distribution                               | 205,666                 |       | 196,163     |        | 229,254 |  |  |
| General partner interest  | 2%                      |       | 2%          |        | 2%      |  |  |
| General partner allocation of net income after general partner incentive distribution | 4,113                   |       | 3,924       |        | 4,586   |  |  |
| General partner incentive distribution  | 33,304                  |       | 28,712      |        | 24,764  |  |  |
| Net income applicable to general partner  | \$<br>37,417            | \$    | 32,636      | \$     | 29,350  |  |  |

(a) For the first quarter of 2008, our net income allocation to general and limited partners reflected a total cash distribution based on the partnership interests outstanding as of March 31, 2008. We issued approximately 5.1 million common units in April 2008. Actual distribution payments are made within 45 days after the end of each quarter as of a record date that is set after the end of each quarter. Therefore, the general partner's portion of the actual distribution made with respect to the first quarter 2008, including the IDR, which is shown in the distribution table below, exceeded the net income allocation to the general partner.

#### **Cash Distributions**

We make quarterly distributions of 100% of our available cash, generally defined as cash receipts less cash disbursements and cash reserves established by the general partner, in its sole discretion. These quarterly distributions are declared and paid within 45 days subsequent to each quarter-end. The limited partner unitholders are entitled to receive a minimum quarterly distribution of \$0.60 per unit each quarter (\$2.40 annualized). Our cash is first distributed 98% to the limited partners and 2% to the general partner until the amount distributed to our unitholders is equal to the minimum quarterly distribution for any prior quarter. Cash in excess of the minimum quarterly distributed to our unitholders and our general partner based on the percentages shown below.

Our general partner is entitled to incentive distributions if the amount we distribute with respect to any quarter exceeds specified target levels shown below:

|  | Percentage  | of Distribution |
|--|-------------|-----------------|
| Quarterly Distribution Amount per Unit | Unitholders | General Partner |
| Up to \$0.60                           | 98%         | 2%              |
| Above \$0.60 up to \$0.66              | 90%         | 10%             |
| Above \$0.66                           | 75%         | 25%             |

The following table reflects the allocation of total cash distributions to our general and limited partners applicable to the period in which the distributions are earned:

|  |     | Year Ended December 31, |        |             |     |            |  |  |  |  |  |
|--|-----|-------------------------|--------|-------------|-----|------------|--|--|--|--|--|
|  |     | 2010                    | 2009   | 2008        |     |            |  |  |  |  |  |
|  | (Tl | nousands of             | f Doll | ars, Except | Per | Unit Data) |  |  |  |  |  |
| General partner interest                                   | \$  | 6,227                   | \$     | 5,430       | \$  | 5,058      |  |  |  |  |  |
| General partner incentive distribution                     |     | 33,304                  |        | 28,712      |     | 25,294     |  |  |  |  |  |
| Total general partner distribution                         |     | 39,531                  |        | 34,142      |     | 30,352     |  |  |  |  |  |
| Limited partners' distribution                             |     | 271,847                 |        | 237,308     |     | 222,470    |  |  |  |  |  |
| Total cash distributions                                   | \$  | 311,378                 | \$     | 271,450     | \$  | 252,822    |  |  |  |  |  |
| Cash distributions per unit applicable to limited partners | \$  | 4.280                   | \$     | 4.245       | \$  | 4.085      |  |  |  |  |  |

In January 2011, we declared a quarterly cash distribution of \$1.075 that was paid on February 14, 2011 to unitholders of record on February 8, 2011. This distribution related to the fourth quarter of 2010 and totaled \$79.6 million, of which \$10.2 million represented our general partner's interest and incentive distribution.

### **20. NET INCOME PER UNIT**

The following table details the calculation of earnings per unit:

|   | Year Ended December 31, |      |                 |     |            |  |  |  |  |
|---|-------------------------|------|-----------------|-----|------------|--|--|--|--|
|   | 2010                    | 2008 |                 |     |            |  |  |  |  |
|   | (Thousand               | s of | Dollars, Except | Per | Unit Data) |  |  |  |  |
| Net income  | \$<br>238,970           | \$   | 224,875         | \$  | 254,018    |  |  |  |  |
| Less general partner distribution (including IDR) (a)               | 39,531                  |      | 34,142          |     | 29,711     |  |  |  |  |
| Less limited partner distribution                                   | 271,847                 |      | 237,308         |     | 217,494    |  |  |  |  |
| Distributions (greater than) less than earnings                     | \$<br>(72,408)          | \$   | (46,575)        | \$  | 6,813      |  |  |  |  |
| General partner earnings:   |                         |      |                 |     |            |  |  |  |  |
| Distributions   | \$<br>39,531            | \$   | 34,142          | \$  | 29,711     |  |  |  |  |
| Allocation of distributions (greater than) less than earnings (2%)  | (1,447)                 |      | (932)           |     | 136        |  |  |  |  |
| Total   | \$<br>38,084            | \$   | 33,210          | \$  | 29,847     |  |  |  |  |
| Limited partner earnings:   |                         |      |                 |     |            |  |  |  |  |
| Distributions   | \$<br>271,847           | \$   | 237,308         | \$  | 217,494    |  |  |  |  |
| Allocation of distributions (greater than) less than earnings (98%) | (70,961)                |      | (45,643)        |     | 6,677      |  |  |  |  |
| Total   | \$<br>200,886           | \$   | 191,665         | \$  | 224,171    |  |  |  |  |
| Weighted average limited partner units outstanding                  | 62,946,987              |      | 55,232,467      |     | 53,182,741 |  |  |  |  |
| Net income per unit applicable to limited partners:                 | \$<br>3.19              | \$   | 3.47            | \$  | 4.22       |  |  |  |  |

(a) For the first quarter of 2008, the general partner distribution used in our calculation of earnings per unit was based on the partnership interests outstanding as of March 31, 2008. We issued approximately 5.1 million common units in April 2008. Actual distribution payments are made within 45 days after the end of each quarter as of a record date that is set after the end of each quarter. Therefore, the general partner's portion of

the actual distribution made with respect to the first quarter 2008, including the IDR, which is shown in the distribution table below, exceeded the general partner distribution used in the calculation of earnings per unit.

# 21. CONSOLIDATED STATEMENTS OF CASH FLOWS

Changes in current assets and current liabilities were as follows:

|   | Year Ended December 31, |          |      |              |        |          |  |  |
|---|-------------------------|----------|------|--------------|--------|----------|--|--|
|   |                         | 2010     |      | 2008         |        |          |  |  |
|   |                         | (        | Thou | sands of Dol | llars) |          |  |  |
| Decrease (increase) in current assets:            |                         |          |      |              |        |          |  |  |
| Accounts receivable                               | \$                      | (90,369) | \$   | (31,505)     | \$     | (52,372) |  |  |
| Receivable from related party                     |                         | -        |      | -            |        | 786      |  |  |
| Inventories                                       |                         | (26,595) |      | (157,439)    |        | 192,236  |  |  |
| Other current assets                              |                         | 31,373   |      | (38,195)     |        | 8,676    |  |  |
| Increase (decrease) in current liabilities:       |                         |          |      |              |        |          |  |  |
| Payable to related party                          |                         | (218)    |      | 7,051        |        | 3,760    |  |  |
| Accounts payable                                  |                         | 80,980   |      | 59,284       |        | (16,419) |  |  |
| Accrued interest payable                          |                         | 8,179    |      | (969)        |        | 4,781    |  |  |
| Accrued liabilities                               |                         | (6,488)  |      | 26,874       |        | (13,237) |  |  |
| Taxes other than income tax                       |                         | (4,793)  |      | 209          |        | 4,730    |  |  |
| Income tax payable                                |                         | 1,064    |      | (8,208)      |        | 76       |  |  |
| Changes in current assets and current liabilities | \$                      | (6,867)  | \$   | (142,898)    | \$     | 133,017  |  |  |

The above changes in current assets and current liabilities differ from changes between amounts reflected in the applicable consolidated balance sheets due to current assets and current liabilities acquired in connection with the East Coast Asphalt Operations acquisition in 2008 and the effect of foreign currency translation.

Non-cash investing and financing activities for the years ended December 31, 2010, 2009 and 2008 mainly consist of changes in the fair values of our fixed-to-floating and forward-starting interest rate swaps and the effect of foreign currency translation.

Cash flows related to interest and income taxes were as follows:

|   | Year      | Year Ended December 31, |           |  |  |  |  |  |
|---|-----------|-------------------------|-----------|--|--|--|--|--|
|   | 2010      | 2010 2009               |           |  |  |  |  |  |
|   | (Th       | ousands of Dolla        | ars)      |  |  |  |  |  |
| Cash paid for interest, net of amount capitalized       | \$ 87,653 | \$ 93,632               | \$ 98,810 |  |  |  |  |  |
| Cash paid for income taxes, net of tax refunds received | \$ 13,062 | \$ 20,150               | \$ 12,231 |  |  |  |  |  |

# 22. INCOME TAXES

Components of income tax expense related to certain of our operations conducted through separate taxable wholly owned corporate subsidiaries were as follows:

|                          | Year Ended December 31, |       |           |        |         |  |  |
|--------------------------|-------------------------|-------|-----------|--------|---------|--|--|
|                          | 2010 2009               |       |           |        | 2008    |  |  |
|                          | (]                      | Thous | ands of D | ollars | s)      |  |  |
| Current:                 |                         |       |           |        |         |  |  |
| U.S.                     | \$<br>2,010             | \$    | 2,424     | \$     | 1,059   |  |  |
| Foreign                  | 11,464                  |       | 10,144    |        | 9,910   |  |  |
| Total current            | 13,474                  |       | 12,568    |        | 10,969  |  |  |
| Deferred:                |                         |       |           |        |         |  |  |
| U.S.                     | (3,786)                 |       | (1,466)   |        | (1,280) |  |  |
| Foreign                  | 2,053                   |       | (571)     |        | 1,317   |  |  |
| Total deferred           | (1,733)                 |       | (2,037)   |        | 37      |  |  |
| Total income tax expense | \$<br>11,741            | \$    | 10,531    | \$     | 11,006  |  |  |

The difference between income tax expense recorded in our consolidated statements of income and income taxes computed by applying the statutory federal income tax rate (35% for all years presented) to income before income tax expense is due to the fact that the majority of our income is not subject to federal income tax due to our status as a limited partnership.

The tax effects of significant temporary differences representing deferred income tax assets and liabilities were as follows:

|  | Decemb            | er 31,      |
|--|-------------------|-------------|
|  | 2010              | 2009        |
|  | (Thousands of     | of Dollars) |
| U.S.:  |                   |             |
| Net operating losses                         | \$<br>16,531 \$   | 20,788      |
| Environmental and legal reserves             | 14,774            | 14,234      |
| Other  | 392               | 1,525       |
| Valuation allowance                          |                   | (9,457)     |
| Deferred tax assets – U. S.                  | 31,697            | 27,090      |
| Property, plant and equipment                | (23,559)          | (13,197)    |
| Net deferred income tax asset – U.S.         | \$<br>8,138 \$    | 13,893      |
| Foreign:                                     |                   |             |
| Net operating losses                         | \$<br>3,156 \$    | 3,253       |
| Other  | 732               | 687         |
| Capital loss                                 | 1,264             | 2,166       |
| Valuation allowance                          | (1,129)           |             |
| Deferred tax assets – foreign                | 4,023             | 6,106       |
| Property, plant and equipment                | (33,588)          | (33,015)    |
| Net deferred income tax liability – foreign. | \$<br>(29,565) \$ | (26,909)    |

As of December 31, 2010, our U.S. corporate operations have net operating loss carryforwards for tax purposes totaling approximately \$47.2 million, which are subject to various limitations on use and expire in years 2011 through 2029.

As of December 31, 2009, we recorded a valuation allowance to reduce our net U.S. deferred income tax asset to an amount that is more-likely-than-not to be realized. We estimate the amount of valuation allowance based upon our expectations of taxable income in the various jurisdictions in which we operate and the period over which we can utilize those future deductions. The valuation allowance reflects uncertainties related to our ability to utilize certain federal net operating loss carryforwards before they expire. During the year ended December 31, 2010, we received \$13.5 million of proceeds resulting from insurance claims related to damage caused by Hurricane Ike primarily at our Texas City, Texas terminal in the third quarter of 2008, resulting in tax expense of approximately \$4.7 million. Additionally, our corporate subsidiary that received the insurance proceeds was part of the federal consolidated group that acquired Asphalt Holdings, Inc, a corporation subject to income tax. The acquisition of Asphalt Holdings, Inc. included approximately \$9.5 million of deferred tax liabilities related to temporary differences primarily related to property, plant and equipment. The receipt of the insurance proceeds and the acquisition of Asphalt Holdings, Inc. caused us to reevaluate the valuation allowance recorded related to certain net operating loss carryforwards previously expected to expire unused. We concluded that the income generated from the insurance proceeds, the deferred tax liability associated with Asphalt Holdings, Inc. and other tax planning strategies increased the likelihood of utilizing the net operating loss carryforwards, and we reduced the valuation allowance by \$8.6 million in 2010.

The realization of net deferred income tax assets recorded as of December 31, 2010 is dependent upon our ability to generate future taxable income in the United States. We believe it is more-likely-than not that the deferred income tax assets as of December 31, 2010 will be realized, based on expected future taxable income and potential tax planning strategies.

During the year ended December 31, 2010, we recorded a valuation allowance of \$1.1 million to reduce our foreign deferred tax assets. The valuation reflects uncertainties related to our ability to utilize certain net operating losses before they expire.

#### St. Eustatius Tax Agreement

On June 1, 1989, the governments of the Netherlands Antilles and St. Eustatius approved a Free Zone and Profit Tax Agreement retroactive to January 1, 1989, which expired on December 31, 2000. This agreement required a subsidiary of Kaneb, which we acquired on July 1, 2005, to pay the greater of 2% of taxable income, as defined therein, or 500,000 Netherlands Antilles guilders (approximately \$0.3 million) per year. The agreement further provided that any amounts paid in order to meet the minimum annual payment were available to offset future tax liabilities under the agreement to the extent that the minimum annual payment is greater than 2% of taxable income.

On February 22, 2006, we entered into a revised agreement (the 2005 Tax and Maritime Agreement) with the governments of St. Eustatius and the Netherlands Antilles. The 2005 Tax and Maritime Agreement is effective beginning January 1, 2005 and expires on December 31, 2014. Under the terms of the 2005 Tax and Maritime Agreement, we agreed to make a one-time payment of 5.0 million Netherlands Antilles guilders (approximately \$2.8 million) in full and final settlement of all of our liabilities, taxes, fees, levies, charges, or otherwise (including settlement of audits) due or potentially due to St. Eustatius. We further agreed to pay an annual minimum profit tax to St. Eustatius of 1.0 million Netherlands Antilles guilders (approximately \$0.6 million), beginning as of January 1, 2005. We agreed to pay the minimum annual profit tax in twelve equal monthly installments. To the extent the minimum annual profit tax exceeds 2% of taxable profit (as defined in the 2005 Tax and Maritime Agreement), we can carry forward that excess to offset future tax liabilities. If the minimum annual profit tax is less than 2% of taxable profit, we agreed to pay that difference.

Effective January 1, 2011, the Netherlands Antilles was dissolved, and St. Eustatius became part of the Netherlands. We are uncertain of the impact, if any, to our overall tax liability in St. Eustatius.

### 23. SEGMENT INFORMATION

Our reportable business segments consist of storage, transportation, and asphalt and fuels marketing. Our segments represent strategic business units that offer different services. We evaluate the performance of each segment based on its respective operating income, before general and administrative expenses and certain non-segmental depreciation and amortization expense. General and administrative expenses are not allocated to the operating segments since those expenses relate primarily to the overall management at the entity level. Our principal operations include terminalling and storage of petroleum products, the transportation of petroleum products and anhydrous ammonia, and asphalt and fuels marketing. Intersegment revenues result from storage and throughput agreements with related parties at lease rates

consistent with rates charged to third parties for storage and at pipeline tariff rates based upon the published tariff applicable to all shippers.

Results of operations for the reportable segments were as follows:

|   | <u>2010</u>     | Year Ended December<br>2009<br>(Thousands of Dollars |           |    | <u>2008</u> |
|---|-----------------|--|-----------|----|-------------|
| Revenues:   |                 |  |           |    |             |
| Storage:  |                 |  |           |    |             |
| Third party revenues                                | \$<br>475,624   | \$   | 444,535   | \$ | 423,730     |
| Intersegment revenues                               | 44,214          |  | 43,037    |    | 30,359      |
| Total storage                                       | 519,838         |  | 487,572   |    | 454,089     |
| Transportation:                                     |                 |  |           |    |             |
| Third party revenues                                | 315,690         |  | 300,814   |    | 316,900     |
| Intersegment revenues                               | 382             |  | 1,256     |    | 878         |
| Total transportation                                | 316,072         |  | 302,070   |    | 317,778     |
| Asphalt and fuels marketing:                        |                 |  |           |    |             |
| Third party revenues                                | 3,611,747       |  | 3,110,522 |    | 4,088,140   |
| Intersegment revenues                               | 4,143           |  |           |    | 29          |
| Total asphalt and fuels marketing                   | 3,615,890       |  | 3,110,522 |    | 4,088,169   |
| Consolidation and intersegment eliminations         | (48,739)        |  | (44,293)  |    | (31,266)    |
| Total revenues                                      | \$<br>4,403,061 | \$   | 3,855,871 | \$ | 4,828,770   |
| Depreciation and amortization expense:              |                 |  |           |    |             |
| Storage   | \$<br>77,071    | \$   | 70,888    | \$ | 66,706      |
| Transportation                                      | 50,617          |  | 50,528    |    | 50,749      |
| Asphalt and fuels marketing                         | 20,257          |  | 19,463    |    | 14,734      |
| Total segment depreciation and amortization expense | 147,945         |  | 140,879   |    | 132,189     |
| Other depreciation and amortization expense         | 5,857           |  | 4,864     |    | 3,520       |
| Total depreciation and amortization expense         | \$<br>153,802   | \$   | 145,743   | \$ | 135,709     |
| Operating income:                                   |                 |  |           |    |             |
| Storage   | \$<br>178,947   | \$   | 171,245   | \$ | 141,079     |
| Transportation                                      | 148,571         |  | 139,869   |    | 135,086     |
| Asphalt and fuels marketing                         | 90,861          |  | 60,629    |    | 112,506     |
| Consolidation and intersegment eliminations         | 276             |  | 1,170     |    | 1,352       |
| Total segment operating income                      | 418,655         |  | 372,913   |    | 390,023     |
| Less general and administrative expenses            | 110,241         |  | 94,733    |    | 76,430      |
| Less general and administrative expenses            |                 |  |           |    |             |
| Less other depreciation and amortization expense    | 5,857           |  | 4,864     |    | 3,520       |

Revenues by geographic area are shown in the table below.

|                       | Year Ended December 31, |                         |      |               |             |           |  |  |
|-----------------------|-------------------------|-------------------------|------|---------------|-------------|-----------|--|--|
|                       |                         | <u>2010</u> <u>2009</u> |      |               | <u>2008</u> |           |  |  |
|                       |                         |                         | (Tho | usands of Dol | lars)       |           |  |  |
| United States         | \$                      | 3,326,674               | \$   | 2,971,961     | \$          | 3,731,685 |  |  |
| St. Eustatius (a)     |                         | 876,595                 |      | 693,808       |             | 926,690   |  |  |
| Canada                |                         | 113,238                 |      | 106,989       |             | 97,762    |  |  |
| Other                 |                         | 86,554                  |      | 83,113        |             | 72,633    |  |  |
| Consolidated revenues | \$                      | 4,403,061               | \$   | 3,855,871     | \$          | 4,828,770 |  |  |

(a) Effective January 1, 2011, the Netherland Antilles was dissolved and St. Eustatius became part of the Netherlands.

For the years ended December 31, 2010, 2009 and 2008, no single customer accounted for more than 10% of our consolidated revenues.

Long-lived assets include property, plant and equipment, intangible assets subject to amortization and certain long-lived assets included in "Other long-term assets, net" in the consolidated balance sheets. Total amounts of long-lived assets by geographic area were as follows:

|                                |               | December 31, |             |           |  |  |  |  |  |  |
|--------------------------------|---------------|--------------|-------------|-----------|--|--|--|--|--|--|
|                                |               | <u>2010</u>  | <u>2009</u> |           |  |  |  |  |  |  |
|                                | (Thousands of |              |             |           |  |  |  |  |  |  |
| United States                  | \$            | 3,010,753    | \$          | 2,667,559 |  |  |  |  |  |  |
| St. Eustatius (a)              |               | 312,640      |             | 252,030   |  |  |  |  |  |  |
| Netherlands                    |               | 117,929      |             | 126,545   |  |  |  |  |  |  |
| Canada                         |               | 98,607       |             | 93,801    |  |  |  |  |  |  |
| United Kingdom                 |               | 84,556       |             | 83,144    |  |  |  |  |  |  |
| Mexico                         |               | 9,131        |             | 9,133     |  |  |  |  |  |  |
| Consolidated long-lived assets | \$            | 3,633,616    | \$          | 3,232,212 |  |  |  |  |  |  |

(a) Effective January 1, 2011, the Netherland Antilles was dissolved and St. Eustatius became part of the Netherlands.

Total assets by reportable segment were as follows:

|                             | December 31,    |             |           |  |  |  |  |
|-----------------------------|-----------------|-------------|-----------|--|--|--|--|
|                             | <u>2010</u>     | <u>2009</u> |           |  |  |  |  |
|                             | (Thousan        | Dollars)    |           |  |  |  |  |
| Storage                     | \$<br>2,454,264 | \$          | 2,234,651 |  |  |  |  |
| Transportation              | 1,256,614       |             | 1,286,533 |  |  |  |  |
| Asphalt and fuels marketing | 1,154,499       |             | 1,121,448 |  |  |  |  |
| Total segment assets        | 4,865,377       |             | 4,642,632 |  |  |  |  |
| Other partnership assets    | 521,016         |             | 132,041   |  |  |  |  |
| Total consolidated assets   | \$<br>5,386,393 | \$          | 4,774,673 |  |  |  |  |

Changes in the carrying amount of goodwill were as follows:

|   | <u>{</u> | <u>Storage</u> | <u>Tra</u> | <b>nsportation</b><br>(Thousands o | <u>M</u> | phalt and<br>Fuels<br>arketing<br>llars) | <u>Total</u>  |
|---|----------|----------------|------------|------------------------------------|----------|--|---------------|
| Balance as of January 1, 2009   | \$       | 579,639        | \$         | 175,367                            | \$       | 51,324                                   | \$<br>806,330 |
| East Coast Asphalt Operations acquisition final purchase price allocation |          | -              |            | -                                  |          | 1,931                                    | 1,931         |
| Sale of assets  |          | -              |            | (519)                              |          | -  | (519)         |
| Balance as of December 31, 2009   |          | 579,639        |            | 174,848                            |          | 53,255                                   | 807,742       |
| Asphalt Holdings, Inc. acquisition preliminary purchase price allocation  |          | 5,528          |            | -                                  |          | -  | 5,528         |
| Balance as of December 31, 2010   | \$       | 585,167        | \$         | 174,848                            | \$       | 53,255                                   | \$<br>813,270 |

Capital expenditures, including acquisitions and investments in other noncurrent assets, by reportable segment were as follows:

|                             | <u>Yea</u><br>2010 | led Decembe<br>2009<br>Dusands of De | <br><u>2008</u> |
|-----------------------------|--------------------|--------------------------------------|-----------------|
| Storage                     | \$<br>241,491      | \$<br>137,050                        | \$<br>191,696   |
| Transportation              | 21,300             | 27,551                               | 23,117          |
| Asphalt and fuels marketing | 26,387             | 21,458                               | 787,733         |
| Other partnership assets    | 27,147             | 22,708                               | 9,808           |
| Total capital expenditures  | \$<br>316,325      | \$<br>208,767                        | \$<br>1,012,354 |

### 24. CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

NuStar Energy has no operations and its assets consist mainly of its investments in NuStar Logistics and NuPOP, both wholly owned subsidiaries. The senior notes issued by NuStar Logistics and NuPOP are fully and unconditionally guaranteed by NuStar Energy, and both NuStar Logistics and NuPOP fully and unconditionally guarantee the outstanding senior notes of the other. As a result, the following condensed consolidating financial statements are being presented as an alternative to providing separate financial statements for NuStar Logistics and NuPOP.

# Condensed Consolidating Balance Sheets December 31, 2010 (Thousands of Dollars)

|   | NuStar<br><u>Energy</u> | NuStar<br><u>Logistics</u> | <u>NuPOP</u>    | n-Guarantor<br>o <u>sidiaries (a)</u> | E  | <u>liminations</u> | <u>Co</u> | <u>nsolidated</u> |
|---|-------------------------|----------------------------|-----------------|---------------------------------------|----|--------------------|-----------|-------------------|
| Assets                                  |                         |                            |                 |                                       |    |                    |           |                   |
| Cash and cash equivalents               | \$<br>53                | \$<br>107,655              | \$<br>-         | \$<br>73,413                          | \$ | -                  | \$        | 181,121           |
| Receivables, net                        | -                       | 27,708                     | 10,648          | 266,885                               |    | (3,188)            |           | 302,053           |
| Inventories                             | -                       | 1,776                      | 6,712           | 405,521                               |    | (472)              |           | 413,537           |
| Other current assets                    | -                       | 10,116                     | 1,202           | 31,478                                |    | -                  |           | 42,796            |
| Intercompany receivable                 |                         | 786,658                    | 729,365         |                                       |    | (1,516,023)        |           |                   |
| Current assets                          | 53                      | 933,913                    | 747,927         | 777,297                               |    | (1,519,683)        |           | 939,507           |
| Property, plant and equipment, net      | -                       | 1,006,479                  | 614,762         | 1,566,216                             |    | -                  |           | 3,187,457         |
| Intangible assets, net                  | -                       | 2,106                      | -               | 40,927                                |    | -                  |           | 43,033            |
| Goodwill                                | -                       | 18,094                     | 170,652         | 624,524                               |    | -                  |           | 813,270           |
| Investment in wholly owned subsidiaries | 3,167,764               | 159,813                    | 994,249         | 2,112,355                             |    | (6,434,181)        |           | -                 |
| Investment in joint venture             | -                       | -                          | -               | 69,603                                |    | -                  |           | 69,603            |
| Deferred income tax asset               | -                       | -                          | -               | 8,138                                 |    | -                  |           | 8,138             |
| Other long-term assets, net             | -                       | 267,532                    | 26,329          | 31,524                                |    | -                  |           | 325,385           |
| Total assets                            | \$<br>3,167,817         | \$<br>2,387,937            | \$<br>2,553,919 | \$<br>5,230,584                       | \$ | (7,953,864)        | \$        | 5,386,393         |
| Liabilities and Partners' Equity        |                         |                            |                 |                                       |    |                    |           |                   |
| Current portion of long-term debt       | \$<br>-                 | \$<br>832                  | \$<br>-         | \$<br>-                               | \$ | -                  | \$        | 832               |
| Payables                                | -                       | 28,705                     | 9,559           | 257,651                               |    | (3,188)            |           | 292,727           |
| Accrued interest payable                | -                       | 21,180                     | 8,490           | 36                                    |    | -                  |           | 29,706            |
| Accrued liabilities                     | 680                     | 18,154                     | 3,973           | 35,146                                |    | -                  |           | 57,953            |
| Taxes other than income tax             | 125                     | 4,273                      | 2,587           | 3,733                                 |    | -                  |           | 10,718            |
| Income tax payable                      | -                       | 1,140                      | -               | 153                                   |    | -                  |           | 1,293             |
| Intercompany payable                    | 510,812                 |                            |                 | 1,005,211                             |    | (1,516,023)        |           |                   |
| Current liabilities                     | 511,617                 | 74,284                     | 24,609          | 1,301,930                             |    | (1,519,211)        |           | 393,229           |
| Long-term debt, less current portion    | -                       | 1,589,189                  | 514,270         | 32,789                                |    | -                  |           | 2,136,248         |
| Long-term payable to related party      | -                       | 3,571                      | -               | 6,517                                 |    | -                  |           | 10,088            |
| Deferred income tax liability           | -                       | -                          | -               | 29,565                                |    | -                  |           | 29,565            |
| Other long-term liabilities             | -                       | 33,458                     | 228             | 80,877                                |    | -                  |           | 114,563           |
| Total partners' equity                  | 2,656,200               | 687,435                    | 2,014,812       | 3,778,906                             |    | (6,434,653)        |           | 2,702,700         |
| Total liabilities and partners' equity  | \$<br>3,167,817         | \$<br>2,387,937            | \$<br>2,553,919 | \$<br>5,230,584                       | \$ | (7,953,864)        | \$        | 5,386,393         |

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

### Condensed Consolidating Balance Sheets December 31, 2009 (Thousands of Dollars)

|   | NuStar<br><u>Energy</u> | NuStar<br><u>Logistics</u> |           | <u>NuPOP</u>    |    | on-Guarantor<br>I <u>bsidiaries (a)</u> | <u>E</u> | <u>liminations</u> | <u>Consolidated</u> |           |  |
|---|-------------------------|----------------------------|-----------|-----------------|----|---|----------|--------------------|---------------------|-----------|--|
| Assets                                  |                         |                            |           |                 |    |   |          |                    |                     |           |  |
| Cash and cash equivalents               | \$<br>53                | \$                         | 1,602     | \$<br>-         | \$ | 60,351                                  | \$       | -                  | \$                  | 62,006    |  |
| Receivables, net                        | -                       |                            | 38,973    | 6,771           |    | 176,778                                 |          | (10,725)           |                     | 211,797   |  |
| Inventories                             | -                       |                            | 1,614     | 1,587           |    | 386,835                                 |          | (2,242)            |                     | 387,794   |  |
| Other current assets                    | -                       |                            | 9,132     | 2,233           |    | 61,757                                  |          | -                  |                     | 73,122    |  |
| Intercompany receivable                 |                         |                            | 806,005   | 713,451         |    |   |          | (1,519,456)        |                     |           |  |
| Current assets                          | 53                      |                            | 857,326   | 724,042         |    | 685,721                                 |          | (1,532,423)        |                     | 734,719   |  |
| Property, plant and equipment, net      | -                       |                            | 947,895   | 626,698         |    | 1,453,603                               |          | -                  |                     | 3,028,196 |  |
| Intangible assets, net                  | -                       |                            | 2,247     | -               |    | 41,880                                  |          | -                  |                     | 44,127    |  |
| Goodwill                                | -                       |                            | 18,094    | 170,652         |    | 618,996                                 |          | -                  |                     | 807,742   |  |
| Investment in wholly owned subsidiaries | 2,986,970               |                            | 118,299   | 873,422         |    | 1,907,118                               |          | (5,885,809)        |                     | -         |  |
| Investment in joint venture             | -                       |                            | -         | -               |    | 68,728                                  |          | -                  |                     | 68,728    |  |
| Deferred income tax asset               | -                       |                            | -         | -               |    | 13,893                                  |          | -                  |                     | 13,893    |  |
| Other long-term assets, net             | 49                      |                            | 21,942    | 26,392          |    | 28,885                                  |          | -                  |                     | 77,268    |  |
| Total assets                            | \$<br>2,987,072         | \$                         | 1,965,803 | \$<br>2,421,206 | \$ | 4,818,824                               | \$       | (7,418,232)        | \$                  | 4,774,673 |  |
| Liabilities and Partners' Equity        |                         |                            |           |                 |    |   |          |                    |                     |           |  |
| Current portion of long-term debt       | \$<br>-                 | \$                         | 770       | \$<br>-         | \$ | -                                       | \$       | -                  | \$                  | 770       |  |
| Payables                                | 944                     |                            | 18,566    | 10,654          |    | 196,805                                 |          | (10,725)           |                     | 216,244   |  |
| Notes payable                           | -                       |                            | 20,000    | -               |    | -                                       |          | -                  |                     | 20,000    |  |
| Accrued interest payable                | -                       |                            | 12,996    | 8,490           |    | 43                                      |          | -                  |                     | 21,529    |  |
| Accrued liabilities                     | 1,191                   |                            | 14,380    | 4,652           |    | 44,472                                  |          | (44)               |                     | 64,651    |  |
| Taxes other than income tax             | 125                     |                            | 4,183     | 2,280           |    | 8,946                                   |          | -                  |                     | 15,534    |  |
| Income tax payable                      | -                       |                            | 1,271     | -               |    | (1,245)                                 |          | -                  |                     | 26        |  |
| Intercompany payable                    | 507,654                 |                            | -         |                 |    | 1,011,806                               |          | (1,519,460)        |                     | -         |  |
| Current liabilities                     | 509,914                 |                            | 72,166    | 26,076          |    | 1,260,827                               |          | (1,530,229)        |                     | 338,754   |  |
| Long-term debt, less current portion    | -                       |                            | 1,271,750 | 523,326         |    | 33,917                                  |          | -                  |                     | 1,828,993 |  |
| Long-term payable to related party      | -                       |                            | 1,082     | -               |    | 6,581                                   |          | -                  |                     | 7,663     |  |
| Deferred income tax liability           | -                       |                            | -         | -               |    | 26,909                                  |          | -                  |                     | 26,909    |  |
| Other long-term liabilities             | -                       |                            | 3,923     | 883             |    | 82,580                                  |          | -                  |                     | 87,386    |  |
| Total partners' equity                  | 2,477,158               |                            | 616,882   | 1,870,921       |    | 3,408,010                               |          | (5,888,003)        |                     | 2,484,968 |  |
| Total liabilities and partners' equity  | \$<br>2,987,072         | \$                         | 1,965,803 | \$<br>2,421,206 | \$ | 4,818,824                               | \$       | (7,418,232)        | \$                  | 4,774,673 |  |

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

### Condensed Consolidating Statements of Income For the Year Ended December 31, 2010 (Thousands of Dollars)

|                                     | NuStar<br><u>Energy</u> | NuStar<br><u>.ogistics</u> | <u>NuPOP</u>  | <br>n-Guarantor<br><u>osidiaries (a)</u> | Eli | <u>minations</u> | <u>Co</u> | onsolidated |
|-------------------------------------|-------------------------|----------------------------|---------------|--|-----|------------------|-----------|-------------|
| Revenues                            | \$<br>-                 | \$<br>294,163              | \$<br>172,623 | \$<br>4,153,206                          | \$  | (216,931)        | \$        | 4,403,061   |
| Costs and expenses                  | 1,353                   | 189,950                    | 125,495       | 4,002,360                                |     | (218,654)        |           | 4,100,504   |
| Operating income                    | (1,353)                 | 104,213                    | 47,128        | 150,846                                  |     | 1,723            |           | 302,557     |
| Equity in earnings of subsidiaries  | 240,343                 | 41,515                     | 120,827       | 180,242                                  |     | (582,927)        |           | -           |
| Equity in earnings of joint venture | -                       | -                          | -             | 10,500                                   |     | -                |           | 10,500      |
| Interest expense, net               | 1                       | (52,486)                   | (24,353)      | (1,442)                                  |     | -                |           | (78,280)    |
| Other income, net                   | -                       | 3,163                      | 289           | 12,482                                   |     | -                |           | 15,934      |
| Income before income tax expense    | 238,991                 | 96,405                     | 143,891       | 352,628                                  |     | (581,204)        |           | 250,711     |
| Income tax expense                  | 21                      | 1,303                      | -             | 10,417                                   |     | -                |           | 11,741      |
| Net income                          | \$<br>238,970           | \$<br>95,102               | \$<br>143,891 | \$<br>342,211                            | \$  | (581,204)        | \$        | 238,970     |

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

### Condensed Consolidating Statements of Income For the Year Ended December 31, 2009 (Thousands of Dollars)

|                                     | NuStar<br>Energy | NuStar<br>Logistics | NuPOP         | <br>on-Guarantor<br>Ibsidiaries (a) | liminations     | С  | onsolidated |
|-------------------------------------|------------------|---------------------|---------------|-------------------------------------|-----------------|----|-------------|
| Revenues                            | \$<br>-          | \$<br>297,929       | \$<br>153,268 | \$<br>3,441,422                     | \$<br>(36,748)  | \$ | 3,855,871   |
| Costs and expenses                  | 2,006            | 184,330             | 112,161       | 3,319,305                           | (35,247)        |    | 3,582,555   |
| Operating income                    | (2,006)          | 113,599             | 41,107        | 122,117                             | (1,501)         |    | 273,316     |
| Equity in earnings of subsidiaries  | 226,881          | 35,864              | 91,716        | 155,481                             | (509,942)       |    | -           |
| Equity in earnings of joint venture | -                | -                   | -             | 9,615                               | -               |    | 9,615       |
| Interest expense, net               | -                | (51,715)            | (24,168)      | (3,501)                             | -               |    | (79,384)    |
| Other income (expense) net          | -                | 23,078              | (957)         | 9,738                               | -               |    | 31,859      |
| Income before income tax expense    | 224,875          | 120,826             | 107,698       | 293,450                             | (511,443)       |    | 235,406     |
| Income tax expense                  | -                | 1,332               | -             | 9,199                               | -               |    | 10,531      |
| Net income                          | \$<br>224,875    | \$<br>119,494       | \$<br>107,698 | \$<br>284,251                       | \$<br>(511,443) | \$ | 224,875     |

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

### Condensed Consolidating Statements of Income For the Year Ended December 31, 2008 (Thousands of Dollars)

|                                      | NuStar<br>Energy | NuStar<br>Logistics | NuPOP         | <br>on-Guarantor<br>bsidiaries (a) | liminations     | Co | onsolidated |
|--------------------------------------|------------------|---------------------|---------------|------------------------------------|-----------------|----|-------------|
| Revenues                             | \$<br>-          | \$<br>298,003       | \$<br>157,067 | \$<br>4,386,481                    | \$<br>(12,781)  | \$ | 4,828,770   |
| Costs and expenses                   | 1,628            | 181,216             | 116,057       | 4,231,959                          | (12,163)        |    | 4,518,697   |
| Operating income                     | (1,628)          | 116,787             | 41,010        | 154,522                            | (618)           |    | 310,073     |
| Equity in earnings of subsidiaries   | 255,725          | 80,760              | 76,044        | 133,243                            | (545,772)       |    | -           |
| Equity in earnings of joint ventures | -                | 609                 | -             | 7,421                              | -               |    | 8,030       |
| Interest expense, net                | -                | (61,792)            | (24,704)      | (4,322)                            | -               |    | (90,818)    |
| Other (expense) income, net          | (79)             | 28,668              | (453)         | 9,603                              | -               |    | 37,739      |
| Income before income tax expense     | 254,018          | 165,032             | 91,897        | 300,467                            | (546,390)       |    | 265,024     |
| Income tax expense                   | -                | 752                 | -             | 10,254                             | -               |    | 11,006      |
| Net income                           | \$<br>254,018    | \$<br>164,280       | \$<br>91,897  | \$<br>290,213                      | \$<br>(546,390) | \$ | 254,018     |

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

## Condensed Consolidating Statements of Cash Flows For the Year Ended December 31, 2010 (Thousands of Dollars)

|   | NuStar        | NuStar           |          | Non-<br>Guarantor<br>Subsidiaries | ,     | Elim-    |               |
|---|---------------|------------------|----------|-----------------------------------|-------|----------|---------------|
|   | Energy        | Logistics        | NuPOP    | (a)                               | -     | nations  | Consolidated  |
| Net cash provided by (used in) operating activities | \$<br>302,373 | \$<br>144,654 \$ | 30,740   | \$<br>                            | \$ (3 | 305,185) | \$<br>362,500 |
| Cash flows from investing activities:               |               |                  |          |                                   |       |          |               |
| Capital expenditures                                | -             | (109,023)        | (14,621) | (146,186)                         |       | -        | (269,830)     |
| Acquisition   | -             | -                | -        | (43,026)                          |       | -        | (43,026)      |
| Investment in other long-term assets                | -             | -                | -        | (3,469)                           |       | -        | (3,469)       |
| Proceeds from sale or disposition of assets         | -             | 25               | 34       | 2,551                             |       | -        | 2,610         |
| Proceeds from insurance recoveries                  | -             | -                | -        | 13,500                            |       | -        | 13,500        |
| Investment in subsidiaries                          | (245,604)     | -                | -        | (25)                              | -     | 245,629  | -             |
| Net cash used in investing activities               | (245,604)     | (108,998)        | (14,587) | (176,655)                         | 4     | 245,629  | (300,215)     |
| Cash flows from financing activities:               |               |                  |          |                                   |       |          |               |
| Debt borrowings                                     | -             | 1,076,406        | -        | -                                 |       | -        | 1,076,406     |
| Debt repayments                                     | -             | (1,401,354)      | -        | -                                 |       | -        | (1,401,354)   |
| Senior note offering, net                           | -             | 445,431          | -        | -                                 |       | -        | 445,431       |
| Issuance of common units, net of issuance costs     | 240,148       | -                | -        | -                                 |       | -        | 240,148       |
| General partner contribution                        | 5,078         | -                | -        | -                                 |       | -        | 5,078         |
| Partners' contributions                             | -             | 245,604          | -        | 25                                | (2    | 245,629) | -             |
| Distributions to unitholders and general partner    | (305,154)     | (305,154)        | -        | (31)                              | 3     | 305,185  | (305,154)     |
| Net intercompany borrowings (repayments)            | 3,159         | 19,424           | (16,133) | (6,450)                           |       | -        | -             |
| Other, net  |               | (3,458)          | (20)     | (811)                             |       | -        | (4,289)       |
| Net cash (used in) provided by financing activities | (56,769)      | 76,899           | (16,153) | (7,267)                           |       | 59,556   | 56,266        |
| Effect of foreign exchange rate changes on cash     | -             | (6,502)          | -        | 7,066                             |       | -        | 564           |
| Net increase in cash and cash equivalents           | -             | 106,053          | -        | 13,062                            |       | -        | 119,115       |
| Cash and cash equivalents as of the beginning of    |               |                  |          |                                   |       |          |               |
| year  | 53            | 1,602            |          | 60,351                            |       | -        | 62,006        |
| Cash and cash equivalents as of the end of year     | \$<br>53      | \$<br>107,655 \$ |          | \$<br>73,413                      | \$    | -        | \$<br>181,121 |

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

## Condensed Consolidating Statements of Cash Flows For the Year Ended December 31, 2009 (Thousands of Dollars)

|  | NuStar        | NuStar        |              | Non-<br>Guarantor<br>Subsidiaries | Elim-              |     |              |
|--|---------------|---------------|--------------|-----------------------------------|--------------------|-----|--------------|
|  | Energy        | Logistics     | NuPOP        | (a)                               | inations           | (   | Consolidated |
| Net cash provided by (used in) operating activities  | \$<br>263,017 | \$<br>103,753 | \$<br>70,433 | \$<br>                            | \$<br>(288,923) \$ | 5 - | 180,582      |
| Cash flows from investing activities:                |               |               |              |                                   |                    |     |              |
| Capital expenditures                                 | -             | (49,800)      | (23,734)     | (135,022)                         | -                  |     | (208,556)    |
| Investment in other long-term assets                 | -             | -             | -            | (211)                             | -                  |     | (211)        |
| Proceeds from sale or disposition of assets          | -             | 29,215        | 108          | 357                               | -                  |     | 29,680       |
| Proceeds from insurance recoveries                   | -             | -             | -            | 11,382                            | -                  |     | 11,382       |
| Investment in subsidiaries                           | (295,178)     | -             | -            | (30)                              | 295,208            |     | -            |
| Net cash used in investing activities                | (295,178)     | (20,585)      | (23,626)     | (123,524)                         | 295,208            | -   | (167,705)    |
| Cash flows from financing activities:                |               |               |              |                                   |                    |     |              |
| Debt borrowings                                      | -             | 1,608,188     | -            | -                                 | -                  |     | 1,608,188    |
| Debt repayments                                      | -             | (1,641,119)   | -            | -                                 | -                  |     | (1,641,119)  |
| Issuance of common units, net of issuance costs      | 288,761       | -             | -            | -                                 | -                  |     | 288,761      |
| General partner contribution                         | 6,155         | -             | -            | -                                 | -                  |     | 6,155        |
| Partners' contributions                              | -             | 295,178       | -            | 30                                | (295,208)          |     | -            |
| Distributions to unitholders and general partner     | (263,896)     | (263,896)     | -            | (25,027)                          | 288,923            |     | (263,896)    |
| Net intercompany borrowings (repayments)             | 1,141         | (80,506)      | (47,483)     | 126,848                           | -                  |     | -            |
| Other, net   | -             | (1,982)       | 20           | 1,201                             | -                  |     | (761)        |
| Net cash provided by (used in) financing activities  | 32,161        | (84,137)      | (47,463)     | 103,052                           | (6,285)            | -   | (2,672)      |
| Effect of foreign exchange rate changes on cash      | -             | 2,569         | -            | 3,857                             | -                  |     | 6,426        |
| Net increase (decrease) in cash and cash equivalents | -             | 1,600         | (656)        | 15,687                            | -                  |     | 16,631       |
| Cash and cash equivalents as of the beginning of     |               |               |              |                                   |                    |     |              |
| year   | 53            | 2             | 656          | 44,664                            |                    |     | 45,375       |
| Cash and cash equivalents as of the end of year      | \$<br>53      | \$<br>1,602   | \$<br>       | \$<br>60,351                      | \$<br>\$           | ; = | 62,006       |

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

# NUSTAR ENERGY L.P. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

# Condensed Consolidating Statements of Cash Flows For the Year Ended December 31, 2008 (Thousands of Dollars)

|  | NuStar        | NuStar        |              | Non-<br>Guarantor<br>Subsidiaries |          | Elim-     |               |
|--|---------------|---------------|--------------|-----------------------------------|----------|-----------|---------------|
|  | Energy        | Logistics     | NuPOP        | (a)                               |          | inations  | Consolidated  |
| Net cash provided by (used in) operating activities  | \$<br>239,707 | \$<br>111,078 | \$<br>34,487 | \$<br>341,873 \$                  | 5        | (241,964) | \$<br>485,181 |
| Cash flows from investing activities:                |               |               |              |                                   |          |           |               |
| Capital expenditures                                 | -             | (51,575)      | (14,009)     | (136,559)                         |          | -         | (202,143)     |
| Acquisition of East Coast Asphalt Operations         | -             | -             | -            | (803,184)                         |          | -         | (803,184)     |
| Other acquisitions                                   | -             | (7,027)       | -            | -                                 |          | -         | (7,027)       |
| Proceeds from sale or disposition of assets          | -             | 40,396        | 1            | 10,416                            |          | -         | 50,813        |
| Proceeds from insurance recoveries                   | -             | -             | -            | 5,000                             |          | -         | 5,000         |
| Other, net   | -             | -             | -            | 24                                |          | -         | 24            |
| Net cash used in investing activities                | -             | (18,206)      | (14,008)     | (924,303)                         |          | -         | (956,517)     |
| Cash flows from financing activities:                |               |               | ·            |                                   |          |           |               |
| Debt borrowings                                      | -             | 2,855,575     | -            | -                                 |          | -         | 2,855,575     |
| Debt repayments                                      | -             | (2,761,821)   | -            | -                                 |          | -         | (2,761,821)   |
| Senior note offering, net                            | -             | 346,224       | -            | -                                 |          | -         | 346,224       |
| Issuance of common units, net of issuance costs      | 236,215       | -             | -            | -                                 |          | -         | 236,215       |
| General partner contribution                         | 5,025         | -             | -            | -                                 |          | -         | 5,025         |
| Distributions to unitholders and general partner     | (241,940)     | (241,940)     | -            | (24)                              |          | 241,964   | (241,940)     |
| Net intercompany (repayments) borrowings             | (238,961)     | (298,292)     | (19,945)     | 557,198                           |          | -         | -             |
| Other, net   | -             | 440           | -            | 345                               |          | -         | 785           |
| Net cash (used in) provided by financing activities  | (239,661)     | (99,814)      | (19,945)     | 557,519                           |          | 241,964   | 440,063       |
| Effect of foreign exchange rate changes on cash      | -             | (5,340)       | -            | (7,850)                           |          | -         | (13,190)      |
| Net increase (decrease) in cash and cash equivalents | 46            | (12,282)      | 534          | (32,761)                          |          | -         | (44,463)      |
| Cash and cash equivalents as of the beginning of     |               |               |              |                                   |          |           |               |
| year   | 7             | 12,284        | 122          | 77,425                            |          | -         | 89,838        |
| Cash and cash equivalents as of the end of year      | \$<br>53      | \$<br>2 \$    | \$<br>656    | \$<br>44,664 \$                   | <b>,</b> | -         | \$<br>45,375  |

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

# NUSTAR ENERGY L.P. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

# 25. QUARTERLY FINANCIAL DATA (UNAUDITED)

|  | First<br>Quarter | Second<br>Quarter |       | Third<br>Ouarter | Fourth<br>Quarter | Total           |
|--|------------------|-------------------|-------|------------------|-------------------|-----------------|
|  | Quarter          | <u> </u>          | f Dol |                  | Per Unit Data     | 10(d)           |
| 2010:  |                  | (Thousands C      |       | iais, Except i   |                   |                 |
| Revenues   | \$ 945,529       | \$<br>1,124,941   | \$    | 1,138,379        | \$1,194,212       | \$<br>4,403,061 |
| Operating income   | 39,773           | 102,030           |       | 90,290           | 70,464            | 302,557         |
| Net income   | 19,703           | 99,422            |       | 68,310           | 51,535            | 238,970         |
| Net income per unit applicable to limited partners         | 0.19             | 1.43              |       | 0.90             | 0.65              | 3.19            |
| Cash distributions per unit applicable to limited partners | 1.0650           | 1.0650            |       | 1.0750           | 1.0750            | 4.280           |
| 2009:  |                  |                   |       |                  |                   |                 |
| Revenues   | \$ 634,004       | \$<br>987,842     | \$    | 1,251,247        | \$ 982,778        | \$<br>3,855,871 |
| Operating income   | 55,434           | 84,076            |       | 87,190           | 46,616            | 273,316         |
| Net income   | 39,355           | 83,735            |       | 64,440           | 37,345            | 224,875         |
| Net income per unit applicable to limited partners         | 0.58             | 1.38              |       | 1.03             | 0.50              | 3.47            |
| Cash distributions per unit applicable to limited partners | 1.0575           | 1.0575            |       | 1.0650           | 1.0650            | 4.245           |

# 26. SUBSEQUENT EVENTS

On February 9, 2011, we acquired 75 percent of a company for approximately \$54.0 million, excluding working capital of \$2.4 million. The acquired company owns two terminals located in Mersin, Turkey with an aggregate 44 storage tanks and 1.3 million barrels of storage capacity. Both terminals are connected via pipelines to an offshore platform located approximately three miles off the Mediterranean Sea coast.

# ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE None.

# ITEM 9A. CONTROLS AND PROCEDURES

# DISCLOSURE CONTROLS AND PROCEDURES.

Our management has evaluated, with the participation of the principal executive officer and principal financial officer of NuStar GP, LLC, the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the Exchange Act)) as of the end of the period covered by this report, and has concluded that our disclosure controls and procedures were operating effectively as of December 31, 2010.

# INTERNAL CONTROL OVER FINANCIAL REPORTING.

(a) Management's Report on Internal Control over Financial Reporting.

Management's report on NuStar Energy L.P.'s internal control over financial reporting required by Item 9A. appears in Item 8. of this report, and is incorporated herein by reference.

(b) Attestation Report of the Registered Public Accounting Firm.

The report of KPMG LLP on NuStar Energy L.P.'s internal control over financial reporting appears in Item 8. of this Form 10-K, and is incorporated herein by reference.

(c) Changes in Internal Controls over Financial Reporting.

There has been no change in our internal control over financial reporting that occurred during our last fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

# ITEM 9B. OTHER INFORMATION

None.

## PART III

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

# DIRECTORS AND EXECUTIVE OFFICERS OF NUSTAR GP, LLC

We do not have directors or officers. The directors and officers of NuStar GP, LLC, the general partner of our general partner, Riverwalk Logistics, L.P., perform all of our management functions. NuStar GP Holdings, LLC (NuStar GP Holdings), the sole member of NuStar GP, LLC, selects the directors of NuStar GP, LLC (the Board). Officers of NuStar GP, LLC are appointed by its directors.

Set forth below is certain information concerning the directors and executive officers of NuStar GP, LLC:

| Name                | Age | Position Held with NuStar GP, LLC                                  |
|---------------------|-----|--|
| William E. Greehey  | 74  | Chairman of the Board  |
| Curtis V. Anastasio | 54  | President, Chief Executive Officer (CEO) and Director              |
| J. Dan Bates        | 66  | Director   |
| Dan J. Hill         | 70  | Director   |
| Stan McLelland      | 65  | Director   |
| Rodman D. Patton    | 67  | Director   |
| Bradley C. Barron   | 45  | Senior Vice President and General Counsel                          |
| Steven A. Blank     | 56  | Senior Vice President, Chief Financial Officer (CFO) and Treasurer |
| James R. Bluntzer   | 56  | Senior Vice President-Operations                                   |
| Paul W. Brattlof    | 49  | Senior Vice President-Trading and Supply                           |
| Mary Rose Brown     | 54  | Senior Vice President-Administration                               |
| Daniel S. Oliver    | 44  | Senior Vice President- Marketing and Business                      |
|                     |     | Development  |
| Thomas R. Shoaf     | 52  | Vice President and Controller                                      |

As a limited partnership, we are not required by the NYSE rules to have a nominating committee, and the Board has historically performed the functions served by a nominating committee. In accordance with our Corporate Governance Guidelines, individuals are considered for membership on the Board based on their character, judgment, integrity, diversity, age, skills (including financial literacy), independence and experience in the context of the overall needs of the Board. Our directors are also selected based on their knowledge about our industry and their respective experience leading or advising large companies. We require that our directors have the ability to work collegially, exercise good judgment and think critically. In addition, we ask that our directors commit to working hard for our company. The Board strives to find the best possible candidates to represent the interests of NuStar Energy L.P. and its unitholders. As part of its annual selfassessment process, the Board evaluates the mix of independent and non-independent directors, and the Board annually elects a presiding director.

The Board is led by its Chairman, Mr. Greehey. The Board has determined that separating the roles of Chairman and CEO is in the best interest of unitholders at this time. In addition, the Board has appointed Mr. Patton as its presiding director to serve as a point of contact for unitholders wishing to communicate with the Board and to lead executive sessions of the non-management directors.

**Mr. Greehey** became Chairman of the Board in January 2002. He has also been the Chairman of the board of directors of NuStar GP Holdings since March 2006. Mr. Greehey served as Chairman of the board of directors of Valero Energy Corporation (Valero Energy) from 1979 through January 2007. Mr. Greehey was CEO of Valero Energy from 1979 through December 2005, and President of Valero Energy from 1998 until January 2003.

**Mr. Anastasio** became the President and a director of NuStar GP, LLC in December 1999. He also became its CEO in June 2000. Mr. Anastasio has also served as President and Chief Executive Officer of NuStar GP Holdings since March 2006, and he has been a director of NuStar GP Holdings since January 2007.

**Mr. Bates** became a director of NuStar GP, LLC in April 2006. He has been President and CEO of the Southwest Research Institute since 1997. Mr. Bates also serves as Chairman of the board of Signature Science L.L.C. and Vice Chairman of Southwest Automotive Research Center. He served as Vice Chairman of the board of directors of the Federal Reserve Bank of Dallas' San Antonio Branch from January 2005 through December 2009.

**Mr. Hill** became a director of NuStar GP, LLC in July 2004. From February 2001 through May 2004, he served as a consultant to El Paso Corporation. Prior to that, he served as President and CEO of Coastal Refining and Marketing Company. In 1978, Mr. Hill was named as Senior Vice President of The Coastal Corporation and President of Coastal States Crude Gathering. In 1971, he began managing Coastal's NGL business. Previously, Mr. Hill worked for Amoco and Mobil.

**Mr. McLelland** became a director of NuStar GP, LLC in October 2005. He has also served as a director of NuStar GP Holdings since July 2006. Mr. McLelland has served as a director of two privately held companies, Patton Surgical Corp. and the general partner of Yorktown Technologies, LP, since November 2003 and June 2004, respectively. Mr. McLelland was U.S. Ambassador to Jamaica from January 1997 until March 2001. Prior to being named U.S. Ambassador to Jamaica, Mr. McLelland was a senior executive with Valero Energy. He joined Valero Energy in 1981 as Senior Vice President and General Counsel, and he served as Executive Vice President and General Counsel from 1990 until 1997.

**Mr. Patton** became a director of NuStar GP, LLC in June 2001. He retired from Merrill Lynch & Co. in 1999 where he had served as Managing Director in the Energy Group since 1993. Prior to that, he served in investment banking and corporate finance positions with Credit Suisse First Boston (1981-1993) and Blyth Eastman Paine Webber (1971-1981). He has also served as a director of Apache Corporation since 1999 and is a member of its audit committee.

**Mr. Barron** became Senior Vice President and General Counsel of NuStar GP, LLC and NuStar GP Holdings in April 2007. He also served as Secretary of NuStar GP, LLC and NuStar GP Holdings from April 2007 to February 2009. He served as Vice President, General Counsel and Secretary of NuStar GP, LLC from January 2006 until his promotion in April 2007. Mr. Barron also served as Vice President, General Counsel and Secretary of NuStar GP Holdings from March 2006 until his promotion in April 2007. Mr. Barron served as Managing Counsel and Corporate Secretary of NuStar GP, LLC from July 2003 until January 2006. From January 2001 until July 2003, he served as Counsel, and then Senior Counsel, to Valero Energy.

**Mr. Blank** became Senior Vice President and CFO of NuStar GP, LLC in January 2002, and he became NuStar GP, LLC's Treasurer as well in July 2005. He has also served as Senior Vice President, CFO and Treasurer of NuStar GP Holdings since March 2006. From December 1999 until January 2002, he was Chief Accounting and Financial Officer and a director of NuStar GP, LLC. He served as Vice President and Treasurer of Ultramar Diamond Shamrock Corporation from December 1996 until January 2002.

**Mr. Bluntzer** became Senior Vice President-Operations of NuStar GP, LLC in October 2005. He served as Vice President-Operations of NuStar GP, LLC from February 2004 until October 2005. He served as Vice President-Terminal Operations of NuStar GP, LLC from May 2003 to February 2004. He served as Special Projects Director of NuStar GP, LLC from January 2002 to May 2003 and as Vice President of Midstream Operations of Valero Energy from June 2001 to January 2002. He served as Refinery Logistics & Supply Chain Director of Valero Energy from July 2000 to June 2001.

**Mr. Brattlof** became Senior Vice President-Trading and Supply of NuStar GP, LLC in April 2007. Previously, Mr. Brattlof served in various positions, including Vice President-Trading, for Valero Energy from May 1997 through April 2007.

**Ms. Brown** became Senior Vice President-Administration of NuStar GP, LLC in April 2008. She served as Senior Vice President-Corporate Communications from April 2007 through April 2008. Prior to her service to NuStar GP, LLC, Ms. Brown served as Senior Vice President-Corporate Communications for Valero Energy from September 1997 to April 2007.

**Mr. Oliver** became Senior Vice President-Marketing and Business Development of NuStar GP, LLC in April 2010. He served as Vice President-Marketing and Business Development in October 2008 through April 2010. Prior to that, Mr. Oliver served as Vice President for NuStar Marketing LLC. Previously, Mr. Oliver served as Vice President-Product Supply & Distribution for Valero Energy from May 1997 to July 2007.

**Mr. Shoaf** became Vice President and Controller of NuStar GP, LLC in July 2005. He has also served as Vice President and Controller of NuStar GP Holdings since March 2006. Mr. Shoaf served as Vice President-Structured Finance for Valero Corporate Services Company, a subsidiary of Valero Energy, from 2001 until his appointment with NuStar GP, LLC.

#### **COMPLIANCE WITH SECTION 16(a) OF THE EXCHANGE ACT**

Section 16(a) of the Exchange Act requires directors, executive officers and persons who beneficially own more than 10% of NuStar Energy L.P.'s equity securities to file certain reports with the Securities and Exchange Commission (SEC) concerning their beneficial ownership of NuStar Energy's equity securities within two business days. We believe that during the year ended December 31, 2010 all Section 16(a) reports applicable to our executive officers, directors and greater than 10% stockholders were timely filed, with the exception of: (i) seven filings, each made one day late, to report trades of units made on December 14, 2010 for taxes in connection with the vesting of restricted units for: Mr. Barron, Mr. Blank, Mr. Bluntzer, Mr. Brattlof, Ms. Brown, Mr. Oliver and Mr. Shoaf; and (ii) as reported on Form 5 filed on February 14, 2011, four purchases of units by Ms. Brown's son and daughter during 2010.

## CODE OF ETHICS OF SENIOR FINANCIAL OFFICERS

NuStar GP, LLC has adopted a Code of Ethics for Senior Financial Officers that applies to NuStar GP, LLC's principal executive officer, principal financial officer and controller. This code charges the senior financial officers with responsibilities regarding honest and ethical conduct, the preparation and quality of the disclosures in documents and reports NuStar GP, LLC files with the SEC and compliance with applicable laws, rules and regulations.

# CORPORATE GOVERNANCE

#### AUDIT COMMITTEE

The Audit Committee reviews and reports to the Board on various auditing and accounting matters, including the quality, objectivity and performance of NuStar Energy's internal and external accountants and auditors, the adequacy of its financial controls and the reliability of financial information reported to the public. The Audit Committee also monitors NuStar Energy's compliance with environmental laws and regulations. The Board has adopted a written charter for the Audit Committee. The members of the Audit Committee during 2010 were Rodman D. Patton (Chairman), J. Dan Bates and Dan J. Hill. The Audit Committee met eight times in 2010. For further information, see the *"Report of the Audit Committee"* below.

The Board has determined that Mr. Patton is an "audit committee financial expert" (as defined by the SEC), and that he is "independent" as that term is used in the NYSE Listing Standards.

## **REPORT OF THE AUDIT COMMITTEE FOR FISCAL YEAR 2010**

Management of NuStar GP, LLC is responsible for NuStar Energy's internal controls and the financial reporting process. KPMG LLP (KPMG), NuStar Energy's independent registered public accounting firm for the year ended December 31, 2010, is responsible for performing an independent audit of NuStar Energy's consolidated financial statements in accordance with the standards of the Public Company Accounting Oversight Board (PCAOB) and generally accepted auditing standards, and an audit of NuStar Energy's internal control over financial reporting in accordance with the standards of the PCAOB, and issuing a report thereon. The Audit Committee monitors and oversees these processes and approves the selection and appointment of NuStar Energy's independent registered public accounting firm and recommends the ratification of such selection and appointment to the Board.

The Audit Committee has reviewed and discussed NuStar Energy's audited consolidated financial statements with management and KPMG. The Audit Committee has discussed with KPMG the matters required to be discussed by Statement on Auditing Standards No. 114 by the PCAOB. The Audit Committee has received written disclosures and the letter from KPMG required by applicable requirements of the Audit Committee concerning independence and has discussed with KPMG that firm's independence.

Based on the foregoing review and discussions and such other matters the Audit Committee deemed relevant and appropriate, the Audit Committee recommended to the Board that the audited consolidated financial statements of NuStar Energy be included in NuStar Energy's Annual Report on Form 10-K for the year ended December 31, 2010.

Members of the Audit Committee: Rodman D. Patton (Chairman) J. Dan Bates Dan J. Hill

## **RISK OVERSIGHT**

While it is the job of management to assess and manage our risk, the Board of Directors and its Audit Committee (each where applicable) discuss the guidelines and policies that govern the process by which risk assessment and management is undertaken and evaluate reports from various functions with the management team on risk assessment and management. The Board interfaces regularly with management and receives periodic reports that include updates on operational, financial, legal and risk management matters. The Audit Committee assists the Board in oversight of the integrity of NuStar Energy's financial statements and NuStar Energy's compliance with legal and regulatory requirements, including those related to the health, safety and environmental performance of our company. The Audit Committee also reviews and assesses the performance of NuStar Energy's internal audit function and its independent auditors. The Board receives regular reports from the Audit Committee. We do not believe that the Board's role in risk oversight has an effect on the Board's leadership structure.

*Evaluation of Compensation Risk.* The Compensation Committee has focused on aligning our compensation policies with the long-term interests of NuStar Energy and avoiding short-term rewards for management decisions that could pose long-term risks to NuStar Energy's compensation programs are structured so that a considerable amount of our management's compensation is tied to NuStar Energy's long-term fiscal health. The only short-term incentive available to NuStar Energy employees and executives is the all-employee performance bonus. All bonuses, including executive bonuses, are determined with reference to performance metrics selected by the Compensation Committee and applicable to all employees. Historically, our long-term incentives have taken the form of performance units, restricted units and unit options that typically vest over three- and five-year periods, thereby aligning our employees' interests with the long-term goals of NuStar Energy. No business group or unit is compensated differently than any other, regardless of profitability. As such, we believe that our compensation policies encourage employees to operate our business in a fundamentally sound manner and do not create incentives to take risks that are reasonably likely to have a material adverse effect on NuStar Energy.

# **ITEM 11. EXECUTIVE COMPENSATION**

# **COMPENSATION COMMITTEE REPORT**

The Compensation Committee has reviewed and discussed the Compensation Discussion and Analysis with management. Based on its review and discussion and such other matters the Compensation Committee deemed relevant and appropriate, the Compensation Committee recommended to the Board that the Compensation Discussion and Analysis be included in this annual report.

## Members of the Compensation Committee:

Dan J. Hill (Chairman) J. Dan Bates Rodman D. Patton

# COMPENSATION DISCUSSION AND ANALYSIS

#### **Executive Compensation Philosophy**

Our philosophy for compensating our named executive officers (NEOs) is based on the belief that a significant portion of executive compensation should be incentive-based and determined by both NuStar Energy's and the executive's performance objectives. Our executive compensation programs are designed to accomplish the following long-term objectives:

- increase value to unitholders, while practicing good corporate governance;
- support our business strategy and business plan by clearly communicating what is expected of executives with respect to goals and results;
- provide the Compensation Committee with the flexibility to respond to the continually changing environment in which NuStar Energy
  operates;
- align executive incentive compensation with NuStar Energy's short- and long-term performance results; and
- provide market-competitive compensation and benefits to enable us to recruit, retain and motivate the executive talent necessary to produce sustainable, superior growth for our unitholders.

Compensation for our NEOs primarily consists of base salary, an annual incentive bonus and long-term, equity-based incentives. Our executives participate in the same group benefit programs available to our salaried employees in the United States. In addition, see "Post-Employment Benefits" below in this Item 11. Our executives do not have employment or severance agreements, other than the change-of-control agreements described below in "Potential Payments Upon Termination or Change of Control." The Compensation Committee targets base salary for our NEOs, as well as annual incentive bonus and long-term incentive awards (expressed, in each case, as a percentage of base salary), at or near the median of our peer group and after reviewing survey data for a group of 825 industrial companies. In each case, an executive's salary and incentive opportunities are determined by the unique responsibilities of his or her position and by each executive's experience and performance, with the market information in mind.

Our NEOs for the year ended December 31, 2010 were: Curtis V. Anastasio, Steven A. Blank, James R. Bluntzer, Paul W. Brattlof and Mary Rose Brown.

#### Administration of Executive Compensation Programs

Our executive compensation programs are administered by our Board's Compensation Committee. The Compensation Committee is composed of three independent directors who are not participants in our executive compensation programs. Policies adopted by the Compensation Committee are implemented by our compensation and benefits staff.

Annually, the Compensation Committee reviews market trends in compensation, including the practices of identified competitors, and the alignment of the compensation program with NuStar Energy's strategy. Specifically, for executive officers, the Compensation Committee:

- establishes and approves target compensation levels for each executive officer;
- approves company performance measures and goals;
- determines the mix between cash and equity compensation, short-term and long-term incentives and benefits;
- · verifies the achievement of previously established performance goals; and
- approves the resulting cash or equity awards to executives.

In making determinations about total compensation for executives, the Compensation Committee takes into account a number of factors, including: the competitive market for talent; compensation paid at peer companies; NuStar Energy's performance; the particular executive's role, responsibilities, experience and performance; and retention. The Compensation Committee also considers other equitable factors such as the role, contribution and performance of an individual executive relative to the executive's peers at the company. The Compensation Committee does not assign specific weight to these factors, but rather makes a subjective judgment taking all of these factors into account.

The Compensation Committee has retained BDO Seidman, LLP (BDO) as its independent compensation consultant with respect to executive compensation matters. In its role as advisor to the Compensation Committee, BDO was retained directly by the Compensation Committee, which has the authority to select, retain and/or terminate its relationship with a consulting firm.

### Selection of Compensation Comparative Data

The Compensation Committee relies upon two primary sources of competitive compensation data in assessing base salary rates, annual incentive compensation and long-term incentive compensation: a group of master limited partnerships and other companies in our industry and broader survey data on comparably sized entities.

To establish compensation for the NEOs, including the CEO, the Committee, in consultation with management and BDO, identified a specific group of 15 master limited partnerships and three independent, regional refining companies to evaluate competitive rates of compensation (the Compensation Comparative Group). The three refining companies, Frontier Oil Corporation, Holly Corporation and Western Refining Inc., were added to our prior peer list in 2008 to account for our acquisition of asphalt refining and marketing assets from CITGO Asphalt Refining Companies is derived from their respective publicly filed annual proxy statements or annual reports on Form 10-K.

| <u>Company</u>                      | <u>Ticker</u> |
|-------------------------------------|---------------|
| 1. Boardwalk Pipeline Partners      | BWP           |
| 2. Buckeye Partners LP              | BPL           |
| 3. Copano Energy LLC                | CPNO          |
| 4. Crosstex Energy LP               | XTEX          |
| 5. Enbridge Energy Partners LP      | EEP           |
| 6. Energy Transfer Partners         | ETP           |
| 7. Enterprise Product Partners LP   | EPD           |
| 8. Kinder Morgan Energy LP          | KMP           |
| 9. Magellan Midstream Partners LP   | MMP           |
| 10. Mark West Energy Partners       | MWE           |
| 11. ONEOK Partners, L.P.            | OKS           |
| 12. Plains All American Pipeline LP | PAA           |
| 13. Regency Energy Partners         | RGNC          |
| 14. Sunoco Logistics Partners LP    | SXL           |
| 15. Frontier Oil Corporation*       | FTO           |
| 16. Holly Corporation*              | HOC           |
| 17. Western Refining Inc.*          | WNR           |

\* Added in 2008.

The Compensation Committee also periodically reviews survey data reported on a position-by-position basis to ascertain additional information regarding compensation of comparable positions. The survey data consists of general industry data for executive positions reported in the Towers Perrin Executive Compensation General Industry database, a proprietary compensation database of an approximate 825 U.S. industrial companies that is updated each year. In 2009, BDO reviewed and interpreted the tabular data from the Towers Perrin survey for companies in a range of reported revenues comparable to NuStar Energy's. We refer to the competitive survey data, together with the Compensation Comparative Group data, as the Compensation Comparative Data.

## Process and Timing of Compensation Decisions

The Compensation Committee reviews and approves all compensation for the NEOs. Recommendations regarding compensation for NEOs other than the CEO are developed by the CEO in consultation with BDO. In making these recommendations, the CEO considers the Compensation Comparative Data and evaluates the individual performance of each named executive officer and their respective contributions to the Company. The recommendations are then reviewed by the Compensation Committee, which may accept the recommendations or may make adjustments to the recommended compensation based on their own assessment of the individual's performance and contributions to NuStar Energy.

As required by the Compensation Committee's charter, the compensation of the CEO is reviewed and approved by the Compensation Committee based on the Compensation Comparative Data; discretionary adjustments may be made based upon their independent evaluation of the CEO's performance and contributions.

Each July, the Compensation Committee reviews the NEOs' total compensation, including base salary and the target levels of annual incentive and long-term incentive compensation. Prior to 2010, the review has included a comparison with competitive market data provided by BDO, an evaluation of the total compensation of the executive officer group from an internal equity perspective and reviews of reports on the compensation history of each executive. Based on these reviews and evaluations, the Compensation Committee established annual salary rates for executive officer positions for the upcoming 12-month period and sets target levels of annual incentive and long-term incentive compensation. Although the target levels are established in July, the long-term incentives are reviewed again at the time of grant, typically in the fourth quarter for unit options and restricted units and in the first quarter for performance units. The Compensation Committee may also review salaries or grant long-term incentive awards at other times during the year because of new appointments, promotions or other extraordinary circumstances.

The following table summarizes the approximate timing of some of our significant compensation events:

| Event  | Timing         |
|--|----------------|
| Establishing financial performance objectives for current year's annual incentive bonus; evaluating                                    | First quarter  |
| achievement of bonus metrics in prior year   |                |
| Review and certify financial performance for performance units granted in prior years; grant performance units                         | First quarter  |
|  |                |
| Review base salaries for executive officers for the current year and targets for annual incentive bonus and long-term incentive grants | Third quarter  |
| Consider grant of restricted unit and unit options to employees and officers and grant restricted units to directors                   | Fourth quarter |
| Setting meeting dates for action by the Compensation Committee for the upcoming year   | Fourth quarter |

Additional information regarding the timing of 2010 long-term incentive grants is discussed below under "Performance Units" and "Restricted Units."

## Elements of Executive Compensation

# General

Our executive compensation programs currently consist of the following material elements:

- base salaries;
- annual incentive bonuses;
- long-term equity-based incentives, including:
  - performance units; and
    - restricted units;
- medical and other insurance benefits, retirement benefits and other perquisites.

We use base salary as the foundation for our executive compensation program. We believe that base salary should provide a fixed level of competitive pay that reflects the executive officer's primary duties and responsibilities, as well as a foundation for incentive opportunities and benefit levels. Our annual incentive bonuses are designed to focus our executives on NuStar Energy's attainment of our distributable cash flow (DCF), which is widely regarded among the master limited partnership (MLP) investment community as a significant determinant of an MLP's unit price. Our long-term equity incentive awards are designed to directly tie an executive's financial reward opportunities with the rewards to unitholders, as measured by long-term unit price performance and payment of distributions. Throughout this Item 11, we use the term "Total Direct Compensation" to refer to the sum of an executive officer's base salary, annual incentive bonus and long-term incentive awards for a particular fiscal year. We also offer group medical benefits that allow employees (including NEOs) affordable coverage at group rates, as well as pension benefits that reward continued service and a thrift plan that provides a tax-advantaged savings opportunity.

## **Relative Size of Primary Elements of Compensation**

In setting executive compensation, the Compensation Committee considers the aggregate amount of compensation payable to an executive officer and the form of the compensation. The Compensation Committee seeks to achieve the appropriate balance between salary, cash rewards earned for the achievement of company and personal objectives and long-term incentives that align the interests of our executive officers with those of our unitholders. The size of each element is based on competitive market practices, as well as company and individual performance.

The level of incentive compensation typically increases in relation to an executive officer's responsibilities, with the level of incentive compensation for more senior executive officers being a greater percentage of total compensation than for less senior executives. The Compensation Committee believes that making a significant portion of an executive officer's incentive compensation contingent on long-term unit price performance more closely aligns the executive officer's interests with those of our unitholders.

Because we place such a large proportion of our total executive compensation at risk in the form of variable pay (*i.e.* annual and long-term incentives), the Compensation Committee does not adjust current compensation based upon realized gains or losses from prior incentive awards. For example, we will not reduce the size of a target long-term incentive grant in a particular year solely because NuStar Energy's unit price performed well during the immediately preceding years. We believe that adopting a policy of making such adjustments would penalize management's current compensation for NuStar Energy's prior success.



The following table summarizes the relative size of base salary and incentive compensation targets for 2010 for each of our NEOs:

|           | Target          | pensation                 |                         |       |
|-----------|-----------------|---------------------------|-------------------------|-------|
| Name      | Base Salary (%) | Annual<br>Incentive Bonus | Long-Term<br>Incentives | TOTAL |
| Anastasio | 29              | 24                        | 47                      | 100   |
| Blank     | 40              | 20                        | 40                      | 100   |
| Bluntzer  | 40              | 20                        | 40                      | 100   |
| Brattlof  | 42              | 20                        | 38                      | 100   |
| Brown     | 40              | 20                        | 40                      | 100   |

# **Individual Performance and Personal Objectives**

The Compensation Committee evaluates our NEOs' individual performance and personal objectives with input from our CEO. Our CEO's performance is evaluated by the Compensation Committee in consultation with other members of the Board.

Assessment of individual performance may include objective criteria, but is a largely subjective process. The criteria used to measure an individual's performance may include use of quantitative criteria (*e.g.*, execution of projects within budget, improving an operating unit's profitability, or timely completion of an acquisition or divestiture), as well as more qualitative factors, such as the executive officer's ability to lead, ability to communicate and successful adherence to NuStar's core values (*i.e.*, environmental and workplace safety, integrity, work commitment, effective communication and teamwork). There are no specific weights given to any of these various elements of individual performance.

We use our evaluation of individual performance to supplement our objective compensation criteria and adjust an executive officer's recommended compensation. For example, although an individual officer's indicated bonus may be calculated to be \$100,000, an individual performance evaluation might result in a reduction or increase of that indicated bonus.

## **Base Salaries**

The base salaries for our executive officers are reviewed annually by the Compensation Committee based on recommendations of our CEO, with input from BDO and our compensation and benefits staff. Our CEO's base salary is reviewed and approved by the Compensation Committee based on its review of recommendations by BDO and our compensation and benefits staff.

The competitiveness of base salaries for each executive position is determined by an evaluation of the compensation data described above. Base salaries may be adjusted to achieve what is determined to be a reasonably competitive level or to reflect promotions, the assignment of additional responsibilities, individual performance or the performance of NuStar Energy. Salaries are also periodically adjusted to remain competitive with the Compensation Comparative Data.

In July 2010, our NEOs received the same 3% adjustment to annualized base salaries that was approved for all eligible employees.

| Name      | Annualized Base Salary at<br>December 31, 2010 | July 2010 Increase to Prior<br>Annualized Base Salary |
|-----------|--|---|
| Anastasio | \$488,000                                      | \$14,200  |
| Blank     | 351,130  | 10,230  |
| Bluntzer  | 314,670  | 9,170   |
| Brattlof  | 298,290  | 8,690   |
| Brown     | 314,670  | 9,170   |

## **Annual Incentive Bonus**

Our NEOs participate in the annual incentive plan in which all domestic company employees participate. Under the plan, participants can earn annual incentive bonuses based on the following three factors:

- The individual's position, which is used to determine a targeted percentage of annual base salary that may be awarded as incentive bonus. Generally, the target amount for the NEOs is set following the analysis of market practices in the Compensation Comparative Group and a determination of the median bonus target available to comparable executives in those companies;
- NuStar Energy's attainment of specific quantitative financial goals, which are established by the Compensation Committee during the first quarter of the year; and
- A discretionary evaluation by the Compensation Committee of both NuStar Energy's performance and, in the case of the NEOs, the individual executive's performance.

The following table shows the percentage of each NEO's salary paid in 2010 that represents his or her annual bonus target for the fiscal year ended December 31, 2010, before discretionary adjustments, as discussed below:

| Name      | Annual Incentive Bonus Target<br>as a Percentage of Base Salary |
|-----------|---|
| Anastasio | 80  |
| Blank     | 50  |
| Bluntzer  | 50  |
| Brattlof  | 50  |
| Brown     | 50  |

## Determination of Annual Incentive Target Opportunities

As stated above, each named executive officer has an annual incentive opportunity generally based on a stated percentage of his or her base salary. This target proportion is the annual incentive award for achieving a 100% score on our stated financial goal under the bonus plan. For example, Mr. Anastasio has a target annual incentive opportunity equal to 80% of his base annual salary. Mr. Anastasio was paid \$480,900 in salary for 2010, and therefore, his target annual incentive opportunity for a 100% score was \$384,700. In addition, the plan allows for the upward or downward adjustment of awards, based upon attainment of the financial goal, equal to a range of 0% to 200% of the target award. If we failed to reach at least the threshold level of performance for our financial goal, the participant would have earned an incentive award of \$0. Likewise, if we had achieved the maximum level of performance for the financial goal, the participant could earn up to 200% of his target award.

Once the financial goals have been reviewed and measured, the Compensation Committee has the authority to exercise its discretion in evaluating NuStar Energy's performance. In exercising this discretionary judgment, the Compensation Committee considers such relevant performance factors as growth, attainment of strategic objectives, acquisitions and divestitures, safety and environmental compliance, and other considerations. This discretionary judgment may result in an increase or decrease of as much as 25% of the aggregate earned award for all employees based upon the attainment of the financial goals noted above.

The CEO develops individual incentive bonus recommendations based upon the methodology described above. In addition, both the CEO and the Compensation Committee may make adjustments to the recommended incentive bonus amounts based upon an assessment of an individual's performance and contributions to NuStar Energy. The CEO and the Compensation Committee also review and discuss each executive bonus on a case-by-case basis, considering such factors as teamwork, leadership, individual accomplishments and initiative, and may adjust the bonus awarded to reflect these factors.

The bonus target for the CEO is decided solely by the Compensation Committee, and the Compensation Committee may make discretionary adjustments to the calculated level of bonus based upon its independent evaluation of the CEO's performance and contributions.

## Company Performance Objectives

In 2010, as in prior years, the Compensation Committee approved a DCF metric for NuStar Energy's bonus metric, based on management's recommendations and input from BDO. In the MLP investment community, DCF is widely regarded as a significant determinant of unit price, and, as such, the Compensation Committee believes the measure appropriately focuses employees on improving DCF. We believe that basing bonus on DCF aligns our management's interest with our unitholders' interest in continuously increasing distributions in a prudent manner.

We derive DCF from our financial statements by adjusting our net income for depreciation and amortization expense, equity earnings from joint ventures and unrealized gains and losses arising from certain derivative contracts. Additionally, we subtract our aggregate annual reliability capital expenditures and add the aggregate annual amount of cash distributions received from equity method investees.

Each year, the Compensation Committee establishes NuStar Energy's budgeted DCF for the year as a target and establishes corresponding levels of performance for which the incentive opportunity would be paid, such that if less than 90% of the target was attained, no bonus would be paid; if 90% of the target was attained, 50% of the incentive opportunity could be paid; if the target was achieved, 100% of the incentive opportunity could be paid; and if 120% or more of the target was attained, 200% of the incentive opportunity could be paid; and if 120% or more of the target was attained, 200% of the incentive opportunity could be paid. The budgeted DCF may be adjusted during the year to account for acquisitions or other significant changes not anticipated at the time the target was determined. In 2010, NuStar's budgeted DCF was \$335,400,000.

## Determination of Awards

For the 2010 annual incentive bonus determination, the Compensation Committee measured NuStar Energy's DCF against the established target to determine the amount of incentive award earned. NuStar Energy's DCF for 2010 would have resulted in payment of 101% of the incentive opportunity.

Upon reviewing the 101% performance score and upon management's recommendation, the Compensation Committee exercised its discretionary judgment regarding the plan and adjusted the performance score to 100%. This resulted in each employee, including the NEOs, having a potential annual incentive award equal to 100% of his or her target award. In making the adjustment, the Compensation Committee took into consideration NuStar Energy's management's continuing emphasis on cost-control, balanced by a desire to appropriately recognize and reward our employees' significant accomplishments in 2010.

| Name      | Bonuses Paid For 2010 |  |  |
|-----------|-----------------------|--|--|
| Anastasio | \$385,000             |  |  |
| Blank     | 173,000               |  |  |
| Bluntzer  | 155,000               |  |  |
| Brattlof  | 147,000               |  |  |
| Brown     | 155,000               |  |  |

#### Long-term Incentive Awards

We provide unit-based, long-term compensation for employees, including executives and directors, through our Second Amended and Restated 2000 Long-Term Incentive Plan (the 2000 LTIP), which was approved by our unitholders on September 18, 2006. The 2000 LTIP provides for a variety of unit and unit-based awards, including unit options, restricted units and performance units. Performance units vest (become nonforfeitable) upon the achievement of an objective performance goal. Long-term incentive awards vest over a period determined by the Compensation Committee.

Under the design of the long-term incentive award plan, each plan participant, including the NEOs, are designated a target long-term incentive award expressed as a percentage of base salary. This percentage reflects the expected fair value of the awards to be granted in aggregate each year. In determining the expected fair value, BDO employed a projected value model to determine the value of long-term incentive grants, which requires first calculating the value of

an award by projecting the growth in the fair market value of a unit and then calculating the present value of the expected gain at the end of five years.

For the NEOs, the 2010 long-term incentive target percentages (expressed as a percent of base salary) were established as shown in the table below.

| Name      | Long-Term Incentive Target<br>(% of base salary) |
|-----------|--|
| Anastasio | 160  |
| Blank     | 100  |
| Bluntzer  | 100  |
| Brattlof  | 90   |
| Brown     | 100  |

The Compensation Committee allocates a percentage of long-term award value to performance-based awards and a percentage to awards that focus on retention and increasing ownership levels of executive officers. In 2010, the target levels were allocated in the following manner for each individual:

- 30% of the targeted long-term incentive dollar value is awarded to the executive in a grant of performance units. The number of performance units granted is based upon the expected fair value of a single performance unit at the time of grant; and
- 70% of the targeted long-term incentive dollar value is awarded to the executive in the form of restricted units. The number of restricted units granted is based upon the expected fair value of a single restricted unit at the time of grant.

The Compensation Committee reviews and approves all grants for the NEOs. The CEO develops individual grant recommendations based upon the methodology described above, but both the CEO and the Compensation Committee may make adjustments to the recommended grants based upon an assessment of an individual's performance and contributions to NuStar Energy. The grants to the CEO is decided solely by the Compensation Committee following the methodology described above, and the Compensation Committee may make discretionary adjustments to the calculated level of long-term incentives to grant based upon its independent evaluation of the CEO's performance and contributions.

## Restricted Units

| Name      | Restricted Units Granted in 2010 |            |  |  |  |
|-----------|----------------------------------|------------|--|--|--|
|           | <u>NS</u>                        | <u>NSH</u> |  |  |  |
| Anastasio | 6,900                            | 6,500      |  |  |  |
| Blank     | 3,065                            | 2,560      |  |  |  |
| Bluntzer  | 2,750                            | 2,290      |  |  |  |
| Brattlof  | 2,345                            | 1,955      |  |  |  |
| Brown     | 2,750                            | 2,290      |  |  |  |

The restricted units comprise approximately 70% of each executive's total NuStar Energy long-term incentive target. The Compensation Committee presently expects to grant restricted units annually. The executives' long-term incentive targets include approximately 70% NuStar Energy restricted units and 30% NuStar GP Holdings restricted units (in both cases, calculated from an assumed unit value based on the average closing price for the business days in the last two weeks of August 2010, and adjusted for the risk of forfeiture). The restricted units all vest in equal increments on the anniversary of the grant date over five years. Restricted units of NuStar GP Holdings were introduced into the compensation program in 2008 to reflect the fact that the performance of NuStar GP Holdings is directly tied to the performance of NuStar Energy, since NuStar GP Holdings' sole asset is its interest in NuStar Energy. The NuStar GP Holdings restricted units, were approved in a joint meeting of the Compensation Committee and the compensation committee of NuStar GP Holdings' Board of Directors.

In 2010, the Compensation Committee and management made a determination that the grants for employees, including management and non-employee directors, would be made as soon as administratively practicable after the third business day following our third quarter earnings release, which was October 25, 2010. Due to an across-company evaluation by management designed to standardize long-term incentive grant targets across titles and departments, along with management's introduction of improvements to the software tool used to execute the grants, the grant date was not administratively practicable until December 30, 2010.

## Performance Units

| Name      | Performance Unit Grants in 2010 |
|-----------|---------------------------------|
| Anastasio | 5,230                           |
| Blank     | 2,350                           |
| Bluntzer  | 2,110                           |
| Brattlof  | 1,800                           |
| Brown     | 2,110                           |

Performance units comprise approximately 30% of each of our NEOs' total NuStar Energy long-term incentive targets. The Compensation Committee expects to award performance units annually. Performance units are earned only upon NuStar Energy's achievement of an objective performance measure, total unitholder return (TUR), as compared with the Compensation Comparative Group. NuStar Energy's TUR is the total return to unitholders, based upon the growth in the unit price, as well as cash distributions to unitholders, during the year. The Compensation Committee believes this type of incentive award strengthens the tie between the named executive's pay and our financial performance.

The number of performance units granted is determined by multiplying annual base salary rate by the Long-Term Incentive Target Percentage, and then multiplying that product by 30%. That product is then divided by the assumed value of an individual unit, which is the product of (x) the average unit price for the period of December 15 through December 31 (using the daily high and low prices) and (y) a factor that reflects the present value of the award and a risk that the award might be forfeited.

Each award is subject to vesting in three annual increments, based upon our TUR during rolling three-year periods that end on December 31 of each year following the date of grant. At the end of each performance period, our TUR is compared to the Compensation Comparative Group and ranked by quartile. Executives then earn 0%, 50%, 100% or 150% of that portion of the initial grant amount that is vesting, depending upon whether our TUR is in the last, 3rd, 2nd or 1st quartile, respectively, and they earn 200% if we rank highest in the group. Amounts not earned in a given performance period can be carried forward for one additional performance period and up to 100% of the carried amount can still be earned, depending upon the quartile achieved for that subsequent period. For the performance period ended December 31, 2010, our performance ranked in the first quartile of the group for the rolling three-year period, which resulted in vesting of 150% the 2010 performance units available to vest in 2011. Units that did not vest in prior years and have been carried over vested at 100%.

## **Perquisites and Other Benefits**

#### Perquisites

We provide only minimal perquisites to our executive officers. Mr. Anastasio and Ms. Brown received reimbursement for club membership dues. Mr. Anastasio, Mr. Blank, Mr. Brattlof and Ms. Brown received federal income tax preparation services in 2010. Executives are also eligible to receive liability insurance. For more information on perquisites, see the Summary Compensation Table and its footnotes.

#### Other Benefits

We provide other benefits, including medical, life, dental and disability insurance in line with competitive market conditions. Our NEOs are eligible for the same benefit plans provided to our other employees, including our pension plan, 401(K) thrift plan (the Thrift Plan) and insurance and supplemental plans chosen and paid for by employees who desire additional coverage. Executive officers and other employees whose compensation exceeds certain limits are eligible to participate in non-qualified excess benefit programs whereby those individuals can choose to make larger contributions than allowed under the qualified plan rules and receive correspondingly higher benefits. These plans are described below under "Post-Employment Benefits."

#### **Post-Employment Benefits**

## Pension Plans

For a discussion of our pension plans, including the Excess Pension Plan and the Supplemental Executive Retirement Plan, please see the narrative description accompanying the Pension Benefits table below this item.

## Nonqualified Deferred Compensation Plans

## Excess Thrift Plan

The Excess Thrift Plan provides unfunded benefits to those employees of NuStar GP, LLC whose annual additions under the Thrift Plan are subject to the limitations on such annual additions as provided under §415 of the Internal Revenue Code of 1986, as amended (the Code), and/or who are constrained from making maximum contributions under the Thrift Plan by §401(a)(17) of the Code, which limits the amount of an employee's annual compensation which may be taken into account under that plan. The Excess Thrift Plan is comprised of two separate components, consisting of (1) an "excess benefit plan" as defined under §3(36) of The Employee Retirement Income Security Act of 1974, as amended (ERISA) and (2) a plan that is maintained primarily for the purpose of providing deferred compensation for a select group of management or highly compensated employees. Each component of the Excess Thrift Plan consists of a separate plan for purposes of Title I of ERISA. To the extent a participant's annual total compensation exceeds the compensation limits for the calendar year under §401(a)(17) of the Code (\$245,000 for 2010), the participant's excess thrift plan account is credited with that number of hypothetical NuStar Energy units that could have been purchased with the difference between:

- The total company matching contributions that would have been credited to the participant's account under the Thrift Plan had the participant's contributions not been reduced pursuant to §401; and
- The actual company matching contributions credited to such participant's account.

Mr. Anastasio, Mr. Blank, Mr. Bluntzer, Mr. Brattlof and Ms. Brown participated in the Excess Thrift Plan in 2010.

## Frozen Nonqualified 401(k) Plan

Effective July 1, 2006, we established the NuStar GP, LLC Frozen Nonqualified 401(k) Plan for Former Employees of Ultramar Diamond Shamrock Corporation (the Frozen Plan). The Frozen Plan assumes and continues the frozen Ultramar Diamond Shamrock Corporation Nonqualified 401(k) Plan (the UDS Plan) with respect to the current NuStar GP, LLC employees who had accrued benefits under the UDS Plan. No additional benefits accrue under the Frozen Plan, and we make no contributions to the Frozen Plan. Mr. Anastasio and Mr. Blank have Frozen Plan accounts.

## Change-of-Control Severance Arrangements

We entered into change of control agreements with each of the NEOs in, or prior to, 2007. These agreements are intended to assure the continued availability of these executives in the event of certain transactions culminating in a "change of control" as defined in the agreements. The change of control employment agreements have three-year terms, which terms are automatically extended for one year upon each anniversary unless a notice not to extend is given by us. If a "change of control" (as defined in the agreements) occurs during the term of an agreement, then the



agreement becomes operative for a fixed three-year period. The agreements provide generally that the executive's terms and conditions of employment (including position, location, compensation and benefits) will not be adversely changed during the three-year period after a change of control of us.

Particular payments under the agreements are triggered commensurate with the occurrence of any of the following: (i) termination of employment by the company other than for "cause" (as defined in the agreements) or disability, (ii) termination by the executive for "good reason" (as defined in the agreements), (iii) termination by the executive other than for "good reason," and (iv) termination of employment because of death or disability. These triggers were designed to ensure the continued availability of the executives following a change of control, and to compensate the executives at appropriate levels if their employment is unfairly or prematurely terminated during the applicable term following a change of control. For more information regarding payment that may be made under our severance arrangements, see our disclosures below under the caption "Potential Payments upon Termination or Change-in-Control Payments."

#### **Employment Agreements**

None of the named executive officers have employment agreements other than the change-of-control agreements described above. As a result, in the event of a termination, retirement, death or disability, an officer will only receive compensation or benefits to which he or she would be entitled under the terms of, as applicable, the defined contribution, defined benefit, medical or long-term incentive plans.

## **Impact of Accounting and Tax Treatments**

## Accounting Treatment

NuStar Energy's financial statements include the expense for awards of NuStar Energy unit options and restricted units to NuStar GP, LLC employees and directors and the expense for awards of NuStar GP Holdings unit options and restricted units to NuStar GP, LLC employees, as we are obligated to pay for all costs of NuStar GP, LLC's employees working on our behalf in accordance with the Services Agreement described below in Item 13. Certain Relationships and Related Transactions and Director Independence. Under the Services Agreement, 1% of NuStar GP, LLC's domestic unit compensation expense is charged back to NuStar GP Holdings.

NuStar GP, LLC accounts for awards of NuStar Energy L.P. common units to NuStar GP, LLC's employees and directors as a derivative, whereby a liability for the award is recorded at inception. Subsequent changes in the fair value of the award are included in the determination of net income.

Each month, NuStar GP, LLC determines the fair value of its liability for awards of NuStar Energy unit options and restricted units. The fair value of unit options is determined using the Black-Scholes model at each reporting date. The fair value of restricted units equals the market price of NuStar Energy common units at each reporting date. NuStar GP, LLC records compensation expense each reporting period such that the cumulative compensation expense recorded equals the current fair value, considering the percentage of the award that has vested to date. NuStar GP, LLC records compensation expense for restricted units until the date of vesting.

NuStar GP Holdings accounts for awards of restricted units and unit options awarded to its directors, as well as the employees and directors of NuStar GP, LLC, at fair value. NuStar GP Holdings uses the market price at the grant date as the fair value of restricted units. NuStar GP Holdings estimates the fair value of unit options at the grant date using the Black-Scholes model. For both restricted units and unit options, NuStar GP Holdings recognizes the resulting compensation expense over the vesting period.

For certain awards, the terms of the compensation plans provide that employees vest in the award when they retire or will continue to vest in the award after retirement over the nominal vesting period established in the award. For any awards subsequent to January 1, 2006, we recognize compensation expense immediately for awards granted to retirement-eligible employees or over the period from the grant date to the date retirement eligibility is achieved if that date is expected to occur during the nominal vesting period. Employees are typically retirement eligible at age 55.

#### Tax Treatment

Under Section 162(m) of the Code, publicly held corporations may not take a tax deduction for compensation in excess of \$1 million paid to the CEO or the other four most highly compensated executive officers unless that compensation meets the Code's definition of "performance-based" compensation. Section 162(m) allows a deduction for compensation to a specified executive that exceeds \$1 million only if it is paid (i) solely upon attainment of one or more performance goals, (ii) pursuant to a qualifying performance-based compensation plan adopted by the Compensation Committee, and (iii) the material terms, including the performance goals, of such plan are approved by the unitholders before payment of the compensation Committee considers deductibility under Section 162(m) with respect to compensation arrangements for executive officers. The Compensation awards to foster achievement of performance goals established by the Compensation Committee (which may include performance goals defined in the Code) and other corporate goals and achieving progress with specific projects. NuStar Energy is success, such as encouraging employee retention, rewarding achievement of nonquantifiable goals and achieving progress with specific projects. NuStar Energy believes that unit options and performance unit grants qualify as performance-based compensation and are not subject to any deductibility limitations under Section 162(m). Grants of restricted units and other equity-based awards that are not subject to specific quantitative performance measures will likely not qualify as "performance-based" compensation and, in such event, would be subject to 162(m) deduction restrictions.

## **Compensation-Related Policies**

#### Unit Ownership Guidelines

Our Board, the Compensation Committee and our executives recognize that ownership of NuStar Energy L.P. units is an effective means by which to align the interests of NuStar GP, LLC directors and executives with those of NuStar Energy's unitholders. We have long emphasized and reinforced the importance of unit ownership among our executives and directors.

During 2006, the Compensation Committee worked with its independent compensation consultant to formalize unit ownership and retention guidelines for directors and NuStar GP, LLC officers to ensure continuation of our successful track record in aligning the interests of NuStar GP, LLC directors and officers with those of NuStar Energy's unitholders through ownership of NuStar Energy units. The guidelines were approved by the Compensation Committee and the Board in March 2006. In February 2007, in view of the public offerings of NuStar GP Holdings in 2006, the Compensation Committee amended the guidelines to include ownership of either NuStar GP Holdings units or NuStar Energy units. An officer or a director's ownership also includes units subject to vesting.

## Non-employee Director Unit Ownership Guidelines

Non-employee directors are expected to acquire and hold during their service as a Board member NuStar Energy units and/or NuStar GP Holdings units with an aggregate value of at least \$50,000. Directors have five years from their initial election to the Board to meet the target unit ownership guidelines, and they are expected to continuously own sufficient units to meet the guidelines, once attained.

## Officer Unit Ownership Guidelines

Unit ownership guidelines for officers of NuStar GP, LLC are as follows:

| Officer                | Value of NuStar Energy Units and/or NuStar GP<br>Holdings Units Owned |
|------------------------|---|
| President              | 3.0x Base Salary  |
| Senior Vice Presidents | 2.0x Base Salary  |
| Vice Presidents        | 1.0x Base Salary  |

Our officers are expected to meet the applicable guideline within five years and continuously own sufficient units to meet the guideline, once attained.

#### Prohibition on Insider Trading and Speculation on NuStar Energy L.P. or NuStar GP Holdings, LLC Units

We have established policies prohibiting our officers, directors and employees from purchasing or selling either NuStar Energy L.P. or NuStar GP Holdings, LLC securities while in possession of material, nonpublic information or otherwise using such information for their personal benefit or in any manner that would violate applicable laws and regulations. Our outside directors, officers and certain other employees are prohibited from trading in either NuStar Energy L.P. or NuStar GP Holdings, LLC securities for the period beginning on the last business day of each calendar quarter through the second business day following our disclosure of our quarterly or annual financial results. In addition, our policies prohibit our officers, directors and employees from speculating in the either NuStar Energy L.P. or NuStar GP Holdings, LLC units, which includes short selling (profiting if the market price of our units decreases), buying or selling publicly traded options (including writing covered calls), hedging or any other type of derivative arrangement that has a similar economic effect. Our directors, officers and certain other employees are also required to receive management consent before they enter into margin loans or other financing arrangements that may lead to the ownership or other rights to their NuStar Energy L.P. or NuStar GP Holdings, LLC securities being transferred to a third party.

# EXECUTIVE COMPENSATION

The tables that appear in the following pages of this section provide information required by the SEC regarding compensation paid to or earned by our NEOs for the year ended December 31, 2010. We have used captions and headings in these tables in accordance with the SEC regulations requiring these disclosures. The footnotes to these tables provide important information to explain the values presented in the tables, and are an important part of our disclosures.

# SUMMARY COMPENSATION TABLE FOR FISCAL YEAR ENDED DECEMBER 31, 2010

The following table provides a summary of compensation paid for the years ended December 31, 2010, December 31, 2009 and December 31, 2008 to NuStar GP, LLC's CEO, CFO and to its three other most highly compensated executive officers. The table shows amounts earned by such persons for services rendered to NuStar GP, LLC in all capacities in which they served.

| Name and Principal<br>Position               | Year | Salary (\$) | Bonus (\$)(1) | Unit Awards<br>(\$)(2) | Option<br>Awards (\$)(3) | Non-Equity Incentive<br>Plan Compensation (\$) | Change in Pension Value<br>and Nonqualified<br>Deferred Compensation<br>Earnings (\$)(4) | All Other<br>Compensation<br>(\$)(5) | Total (\$) |
|--|------|-------------|---------------|------------------------|--------------------------|--|--|--------------------------------------|------------|
| Curtis V. Anastasio                          | 2010 | 480,900     | 385,000       | 1,019,418              | 0                        | 0  | 190,656  | 37,001                               | 2,112,975  |
| President and<br>CEO                         | 2009 | 466,900     | 284,300       | 832,123                | 0                        | 0  | 195,281  | 37,632                               | 1,816,236  |
| 620  | 2008 | 448,400     | 368,000       | 739,738                | 0                        | 0  | 172,039  | 41,159                               | 1,769,336  |
| Steven A. Blank                              | 2010 | 346,015     | 173,000       | 442,407                | 0                        | 0  | 129,601  | 25,466                               | 1,116,489  |
| Senior Vice President,<br>CFO and Treasurer  | 2009 | 335,950     | 127,800       | 316,949                | 0                        | 0  | 124,551  | 24,266                               | 929,516    |
| er o una ricabarci                           | 2008 | 324,516     | 165,500       | 301,406                | 0                        | 0  | 137,330  | 73,227                               | 1,001,979  |
| James R. Bluntzer                            | 2010 | 310,085     | 155,000       | 396,775                | 0                        | 0  | 150,003  | 20,156                               | 1,032,019  |
| Senior Vice President-<br>Operations         | 2009 | 301,350     | 115,000       | 286,221                | 0                        | 0  | 174,431  | 19,817                               | 896,819    |
| operations                                   | 2008 | 273,840     | 148,000       | 260,195                | 0                        | 0  | 150,751  | 21,172                               | 853,958    |
| Paul W. Brattlof                             | 2010 | 293,945     | 147,000       | 338,466                | 0                        | 0  | 47,013   | 22,342                               | 848,856    |
| Senior Vice President-<br>Supply and Trading | 2009 | 285,392     | 108,600       | 269,663                | 0                        | 0  | 39,902   | 19,710                               | 723,267    |
| Mary Rose Brown                              | 2010 | 310,085     | 155,000       | 396,775                | 0                        | 0  | 63,442   | 18,555                               | 943,857    |
| Senior Vice President-<br>Administration     | 2009 | 301,350     | 115,000       | 286,221                | 0                        | 0  | 54,276   | 25,737                               | 782,584    |

Footnotes appear on the following page.

- (1) 2010 bonus awards were paid in February 2011 with respect to 2010 performance. 2009 bonus amounts were paid in February 2010 with respect to 2009 performance. 2008 bonus amounts were paid in February 2009 with respect to 2008 performance. Bonuses were determined taking into consideration the individual executive's targets, the executive's performance and NuStar Energy's performance in the applicable year, as described above under "Compensation Disclosure & Analysis-Annual Incentive Bonus."
- (2) The amounts reported represent the grant date fair value of grants of restricted NuStar Energy L.P. units, NuStar Energy L.P. performance units and restricted NuStar GP Holdings, LLC units. Please see "Compensation Discussion and Analysis-Impact of Accounting and Tax Treatment-Accounting Treatment" above in this item for more information.
- (3) The amounts reported represent grant date fair value of grants of options to purchase NuStar Energy L.P. units and options to purchase NuStar GP Holdings, LLC units. Please see "Compensation Discussion and Analysis-Impact of Accounting and Tax Treatment-Accounting Treatment" above in this item for more information.
- (4) For the applicable NEOs, the following table identifies the separate amounts attributable to (A) the aggregate change in the actuarial present value of the NEO's accumulated benefit under NuStar GP, LLC's defined benefit and actuarial pension plans, including supplemental plans (but excluding tax-qualified defined contribution plans and nonqualified defined contribution plans), and (B) above-market or preferential earnings on compensation that is deferred on a basis that is not tax-qualified.

| Name      | Year | (A)       | (B) | TOTAL     |
|-----------|------|-----------|-----|-----------|
| Anastasio | 2010 | \$190,656 | \$0 | \$190,656 |
|           | 2009 | 195,281   | 0   | 195,281   |
|           | 2008 | 172,039   | 0   | 172,039   |
| Blank     | 2010 | 129,601   | 0   | 129,601   |
|           | 2009 | 124,551   | 0   | 124,551   |
|           | 2008 | 137,330   | 0   | 137,330   |
| Bluntzer  | 2010 | 150,003   | 0   | 150,003   |
|           | 2009 | 174,431   | 0   | 174,431   |
|           | 2008 | 150,751   | 0   | 150,751   |
| Brattlof  | 2010 | 47,013    | 0   | 47,013    |
|           | 2009 | 39,902    | 0   | 39,902    |
| Brown     | 2010 | 63,442    | 0   | 63,442    |
|           | 2009 | 54,276    | 0   | 54,276    |

(5) The amounts reported in this column for 2010 consist of the following for each officer:

| Name      | Club<br>Dues | Company<br>Contribution<br>to Thrift Plan | Company<br>Contribution<br>to Excess<br>Thrift Plan | Tax<br>Preparation | Personal<br>Liability<br>Insurance | Executive<br>Health<br>Exams (a) | TOTAL    |
|-----------|--------------|---|---|--------------------|------------------------------------|----------------------------------|----------|
| Anastasio | \$7,032      | \$12,552                                  | \$14,154  | \$850              | \$2,413                            | \$0                              | \$37,001 |
| Blank     | 0            | 14,700                                    | 6,061   | 850                | 2,413                              | 1,442                            | 25,466   |
| Bluntzer  | 0            | 12,396                                    | 3,905   | 0                  | 2,413                              | 1,442                            | 20,156   |
| Brattlof  | 0            | 17,637                                    | 0   | 850                | 2,413                              | 1,442                            | 22,342   |
| Brown     | 5,070        | 6,317                                     | 3,905   | 850                | 2,413                              | 0                                | 18,555   |

(a) The amount reported is the difference between the value of executive health exams made available to NuStar Energy officers and the value of NuStar Energy's all-employee wellness assessments.

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# GRANTS OF PLAN-BASED AWARDS FOR FISCAL YEAR ENDED DECEMBER 31, 2010

The following table provides further information regarding the grants of plan-based awards to the NEOs.

|           |               |   |               | Future Payouts U<br>centive Plan Awa |             | All Other   | All Other<br>Option<br>Awards:                                  |   |  |
|-----------|---------------|---|---------------|--------------------------------------|-------------|---|---|---|--|
| Name      | Grant Date    | Date of<br>approval<br>by Comp<br>Committee | Threshold (#) | Target (#)                           | Maximum (#) | An Other<br>Unit<br>Awards:<br>Number of<br>Units (#) | Awarus:<br>Number of<br>Securities<br>Underlying<br>Options (#) | Exercise or Base Price<br>of Option Awards<br>(\$/Unit) | Grant Date Fair<br>Value of Unit and<br>Unit Option Awards<br>(\$) |
|           | 02/26/2010(1) | 02/26/2010                                  | 0             | 5,230                                | 10,460      | -   | -   | -   | 300,150(4)   |
| Anastasio | 12/30/2010(2) | 10/20/2010                                  | -             | -                                    | -           | 6,900   | -   | -   | 481,758(5)   |
|           | 12/30/2010(3) | 10/20/2010                                  | -             | -                                    | -           | 6,500   | -   | -   | 237,510(6)   |
|           | 02/26/2010(1) | 02/26/2010                                  | 0             | 2,350                                | 4,700       | -   | -   | -   | 134,867(4)   |
| Blank     | 12/30/2010(2) | 10/20/2010                                  | -             | -                                    | -           | 3,065   | -   | -   | 213,998(5)   |
|           | 12/30/2010(3) | 10/20/2010                                  | -             | -                                    | -           | 2,560   | -   | -   | 93,542(6)  |
|           | 02/26/2010(1) | 02/26/2010                                  | 0             | 2,110                                | 4,220       | -   | -   | -   | 121,093(4)   |
| Bluntzer  | 12/30/2010(2) | 10/20/2010                                  | -             | -                                    | -           | 2,750   | -   | -   | 192,005(5)   |
|           | 12/30/2010(3) | 10/20/2010                                  | -             | -                                    | -           | 2,290   | -   | -   | 83,677(6)  |
|           | 02/26/2010(1) | 02/26/2010                                  | 0             | 1,800                                | 3,600       | -   | -   | -   | 103,302(4)   |
| Brattlof  | 12/30/2010(2) | 10/20/2010                                  | -             | -                                    | -           | 2,345   | -   | -   | 163,728(5)   |
|           | 12/30/2010(3) | 10/20/2010                                  | -             | -                                    | -           | 1,955   | -   | -   | 71,436(6)  |
|           | 02/26/2010(1) | 02/26/2010                                  | 0             | 2,110                                | 4,220       | -   | -   | -   | 121,093(4)   |
| Brown     | 12/30/2010(2) | 10/20/2010                                  | -             | -                                    | -           | 2,750   | -   | -   | 192,005(5)   |
|           | 12/30/2010(3) | 10/20/2010                                  | -             | -                                    | -           | 2,290   | -   | -   | 83,677(6)  |

## Footnotes:

- (1) Performance units were awarded by the Board, upon recommendation of the Compensation Committee, on February 26, 2010. Each award is subject to vesting in three annual increments, based upon our TUR during rolling three-year periods that end on December 31 of each year following the date of grant. At the end of each performance period, our TUR is compared to the Peer Group and ranked by quartile. Executives then earn 0%, 50%, 100% or 150% of that portion of the initial grant amount that is vesting, depending upon whether our TUR is in the last, 3rd, 2nd or 1st quartile, respectively, and they earn 200% if we rank highest in the group. Amounts not earned in a given performance period can be carried forward for one additional performance period and up to 100% of the carried amount can still be earned. For the performance period ended December 31, 2010, our performance ranked in the first quartile of the group, and 150% of the eligible units were vested.
- (2) Restricted units of NuStar Energy were granted by the Compensation Committee at a joint meeting with the Compensation Committee of NuStar GP Holdings, LLC on October 20, 2010 and the grant date for these restricted units was set at that time for the date that was as soon as administratively practicable after the third quarter earnings announcement. The restricted units vest 1/5 annually over five years beginning on the first anniversary of the grant date.

- (3) Restricted units of NuStar GP Holdings, LLC were approved by the Compensation Committee of NuStar GP Holdings at a joint meeting with the Compensation Committee of NuStar GP, LLC on October 20, 2010, and the grant date for these restricted units was set at that time for the date that was as soon as administratively practicable after the third quarter earnings announcement. The restricted units vest 1/5 annually over five years beginning on the first anniversary of the grant date.
- (4) The grant date fair value for performance units was determined by multiplying the number of performance units that were granted by the NYSE closing unit price of our units on the date of grant, \$57.39.
- (5) The grant date fair value for restricted units was determined by multiplying the number of restricted units that were granted by the NYSE closing unit price of our units on the date of grant, \$69.82.
- (6) The grant date fair value for restricted units was determined by multiplying the number of NuStar GP Holdings, LLC restricted units that were granted by the NYSE closing unit price of NuStar GP Holdings, LLC units on the date of grant, \$36.54.

# OUTSTANDING EQUITY AWARDS AT DECEMBER 31, 2010

The following table provides further information regarding our NEOs' unexercised unit options, unvested restricted units and unvested performance units as of December 31, 2010. The value of NuStar Energy restricted units reported below is equal to \$69.48, the NuStar Energy L.P. closing price on the NYSE on December 31, 2010. The value of the NuStar GP Holdings, LLC restricted units reported below is equal to \$36.33, the NuStar GP Holdings, LLC closing price on the NYSE on the NYSE on December 31, 2010.

|           |  |  | Option Awards  |                                  |                           |  | i   | Unit Awards   |   |
|-----------|--|--|--|----------------------------------|---------------------------|--|---|---|---|
| Name      | Number of<br>Securities<br>Underlying<br>Unexercised<br>Options (#)<br>Exercisable | Number of<br>Securities<br>Underlying<br>Unexercised<br>Options (#)<br>Unexercisable | Equity Incentive Plan<br>Awards: Number of<br>Securities Underlying<br>Unexercised Unearned<br>Options (#) | Option<br>Exercise<br>Price (\$) | Option<br>Expiration Date | Number of Units<br>That Have Not<br>Vested (#) | Market<br>Value of<br>Units That<br>Have Not<br>Vested (\$) | Equity Incentive<br>Plan Awards:<br>Number of<br>Unearned Units<br>or Other Rights<br>That Have Not<br>Vested (#) | Equity Incentive Plan<br>Awards: Market or<br>Payout Value of<br>Unearned Units or<br>Other Rights That<br>Have Not Vested (\$) |
|           | 14,000(1)  | 0  | -  | 38.22                            | 03/22/2012                | -  | -   | -   | -   |
|           | 10,000(2)  | 0  | -  | 36.30                            | 09/23/2012                | -  | -   | -   | -   |
|           | 11,800(3)  | 0  | -  | 45.35                            | 10/29/2013                | -  | -   | -   | -   |
| Anastasio | 9,625(4)   | 0  | -  | 56.51                            | 10/28/2014                | -  | -   | -   | -   |
|           | 13,450(5)  | 0  | -  | 57.51                            | 10/27/2012                | -  | -   | -   | -   |
|           | 8,800(6)   | 2,200  | -  | 55.92                            | 11/02/2013                | -  | -   | -   | -   |
|           | 18,767(7)  | 37,533   | -  | 31.55                            | 11/16/2014                | -  | -   | -   | -   |
|           | -  | -  | -  | -                                | -                         | 21,242(9)                                      | 1,475,894   | -   | -   |
|           | -  | -  | -  | -                                | -                         | 16,920(10)                                     | 614,704   | -   | -   |
|           | -  | -  | -  | -                                | -                         | 16,969(11)                                     | 1,179,006   | -   | -   |
|           | 3,333(1)   | 0  | -  | 38.22                            | 03/22/2012                | -  | -   | -   | -   |
|           | 3,333(2)   | 0  | -  | 36.30                            | 09/23/2012                | -  | -   | -   | -   |
|           | 8,700(3)   | 0  | -  | 45.35                            | 10/29/2013                | -  | -   | -   | -   |
| Blank     | 6,875(4)   | 0  | -  | 56.51                            | 10/28/2014                | -  | -   | -   | -   |
|           | 7,225(5)   | 0  | -  | 57.51                            | 10/27/2012                | -  | -   | -   | -   |
|           | 4,100(6)   | 1,025  | -  | 55.92                            | 11/02/2013                | -  | -   | -   | -   |
|           | 13,667(7)  | 27,333   | -  | 31.55                            | 11/16/2014                | -  | -   | -   | -   |
|           | -  | -  | -  | -                                | -                         | 8,895(12)                                      | 618,025   | -   | -   |
|           | -  | -  | -  | -                                | -                         | 6,596(13)                                      | 239,633   | -   | -   |
|           | -  | -  | -  | -                                | -                         | 7,257(14)                                      | 504,216   |   |   |
|           | 4,500(1)   | 0  | -  | 38.22                            | 03/22/2012                | -  | -   | -   | -   |
|           | 2,675(3)   | 0  | -  | 45.35                            | 10/29/2013                | -  | -   | -   | -   |
|           | 2,475(4)   | 0  | -  | 56.51                            | 10/28/2014                | -  | -   | -   | -   |
| Bluntzer  | 5,400(5)   | 0  | -  | 57.51                            | 10/27/2012                | -  | -   | -   | -   |
|           | 3,240(6)   | 810  | -  | 55.92                            | 11/02/2013                | -  | -   | -   | -   |
|           | 11,667(7)  | 23,333   | -  | 31.55                            | 11/16/2014                | -  | -   | -   | -   |
|           | -  | -  | -  | -                                | -                         | 7,896(15)                                      | 548,614   | -   | -   |
|           | -  | -  | -  | -                                | -                         | 5,878(16)                                      | 213,548   | -   | -   |
|           | -  | -  | -  | -                                | -                         | 6,326(17)                                      | 439,530   | -   | -   |

|          |  | Option Awards  |  | Unit Awards                      |            |  |   |   |   |
|----------|--|--|--|----------------------------------|------------|--|---|---|---|
| Name     | Number of<br>Securities<br>Underlying<br>Unexercised<br>Options (#)<br>Exercisable | Number of<br>Securities<br>Underlying<br>Unexercised<br>Options (#)<br>Unexercisable | Equity Incentive Plan<br>Awards: Number of<br>Securities Underlying<br>Unexercised Unearned<br>Options (#) | Option<br>Exercise<br>Price (\$) |            | Number of Units<br>That Have Not<br>Vested (#) | Market<br>Value of<br>Units That<br>Have Not<br>Vested (\$) | Equity Incentive<br>Plan Awards:<br>Number of<br>Unearned Units<br>or Other Rights<br>That Have Not<br>Vested (#) | Equity Incentive Plan<br>Awards: Market or<br>Payout Value of<br>Unearned Units or<br>Other Rights That<br>Have Not Vested (\$) |
|          | 1,020(8)   | 680  | -  | 69.15                            | 04/30/2014 | -  | -   | -   | -   |
|          | 11,667(7)  | 23,333   | -  | 31.55                            | 11/16/2014 | -  | -   | -   | -   |
| Brattlof | -  | -  | -  | -                                | -          | 7,421(18)                                      | 515,611   | -   | -   |
|          | -  | -  | -  | -                                | -          | 5,331(19)                                      | 193,675   | -   | -   |
|          | -  | -  | -  | -                                | -          | 5,378(20)                                      | 373,663   | -   | -   |
|          | 1,020(8)   | 680  | -  | 69.15                            | 04/30/2014 | -  | -   | -   | -   |
|          | 11,667(7)  | 23,333   | -  | 31.55                            | 11/16/2014 | -  | -   | -   | -   |
| Brown    | -  | -  | -  |                                  | -          | 7,986(21)                                      | 554,867   | -   | -   |
|          | -  | -  | -  | -                                | -          | 5,878(22)                                      | 213,548   | -   | -   |
|          | -  | -  | -  | -                                | -          | 5,838(23)                                      | 405,624   | -   | -   |

Footnotes on following page.

#### Footnotes:

- (1) Options granted March 22, 2002 vested in 1/3 increments over three years, beginning on the first anniversary of the date of grant.
- (2) Options granted September 23, 2002 vested in 1/3 increments over three years, beginning on the first anniversary of the date of grant.
- (3) Options granted October 29, 2003 vest in 1/5 increments over five years, beginning on the first anniversary of the date of grant.
- (4) Options granted on October 28, 2004 vest in 1/5 increments over five years, beginning on the first anniversary of the date of grant.
- (5) Options granted on October 27, 2005 vest in 1/5 increments over five years, beginning on the first anniversary of the date of grant.
- (6) Options granted on November 2, 2006 vest in 1/5 increments over five years, beginning on the first anniversary of the date of grant.
- (7) Options of NuStar GP Holdings granted November 16, 2007 vest in 1/3 increments over three years, beginning on the third anniversary of the date of grant.
- (8) Options granted April 30, 2007 vest in 1/5 increments over five years, beginning on the first anniversary of the date of grant.
- (9) Mr. Anastasio's restricted NuStar Energy L.P. units consist of: 838 restricted units granted November 2, 2006; 2,884 restricted units granted November 16, 2007; 5,100 restricted units granted November 6, 2008; 5,520 restricted units granted December 14, 2009; and 6,900 restricted units granted December 30, 2010. All of Mr. Anastasio's restricted units vest in 1/5 increments over five years, beginning on the first anniversary of the date of grant.
- (10) Mr. Anastasio's restricted NuStar GP Holdings, LLC units consist of: 5,220 restricted units granted November 6, 2008; 5,200 restricted units granted December 14, 2009; and 6,500 restricted units granted December 30, 2010. All of Mr. Anastasio's restricted units vest in 1/5 increments over five years, beginning on the first anniversary of the date of grant.
- (11) Mr. Anastasio's unvested NuStar Energy L.P. performance units were granted January 26, 2006, January 25, 2007, January 24, 2008, January 22, 2009 and February 26, 2010 and vest annually in 1/3 increments over three years beginning on the first anniversary of their grant date. The performance units are payable in NuStar Energy L.P.'s units. Upon vesting, the performance units are converted into a number of NuStar Energy L.P. units based on NuStar Energy's TUR during rolling three-year periods that end of December 31 of each year following the date of grant. At the end of each performance period, NuStar Energy's TUR is compared to the Peer Group and ranked by quartile. Holders of the performance units then earn 0%, 50%, 100% or 150% of that portion of the initial grant that is vesting, depending upon whether NuStar Energy's TUR is in the last, third, second or first quartile, respectively; holders earn 200% if NuStar Energy is the highest ranking entity in the Peer Group. For the period ended December 31, 2008, NuStar's TUR was in the third quartile of it and the Peer Group, which resulted in a 50% vest for participants. For the period ended December 31, 2010, NuStar's TUR was in the first quartile of it and the Peer Group, which resulted in no vesting for participants. For the period ended December 31, 2010, NuStar's TUR was in the first quartile of it and the Peer Group, which resulted in a 150% vest for participants. Mr. Anastasio received a total of 13,908 units for the 2010 performance period.
- (12) Mr. Blank's restricted NuStar Energy L.P. units consist of: 390 restricted units granted November 2, 2006; 1,344 restricted units granted November 16, 2007; 1,980 restricted units granted November 6, 2008; 2,116 restricted units granted December 14, 2009; and 3,065 restricted units granted December 30, 2010. All of Mr. Blank's restricted units vest in 1/5 increments over five years, beginning on the first anniversary of the date of grant.
- (13) Mr. Blank's restricted NuStar GP Holdings, LLC units consist of: 2,040 restricted units granted November 6, 2008; 1,996 restricted units granted December 14, 2009; and 2,560 restricted units granted December 30, 2010. All of Mr. Blank's restricted units vest in 1/5 increments over five years, beginning on the first anniversary of the date of grant.

- (14) Mr. Blank's unvested NuStar Energy L.P. performance units were granted January 26, 2006, January 25, 2007, January 24, 2008, January 22, 2009 and February 26, 2010 and vest in accordance with the description in Footnote (11) above. For the 2008 period, Mr. Blank received a total of 1,350 units. For the 2009 period, Mr. Blank received no vested performance units. For the 2010 period, Mr. Blank received a total of 5,965 units.
- (15) Mr. Bluntzer's restricted NuStar Energy L.P. units consist of: 310 restricted units granted November 2, 2006; 1,200 restricted units granted November 16, 2007; 1,740 restricted units granted November 6, 2008; 1,896 restricted units granted December 14, 2009; and 2,750 restricted units granted December 30, 2010. All of Mr. Bluntzer's restricted units vest in 1/5 increments over five years, beginning on the first anniversary of the date of grant.
- (16) Mr. Bluntzer's restricted NuStar GP Holdings, LLC units consist of: 1,800 restricted units granted November 6, 2008; 1,788 restricted units granted December 14, 2009; and 2,290 restricted units granted December 30, 2010. All of Mr. Bluntzer's restricted units vest in 1/5 increments over five years, beginning on the first anniversary of the date of grant.
- (17) Mr. Bluntzer's unvested NuStar Energy L.P. performance units were granted January 26, 2006, January 25, 2007, January 24, 2008, January 22, 2009 and February 26, 2010 and vest in accordance with Footnote (11) above. For the 2008 period, Mr. Bluntzer received a total of 1,054 units. For the 2009 period, Mr. Bluntzer received no vested performance units. For the 2010 period, Mr. Bluntzer received a total of 5,136 units.
- (18) Mr. Brattlof's restricted NuStar Energy L.P. units consist of: 400 restricted units granted April 30, 2007; 1,200 restricted units granted November 16, 2007; 1,680 restricted units granted November 6, 2008; 1,796 restricted units granted December 14, 2009; and 2,345 restricted units granted December 30, 2010. All of Mr. Brattlof's restricted units vest in 1/5 increments over five years, beginning on the first anniversary of the date of grant.
- (19) Mr. Brattlof's restricted NuStar GP Holdings, LLC units consist of: 1,680 restricted units granted November 6, 2008; 1,696 restricted units granted December 14, 2009; and 1,955 restricted units granted December 30, 2010. All of Mr. Brattlof's restricted units vest in 1/5 increments over five years, beginning on the first anniversary of the date of grant.
- (20) Mr. Brattlof's unvested NuStar Energy L.P. performance units were granted April 30, 2007, January 24, 2008, January 22, 2009 and February 26, 2010 and vest in accordance with Footnote (11) above. For the 2009 period, Mr. Brattlof received no vested performance units. For the 2010 period, Mr. Brattlof received a total of 4,369 units.
- (21) Ms. Brown's restricted NuStar Energy L.P. units consist of: 400 restricted units granted April 30, 2007; 1,200 restricted units granted November 16, 2007; 1,740 restricted units granted November 6, 2008; 1,896 restricted units granted December 14, 2009; and 2,750 restricted units granted December 30, 2010. All of Ms. Brown's restricted units vest in 1/5 increments over five years, beginning on the first anniversary of the date of grant.
- (22) Ms. Brown's restricted NuStar GP Holdings, LLC units consist of: 1,800 restricted units granted November 6, 2008; 1,788 restricted units granted December 14, 2009; and 2,290 restricted units granted December 30, 2010. All of Ms. Brown's restricted units vest in 1/5 increments over five years, beginning on the first anniversary of the date of grant.
- (23) Ms. Brown's unvested NuStar Energy L.P. performance units were granted April 30, 2007, January 24, 2008, January 22, 2009 and February 26, 2010 and vest in accordance with Footnote (11) above. For the 2009 period, Ms. Brown received no vested performance units. For the 2010 period, Ms. Brown received a total of 4,648 units.

# OPTION EXERCISES AND UNITS VESTED IN YEAR ENDED DECEMBER 31, 2010

The following table provides further information regarding option exercises by our NEOs, and the vesting of restricted units and performance units held by our NEOs, during 2010.

|           | Option A                                       | wards(1)                           | Unit Awards                                   |                                      |  |
|-----------|--|------------------------------------|---|--------------------------------------|--|
| Name      | Number of Units<br>Acquired on Exercise<br>(#) | Value Realized on<br>Exercise (\$) | Number of Units<br>Acquired on Vesting<br>(#) | Value Realized on<br>Vesting (\$)(7) |  |
| Anastasio | -  | -                                  | 9,300(2)                                      | 526,377                              |  |
| Blank     | -  | -                                  | 3,914(3)                                      | 223,880                              |  |
| Bluntzer  | -  | -                                  | 3,373(4)                                      | 192,297                              |  |
| Brattlof  | -  | -                                  | 2,793(5)                                      | 156,344                              |  |
| Brown     | -  | -                                  | 2,901(6)                                      | 161,715                              |  |

## Footnotes:

- (1) None of the NEOs exercised options in 2010.
- (2) Mr. Anastasio's NuStar Energy L.P. units vested in 2010 as follows: 900 units on October 27, 2010; 838 units on November 2, 2010; 1,700 units on November 6, 2010; 1,442 units on November 16, 2010; and 1,380 units on December 14, 2010. Mr. Anastasio's NuStar GP Holdings, LLC units vested in 2010 as follows: 1,740 NuStar GP Holdings, LLC units on November 6, 2010 and 1,300 units on December 14, 2010.
- (3) Mr. Blank's NuStar Energy L.P. units vested in 2010 as follows: 484 units on October 27, 2010; 390 units on November 2, 2010; 660 units on November 6, 2010; 672 units on November 16, 2010; and 529 units on December 14, 2010. Mr. Blank's NuStar GP Holdings, LLC units vested in 2010 as follows: 680 NuStar GP Holdings, LLC units on November 6, 2010 and 499 units on December 14, 2010.
- (4) Mr. Bluntzer's NuStar Energy L.P. units vested in 2010 as follows: 362 units on October 27, 2010; 310 units on November 2, 2010; 580 units on November 6, 2010; 600 units on November 16, 2010 and 474 units on December 14, 2010. Mr. Bluntzer's NuStar GP Holdings, LLC units vested in 2010 as follows: 600 NuStar GP Holdings, LLC units on November 6, 2010 and 447 units on December 14, 2010.
- (5) Mr. Brattlof's NuStar Energy L.P. units vested in 2010 as follows: 200 units on April 30, 2010; 560 units on November 6, 2010; 600 units on November 16, 2010; and 449 on December 14, 2010. Mr. Brattlof's NuStar GP Holdings, LLC units vested in 2010 as follows: 560 NuStar GP Holdings, LLC units on November 6, 2010 and 424 units on December 14, 2010.
- (6) Ms. Brown's units vested in 2010 as follows: 200 units on April 30, 2010; 580 units on November 6, 2010; 600 units on November 16, 2010; and 474 on December 14, 2010. Ms. Brown's NuStar GP Holdings, LLC units vested in 2010 as follows: 600 NuStar GP Holdings, LLC units on November 6, 2010 and 447 units on December 14, 2010.
- (7) The value realized on vesting was calculated by multiplying the closing price of NuStar Energy L.P. units on the NYSE on the date of vesting by the number of NuStar Energy L.P. units vested or the closing price of NuStar GP Holdings, LLC units on the NYSE on the date of vesting by the number of NuStar GP Holdings, LLC units vested, as applicable. The closing prices of the applicable dates are as follows:

| Vesting Date      | NS Closing Price (\$)  |
|-------------------|------------------------|
| April 30, 2010    | 61.56                  |
| October 27, 2010  | 63.13                  |
| November 2, 2010  | 64.65                  |
| November 6, 2010  | 66.39                  |
| November 16, 2010 | 65.77                  |
| December 14, 2010 | 70.66                  |
|                   | NSH Closing Price (\$) |
| November 6, 2010  | 35.50                  |
| December 14, 2010 | 37.23                  |

# POST-EMPLOYMENT COMPENSATION

## PENSION BENEFITS FOR YEAR ENDED DECEMBER 31, 2010

The following table provides information regarding the accumulated benefits of our named executive officer under NuStar GP, LLC's pension plans during the year ended December 31, 2010.

| Name        | Plan Name   | Number of Years<br>Credited Service | Present Value of<br>Accumulated<br>Benefit(\$)(1) | Payments During Last<br>Fiscal Year |
|-------------|---|-------------------------------------|---|-------------------------------------|
| Anastasio   | NuStar GP, LLC Pension Plan                                 | 4.5                                 | 119,378   | 0                                   |
| Allastasio  | NuStar GP, LLC Excess<br>Pension Plan                       | -                                   | 252,425   | 0                                   |
|             | NuStar GP, LLC<br>Supplemental Executive<br>Retirement Plan | 9.0                                 | 492,537   | 0                                   |
|             | NuStar GP, LLC Pension Plan                                 | 4.5                                 | 129,950   | 0                                   |
| Blank       | NuStar GP, LLC Excess<br>Pension Plan                       | -                                   | 139,029   | 0                                   |
|             | NuStar GP, LLC<br>Supplemental Executive<br>Retirement Plan | 9.0                                 | 342,383   | 0                                   |
|             | NuStar GP, LLC Pension Plan                                 | 4.5                                 | 129,339   | 0                                   |
| Bluntzer    | Excess Pension Plan   | 34.6                                | 762,754   | 0                                   |
|             | Supplemental Executive<br>Retirement Plan                   | -                                   | -   | 0                                   |
| Durated - 6 | NuStar GP, LLC Pension Plan                                 | 3.8                                 | 74,741  | 0                                   |
| Brattlof    | Excess Pension Plan   | 3.8                                 | 53,165  | 0                                   |
|             | Supplemental Executive<br>Retirement Plan                   | _                                   | -   | 0                                   |
| Datas an    | NuStar GP, LLC Pension Plan                                 | 3.7                                 | 97,454  | 0                                   |
| Brown       | Excess Pension Plan   | 3.7                                 | 82,053  | 0                                   |
|             | Supplemental Executive Retirement<br>Plan                   | -                                   | -   | 0                                   |

# **Footnotes**:

(1) The present values stated above were calculated using the same interest rate and mortality table that we use for valuations under FASB Statement No. 87 for financial reporting purpose. The present values as of December 31, 2010 were determined using: (a) a 5.82% discount rate, and (b) the plans' earliest unreduced retirement age (i.e., age 62). The present values reflect postretirement mortality rates based on the RP2000 Combined Healthy Mortality Table Projected by Scale AA to 2015. No decrements were included for preretirement termination, mortality or disability. Where applicable, lump sums were determined based on a 5.82% interest rate and the mortality table prescribed by the Internal Revenue Service in Revenue Ruling 2007-67 and updated by IRS Notice 2008-85 for distributions in the years 2009-2013.

We maintain a noncontributory defined benefit pension plan in which most of our employees are eligible to participate and under which contributions by individual participants are neither required nor permitted. We also maintain a noncontributory, non-qualified excess pension plan and a non-qualified supplemental executive retirement plan, or SERP, which provide supplemental pension benefits to certain highly compensated employees. The excess pension plan and the SERP provide eligible employees with additional retirement savings opportunities that cannot be achieved with tax-qualified plans due to the Code's limits on (1) annual compensation that can be taken into account under qualified plans or (2) annual benefits that can be provided under qualified plans. Employees who are eligible for the excess pension plans and the SERP may participate in one or the other, but not both plans.

## NuStar GP, LLC Pension Plan

The Pension Plan is a traditional defined benefit pension plan established as of July 1, 2006 and designed to provide retirement benefits to our eligible employees based upon a specific formula. The formula used to calculate a pension benefit under the plan takes into consideration final average salary and total years of credited service. Certain participants who were participants in the Valero Energy Pension Plan prior to becoming eligible for participation in the Pension Plan received credit for their service recognized under the Valero Energy Pension Plan for purposes of vesting and eligibility under this plan.

Under an agreement between the companies, Valero Energy will pay pension benefits to eligible NuStar GP, LLC employees for their years of service with Valero Energy under the Valero Energy pension plan, and the employee's highest annual salary will be determined with regard to service with NuStar GP, LLC after July 1, 2006 until the individual commences a benefit under the Valero Energy pension plan or terminates employment with NuStar GP, LLC. For more information about the Valero Energy Pension Plan, please see Valero Energy's annual report on Form 10-K for the year ended December 31, 2008 and its 2009 annual proxy statement. The Pension Plan is intended to be a qualified plan under, and subject to, relevant provisions of the Code and the Employee Retirement Income Security Act of 1974, as amended (ERISA).

The Pension Plan (supplemented, as necessary, by the excess pension plan or the SERP described below) provides a monthly pension at normal retirement equal to 1.6% of the eligible employee's average monthly compensation (based upon the eligible employee's earnings during the three consecutive calendar years during the last ten years of the eligible employee's credited service, including service with our former parent, Valero Energy, affording the highest such average) times the eligible employee's years of credited service. Pension benefits are not subject to any deduction for social security or other offset amounts.

Eligible employees are NuStar GP, LLC employees, except for those employees who are nonresident aliens, who are U.S. citizens but being paid by a foreign affiliated employer (as defined in the plan), who are covered by a collective bargaining agreement (unless it expressly provides for the benefits provided under the plan), or who are not yet participating.

#### NuStar GP, LLC Excess Pension Plan

The Excess Pension Plan was established effective as of July 1, 2006 for the purpose of providing benefits to eligible employees of NuStar GP, LLC whose pension benefits under the Pension Plan and the Valero Energy Pension Plan, where applicable, are subject to limitations under the Code. The Excess Pension Plan is an excess benefit plan as contemplated under ERISA for those benefits provided in excess of Section 415 of the Code. Benefits provided as a result of other statutory limitations are limited to a select group of management or highly compensated employees. The Excess Pension Plan is not intended to constitute either a qualified plan under the Code or a funded plan subject to ERISA. For employees of NuStar GP, LLC who were eligible to receive a benefit under the Valero Energy Excess Pension Plan (the Predecessor Excess Pension Plan) as of July 1, 2006, the Excess Pension Plan assumed the liabilities of the Predecessor Excess Pension Plan and will provide a single, nonqualified defined benefit to eligible employees for their pre-July 1, 2006 benefit accruals under the Predecessor Excess Pension Plan.

An eligible employee's monthly pension under the Excess Pension Plan will be equal to (i) 1.6% of the employee's average monthly compensation multiplied by the employee's years of service *less* (ii) the employee's Pension Plan benefit. Mr. Bluntzer, Mr. Brattlof and Ms. Brown participate in the Excess Pension Plan.

## NuStar GP, LLC Supplemental Executive Retirement Plan

The SERP was established effective as of July 1, 2006 for the purpose of providing certain highly compensated, management personnel of NuStar GP, LLC and its subsidiaries a supplement to the retirement benefit they may otherwise receive under the Pension Plan and the Valero Energy Pension Plan, where applicable. The SERP is not intended to constitute either a qualified plan under the Code or a funded plan subject to ERISA. For employees of NuStar GP, LLC who were eligible to receive a benefit under the Valero Energy Supplemental Executive Retirement Plan (the Prior SERP) as of July 1, 2006, the SERP assumed the liabilities of the Prior SERP and shall provide a single, nonqualified defined benefit to eligible employees for their pre-July 1, 2006 benefit accruals under the Prior SERP and their post-July 1, 2006 benefit accruals under this SERP.

An eligible employee's monthly pension under the SERP will be equal to:

- (i) 1.6% of the employee's average monthly compensation multiplied by the employee's years of service; *plus*
- (ii) 0.35% of the product of the employee's years of service and the amount that the employee's average monthly compensation exceeds the lesser of:
  - a. 1.25 multiplied by the employee's monthly covered compensation and
  - b. the monthly FICA amount; *minus*
- (iii) the employee's Pension Plan benefit.

Mr. Anastasio and Mr. Blank participate in the SERP.

## NONQUALIFIED DEFERRED COMPENSATION FOR YEAR ENDED DECEMBER 31, 2010

The following table provides additional information regarding contributions by NuStar GP, LLC and each of our NEOs under our non-qualified defined contribution and other deferred compensation plans during the year ended December 31, 2010. The table also presents each named executive officer's withdrawals, earnings and year-end balances in such plans. Please see the descriptions of our Excess Thrift Plan and the Frozen Nonqualified 401(k) Plan above in "Compensation Discussion and Analysis- Post-Employment Benefits."

| Name      | Executive<br>Contributions<br>in 2010 (\$)(1) | Registrant<br>Contributions in<br>2010 (\$)(2) | Aggregate<br>Earnings in 2010<br>(\$)(3) | Aggregate<br>Withdrawals/<br>Distributions<br>(\$)(4) | Aggregate<br>Balance at<br>December 31,<br>2010 (\$)(5) |
|-----------|---|--|--|---|---|
| Anastasio | 0   | 14,154   | 58,159                                   | 0   | 454,205   |
| Blank     | 0   | 6,061  | 132,017                                  | 0   | 1,148,343   |
| Bluntzer  | 0   | 3,905  | 4,859                                    | 0   | 23,975  |
| Brattlof  | 0   | 0  | 1,945                                    | 0   | 8,472   |
| Brown     | 0   | 3,905  | 4,104                                    | 0   | 20,267  |

#### Footnotes:

- (1) The executives made no contributions to these plans in 2010.
- (2) Amounts reported represent our contributions to our Excess Thrift Plan. All of the amounts included in this column are included within the amounts reported as "All Other Compensation" for 2010 in the Summary Compensation Table.
- (3) Amounts include the earnings (excluding dividends, if any), if any, of the executives' respective account in (as applicable) our Excess Thrift Plan and our Frozen Nonqualified 401(k) Plan.
- (4) The executives made no withdrawals from and received no distributions under our plans in 2010.
- (5) Amounts include the aggregate balance, if any, of the executives' respective account in (as applicable) our Excess Thrift Plan and our Frozen Nonqualified 401(k) Plan.

# POTENTIAL PAYMENTS UPON TERMINATION OR CHANGE OF CONTROL

Each of our NEOs has entered into a Change of Control Severance Agreement with NuStar Energy and NuStar GP, LLC. These agreements seek to assure the continued availability of these executives in the event of a "change of control" (described below) of NuStar. When determining the amounts and benefits payable under the agreements, the Compensation Committee sought to secure compensation that is competitive in our market in order to recruit and retain executive officer talent. Consideration was given to the principal economic terms found in written employment and change of control agreements of other publicly traded companies.

When a change of control occurs, the agreement becomes operative for a fixed three-year period. The agreements provide generally that the executive's terms of employment will not be adversely changed during the three-year period after a change of control. In addition, outstanding unit options held by the executive will automatically vest, restrictions applicable to outstanding restricted units held by the executive will lapse, and all unvested performance units held by the executive will fully vest and become payable at 200% of target. The executives are also entitled to receive a payment in an amount sufficient to make the executive whole for any excise tax on excess parachute payments imposed under Section 4999 of the Code. Each agreement subjects the executive to obligations of confidentiality, both during the term and after termination, for secret and confidential information relating to NuStar Energy, NuStar GP, LLC and their affiliates (as defined in the agreement) that the executive acquired during his or her employment.

For purposes of these agreements, a "change of control" means any of the following (subject to additional particulars as stated in the agreements):

- the acquisition by an individual, entity or group of beneficial ownership of 40% of NuStar GP Holdings' voting interests;
- the failure of NuStar GP Holdings to control NuStar GP, LLC, NuStar Energy's general partner, Riverwalk Logistics, L.P., or all of the general partner interests of NuStar Energy;
- Riverwalk Logistics, L.P. ceases to be NuStar Energy's general partner or Riverwalk Logistics, L.P. is no longer controlled by either NuStar GP, LLC
  or one of its affiliates;
- the acquisition of more than 50% of all voting interests of NuStar Energy then outstanding;
- certain consolidations or mergers of NuStar GP Holdings;
- certain consolidations or mergers of NuStar Energy;
- sale of all or substantially all of the assets of NuStar GP Holdings to anyone other than its affiliates;
- sale of all or substantially all of the assets of NuStar Energy to anyone other than its affiliates; or
- change in the composition of the NuStar GP Holdings board of directors so that fewer than a majority of those directors are "incumbent directors" as defined in the agreement.

In the agreements, "cause" is defined to mean, generally, the willful and continued failure of the executive to perform substantially the executive's duties, or the willful engaging by the executive in illegal or gross misconduct that is materially and demonstrably injurious to the company. "Good reason" is defined to mean, generally:

- a diminution in the executive's position, authority, duties and responsibilities,
- · failure of the successor of NuStar to assume and perform under the agreement, and
- relocation of the executive or increased travel requirements.

SEC regulations require us to disclose potential payments to an executive in connection with his or her termination or a change of control of NuStar. We have elected to use the following table to make the required disclosures. Except as noted, values assumes that a change of control occurred on December 31, 2010, and that the executive's employment was terminated on that date.

Under the change of control agreements, if an executive officer's employment is terminated for "cause," the officer will not receive any benefits or compensation other than any accrued salary or vacation pay that remained unpaid through the date of termination, and, therefore, there is no presentation of termination for "cause" below.

# PAYMENTS UNDER CHANGE OF CONTROL SEVERANCE AGREEMENTS

| Executive Benefits and Payments  | Termination of<br>Employment by the<br>Company Other Than for<br>"Cause" or Disability, or by<br>the Executive for "Good<br>Reason" (2) | Termination of<br>Employment because of<br>Death or Disability (3) | Termination by the<br>Executive Other Than<br>for "Good Reason" (4) | Continued<br>Employment<br>Following Change of<br>Control (5) |
|--|---|--|---|---|
| Salary (1)<br>Anastasio<br>Blank<br>Bluntzer<br>Brattlof<br>Brown  | \$1,464,000<br>702,260<br>629,340<br>596,580<br>629,340   | \$0<br>0<br>0<br>0<br>0  | \$0<br>0<br>0<br>0<br>0   | \$0<br>0<br>0<br>0<br>0                                       |
| Bonus (1)<br>Anastasio<br>Blank<br>Bluntzer<br>Brattlof<br>Brown   | \$1,155,000<br>346,000<br>310,000<br>294,000<br>310,000   | \$385,000<br>173,000<br>155,000<br>147,000<br>155,000              | \$385,000<br>173,000<br>155,000<br>147,000<br>155,000               | \$ 0<br>0<br>0<br>0<br>0                                      |
| Pension, Excess Pension, and SERP<br>Benefits<br>Anastasio<br>Blank<br>Bluntzer<br>Brattlof<br>Brown     | \$647,987<br>216,395<br>345,801<br>132,665<br>167,515   | \$0<br>0<br>0<br>0<br>0  | \$0<br>0<br>0<br>0<br>0   | \$0<br>0<br>0<br>0<br>0                                       |
| Contributions under Defined Contribution<br>Plans<br>Anastasio<br>Blank<br>Bluntzer<br>Brattlof<br>Brown | \$157,086<br>62,896<br>56,360<br>53,435<br>56,360   | \$0<br>0<br>0<br>0<br>0  | \$0<br>0<br>0<br>0<br>0   | \$ 0<br>0<br>0<br>0<br>0                                      |
| Health and Welfare Plan Benefits (6)<br>Anastasio<br>Blank<br>Bluntzer<br>Brattlof<br>Brown              | \$67,170<br>49,460<br>36,420<br>42,452<br>28,186  | \$ 0<br>0<br>0<br>0<br>0   | \$ 0<br>0<br>0<br>0<br>0  | \$ 0<br>0<br>0<br>0   |

| Executive Benefits and Payments  | Termination of<br>Employment by the<br>Company Other Than for<br>"Cause" or Disability, or by<br>the Executive for "Good<br>Reason" (2) | Termination of<br>Employment because of<br>Death or Disability (3) | Termination by the<br>Executive Other Than<br>for "Good Reason" (4) | Continued<br>Employment<br>Following Change of<br>Control (5)   |
|--|---|--|---|---|
| Accelerated Vesting of Unit Options (7)<br>Anastasio<br>Blank<br>Bluntzer<br>Brattlof<br>Brown         | \$209,240<br>144,551<br>122,516<br>111,756<br>111,756   | \$209,240<br>144,551<br>122,516<br>111,756<br>111,756              | \$209,240<br>144,551<br>122,516<br>111,756<br>111,756               | \$209,240<br>144,551<br>122,516<br>111,756<br>111,756           |
| Accelerated Vesting of Restricted<br>Units (8)<br>Anastasio<br>Blank<br>Bluntzer<br>Brattlof<br>Brown  | \$2,090,598<br>857,658<br>762,162<br>709,286<br>768,415   | \$2,090,598<br>857,658<br>762,162<br>709,286<br>768,415            | \$2,090,598<br>857,658<br>762,162<br>709,286<br>768,415             | \$2,090,598<br>857,658<br>762,162<br>709,286<br>768,415         |
| Accelerated Vesting of Performance Units<br>(9)<br>Anastasio<br>Blank<br>Bluntzer<br>Brattlof<br>Brown | \$1,923,762<br>818,058<br>720,438<br>658,531<br>686,532   | \$1,923,762<br>818,058<br>720,438<br>658,531<br>686,532            | \$1,923,762<br>818,058<br>720,438<br>658,531<br>686,532             | \$1,923,762<br>818,058<br>720,438<br>658,531<br>686,532         |
| 280G Tax Gross-Up (10)<br>Anastasio<br>Blank<br>Bluntzer<br>Brattlof<br>Brown                          | \$0<br>0<br>0<br>0<br>0   | \$0<br>0<br>0<br>0<br>0  | \$0<br>0<br>0<br>0<br>0   | \$0<br>0<br>0<br>0<br>0   |
| Totals<br>Anastasio<br>Blank<br>Bluntzer<br>Brattlof<br>Brown  | \$7,714,843<br>3,197,278<br>2,983,037<br>2,598,705<br>2,758,104   | \$4,608,600<br>1,993,267<br>1,760,116<br>1,626,573<br>1,721,703    | \$4,608,600<br>1,993,267<br>1,760,116<br>1,626,573<br>1,721,703     | \$4,223,600<br>1,820,267<br>1,605,116<br>1,479,573<br>1,566,703 |

## Footnotes:

(1) Per SEC regulations, for purposes of this analysis we assumed each executive's compensation at the time of each triggering event to be as stated below. The listed salary is the executive's actual annualized rate of pay as of December 31, 2010. The listed bonus amount represents the highest bonus earned by the executive in any of the fiscal years 2008, 2009 or 2010 (the three years prior to the assumed change of control):

| Name      | Annual Salary | Bonus     |
|-----------|---------------|-----------|
| Anastasio | \$488,000     | \$385,000 |
| Blank     | 351,130       | 173,000   |
| Bluntzer  | 314,670       | 155,000   |
| Brattlof  | 298,290       | 147,000   |
| Brown     | 314.670       | 155.000   |

(2) The change of control agreements provide that if the company terminates the executive officer's employment (other than for "cause," death or "disability," as defined in the agreement) or if the executive officer

terminates his or her employment for "good reason," as defined in the agreement, the executive is generally entitled to receive the following: (A) a lump sum cash payment equal to the sum of:

- (i) accrued and unpaid compensation through the date of termination, including a pro-rata annual bonus (for this table, we assumed that the executive officers' bonuses for the year of termination were paid at year end);
- (ii) two times the sum of the executive officer's (three times for Mr. Anastasio) annual base salary plus the executive officer's highest annual bonus from the past three years,
- (iii) the amount of the actuarial present value of the pension benefits (qualified and nonqualified) the executive would have received for an additional two years of service (three years for Mr. Anastasio), and (iv) the equivalent of two years (three years for Mr. Anastasio) of employer contributions under NuStar GP, LLC's tax-qualified and supplemental defined contribution plans; and
- (B) continued welfare benefits for two years (three years for Mr. Anastasio).
- (3) If the executive's employment is terminated by reason of his death or disability, then his or her estate or beneficiaries will be entitled to receive a lump sum cash payment equal to any accrued and unpaid salary and vacation pay plus a bonus equal to the highest bonus earned by the executive in the prior three years (prorated to the date of termination). In this example, the termination of employment was deemed to occur on the last day of the year; thus a full year's bonus is shown in the table. In addition, in the case of disability, the executive would be entitled to any disability and related benefits at least as favorable as those provided by NuStar GP, LLC under its plans and programs during the 120-days prior to the executive's termination of employment.
- (4) If the executive voluntarily terminates his employment other than for "good reason," then he or she will be entitled to a lump sum cash payment equal to any accrued and unpaid salary and vacation pay plus a bonus equal to the highest bonus earned by the executive in the prior three years (prorated to the date of termination). In this example, the termination of employment was deemed to occur on the last day of the year; thus a full year's bonus is shown in the table.
- (5) The change of control agreements provide for a three-year term of employment following a change of control. The agreements generally provide that the executive will continue to enjoy compensation and benefits on terms at least as favorable as in effect prior to the change of control. In addition, all outstanding equity incentive awards will automatically vest on the date of the change of control.
- (6) The executive is entitled to coverage under the welfare benefit plans (*e.g.*, health, dental, etc.) for two years following the date of termination (three years for Mr. Anastasio).
- (7) The amounts stated in the table represent the gross value of previously unvested unit options derived by multiplying (x) the difference between (as applicable) \$69.48 (the closing price of NuStar Energy L.P.'s units on the NYSE on December 31, 2010) or \$36.33 (the closing price of NuStar GP Holdings, LLC's units on the NYSE on December 31, 2010), and the options' exercise prices, times (y) the number of unvested unit options.
- (8) The amounts stated in the table represent the gross value of previously unvested restricted units, derived by multiplying (x) the number of units whose restrictions lapsed because of the change of control, times (y) (as applicable) \$69.48 (the closing price of NuStar Energy L.P.'s units on the NYSE on December 31, 2010) or \$36.33 (the closing price of NuStar GP Holdings, LLC's units on the NYSE on December 31, 2010).
- (9) The amounts stated in the table represent the product of (x) the number of performance units whose vesting was accelerated because of the change of control, times 200%, times (y) \$69.48 (the closing price of NuStar Energy L.P.'s units on the NYSE on December 31, 2010).
- (10) If any payment or benefit is determined to be subject to an excise tax under Section 4999 of the Code, the executive is entitled to receive an additional payment to adjust for the incremental tax cost of the payment or benefit.

## **COMPENSATION OF DIRECTORS**

## **DIRECTOR COMPENSATION (2010)**

The following table provides a summary of compensation paid for the year ended December 31, 2010, to the Board. The table shows amounts earned by such persons for services rendered to NuStar GP, LLC in all capacities in which they served.

| Name and Principal<br>Position | Fees Earned or<br>Paid in Cash<br>(\$)(1) | Unit Awards<br>(\$)(3) | Option<br>Awards (\$)(3) | Non-Equity<br>Incentive Plan<br>Compensation (\$) | Change in Pension<br>Value and<br>Nonqualified<br>Deferred<br>Compensation<br>Earnings (\$) | All Other<br>Compensation (\$) | Total (\$) |
|--------------------------------|---|------------------------|--------------------------|---|---|--------------------------------|------------|
| William E. Greehey             | 102,500                                   | 74,987                 | 0                        | 0   | n/a   | 0                              | 177,487    |
| Curtis V. Anastasio            | (2)                                       | (2)                    | (2)                      | (2)   | (2)   | (2)                            | (2)        |
| J. Dan Bates                   | 75,250                                    | 49,991                 | 0                        | 0   | n/a   | 0                              | 125,241    |
| Dan J. Hill                    | 77,551                                    | 49,991                 | 0                        | 0   | n/a   | 0                              | 127,542    |
| Stan L. McLelland              | 52,649                                    | 49,991                 | 0                        | 0   | n/a   | 0                              | 102,640    |
| Rodman D. Patton               | 75,250                                    | 49,991                 | 0                        | 0   | n/a   | 0                              | 125,241    |

(1) In addition to the fees paid according to the non-employee director compensation described below, the amounts disclosed in this column include reimbursement for expenses for transportation to and from Board meetings and lodging while attending meetings.

(2) Mr. Anastasio is not compensated for his service as a director of NuStar GP, LLC. His compensation for his services as President and CEO are included above in the Summary Compensation Table.

(3) The amounts reported represent the grant date fair value for the grant of restricted NuStar Energy L.P. units for the fiscal year ended December 31, 2010. Please see "Compensation Discussion and Analysis- Impact of Accounting and Tax Treatment- Accounting Treatment" above in this item for more information.

As of December 31, 2010, each director holds the following aggregate number of restricted unit and option awards:

| Name                | Aggregate # of Restricted<br>Units | Aggregate # of Unit Options |
|---------------------|------------------------------------|-----------------------------|
| William E. Greehey  | 2,372                              | 0                           |
| Curtis V. Anastasio | *                                  | *                           |
| J. Dan Bates        | 1,707                              | 0                           |
| Dan J. Hill         | 1,707                              | 0                           |
| Stan L. McLelland   | 1,707                              | 0                           |
| Rodman D. Patton    | 1,707                              | 0                           |

\* Mr. Anastasio's aggregate holdings are disclosed above in the Outstanding Equity Awards at December 31, 2010.

During 2010, non-employee directors received a retainer fee of \$45,000 per year, plus \$1,250 for each Board and committee meeting attended in person and \$500 for each Board and committee meeting attended telephonically. Directors who serve as chairperson of a committee receive an additional \$10,000 annually. Each director is also reimbursed for expenses of meeting attendance. Directors who are employees of NuStar GP, LLC receive no compensation (other than reimbursement of expenses) for serving as directors. The Chairman of the Board receives an additional retainer fee of \$50,000 per year. The Chairman of the Board receives no fees for attending committee meetings.

NuStar GP, LLC supplements the compensation paid to non-employee directors other than the Chairman of the Board with an annual grant of restricted NuStar Energy L.P. units valued at \$50,000 that vests in equal annual installments over a three-year period. The Chairman of the Board receives an annual grant of restricted NuStar Energy L.P. units valued at \$75,000 that vests in equal annual installments over a three-year period. We believe this annual grant of restricted units increases the non-employee directors' identification with the interests of NuStar Energy L.P.'s unitholders through ownership of NuStar Energy L.P. units. Upon a non-employee director's initial election to the Board, the director will receive a grant of restricted units equal to the pro-rated amount of the annual grant of restricted units from the time of his or her election through the next annual grant of restricted units.

In the event of a "Change of Control" as defined in the 2000 LTIP, all unvested restricted units and unit options previously granted immediately become vested or exercisable. Each plan also contains anti-dilution provisions providing for an adjustment in the number of restricted units or unit options, respectively, that have been granted to prevent dilution of benefits in the event any change in the capital structure of NuStar Energy affects the NuStar Energy L.P. units.

#### **Compensation Committee**

The Compensation Committee reviews and reports to the Board on matters related to compensation strategies, policies and programs, including certain personnel policies and policy controls, management development, management succession and benefit programs. The Compensation Committee also approves and administers NuStar Energy's equity compensation plans and incentive bonus plan. The Board has adopted a written charter for the Compensation Committee. The members of the Compensation Committee are Dan J. Hill (Chairman), J. Dan Bates and Rodman D. Patton, none of whom is a current or former employee or officer of NuStar GP, LLC. The Compensation Committee met four times in 2010.

#### **Compensation Committee Interlocks and Insider Participation**

There are no compensation committee interlocks. None of Mr. Hill, Mr. Bates or Mr. Patton has served as an officer or employee of NuStar GP, LLC. Furthermore, except for compensation arrangements disclosed in this annual report on Form 10-K, NuStar Energy has not participated in any contracts, loans, fees, awards or financial interests, direct or indirect, with any committee member, nor is NuStar Energy aware of any means, directly or indirectly, by which a committee member could receive a material benefit from NuStar Energy.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED UNITHOLDER MATTERS

## DIRECTORS AND EXECUTIVE OFFICERS

The following table sets forth ownership of NuStar Energy L.P. units and NuStar GP Holdings, LLC units by directors and executive officers of NuStar GP, LLC as of December 31, 2010. Unless otherwise indicated in the notes to the table, each of the named persons and members of the group has sole voting and investment power with respect to the units shown:

| Name of Beneficial<br>Owner(a)             | Units<br>Beneficially<br>Owned<br>(b) | Units under<br>Exercisable<br>Options(c) | Percentage<br>of<br>Outstanding<br>Units(d) | NuStar GP<br>Holdings,<br>LLC Units<br>Beneficially<br>Owned | NuStar GP<br>Holdings,<br>LLC Units<br>under<br>Exercisable<br>Options | Percentage<br>of<br>Outstanding<br>Units(e) |
|--|---------------------------------------|--|---|--|--|---|
| William E. Greehey                         | 1,240,945                             | 0  | 1.91%                                       | 7,183,803  | 0  | 16.84%                                      |
| Curtis V. Anastasio                        | 69,116                                | 67,675                                   | *   | 71,915   | 18,767   | *   |
| J. Dan Bates                               | 5,898                                 | 0  | *   | 2,000  | 0  | *   |
| Dan J. Hill                                | 10,795                                | 0  | *   | 8,000  | 0  | *   |
| Stan McLelland                             | 6,207                                 | 0  | *   | 18,092   | 0  | *   |
| Rodman D. Patton                           | 16,945                                | 0  | *   | 10,000   | 0  | *   |
| Bradley C. Barron                          | 11,191                                | 4,935                                    | *   | 10,005   | 11,667   | *   |
| Steven A. Blank                            | 30,650                                | 33,566                                   | *   | 44,777   | 13,667   | *   |
| James R. Bluntzer                          | 14,804                                | 18,290                                   | *   | 31,924   | 11,667   | *   |
| Paul R. Brattlof                           | 12,614                                | 1,020                                    | *   | 11,720   | 11,667   | *   |
| Mary Rose Brown                            | 14,030                                | 1,020                                    | *   | 51,424   | 11,667   | *   |
| Daniel S. Oliver                           | 7,205                                 | 600                                      | *   | 3,279  | 0  | *   |
| Thomas R. Shoaf                            | 6,110                                 | 4,425                                    | *   | 5,083  | 8,567  | *   |
| All directors and officers as a group (13) | 1,446,510                             | 131,531                                  | 2.43%                                       | 7,452,022  | 87,669   | 17.67%                                      |

\* Indicates that the percentage of beneficial ownership does not exceed 1% of the class.

(a) The business address for all beneficial owners listed above is 2330 North Loop 1604 West, San Antonio, Texas 78248.

(b) This column includes units issued under NuStar Energy's long-term incentive plans. Restricted units granted under NuStar GP, LLC's long-term incentive plans are rights to receive NuStar Energy L.P. units upon vest and, as such, may not be disposed of or voted until vested. The column does not include units that could be acquired under options, which information is set forth in the next column.

(c) This column discloses units that may be acquired within 60 days of December 31, 2010 through the exercise of unit options.

(d) As of December 31, 2010, 64,610,549 NuStar Energy L.P. units were issued and outstanding. There are no classes of equity securities of NuStar Energy outstanding other than the units. The calculation for Percentage of Outstanding units includes units listed under the captions "Units Beneficially Owned" and "Units under Exercisable Options."

(e) As of December 31, 2010, 42,568,316 NuStar GP Holdings, LLC's units were issued and outstanding. The calculation for Percentage of Outstanding Units includes units listed under the captions "NuStar GP Holdings, LLC Units Beneficially Owned" and "NuStar GP Holdings, LLC Units under Exercisable Options."

Except as otherwise indicated, the following table sets forth certain information as of December 31, 2010 with respect to each entity known to us to be the beneficial owner of more than 5% of our outstanding units.

| Name and Address of Beneficial Owner   | Units      | Percentage of<br>Units (2) |
|--|------------|----------------------------|
| NuStar GP Holdings(1)<br>2330 North Loop 1604 West<br>San Antonio, Texas 78248 | 10,283,359 | 15.9%                      |
| Tortoise Capital Advisors, L.L.C.  | 3,420,520  | 5.3%                       |

(1) NuStar GP Holdings owns the units through its wholly owned subsidiaries, NuStar GP, LLC and Riverwalk Holdings, LLC. NuStar GP Holdings controls voting and investment power of the units through these wholly owned subsidiaries.

(2) Assumes 64,610,549 units outstanding.

#### EQUITY COMPENSATION PLAN INFORMATION

The following table sets forth information about NuStar GP, LLC's equity compensation plans, which are described in further detail in Note 17 of Notes to Consolidated Financial Statements in Item 8. "Financial Statements and Supplementary Data:"

| Plan categories  | Number of Securities to be<br>issued upon exercise of<br>outstanding unit options,<br>warrants and rights(1) | Weighted-Average exercise price<br>of outstanding<br>unit options, warrants and rights | Number of securities<br>remaining for future<br>issuance under equity<br>compensation plans |
|--|--|--|---|
| Equity Compensation Plans approved by security holders     | 1,377,158  | \$54.40  | 122,842   |
| Equity Compensation Plans not approved by security holders | 451,709  | 50.34  | 248,291(2)  |

(1) Grants under NuStar GP, LLC's long-term incentive plans do not dilute the interests of NuStar Energy L.P. unitholders. Upon the vest of a restricted unit or the exercise of a unit option granted under NuStar GP, LLC's plan, NuStar GP, LLC purchases a NuStar Energy L.P. unit to satisfy that vest or exercise on the open market. No new NuStar Energy L.P. units are issued to satisfy vesting restricted units or exercises of unit options.

(2) As of December 31, 2010, options to purchase 765 NuStar Energy L.P. units remained available for grant under the 2002 Unit Option Plan. As of December 31, 2010, 247,526 units remained available for grant under the 2003 Employee Unit Incentive Plan.

#### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE

## TRANSACTIONS WITH MANAGEMENT AND OTHERS

In January 2007, our Board adopted a written related person transaction policy that codifies our prior practice. For purposes of the policy, a related person transaction is one that is not available to all employees generally or involves less than \$10,000 when aggregated with similar transactions. The policy requires that any related person transaction between NuStar Energy or NuStar GP, LLC and: (i) any vice president, Section 16 officer or director, (ii) any 5% or greater unitholder of NuStar Energy, its controlled affiliates or NuStar GP Holdings, (iii) any immediate family member of any officer or director, or (iv) any entity controlled by any of (i), (ii) or (iii) (or in which any of (i), (ii) or (iii) owns more than 5%) must be approved by the disinterested members of the Board. In addition, the policy requires that the officers and directors have an affirmative obligation to inform our Corporate Secretary of his or her immediate family members, as well as any entities in which he or she controls or owns more than 5%.

Please see "Executive Compensation, Potential Payments upon Termination or Change in Control" for a discussion of NuStar Energy's Change of Control Agreements with the NEOs.

On December 10, 2007, NuStar Logistics, L.P., our wholly owned subsidiary, entered into a non-exclusive Aircraft Time Sharing Agreement (the Time Share Agreement) with William E. Greehey, Chairman of our Board. The Time Share Agreement provides that NuStar Logistics, L.P. will sublease the aircraft to Mr. Greehey on an "as needed and as available" basis, and will provide a fully qualified flight crew for all Mr. Greehey's flights. Mr. Greehey will pay NuStar Logistics an amount equal to the maximum amount of expense reimbursement permitted in accordance with Section 91.501(d) of the Aeronautics Regulations of the Federal Aviation Administration and the Department of Transportation, which expenses include and are limited to: fuel oil, lubricants, and other additives; travel expenses of the crew, including food, lodging and ground transportation; hangar and tie down costs away from the aircraft's base of operation; insurance obtained for the specific flight; landing fees, airport taxes and similar assessments; customs, foreign permit, and similar fees directly related to the flight; in-flight food and beverages; passenger ground transportation; flight planning and weather contract services; and an additional charge equal to 100% of the costs of the fuel oil, lubricants, and other additives. The Time Share Agreement has an initial term of two years, after which the Time Share Agreement will automatically renew for one-year terms until terminated by either party. The Time Share Agreement was approved by the disinterested members of the Board on December 5, 2007. The Time Share Agreement was amended, as of September 4, 2009, to reflect the addition of another aircraft.

Effective on September 16, 2007, NuStar Logistics entered into an assignment and assumption agreement (the Assignment) with Valero Energy, pursuant to which NuStar Logistics, L.P. assumed certain of Valero Energy's obligations under a letter agreement between Valero Energy and Mr. Greehey regarding his resignation from employment with Valero Energy (the Letter Agreement). Under the Letter Agreement, Valero Energy agreed to provide Mr. Greehey with "off-site office facilities and secretarial and other office services reasonably commensurate with Mr. Greehey's position as retired CEO of Valero Energy (the Office Services). Since we moved our headquarters out of Valero Energy's corporate headquarters in April 2007, we have provided office space for Mr. Greehey, the cost of which we billed to Valero Energy. In order to further simplify the relationship between us and Valero Energy, we assumed responsibility for the Office Services, for which Valero Energy paid us \$1.2 million, the operating expense associated with providing Office Services to Mr. Greehey. The Conflicts Committee, consisting of the disinterested members of the Board, approved the Assignment on August 24, 2007.

On April 24, 2008, the independent directors of NuStar GP, LLC approved the adoption of a Services Agreement, effective January 1, 2008, between NuStar GP, LLC and NuStar Energy (the Services Agreement). The Services Agreement provides that NuStar GP, LLC will furnish all services necessary for the conduct of the business of NuStar Energy, and NuStar Energy will reimburse NuStar GP, LLC for all payroll and related benefit costs, including pension and unit-based compensation costs, other than the expenses allocated to NuStar GP, LLC's domestic employee bonus and unit compensation expense for the applicable fiscal year. For fiscal year 2010, the Holdco Administrative Services Expense was

equal to \$1.47 million. The Holdco Administrative Services expense is subject to adjustment (a) by an annual amount equal to NuStar GP, LLC's annual merit increase percentage for the most recently completed contract year and (b) for changed levels of services due to expansion of operations through, among other things, expansion of operations, acquisitions or the construction of new businesses or assets. The Services Agreement will terminate December 31, 2012, with automatic two-year renewals unless terminated by either party on six months' written notice.

Shay Bluntzer, a NuStar employee, is the son of James R. Bluntzer, one of our NEOs. As such, he is deemed to be a "related person" under Item 404(a) of the SEC's Regulation S-K. Mr. S. Bluntzer is NuStar's Director of Government Relations. In 2010, Mr. S. Bluntzer did not attend any Board or Committee meetings. The aggregate value of compensation paid by NuStar to Mr. S. Bluntzer in 2010 was less than \$500,000. There were no material differences between the compensation paid to Mr. S. Bluntzer and the compensation paid to any other employees who hold analogous positions.

Chester Bullard, a NuStar employee, is the son-in-law of James R. Bluntzer, one of our NEOs. As such, he is deemed to be a "related person" under Item 404(a) of the SEC's Regulation S-K. Mr. Bullard is a Senior Manager-Pipelines and Terminals for NuStar's Central West operations. In 2010, Mr. Bullard did not attend any Board or Committee meetings. The aggregate value of compensation paid by NuStar to Mr. Bullard in 2010 was less than \$500,000. There were no material differences between the compensation paid to Mr. Bullard and the compensation paid to any other employees who hold analogous positions.

John D. Greehey, a NuStar employee, is the son of William E. Greehey, the Chairman of our Board. As such, he is deemed to be a "related person" under Item 404(a) of the SEC's Regulation S-K. Mr. J. Greehey is a Vice President of a subsidiary of NuStar Energy L.P., NuStar Marketing LLC. In 2010, Mr. J. Greehey did not attend any Board or Committee meetings. The aggregate value of compensation paid by NuStar to Mr. J. Greehey in 2010 was less than \$500,000. There were no material differences between the compensation paid to Mr. J. Greehey and the compensation paid to any other employees who hold analogous positions.

Michael T. Stone, a NuStar employee, is the brother-in-law of Mary Rose Brown, one of our NEOs. As such, he is deemed to a "related person" under Item 404(a) of the SEC's Regulation S-K. Mr. Stone is a Vice President of a subsidiary of NuStar Energy L.P., NuStar Marketing LLC. In 2010, Mr. Stone attended one Board meeting and no Committee meetings. The aggregate value of compensation paid by NuStar to Mr. Stone in 2010 was less than \$500,000. There were no material differences between the compensation paid to Mr. Stone and the compensation paid to any other employees who hold analogous positions.

## **RIGHTS OF NUSTAR GP HOLDINGS**

Due to its ownership of NuStar GP, LLC and Riverwalk Holdings, LLC, as of December 31, 2010, NuStar GP Holdings indirectly owned:

- the 2% general partner interest in NuStar Energy, through its indirect 100% ownership interest in Riverwalk Logistics, L.P.;
- 100% of the incentive distribution rights issued by us, which entitle NuStar GP Holdings to receive increasing percentages of the cash we distribute, currently at the maximum percentage of 23%; and
- 10,283,359 NuStar Energy L.P. units representing 15.9% of the issued and outstanding NuStar Energy common units.

Certain of our officers are also officers of NuStar GP Holdings. Our Chairman, William E. Greehey, is also the Chairman of NuStar GP Holdings. NuStar GP Holdings appoints NuStar GP, LLC's directors. NuStar GP, LLC's board is responsible for overseeing NuStar GP, LLC's role as the owner of the general partner of NuStar Energy. NuStar GP Holdings must also approve matters that have or would have reasonably expected to have a material effect on NuStar GP Holdings' interests as one of our major unitholders.

NuStar Energy's partnership agreement requires that NuStar GP, LLC maintain a Conflicts Committee, composed entirely of independent directors, to review and resolve certain potential conflicts of interest between Riverwalk Logistics, L.P. and its affiliates, on one hand, and NuStar Energy, on the other hand.

## DIRECTOR INDEPENDENCE

Our business is managed under the direction of the Board of NuStar GP, LLC, the general partner of Riverwalk Logistics, L.P., the general partner of NuStar Energy. The Board conducts its business through meetings of the Board and its committees. During 2010, the Board held six meetings. No member of the Board attended less than 75% of the meetings of the Board and committees of which he was a member.

The Board has standing Audit and Compensation Committees. Each committee has a written charter. The committees of the Board and the number of meetings held by the committees in 2010 are described below.

#### **Independent Directors**

The Board has one member of management, Curtis V. Anastasio, President and CEO, and five non-management directors. The Board has determined that three of five of its non-management directors meet the independence requirements of the NYSE listing standards as set forth in the NYSE Listed Company Manual. As a limited partnership, NuStar Energy is not required to have a majority of independent directors. The independent directors are: J. Dan Bates, Dan J. Hill and Rodman D. Patton.

William E. Greehey, Chairman of the Board, retired as CEO of Valero Energy at the end of 2005. He remained Chairman of Valero Energy's board of directors until January 2007. Mr. Greehey also serves as the Chairman of the NuStar GP Holdings board of directors and owns 16.87% of NuStar GP Holdings.

Curtis V. Anastasio has been President of NuStar GP, LLC since December 1999 and CEO since June 2000. As a member of management, Mr. Anastasio is not an independent director under the NYSE's listing standards. Mr. Anastasio also serves as President and CEO of NuStar GP Holdings.

Stan L. McLelland has been a member of the Board since October 2005. In July 2006, Mr. McLelland also became a member of the board of directors of NuStar GP Holdings. Mr. McLelland stepped down from the Audit and Compensation Committees of NuStar GP, LLC when he joined the NuStar GP Holdings board of directors.

The Audit and Compensation committees of the Board are each composed entirely of directors who meet the independence requirements of the NYSE listing standards. Each member of the Audit Committee also meets the additional independence standards for Audit Committee members set forth in the regulations of the SEC. For further information about the committees, see also Item 10 and Item 11 above.

#### **Independence Determinations**

Under the NYSE's listing standards, no director qualifies as independent unless the Board affirmatively determines that the director has no material relationship with NuStar Energy. Based upon information requested from and provided by each director concerning their background, employment and affiliations, including commercial, industrial, banking, consulting, legal, accounting, charitable and familial relationships, the Board has determined that, other than being a director of NuStar GP, LLC and/or unitholder of NuStar Energy, each of the independent directors named above has either no relationship with NuStar Energy, either directly or as a partner, unitholder or officer of an organization that has a relationship with NuStar Energy, or has only immaterial relationships with NuStar Energy, and is therefore independent under the NYSE's listing standards.

As provided for under the NYSE listing standards, the Board has adopted categorical standards or guidelines to assist the Board in making its independence determinations with respect to each director. Under the NYSE listing standards, immaterial relationships that fall within the guidelines are not required to be disclosed in this annual report on Form 10-K.

A relationship falls within the guidelines adopted by the Board if it:

• is not a relationship that would preclude a determination of independence under Section 303A.02(b) of the NYSE Listed Company Manual;

- consists of charitable contributions by NuStar GP, LLC to an organization where a director is an executive officer and does not exceed the greater of \$1 million or 2% of the organization's gross revenue in any of the last three years;
- consists of charitable contributions to any organization with which a director, or any member of a director's immediate family, is affiliated as an officer, director or trustee pursuant to a matching gift program of NuStar GP, LLC and made on terms applicable to employees and directors; or is in amounts that do not exceed \$250,000 per year; and
- is not required to be, and it is not otherwise, disclosed in this annual report on Form 10-K.

NuStar GP, LLC's Corporate Governance Guidelines contain the director qualification standards, including the guidelines listed above, and are available on NuStar Energy's internet website at <u>http://www.nustarenergy.com</u> (in the "Investor Relations" section) or are available in print upon request to NuStar GP, LLC's Corporate Secretary at the address indicated on the cover page of this annual report on Form 10-K.

## Presiding Director/Meetings of Non-Management Directors

The Board has designated Mr. Patton to serve as the Presiding Director for meetings of the non-management Board members outside the presence of management.

#### Communications with the Board, Non-Management Directors or Presiding Director

Unitholders and other interested parties may communicate with the Board, the non-management directors or the Presiding Director by sending a written communication in an envelope addressed to "Board of Directors," "Non-Management Directors," or "Presiding Director" in care of NuStar GP, LLC's Corporate Secretary at the address indicated on the cover page of this annual report on Form 10-K.

#### **Availability of Governance Documents**

NuStar Energy has posted its Corporate Governance Guidelines, Code of Business Conduct and Ethics, Code of Ethics of Senior Financial Officers, the Audit Committee Charter and other governance documents on NuStar Energy's internet website at <u>http://www.nustarenergy.com</u> (in the "Investor Relations" section). NuStar Energy's governance documents are available in print to any unitholder of record who makes a written request to NuStar Energy. Requests must be directed to NuStar GP, LLC's Corporate Secretary at the address indicated on the cover page of this annual report on Form 10-K.

## ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

## **KPMG FEES FOR FISCAL YEAR 2010**

#### Audit Fees

The aggregate fees for fiscal year 2010 for professional services rendered by KPMG for the audit of the annual financial statements for the year ended December 31, 2010 included in this Form 10-K, review of NuStar Energy's interim financial statements included in NuStar Energy's 2010 Forms 10-Q, the audit of the effectiveness of NuStar Energy's internal control over financial reporting as of December 31, 2010 and related services that are normally provided by the principal auditor (*e.g.*, comfort letters and assistance with review of documents filed with the SEC) were \$2,218,660.

## **Audit-related Fees**

The aggregate fees for the fiscal year 2010 for assurance and related services rendered by KPMG that are reasonably related to the performance of the audit or review of NuStar Energy's financial statements and not reported in the preceding caption were \$60,930.

#### Tax Fees

The aggregate fees for the fiscal year 2010 for professional services rendered by KPMG for tax compliance, tax advice and tax planning were \$0.

## All Other Fees

The aggregate fees for the fiscal year 2010 for services rendered by KPMG, other than the services reported under the preceding captions, were \$0.

## **KPMG FEES FOR FISCAL YEAR 2009**

#### Audit Fees

The aggregate fees for fiscal year 2009 for professional services rendered by KPMG for the audit of the annual financial statements for the year ended December 31, 2009 included in this Form 10-K, review of NuStar Energy's interim financial statements included in NuStar Energy's 2009 Forms 10-Q, the audit of the effectiveness of NuStar Energy's internal control over financial reporting as of December 31, 2009 and related services that are normally provided by the principal auditor (*e.g.*, comfort letters and assistance with review of documents filed with the SEC) were \$1,994,200.

#### **Audit-related Fees**

The aggregate fees for the fiscal year 2009 for assurance and related services rendered by KPMG that are reasonably related to the performance of the audit or review of NuStar Energy's financial statements and not reported in the preceding caption were \$0.

#### Tax Fees

The aggregate fees for the fiscal year 2009 for professional services rendered by KPMG for tax compliance, tax advice and tax planning were \$0.

#### All Other Fees

The aggregate fees for the fiscal year 2009 for services rendered by KPMG, other than the services reported under the preceding captions, were \$0.

## AUDIT COMMITTEE PRE-APPROVAL POLICY

The audit committee has adopted a pre-approval policy to address the approval of services rendered to NuStar Energy by its independent auditors, which is filed herewith as Exhibit 99.01.

None of the services (described above) for 2009 or 2010 provided by KPMG were approved by the audit committee pursuant to paragraph (c)(7)(i)(C) of Rule 2-01 of Regulation S-X.

## PART IV

# ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a) (1) Financial Statements. The following consolidated financial statements of NuStar Energy L.P. and its subsidiaries are included in Part II, Item 8 of this Form 10-K:

Management's Report on Internal Control over Financial Reporting Reports of independent registered public accounting firm (KPMG LLP) Consolidated Balance Sheets as of December 31, 2010 and 2009 Consolidated Statements of Income for the Years Ended December 31, 2010, 2009 and 2008 Consolidated Statements of Cash Flows for the Years Ended December 31, 2010, 2009 and 2009 Consolidated Statements of Partners' Equity for the Years Ended December 31, 2010, 2009 and 2008 Notes to Consolidated Financial Statements

(2) Financial Statement Schedules and Other Financial Information. No financial statement schedules are submitted because either they are inapplicable or because the required information is included in the consolidated financial statements or notes thereto.

# (3) Exhibits

Filed as part of this Form 10-K are the following:

| Exhibit<br>Number | Description  | Incorporated by Reference<br>to the Following Document  |
|-------------------|--|---|
| 2.01              | Agreement and Plan of Merger, dated as of October 31, 2004, by<br>and among Valero L.P., Riverwalk Logistics, L.P., Valero GP, LLC,<br>VLI Sub A LLC and Kaneb Services LLC  | NuStar Energy L.P.'s Current Report on Form 8-K filed<br>November 4, 2004 (File No. 001-16417), Exhibit 99.1              |
| 2.02              | Agreement and Plan of Merger, dated as of October 31, 2004, by<br>and among Valero L.P., Riverwalk Logistics, L.P., Valero GP, LLC,<br>VLI Sub B LLC and Kaneb Pipe Line Partners, L.P. and Kaneb Pipe<br>Line Company LLC | NuStar Energy L.P.'s Current Report on Form 8-K filed<br>November 4, 2004 (File No. 001-16417), Exhibit 99.2              |
| 3.01              | Amended and Restated Certificate of Limited Partnership of Shamrock Logistics, L.P., effective January 1, 2002   | NuStar Energy L.P.'s Annual Report on Form 10-K for year ended December 31, 2001 (File No. 001-16417), Exhibit 3.3        |
| 3.02              | Amendment to Certificate of Limited Partnership of Valero L.P., dated March 21, 2007 and effective April 1, 2007   | NuStar Energy L.P.'s Current Report on Form 8-K, filed March 27, 2007 (File No. 001-16417), Exhibit 3.01                  |
| 3.03              | Third Amended and Restated Agreement of Limited Partnership of Valero L.P., dated as of March 18, 2003   | NuStar Energy L.P.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2003 (File No. 001-16417), Exhibit 3.1 |
| 3.04              | Amendment No. 1 to Third Amended and Restated Agreement of Limited Partnership of Valero L.P., dated as of March 11, 2004  | NuStar Energy L.P.'s Annual Report on Form 10-K for year ended December 31, 2003 (File No. 001-16417), Exhibit 4.3        |
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| Exhibit<br>Number | Description  |
|-------------------|--|
| 3.05              | Amendment No. 2 to Third Amended and Restated Agreement of Limited Partnership of Valero L.P., dated as of July 1, 2005                                      |
| 3.06              | Amendment No. 3 to Third Amended and Restated Agreement of<br>Limited Partnership of NuStar Energy L.P., dated as of April 10,<br>2008                       |
| 3.07              | Amended and Restated Certificate of Limited Partnership of<br>Shamrock Logistics Operations, L.P., dated as of January 7, 2002                               |
| 3.08              | Certificate of Amendment to Certificate of Limited Partnership of Valero Logistics Operations, L.P., dated March 21, 2007 and effective April 1, 2007        |
| 3.09              | Second Amended and Restated Agreement of Limited Partnership of Shamrock Logistics Operations, L.P., dated as of April 16, 2001                              |
| 3.10              | First Amendment to Second Amended and Restated Agreement of<br>Limited Partnership of Shamrock Logistics Operations, L.P.,<br>effective as of April 16, 2001 |
| 3.11              | Second Amendment to Second Amended and Restated Agreement<br>of Limited Partnership of Shamrock Logistics Operations, L.P.,<br>dated as of January 7, 2002   |
| 3.12              | Certificate of Limited Partnership of Riverwalk Logistics, L.P., dated June 5, 2000  |
|                   |  |

- 3.13 First Amended and Restated Limited Partnership Agreement of Riverwalk Logistics, L.P., dated as of April 16, 2001
- Certificate of Formation of Shamrock Logistics GP, LLC, dated 3.14 December 7, 1999

#### **Incorporated by Reference** to the Following Document

NuStar Energy L.P.'s Quarterly Report on Form 10-Q for quarter ended June 30, 2005 (File No. 001-16417), Exhibit 4.01

NuStar Energy L.P.'s Current Report on Form 8-K filed April 15, 2008 (File No. 001-16417), Exhibit 3.1

NuStar Energy L.P.'s Annual Report on Form 10-K for year ended December 31, 2001 (File No. 001-16417), Exhibit 3.8

NuStar Energy L.P.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2007 (File No. 001-16417), Exhibit 3.03

NuStar Energy L.P.'s Annual Report on Form 10-K for year ended December 31, 2001 (File No. 001-16417), Exhibit 3.9

NuStar Energy L.P.'s Quarterly Report on Form 10-Q for the quarter ended June 30, 2001 (File No. 001-16417), Exhibit 4.1

NuStar Energy L.P.'s Annual Report on Form 10-K for year ended December 31, 2001 (File No. 001-16417), Exhibit 3.10

NuStar Energy L.P.'s Registration Statement on Form S-1 filed August 14, 2000 (File No. 333-43668), Exhibit 3.7

NuStar Energy L.P.'s Annual Report on Form 10-K for the year ended December 31, 2001 (File No. 001-16417), Exhibit 3.16

NuStar Energy L.P.'s Registration Statement on Form S-1 filed August 14, 2000 (File No. 333-43668), Exhibit 3.9

| Exhibit<br>Number | Description  |
|-------------------|--|
| 3.15              | Certificate of Amendment to Certificate of Formation of Shamrock<br>Logistics GP, LLC, dated December 31, 2001   |
| 3.16              | Certificate of Amendment to Certificate of Formation of Valero GP, LLC, dated March 21, 2007 and effective April 1, 2007   |
| 3.17              | First Amended and Restated Limited Liability Company Agreement of Shamrock Logistics GP, LLC, dated as of June 5, 2000   |
| 3.18              | First Amendment to First Amended and Restated Limited Liability<br>Company Agreement of Shamrock Logistics GP, LLC, effective as<br>of December 31, 2001   |
| 4.01              | Indenture, dated as of July 15, 2002, among Valero Logistics<br>Operations, L.P., as Issuer, Valero L.P., as Guarantor, and The Bank<br>of New York, as Trustee, relating to Senior Debt Securities  |
| 4.02              | First Supplemental Indenture, dated as of July 15, 2002, to<br>Indenture dated as of July 15, 2002, in each case among Valero<br>Logistics Operations, L.P., as Issuer, Valero L.P., as Guarantor, and<br>The Bank of New York, as Trustee, relating to 6 7/8% Senior Notes<br>due 2012  |
| 4.03              | Second Supplemental Indenture, dated as of March 18, 2003, to<br>Indenture dated as of July 15, 2002, as amended and supplemented<br>by a First Supplemental Indenture thereto dated as of July 15, 2002,<br>in each case among Valero Logistics Operations, L.P., as Issuer,<br>Valero L.P., as Guarantor, and The Bank of New York, as Trustee<br>(including, form of global note representing \$250,000,000 6.05%<br>Senior Notes due 2013) |
| 4.04              | Third Supplemental Indenture, dated as of July 1, 2005, to Indenture dated as of July 15, 2002, as amended and supplemented, among   |

dated as of July 15, 2002, as amended and supplemented, among Valero Logistics Operations, L.P., Valero L.P., Kaneb Pipe Line Operating Partnership, L.P., and The Bank of New York Trust Company, N.A.

#### **Incorporated by Reference** to the Following Document

NuStar Energy L.P.'s Annual Report on Form 10-K for year ended December 31, 2001 (File No. 001-16417), Exhibit 3.14

NuStar Energy L.P.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2007 (File No. 001-16417), Exhibit 3.02

NuStar Energy L.P.'s Amendment No. 5 to Registration Statement on Form S-1 filed March 29, 2001 (File No. 333-43668), Exhibit 3.10

NuStar Energy L.P.'s Annual Report on Form 10-K for year ended December 31, 2001 (File No. 001-16417), Exhibit 3.15

NuStar Energy L.P.'s Current Report on Form 8-K filed July 15, 2002 (File No. 001-16417), Exhibit 4.1

NuStar Energy L.P.'s Current Report on Form 8-K filed July 15, 2002 (File No. 001-16417), Exhibit 4.2

NuStar Energy L.P.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2003 (File No. 001-16417), Exhibit 4.1

NuStar Energy L.P.'s Quarterly Report on Form 10-Q for the quarter ended June 30, 2005 (File No. 001-16417), Exhibit 4.02

Bank

| Exhibit<br>Number | Description   | Inco<br>to th |
|-------------------|---|---------------|
| 4.05              | Instrument of Resignation, Appointment and Acceptance, dated<br>March 31, 2008, among NuStar Logistics, L.P., NuStar Energy L.P.,<br>Kaneb Pipeline Operating Partnership, L.P., The Bank of New York<br>Trust Company N.A., and Wells Fargo Bank, National Association   | NuS<br>Dec    |
| 4.06              | Fourth Supplemental Indenture, dated as of April 4, 2008, to<br>Indenture dated as of July 15, 2002, among NuStar Logistics L.P., as<br>issuer, NuStar Energy L.P., as guarantor, NuStar Pipeline Operating<br>Partnership L.P., as affiliate guarantor, and Wells Fargo Bank,<br>National Association, as Successor Trustee  | NuS<br>2008   |
| 4.07              | Fifth Supplemental Indenture, dated as of August 12, 2010, to<br>Indenture dated as of July 15, 2002, among NuStar Logistics, L.P.,<br>as Issuer, NuStar Energy L.P., as Guarantor, NuStar Pipeline<br>Operating Partnership L.P., as Affiliate Guarantor and Wells Fargo<br>Bank, National Association, as Successor Trustee | NuS<br>2010   |
| 4.08              | Indenture, dated as of February 21, 2002, between Kaneb Pipe Line<br>Operating Partnership, L.P. and JPMorgan Chase Bank (Senior Debt<br>Securities)  | NuS<br>ende   |
| 4.09              | First Supplemental Indenture, dated as of February 21, 2002, to<br>Indenture dated as of February 21, 2002, between Kaneb Pipe Line<br>Operating Partnership, L.P. and JPMorgan Chase Bank (including<br>form of 7.750% Senior Unsecured Notes due 2012)  | NuS<br>ende   |
| 4.10              | Second Supplemental Indenture, dated as of August 9, 2002 and<br>effective as of April 4, 2002, to Indenture dated as of February 21,<br>2002, as amended and supplemented, between Kaneb Pipe Line<br>Operating Partnership, L.P., Statia Terminals Canada Partnership,<br>and JPMorgan Chase Bank                           | NuS<br>ende   |
| 4.11              | Third Supplemental Indenture, dated and effective as of May 16, 2003, to Indenture dated as of February 21, 2002, as amended and supplemented, between Kaneb Pipe Line Operating Partnership,   | NuS<br>ende   |

L.P., Statia Terminals Canada Partnership, and JPMorgan Chase

#### orporated by Reference the Following Document

Star Energy L.P.'s Annual Report on Form 10-K for year ended cember 31, 2008 (File No. 001-16417), Exhibit 4.05

Star Energy L.P.'s Current Report on Form 8-K filed April 4, 08 (File No. 001-16417), Exhibit 4.2

Star Energy L.P.'s Current Report on Form 8-K filed August 16, 0 (File No. 001-16417), Exhibit 4.3

Star Energy L.P.'s Quarterly Report on Form 10-Q for the quarter led June 30, 2005 (File No. 001-16417), Exhibit 4.03

Star Energy L.P.'s Quarterly Report on Form 10-Q for the quarter ded June 30, 2005 (File No. 001-16417), Exhibit 4.04

Star Energy L.P.'s Quarterly Report on Form 10-Q for the quarter led June 30, 2005 (File No. 001-16417), Exhibit 4.05

Star Energy L.P.'s Quarterly Report on Form 10-Q for the quarter led June 30, 2005 (File No. 001-16417), Exhibit 4.06

| Exhibit<br>Number | Description  | Incorporated by Reference to the Following Document                      |
|-------------------|--|--|
| 4.12              | Fourth Supplemental Indenture, dated and effective as of May 27, 2003, to Indenture dated as of February 21, 2002, as amended and supplemented, between Kaneb Pipe Line Operating Partnership, L.P. and JPMorgan Chase Bank (including form of 5.875% Senior Unsecured Notes due 2013)   | NuStar Energy L.P.'s Quarterly Rep<br>ended June 30, 2005 (File No. 001- |
| 4.13              | Fifth Supplemental Indenture, dated and effective as of July 1, 2005,<br>to Indenture dated as of February 21, 2002, as amended and<br>supplemented, among Kaneb Pipe Line Operating Partnership, L.P.,<br>Valero L.P., Valero Logistics Operations, L.P., and JPMorgan Chase<br>Bank  | NuStar Energy L.P.'s Quarterly Rep<br>ended June 30, 2005 (File No. 001- |
| 4.14              | Instrument of Resignation, Appointment and Acceptance, dated June<br>30, 2008, among NuStar Pipeline Operating Partnership L.P., NuStar<br>Energy L.P., NuStar Logistics, L.P., The Bank of New York Trust<br>Company N.A., and Wells Fargo Bank, National Association   | NuStar Energy L.P.'s Annual Repo<br>December 31, 2008 (File No. 001-:    |
| 10.01             | 5-Year Revolving Credit Agreement, dated as of December 10, 2007,<br>among NuStar Logistics, L.P., NuStar Energy L.P., the Lenders party<br>thereto and JPMorgan Chase Bank, N.A., as Administrative Agent,<br>Suntrust Bank, as Syndication Agent, and Barclays Bank PLC and<br>Mizuho Corporate Bank Ltd., as Co-Documentation Agents, J.P.<br>Morgan Securities Inc., as Sole Bookrunner and J.P. Morgan<br>Securities Inc. and Suntrust Robinson Humphrey, as Co-lead<br>Arrangers | NuStar Energy L.P.'s Annual Repo<br>December 31, 2007 (File No. 001-:    |
| 10.02             | First Amendment to 5-Year Revolving Credit Agreement, dated as of<br>August 18, 2010, among NuStar Logistics, L.P., as Borrower, NuStar<br>Energy L.P., JPMorgan Chase Bank, N.A., as Administrative Agent,<br>and the Lenders Party thereto   | NuStar Energy L.P.'s Current Repo<br>2010 (File No. 001-16417), Exhibi   |
| +10.03            | NuStar GP, LLC Amended and Restated 2003 Employee Unit<br>Incentive Plan, amended and restated as of April 1, 2007   | NuStar Energy L.P.'s Quarterly Rej<br>ended June 30, 2007 (File No. 001- |
| +10.04            | Form of Unit Option Agreement under the Valero GP, LLC Amended and Restated 2003 Employee Unit Incentive Plan. as amended  | NuStar Energy L.P.'s Annual Repo<br>December 31, 2006 (File No. 001-:    |
|                   |  |  |

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eport on Form 10-Q for the quarter 1-16417), Exhibit 4.07

eport on Form 10-Q for the quarter 1-16417), Exhibit 4.08

oort on Form 10-K for year ended -16417), Exhibit 4.12

oort on Form 10-K for the year ended -16417), Exhibit 10.01

port on Form 8-K filed August 20, oit 10.01

eport on Form 10-Q for the quarter 1-16417), Exhibit 10.03

oort on Form 10-K for year ended -16417), Exhibit 10.11

| <b>F-1:1:</b>     |   |
|-------------------|---|
| Exhibit<br>Number | Description   |
| +10.05            | NuStar GP, LLC Amended and Restated 2002 Unit Option Plan, amended and restated as of April 1, 2007   |
| +10.06            | NuStar GP, LLC Second Amended and Restated 2000 Long-Term<br>Incentive Plan, amended and restated as of April 1, 2007   |
| +10.07            | Form of Restricted Unit Award Agreement under the NuStar GP, LLC Second Amended and Restated 2000 Long-Term Incentive Plan  |
| +10.08            | Form of Unit Option Award Agreement under the Valero GP, LLC Second Amended and Restated 2000 Long-Term Incentive Plan  |
| +10.09            | Form of Restricted Unit Award Agreement under the Valero GP, LLC<br>Second Amended and Restated 2000 Long-Term Incentive Plan   |
| +10.10            | Form of Restricted Unit Award Agreement under the NuStar GP, LLC<br>Second Amended and Restated 2000 Long-Term Incentive Plan   |
| +10.11            | Form of 2010 Restricted Unit Award Agreement under the NuStar GP, LLC Second Amended and Restated 2000 Long-Term Incentive Plan                                       |
| +10.12            | Form of Performance Unit Agreement under the Valero GP, LLC 2000 Amended and Restated Long-Term Incentive Plan  |
| +10.13            | Form of Amended and Restated Performance Unit Agreement under<br>the NuStar GP, LLC Second Amended and Restated 2000 Long-Term<br>Incentive Plan                      |
| +10.14            | Omnibus Amendment to Form of Amended and Restated<br>Performance Unit Agreements under the NuStar GP LLC Second<br>Amended and Restated 2000 Long-Term Incentive Plan |
| +10.15            | Form of Performance Unit Agreement under the Second Amended and Restated 2000 Long-Term Incentive Plan  |
| +10.16            | Form of Non-employee Director Restricted Unit Agreement under the<br>NuStar GP, LLC Second Amended and Restated 2000 Long-Term<br>Incentive Plan                      |
| +10.17            | Form of Non-employee Director Restricted Unit Agreement under the   |

 NuStar GP, LLC Second Amended and Restated 2000 Long-Term Incentive Plan
 +10.18 Form of 2010 Non-employee Director Restricted Unit Agreement

+10.18 Form of 2010 Non-employee Director Restricted Unit Agreement under the NuStar GP, LLC Second Amended and Restated 2000 Long-Term Incentive Plan

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# Incorporated by Reference to the Following Document

NuStar Energy L.P.'s Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 001-16417), Exhibit 10.02

NuStar Energy L.P.'s Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 001-16417), Exhibit 10.01

NuStar Energy L.P.'s Current Report on Form 8-K filed November 10, 2008 (File No. 001-16417), Exhibit 10.03

NuStar Energy L.P.'s Current Report on Form 8-K filed November 3, 2006 (File No. 001-16417), Exhibit 10.02

NuStar Energy L.P.'s Current Report on Form 8-K filed November 3, 2006 (File No. 001-16417), Exhibit 10.03

NuStar Energy L.P.'s Current Report on Form 8-K filed October 29, 2007 (File No. 001-16417), Exhibit 10.03

NuStar Energy L.P.'s Current Report on Form 8-K filed January 5, 2011(File No. 001-16417), Exhibit 10.03

NuStar Energy L.P.'s Current Report on Form 8-K filed January 27, 2006 (File No. 001-16417), Exhibit 10.02

NuStar Energy L.P.'s Current Report on Form 8-K filed December 8, 2009 (File No. 001-16417), Exhibit 10.02

NuStar Energy L.P.'s Current Report on Form 8-K filed February 2, 2010 (File No. 001-16417), Exhibit 10.03

NuStar Energy L.P.'s Annual Report on Form 10-K for year ended December 31, 2009 (File No. 001-16417), Exhibit 10.11

NuStar Energy L.P.'s Current Report on Form 8-K filed October 29, 2007 (File No. 001-16417), Exhibit 10.02

NuStar Energy L.P.'s Current Report on Form 8-K filed November 10, 2008 (File No. 001-16417), Exhibit 10.02

NuStar Energy L.P.'s Current Report on Form 8-K filed January 5, 2011(File No. 001-16417), Exhibit 10.02

| Exhibit<br>Number | Description   | Incorporated by Reference<br>to the Following Document   |
|-------------------|---|--|
| +10.19            | Valero L.P. Annual Bonus Plan   | NuStar Energy L.P.'s Annual Report on Form 10-K for year ended December 31, 2006 (File No. 001-16417), Exhibit 10.18               |
| +10.20            | Change of Control Severance Agreement by and among Valero GP, LLC, Valero L.P. and Curtis V. Anastasio, dated November 6, 2006.   | NuStar Energy L.P.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2006 (File No. 001-16417), Exhibit 10.05    |
| +10.21            | Form of Change of Control Severance Agreement by and among<br>Valero LP, Valero GP, LLC and each of the other executive officers of<br>Valero GP, LLC, dated as of November 6, 2006 | NuStar Energy L.P.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2006 (File No. 001-16417), Exhibit 10.06    |
| 10.22             | Non-Compete Agreement between Valero GP Holdings, LLC, Valero<br>L.P., Riverwalk Logistics, L.P. and Valero GP, LLC, effective as of<br>July 19, 2006                               | NuStar Energy L.P.'s Quarterly Report on Form 10-Q for quarter ended September 30, 2006 (File No. 001-16417), Exhibit 10.03        |
| 10.23             | Services Agreement, effective January 1, 2008, between NuStar GP, LLC and NuStar Energy L.P.  | NuStar Energy L.P.'s Quarterly Report on Form 10-Q for quarter ended March 31, 2008 (File No. 001-16417), Exhibit 10.01            |
| +10.24            | NuStar Excess Pension Plan, amended and restated effective as of January 1, 2008  | NuStar Energy L.P.'s Annual Report on Form 10-K for year ended December 31, 2008 (File No. 001-16417), Exhibit 10.29               |
| +10.25            | NuStar Excess Thrift Plan, amended and restated effective as of January 1, 2008   | NuStar Energy L.P.'s Annual Report on Form 10-K for year ended December 31, 2008 (File No. 001-16417), Exhibit 10.30               |
| +10.26            | NuStar Supplemental Executive Retirement Plan, amended and restated effective as of January 1, 2008   | NuStar Energy L.P.'s Annual Report on Form 10-K for year ended December 31, 2008 (File No. 001-16417), Exhibit 10.31               |
| +10.27            | Shamrock Logistics GP, LLC Year 2001 Annual Incentive Plan  | NuStar Energy L.P.'s Amendment No. 5 to Registration Statement on Form S-1 filed March 29, 2001 (File No. 333-43668), Exhibit 10.4 |

| Exhibit<br>Number | Description   | Incorporated by Reference<br>to the Following Document   |
|-------------------|---|--|
| +10.28            | Shamrock Logistics GP, LLC Intermediate Incentive Compensation Plan   | NuStar Energy L.P.'s Amendment No. 5 to Registration Statement on Form S-1 filed March 29, 2001 (File No. 333-43668), Exhibit 10.9 |
| 10.29             | Sale and Purchase Agreement, dated as of November 5, 2007, by and between CITGO Asphalt Refining Company and NuStar Asphalt Refining, LLC   | NuStar Energy L.P.'s Annual Report on Form 10-K for year ended December 31, 2007 (File No. 001-16417), Exhibit 10.37               |
| 10.30             | Amendment to Sale and Purchase Agreement dated January 10, 2008,<br>by and between CITGO Asphalt Refining Company and NuStar<br>Asphalt Refining, LLC   | NuStar Energy L.P.'s Current Report on Form 8-K filed March 25, 2008 (File No. 001-16417), Exhibit 10.4                            |
| 10.31             | Second Amendment to Sale and Purchase Agreement dated March 20, 2008, by and between CITGO Asphalt Refining Company and NuStar Asphalt Refining, LLC  | NuStar Energy L.P.'s Current Report on Form 8-K filed March 25, 2008 (File No. 001-16417), Exhibit 10.5                            |
| 10.32             | Amended and Restated Aircraft Time Sharing Agreement, dated as of<br>September 4, 2009, between NuStar Logistics, L.P. and William E.<br>Greehey  | NuStar Energy L.P.'s Annual Report on Form 10-K for year ended December 31, 2009 (File No. 001-16417), Exhibit 10.24               |
| 10.33             | Crude Oil Sales Agreement between NuStar Marketing LLC and<br>PDVSA-Petróleo S.A., an affiliate of Petróleos de Venezuela S.A., the<br>national oil company of the Bolivarian Republic of Venezuela, dated<br>effective as of March 1, 2008 | NuStar Energy L.P.'s Current Report on Form 8-K filed March 25, 2008 (File No. 001-16417), Exhibit 10.1                            |
| 10.34             | Peregrino Crude Oil Purchase/Sale Agreement between Statoil Brasil<br>Óleo E Gas Limitada and NuStar Marketing LLC dated as of<br>November 17, 2010   | *#   |

| Exhibit<br>Number | Description   | Incorporated by Reference<br>to the Following Document  |
|-------------------|---|---|
| 10.35             | Lease Agreement Between Parish of St. James, State of Louisiana and NuStar Logistics, L.P. dated as of July 1, 2010   | NuStar Energy L.P.'s Current Report on Form 8-K filed July 21, 2010 (File No. 001-16417), Exhibit 10.01             |
| 10.36             | Application for Letter of Credit and Reimbursement Agreement<br>Between JPMorgan Chase Bank, N.A. and NuStar Logistics, L.P.<br>dated as of July 15, 2010     | NuStar Energy L.P.'s Current Report on Form 8-K filed July 21, 2010 (File No. 001-16417), Exhibit 10.02             |
| 10.37             | Lease Agreement between Parish of St. James, State of Louisiana and NuStar Logistics, L.P. dated as of December 1, 2010                                       | NuStar Energy L.P.'s Current Report on Form 8-K filed December 30, 2010 (File No. 001-16417), Exhibit 10.01         |
| 10.38             | Application for Letter of Credit and Reimbursement Agreement<br>between JPMorgan Chase Bank, N.A. and NuStar Logistics, L.P. dated<br>as of December 29, 2010 | NuStar Energy L.P.'s Current Report on Form 8-K filed December 30, 2010 (File No. 001-16417), Exhibit 10.02         |
| 12.01             | Statement of Computation of Ratio of Earnings to Fixed Charges  | *   |
| 14.01             | Code of Ethics for Senior Financial Officers  | NuStar Energy L.P.'s Annual Report on Form 10-K for year ended December 31, 2003 (File No. 001-16417), Exhibit 14.1 |
| 21.01             | List of subsidiaries of NuStar Energy L.P.  | *   |
| 23.01             | Consent of KPMG LLP, dated February 25, 2011  | *   |
| 24.01             | Powers of Attorney (included in signature page of this Form 10-K)   | *   |
| 31.01             | Rule 13a-14(a) Certification (under Section 302 of the Sarbanes-Oxley<br>Act of 2002) of principal executive officer  | *   |
| 31.02             | Rule 13a-14(a) Certification (under Section 302 of the Sarbanes-Oxley<br>Act of 2002) of principal financial officer  | *   |
| 32.01             | Section 1350 Certification (under Section 906 of the Sarbanes-Oxley Act of 2002) of principal executive officer   | *   |
| 32.02             | Section 1350 Certification (under Section 906 of the Sarbanes-Oxley<br>Act of 2002) of principal financial officer  | *   |
| 99.01             | Audit Committee Pre-Approval Policy   | *   |
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| Exhi<br>Nun |  | Incorporated by Reference<br>to the Following Document                                       |
|-------------|--|--|
|             | <ul> <li>The following interactive data files pursuant to<br/>Regulation S-T from NuStar Energy L.P.'s For-<br/>ended December 31, 2010, formatted in XBRL<br/>Reporting Language): (i) Consolidated Balance<br/>Consolidated Statements of Income, (iii) Conso<br/>Cash Flows, and (iv) Condensed Notes to Conso<br/>Statements, tagged as blocks of text.</li> </ul> | rm 10-K for the year<br>L (Extensible Business<br>re Sheets, (ii)<br>solidated Statements of |
| *           | Filed herewith.  |  |
| **          | Filed electronically herewith  |  |

- \*\* Filed electronically herewith.
- + Identifies management contracts or compensatory plans or arrangements required to be filed as an exhibit hereto pursuant to Item 15(c) of Form 10-K.
- # Portions of this exhibit have been redacted and are subject to a confidential treatment request filed with the Securities and Exchange Commission (SEC). The redacted material was filed separately with the SEC.

In accordance with Rule 406T of regulation S-T, the XBRL information in Exhibit 101 to this annual report on Form 10-K shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (Exchange Act), or otherwise subject to the liability of that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act. The financial information contained in the XBRL-related documents is "unaudited" or "unreviewed."

Copies of exhibits filed as a part of this Form 10-K may be obtained by unitholders of record at a charge of \$0.15 per page, minimum \$5.00 each request. Direct inquiries to Corporate Secretary, NuStar Energy L.P., 2330 North Loop 1604 West, San Antonio, Texas 78248.

# SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Exchange Act, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NUSTAR ENERGY L.P. (Registrant)

- By: Riverwalk Logistics, L.P., its general partner By: NuStar GP, LLC, its general partner
- By: /s/ Curtis V. Anastasio (Curtis V. Anastasio) President and Chief Executive Officer February 25, 2011
- By: /s/ Steven A. Blank (Steven A. Blank) Senior Vice President, Chief Financial Officer and Treasurer February 25, 2011
- By: /s/ Thomas R. Shoaf

(Thomas R. Shoaf) Vice President and Controller February 25, 2011

# POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS, that each person whose signature appears below hereby constitutes and appoints Curtis V. Anastasio, Steven A. Blank and Bradley C. Barron, or any of them, each with power to act without the other, his true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, for him and in his name, place and stead, in any and all capacities, to sign any or all subsequent amendments and supplements to this Annual Report on Form 10-K, and to file the same, or cause to be filed the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto each said attorney-in-fact and agent full power to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully to all intents and purposes as he might or could do in person, hereby qualifying and confirming all that said attorney-in-fact and agent or his substitute or substitutes may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Signature  | <u>Title</u>   | Date              |
|--|--|-------------------|
| /s/ William E. Greehey<br>(William E. Greehey)   | Chairman of the Board  | February 25, 2011 |
| /s/ Curtis V. Anastasio<br>(Curtis V. Anastasio) | President, Chief Executive<br>Officer and Director<br>(Principal Executive Officer)              | February 25, 2011 |
| /s/ Steven A. Blank<br>(Steven A. Blank)         | Senior Vice President,<br>Chief Financial Officer and Treasurer<br>(Principal Financial Officer) | February 25, 2011 |
| /s/ Thomas R. Shoaf<br>(Thomas R. Shoaf)         | Vice President and Controller<br>(Principal Accounting Officer)                                  | February 25, 2011 |
| /s/ J. Dan Bates<br>(J. Dan Bates)               | Director   | February 25, 2011 |
| /s/ Dan J. Hill<br>(Dan J. Hill)                 | Director   | February 25, 2011 |
| /s/ Stan McLelland<br>(Stan McLelland)           | Director   | February 25, 2011 |
| /s/ Rodman D. Patton<br>(Rodman D. Patton)       | Director   | February 25, 2011 |

Portions of this exhibit have been omitted and filed separately pursuant to an application for confidential treatment filed with the Securities and Exchange Commission pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended. The omitted portions are found on Annex 3. Omissions are designated as [\*\*\*\*].

## PEREGRINO CRUDE OIL PURCHASE/SALE AGREEMENT

#### BETWEEN

STATOIL BRASIL ÓLEO E GÁS LIMITADA

AND

NUSTAR MARKETING LLC

**NOVEMBER 17, 2010** 



This agreement ("Agreement") is made and entered into this 17<sup>th</sup> day of November 2010 under the following terms and conditions:

#### **1. CONTRACT PARTIES:**

| SELLER: | Statoil Óleo e Gás Limitada (SBOG)<br>Praia de Botafogo, 228/ 4th floor, Suites 401 and 406 to 414<br>22250-040 Rio de Janeiro, RJ, Brazil<br>Corporate Taxpayers' Registration (CNPJ) No. 04.028.583/0001-10 |
|---------|---|
| BUYER:  | NuStar Marketing LLC<br>2330 North Loop 1604 West<br>San Antonio, TX 78248  |

#### 2. DEFINITIONS:

Except where the context otherwise indicates, the following terms shall have the meaning ascribed to them in this Clause 2, and shall include plural and singular:

"Affiliate" shall mean any company or other legal entity directly or indirectly owning more than fifty percent (50%) of, or otherwise controlling or being controlled by a Party to the Agreement or any company or other legal entity controlling or being controlled directly or indirectly by any company or other legal entity having direct or indirect control over that Party.

"Agreement" shall mean this Peregrino Crude Oil Purchase/Sale Agreement, as it may be amended, modified, supplemented, extended, renewed or restated from time to time in accordance with the terms hereof, including the Annexes, Appendices and Exhibits hereto.

"All Fast" shall mean the time during which Vessel is completely moored and secured at the Delivery Port.

"API" shall mean American Petroleum Institute.

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"ASTM" shall mean American Society for Testing and Materials.

"Barrel" "bbl" or "BBL" shall mean a volume of forty-two (42) US gallons corrected for temperature to sixty (60) degrees Fahrenheit.

"Base Quantity" shall have the meaning ascribed to it in Clause 5 "Contract Volume and Delivery Restrictions."

"Berth" shall mean the mooring, dock, anchorage, submarine line, single point or single buoy mooring facility, offshore location, alongside barges or lighters or any other place of Delivery.

"Business Day" shall mean a day on which commercial banks are open for business, including dealing in foreign exchange and foreign currency deposits, in New York, New York and in Rio de Janeiro, Brazil.

"Cargo" shall mean any particular quantity of the Oil Delivered or to be Delivered unto Buyer as set out in the Agreement.

"Completion of Delivery" shall, in respect of a Cargo, mean the final disconnection of cargo transfer hose(s)/arms(s) following Delivery.

"Customary Anchorage" shall mean recognized anchorage for or within the designated port for Delivery.

"Day" shall mean a calendar day.

"Delivery" shall mean the placing of the Oil at the disposal of the Buyer at the time and place agreed upon in the Agreement.

"Delivery Port(s)" shall, in respect of a Cargo, mean the port(s) nominated by Buyer and accepted by Seller for Delivery of such Cargo in accordance with this Agreement.

"Delivery Window" shall mean the Delivery period as determined and communicated according to Clause 8 ("Nominations").

"Demurrage" shall mean the time in excess of the Laytime allowed to Buyer calculated as per Clause 18 ("Laytime and Demurrage") and/or the agreed damages payable by Buyer to Seller for such calculation of Demurrage or excess time for Time Chartered Vessels.

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"Diluent" shall mean the oil used by the FPSO Terminal operator for the more efficient loading of Vessels at the FPSO Terminal.

"Dollars" or "USD" or "US Dollars" or "\$" shall mean dollars of the United States of America.

"Embargoed Country" shall mean a country that is subject to a substantially comprehensive trade embargo imposed by any of: (i) the Federative Republic of Brazil, (ii) the Kingdom of Norway, (iii) the United States of America, or (iv) any other country from which the sale in question is executed.

"Force Majeure" shall have the meaning set forth in Clause 10.

"FPSO Terminal" shall mean the floating production, storage and offloading vessel installed at the Peregrino field.

"Gallon" means a U.S. standard gallon of two hundred thirty-one (231) cubic inches at sixty (60) degrees Fahrenheit.

**"Governmental Authority"** shall mean any federal, state, regional, local, or municipal governmental body, agency, instrumentality, authority or entity of the Federative Republic of Brazil or the United States of America established or controlled by a government or sub-division thereof, including any legislative, administrative or judicial body, or any person purporting to act therefore.

"Guarantor" shall have the meaning ascribed to it in Clause 15 ("Security for Payment").

"Indemnifying Party(ies)" shall have the meaning ascribed to it in Clause 21 ("Indemnification").

"Indemnified Party(ies)" shall have the meaning ascribed to it in Clause 21 ("Indemnification").

**"Independent Inspector"** shall mean a company that is approved by the applicable U.S. regulatory body that is mutually appointed by the Parties for reporting the determination of quality and quantity of the Oil.

"Incoterms" shall mean the terms as published by the International Chamber of Commerce ("ICC") in the ICC Official Rules for the Interpretation of Trade Terms (2000 edition).

"L.C." shall have the meaning ascribed to it in Clause 15 ("Security for Payment").

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"Material Adverse Change" shall have the meaning ascribed to it in Clause 15 ("Security for Payment").

"Month" means a calendar month. Where a specified Month is defined as Month "M," Month M-1 shall mean the Month prior to Month M and Month M+1 shall mean the Month subsequent to Month M.

"MTSA" shall have the meaning ascribed to it in Section 30(a).

"New York Banking Days" means a Day, other than a Saturday or Sunday, on which banks are open for general commercial business in New York, New York.

"NOR" shall mean Notice of Readiness.

"Normal Refinery Operations" shall mean periods of time when the Refinery is operating in a routine manner with all operating units on-line and specifically excludes both maintenance turnarounds and shutdown periods.

"NSV" shall mean net standard volume.

"NuStar" shall mean Buyer and/or any of its Affiliates.

"OCIMF" shall have the meaning ascribed to it in Clause 19 ("Lightering; Laytime").

"Oil" shall mean the crude oil specified in Clause 4 ("Quality").

"Optional Quantity" shall have the meaning ascribed to it in Clause 5 ("Contract Volume and Delivery Restrictions").

"Part Cargo" shall mean when a Cargo is Delivered on a Vessel such that the volume of the Cargo does not substantially fill the Vessel.

"Party" shall mean either Seller or Buyer.

"Parties" shall mean Seller and Buyer together.

"**Person**" shall mean an individual, a partnership, a corporation, a limited liability company, an association, a joint stock company, a trust, a joint venture, an unincorporated organization, any other business entity or a governmental entity (or any department, agency or political subdivision thereof).

**"Refinery"** shall mean the petroleum processing and refining facilities located in Paulsboro, NJ that are owned and operated by Buyer's Affiliate, NuStar Asphalt Refining, LLC.

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"Security Regulations" shall include the International Code for Security of Ships and of Port Facilities ("ISPS Code") and relevant amendments to Chapter XI of the International Convention for the Safety of Life at Sea, and similar laws and regulations pertaining to the security of ports, terminals and facilities.

"Third-Party Claim(s)" shall mean a claim by any Person other than: (i) Seller or any of its Affiliates; or (ii) Buyer or any of its Affiliates.

"Transportation Facility(ies)" shall mean the Vessel and/or lightering facilities.

"U.S." or "United States" means the United States of America.

"USCG" means U.S. Coast Guard.

"Vessel" shall mean the tank ship or barge whether owned or chartered or otherwise obtained by Seller and employed by Seller to transport the Oil to the Delivery Port.

"Win Three" shall have the meaning ascribed to it in Clause 8 ("Nominations").

"Win Ten" shall have the meaning ascribed to it in Clause 8 ("Nominations").

"Year" shall mean a period of twelve (12) consecutive Months.

#### **3. TERM OF AGREEMENT**

The Agreement shall commence upon Seller beginning production of the Oil at the FPSO Terminal and making Oil available for Buyer to nominate as per Clause 8 ("Nominations"). The Agreement shall expire either after; (i) thirty-six (36) Months following Completion of Delivery of the first Base Quantity Cargo or (ii) on December 31, 2014, whichever first occurs, and after all other obligations under the Agreement have been fulfilled.

## 4. QUALITY

The Oil shall be Peregrino Crude oil of normal export quality from the Campos Basin offshore Brazil as is made available at the FPSO Terminal at the time of loading.

Seller warrants that the Oil at Delivery shall be at a maximum viscosity of six hundred centistokes (600 cSt) and at a maximum temperature of one hundred and fifty eight degrees Fahrenheit (158° F).

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## 5. CONTRACT VOLUME AND DELIVERY RESTRICTIONS

Seller shall sell and Deliver and Buyer shall purchase and take Delivery of the Oil to its Refinery system under the Agreement as follows:

#### a) Base Quantity.

Except as may be expressly excused in accordance with the Agreement, in each Year of the Agreement, during periods of Normal Refinery Operations, a volume of Oil equal to ten thousand (10,000) Barrels per Day multiplied by the number of Days in such Year subject to an annual tolerance of plus/minus one hundred thousand (100,000) barrels.

During the initial production build-up at the FPSO Terminal, Seller shall have the option to Deliver lower volumes to allow Seller to meet its other term contractual obligations; provided that any reduction in volumes shall be allocated among Seller's term customers (including Buyer) on a fair and approximately ratable basis. Seller will not sell any spot volumes before meeting the contractual obligation to Buyer set forth above and subject to Clause 11 b) (ii). For the purposes of this section, the initial production build-up at the FPSO Terminal shall be the later of; (i) six (6) Months following Completion of Delivery of the first Base Crude Quantity Cargo or (ii) on June 30, 2012.

#### b) Optional Additional Base Quantity.

- i) Subject to paragraph b) ii) immediately below, for the period beginning on the commencement date of the Agreement and ending at 5:00 PM (New York prevailing time) on December 31, 2010, Buyer shall have the option to increase the Base Quantity by an additional five thousand (5,000) Barrels of Oil per Day, thereby increasing the Base Quantity to fifteen thousand (15,000) Barrels of Oil per Day by giving written notice to Seller. Pricing for any such additional Oil shall be the same as for the Base Quantity. If Seller does not receive such written notice to increase the Base Quantity during this specified period, the Base Quantity shall remain fixed at ten thousand (10,000) Barrels per Day for the term of the Agreement.
- ii) During the period ending at 5:00 PM (New York prevailing time) on December 31, 2010, if the additional Base Quantity option has not yet been exercised by Buyer in accordance with Paragraph b) i) above, Seller may propose to cancel the Additional Base Quantity

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option by providing written notice of this intention to Buyer. Buyer shall then have three (3) Business Days from receipt of such notice from Seller (the "Deadline") to opt to take Delivery of the additional five thousand (5,000) Barrels of Oil per Day. Pricing for any such additional Oil shall be the same as for the Base Quantity. If Seller does not receive such written notice to increase the Base Quantity from Buyer by the Deadline, the Base Quantity shall remain fixed at ten thousand (10,000) Barrels per Day for the term of the Agreement.

#### c) Optional Monthly Quantity.

Buyer shall have the option to purchase quantities of Oil in addition to the Base Quantity (the "Optional Quantities"). The volume of the Optional Quantities shall be limited to a maximum total of fifteen thousand (15,000) Barrels per Day for each Year of the Agreement. If agreed between the Parties, the Optional Quantities may be Delivered at a rate equal to twenty five thousand (25,000) Barrels per Day in any Month of the Agreement.

In order to exercise this option, Buyer shall request such Optional Quantities in accordance with the procedures set forth in Clause 8 ("Nominations"). The Parties shall negotiate and seek agreement on a price for the Cargo or Cargoes which constitute the Optional Quantities in accordance with Clause 9 ("Pricing"). Should Seller confirm the availability of additional quantities meeting each request and the Parties reach agreement on price terms, then this additional quantity (making a part of the Optional Quantity) shall be Delivered according to the procedures in the Agreement.

#### d) Cargo Sizes.

The Oil shall be supplied in Cargoes in a normal range of volume between four hundred thousand (400,000) Barrels and six hundred thousand (600,000) Barrels into the Refinery. Seller has the option, with Buyer's prior consent, to Deliver Cargoes outside of the normal range of volume as specified above. Seller shall communicate to Buyer its intention to nominate such a volume so that Buyer can exercise its right to re-nominate subsequent Cargoes in accordance with Clause 8 ("Nominations"), and further, Seller will ensure that it can comply with any changes to the Delivery volume(s) of subsequent Cargoes.

## 6. TITLE, RISK, AND DELIVERED VOLUMES

## a) Title and Risk of Loss

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The Oil shall be Delivered Ex-Ship ("**DES**" per Incoterms) basis the Refinery into two heated storage tanks solely dedicated to the storage of the Oil. Title and risk of loss shall pass from Seller to Buyer as the Oil passes the final permanent flange of the Vessel's manifold connection at the Refinery.

## b) Volume of Oil.

The volume of Oil Delivered shall be as determined per Clause 16 ("Inspection of Quality and Quantity") herein.

## 7. DELIVERY – VESSELS AND CARGO TOLERANCES

- a) All Oil will be Delivered outside of U.S. Customs.
- b) Each Vessel nominated is subject to Buyer's acceptance, which shall not be unreasonably withheld. The Delivering Vessel will be compatible with the requirements of the Delivery Port and any lightering operations. Each lightering vessel nominated by Buyer is subject to Seller's acceptance, which shall not be unreasonably withheld. The Parties agree to promptly advise the other for the reason of any non-acceptance so that such Party may make reasonable efforts to remedy, if possible, the event or cause of such unacceptability.
- c) Seller shall Deliver Cargoes as per Paragraph C, Clause 5 ("Contract Volume and Delivery Restrictions") and always subject to any Refinery wharf and draft restrictions. In addition, Seller has the option to Deliver smaller Cargoes (with a volume outside of the normal tolerance range) if Buyer can make commercially reasonable efforts to accommodate such variations from the normal tolerance range. In such cases, Buyer shall have the right to re-nominate the Delivery Window of any already nominated subsequent Deliveries so that Buyer shall not be affected by the revised Delivery of Oil to maintain planned Refinery operations.
- d) In the case of any reduced draft restrictions at the Refinery, Buyer agrees to compensate Seller for any dead freight suffered on the affected Cargoes based on the applicable Charter Party agreement.
- e) All Cargoes shall be subject to a volume tolerance of plus or minus five percent (5%) in Seller's option.

8. NOMINATIONS

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All nominations for Delivery of Oil under the Agreement shall be made as per this Clause 8 ("Nominations") and shall be subject to the approval of the FPSO Terminal operator, which approval shall not be unreasonably withheld.

#### a) Base Contract Quantity.

- Buyer shall nominate to Seller a provisional ten (10) Day Delivery Window for each Cargo no later than forty-five (45) Days prior to the first (1<sup>st</sup>) Day of Month M, where M is the Month of lifting at the FPSO, it being understood that where the ten (10) Day Delivery Window Win Ten is in more than one Month(for example, Days 1 through 5 in December and Days 6 through 10 in January), M will refer to the first Month in that Win Ten (or, in the preceding example, December)
- ii) Seller shall confirm to Buyer a ten (10) Day Delivery Window, or "**Win Ten**" for each Cargo, making commercially reasonable efforts to mirror Buyer's Delivery Window, no later than fifteen (15) Days prior to the first (1<sup>st</sup>) Day of Month M described in i) above. It is agreed and understood by the Parties that Seller's confirmed **Win Ten** herein is subject to possible revision prior to the fifteenth (15<sup>th</sup>) Day prior to the first (1<sup>st</sup>) Day of Month M described in i) above.
- iii) Seller shall narrow the **Win Ten** to a three (3) Day Delivery Window, or "**Win Three**", no later than twenty (20) Days prior to the first Day of such Win Three.
- iv) In cases of unscheduled downtime at the Refinery as contemplated in Clause 11 ("Disruption to Delivery"), Buyer will have the option to take Delivery of Oil into Buyer's other terminals in the Caribbean and into the U.S. Gulf Coast with Seller's approval, which shall not be unreasonably withheld, with any additional costs or savings for Buyer's account.
- v) Should Seller include Diluent in any Cargo, at the time of loading of such Cargo at the FPSO Terminal, Seller will advise Buyer of the quantity and nature of the Diluent used.
- vi) Seller shall arrange for Vessel to notify Delivery Port of the following estimated times of arrival ("ETA"): ninety-six (96), seventy-two (72), forty-eight (48), twenty-four (24), twelve (12) and six (6) hours and when an ETA changes plus or minus four (4) hours.

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## b) Optional Quantity.

In the event that Buyer exercises the option to purchase Optional Quantities of oil in accordance with Paragraph b) "Optional Quantity" of Clause 5 ("Contract Volume and Delivery Restrictions"), the request for such an option shall be made to Seller by Buyer and shall contain the following information:

- i) Approximate total volume required.
- ii) Required revisions to the appropriate Delivery Windows for all subsequent Cargoes already nominated (either Win Ten or Win Three according to the deadlines in Section a) of this Clause). Such revised nominations shall be made in order to maintain the Refinery supply plan while allowing for sufficient supply of Oil to operationally Deliver the additional volumes to the appropriate Party at the appropriate time.

Within one (1) Business Day of receiving an Optional Quantity request from Buyer, Seller shall confirm or reject Buyer's request for the Optional Quantity. If such additional volume can be Delivered, Seller will also indicate whether Buyer's revised nomination plan can be accepted by the FPSO terminal operator.

Should price agreement be reached between the Parties according to Paragraph b) "Optional Quantity" in Clause 9 ("Pricing"), the new Delivery Windows shall also be confirmed, and all appropriate procedures remaining for any revised Delivery Windows shall be performed according to Section a) of this Clause for the Base Quantities.

## 9. PRICING

#### a) Base Contract Quantity:

The price for the Base Contract Quantity to be sold by Seller and purchased by Buyer hereunder shall be determined in accordance with Annex 3. The price per Barrel net of sediment and water for the Oil delivered under the Agreement shall be calculated using the following formula:

P = Maya + A, where "Maya" and "A" are defined in Annex 3.

#### b) Optional Quantity:

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The price per Barrel net of S&W for the contemplated volume of Oil delivered from the optional availability contemplated in Clause 5, paragraph b) shall be as agreed on a case by case basis between the Parties. Such price agreement shall include all necessary differentials, pricing bases and pricing periods required to form a completely transparent price for DES Delivery to the Delivery Port. Such price shall be confirmed by Seller in writing to Buyer promptly after full agreement is reached by way of an Optional Quantity Deal Confirmation in the format as detailed in Annex 4.

## **10. FORCE MAJEURE**

- a) Neither Seller nor Buyer shall be responsible for any failure to fulfill their respective obligations under the Agreement if fulfillment has been prevented or curtailed by Force Majeure. For purposes hereof, "Force Majeure" shall mean any circumstances whatsoever that are beyond the reasonable control of Seller or Buyer, as the case may be, including without prejudice to the generality of the foregoing, but not limited to:
  - i) compliance with any order, demand or request of any government or of any international, national, port, transportation, local or other authority or agency or of any body or person purporting to be or to act for such authority or agency;
  - ii) any strike, lockout or labor dispute;
  - iii) adverse weather, perils of the sea, or embargoes;
  - iv) disruption or breakdown of Transportation Facilities, as long as not caused by the Party claiming Force Majeure;
  - v) fires, earthquakes, lightning, floods, explosions, storms, and other acts of natural calamity or acts of God;
  - vi) accidents at, closing of, or restrictions upon the use of mooring facilities, docks, ports, pipelines, harbors or other navigational or transportation mechanisms;
  - vii) disruptions, breakdowns, explosions or accidents which may have a materially adverse effect on storage facilities, refineries, terminals or other facilities; and

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viii) acts of war, hostilities (whether declared or undeclared) civil commotion, blockades, terrorism, sabotage or acts of the public enemy;

provided, however, that nothing contained herein shall relieve Buyer of any of its obligations to make payments due to Seller under the Agreement by the due dates or according to the provisions of Clause 14 ("Payment and Additional Capital Cost"), which obligations are absolute with respect to Cargoes received.

- b) The Party seeking relief under (a) of this Section shall advise the other Party in writing as soon as practicable of the circumstances causing the failure to fulfill its obligations and shall thereafter provide such information as is available regarding the progress and possible cessation of those circumstances, including, to the extent feasible, the details and the expected duration of the Force Majeure event and the volume of Oil affected. The Party claiming Force Majeure shall notify the other Party when the Force Majeure event is terminated. Subject to the provisions of Clause 11 ("Disruption to Delivery"), performance of obligations under the Agreement shall be resumed as soon as reasonably possible after such circumstances have ceased.
- c) The Parties agree that the provisions of this Section shall not be used for commercial gain.
- d) In the event that either Party's performance is suspended due to an event of Force Majeure in excess of one hundred and twenty (120) Days from the date that notice of such event is given, and so long as such event is continuing, the affected Party may terminate this Agreement by written notice to the other Party, and neither Party shall have any further liability to the other in respect of this Agreement except for the rights and remedies previously accrued under this Agreement.

# **11. DISRUPTION TO DELIVERY**

The Parties agree that the provisions of this Clause shall not be used for commercial gain.

#### a) Buyer's Refinery System.

i) **Scheduled Maintenance**. Buyer shall give Seller at least ninety (90) Days' notice of any scheduled maintenance at the Refinery, which could affect the rate at which Oil is Delivered, and as soon as reasonably possible. During such scheduled maintenance, Buyer's

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obligation to take Delivery of Oil from Seller will be reduced, to the extent required, for the affected period.

ii) Unscheduled Downtime. Unscheduled downtime at the Refinery due to an event of Force Majeure shall be addressed in accordance with Clause 10 ("Force Majeure"). During any period of unscheduled downtime not caused by an event of Force Majeure, Buyer shall make reasonable attempts to take Delivery of Oil under the Agreement. Should unscheduled downtime not caused by an event of Force Majeure exceed five (5) Business Days, Buyer is entitled to request the rescheduling of future Cargoes. However, Seller shall not be required to reschedule or delay any Cargo that has been nominated by Buyer for Delivery within the next forty-five (45) Day period immediately following the date Buyer gives Seller notice of unscheduled downtime. If Seller fails to reschedule or delay any Cargo during a period of unscheduled downtime, Buyer may re-sell the Oil to third parties after first having offered such Oil to Seller at a reasonable and fair market price. The Parties agree to cooperate and use commercially reasonable efforts to reduce any supply disruptions during unscheduled downtime.

#### b) Seller's Production Facilities and Loading Terminal.

- i) Scheduled Maintenance. To the extent possible, Seller shall give Buyer at least ninety (90) Days notice of any scheduled maintenance at the Peregrino production field or FPSO Terminal that could affect Delivery of Oil under the Agreement.
- ii) **Supply Shortage.** If, by reason of any of the causes described in this Clause 11 ("Disruption to Delivery"), or by reason of production problems at the FPSO Terminal or reduction of production by a Governmental Authority, a shortage of supply occurs, then Seller has the right to freely withhold, reduce or suspend Deliveries under this Agreement to a level below the nominated quantity for that period as set forth below. Any shortage of supply shall result in Seller first canceling any uncommitted spot volumes. If that is not sufficient to deal with the supply shortage, then any further reduction shall be allocated among Seller's term customers on a fair and approximately ratable basis. For the purposes hereof, Buyer shall be considered a term buyer of Oil.

## 12. DILUENT ADDITION AT THE FPSO TERMINAL

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Seller reserves the right to add Diluent at the FPSO Terminal during the loading of any Cargo in order to control the viscosity of the Oil to enable safe and efficient transportation of the Oil to Buyer. If such process occurs, then Seller shall promptly advise Buyer of the volume of Diluent that is added. The maximum amount of Diluent to be added shall be five percent (5%) of the total volume of the Cargo and Seller will make commercially reasonable efforts to minimize the quantity of Diluent.

## **13. COOPERATION WORDING**

A minimum of eighteen (18) Months prior to the end of the Agreement, the Parties agree to discuss in good faith a new agreement for Oil supply after the completion of this Agreement, should it be in the Parties mutual interest to do so.

## 14. PAYMENT AND ADDITIONAL CAPITAL COST

Payment for each Cargo shall be made forty-five (45) Days after the bill of lading date at the FPSO Terminal (bill of lading date equals zero) and shall be made without discount, deduction, withholding, set-off or counter claim in U.S. Dollars by telegraphic transfer of immediately available funds ("same day funds") on or before the due date to the bank and account designated by Seller, against presentation to Buyer of the documents expressly specified for presentation for payment in accordance with Clause 22 ("Documents"), or in absence of such documents upon presentation of Seller's Letter of Indemnity as set out in Clause 22 ("Documents"). In no event will any payment be made prior to Completion of Delivery to Buyer.

For each Cargo, Buyer is responsible for, and Seller will include on its invoice, an interest charge for the period starting thirty (30) Days after the bill of lading date at the FPSO Terminal and ending on but excluding the forty-fifth (45<sup>th</sup>) Day after the bill of lading date at the FPSO Terminal on the basis of an annual rate corresponding to the three (3) month London Interbank Offered Rate ("LIBOR") (or such other interest rate as may be issued in replacement thereof) plus one (1.0) percentage point.

Unless otherwise agreed to between the Parties, interest on overdue payments shall be paid for the period starting on and including the due date and ending on but excluding the value date of the payment, on the basis of an annual rate corresponding to LIBOR (or such other interest rate as may be issued in replacement thereof) plus three (3.0) percentage points.

If delivery is not completed forty-five (45) Days after the bill of lading date at the FPSO Terminal payment for Cargo shall be made to Seller promptly within forty-

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eight (48) hours after Completion of Delivery. If delivery is not completed forty-five (45) Days after the bill of lading date at the FPSO Terminal for any reason directly related to Seller or the Vessel, no interest shall be payable from Buyer to Seller.

In the event the payment due date falls on a Saturday or a New York banking holiday other than a Monday, then payment will be effected on the preceding New York Banking Day. If the payment due date falls on a Sunday or a Monday which is a banking holiday in New York, then the payment shall be effected on the next New York Banking Day.

## **15. SECURITY FOR PAYMENT**

- a) Guaranty. Buyer's ultimate parent company, NuStar Energy L.P. ("Guarantor"), shall provide a parent company guaranty in a format, for a term and in an amount that are acceptable to Seller. Based on Seller's continued review and Guarantor's provision of a valid guaranty, Seller may provide an uncommitted line of credit (for the purposes of this Clause "uncommitted" means a line of credit that can be increased or decreased at any time), provided that there is no Material Adverse Change to Buyer's creditworthiness.
- b) Letter of Credit; Pre-Payment. In the event that the uncommitted line of credit is not sufficient to cover the anticipated open sales, Buyer shall post an irrevocable stand-by letter of credit ("L.C.") in a form and from a bank reasonably acceptable to Seller at least three (3) New York Banking Days prior to the first day of the Delivery Window for each Cargo or Partial Cargo. At Buyer's option, Buyer may instead provide, in lieu of the L.C. described in the preceding sentence, a pre-payment three (3) New York Banking days prior to the first Day of the Delivery Window. Seller shall pay Buyer interest for any such prepayments based on the actual number of Days Buyer has prepaid early basis a three hundred sixty (360) Day term at the overnight LIBOR rate. In the case of an irrevocable stand-by letter of credit, Buyer must pay for all opening banking charges related to any letter of credit all other charges shall be for the account of the Seller.

In the event that the above payment security requirements are not met by Buyer, Seller shall have, in its sole discretion the option to terminate this Agreement without prejudice to any other rights or remedies hereunder.

For the purposes hereof, "Material Adverse Change" shall mean any change to Buyer or its ultimate parent company that materially adversely affects the creditworthiness of Buyer so as to reasonably and materially impair Buyer's ability to perform its obligations under this Agreement and which is not cured

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within ten (10) New York Banking Days. Material Adverse Change shall include, but is not limited to, the following; any changes to the financial condition, operations, business or prospects, including Buyer's or Guarantor's substantial default under any credit instrument, failure to pay when due any principal of or interest on any indebtedness of a substantial amount, or a substantial final judicial or administrative judgment (in each case, "substantial" shall mean no less than \$50 million).

If a Material Adverse Change occurs, Seller may, at any time before payment has been received by Seller, require Buyer to provide a stand-by letter of credit or, at Buyer's option in lieu of such stand-by letter of credit, Buyer may elect to pre-pay any such payment (a "pre-payment'). Each such pre-payment shall be for an amount to cover the estimated value of the Cargo for which the pre-payment is being provided, and each such stand-by letter of credit shall be (i) irrevocable and unconditional, (ii) in an amount equal to the estimated value of the Cargo for which the stand-by letter of credit is being provided (iii) issued in favor of Seller, by a bank or banks to be approved by Seller in Seller's reasonable discretion, and (iv) in a form reasonably acceptable to Seller.

If a pre-payment or stand-by letter of credit has not been provided within ten (10) New York Banking Days after Seller's request thereof as a result of the occurrence of a non-payment or a Material Adverse Change, then this Agreement shall be deemed, without prejudice to any other rights or remedies hereunder, terminated.

# **16. INSPECTION FOR QUANTITY AND QUALITY**

a) The quality and quantity of Oil Delivered by Seller to Buyer shall be determined by an Independent Inspector acceptable to both Parties whom shall be appointed by Seller. Acceptance of the Independent Inspector shall not be unreasonably withheld by either Party. The costs of the Independent Inspector shall be shared equally between the Parties. The Independent Inspector's determinations as to quantity, quality and line displacements/verification shall be in accordance with the latest edition of API Manual of Petroleum Standards and will be binding on both Parties and shall form the basis for invoicing, except for cases of manifest error or fraud. Seller reserves the right to have, at Seller's cost, a representative to attend the Delivery and witness all aspects of the measurement of the Oil outlined below, including, but not limited to, witnessing of shore tank gauging, meter setting and any analysis. Buyer shall arrange necessary clearance for Seller's representative to gain access to all areas necessary to conduct such witnessing. Seller will ensure that Seller's representative supplies his/her own Personal Protective Equipment (PPE) and follows all established applicable

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laws, regulations, safety guidelines and policies while on Buyer's grounds. Such clearance shall not be unreasonably denied, but Buyer reserves the right to reasonably deny access or eject representatives who do not comply with the requirements of the preceding sentence.

- b) The quantity determined will reflect full deduction for sediment and water, measured in accordance with the latest API/ASTM standards and methods in effect at the time of Delivery, as determined from a representative sample drawn by an automatic in-line sampler\*. In the event that an automatic in-line sampler is not available, malfunctions during the transfer, the Independent Inspector cannot verify the integrity of the sampler or the sampler container before or after Delivery, or the Independent Inspector determines that the samples drawn by such sampler are not representative of the Oil on board the Vessel on arrival at the Delivery Port, then sediment and water deduction shall be determined from Vessel's arrival volumetrically correct composite sample plus free water.
- c) The measurement of the quantity of Oil shall be carried out at the Delivery Port in accordance with the latest API standards in effect at the time of Delivery. The quantity of Oil shall be determined by any of the following methods, in order of preference: (i) first, by proven meters at the Delivery Port; (ii) second, if meters are unavailable, not proven, not functioning correctly, then the outturn quantity shall be based on static shore tank measurements at the Delivery Port with said static shore tanks being in optimum measurement condition per API standards; including receiving shore tanks shall contain sufficient product prior to receipt, to insure that the floating roofs are afloat and clear of the critical zone by a minimum of six (6) inches, and (iii) third, if shore tank(s) do not meet the standards noted in (ii) immediately above and/or become active at any time during the transfer, then by vessel figures on arrival, adjusted by a qualifying vessel experience factor ("VEF") as determined in accordance with API Chapter 17 section 9.
- d) Line displacements/verifications (ship/shore or inner plant line circulation) will be performed in accordance with API recommended practices. Any delays incurred while in dispute after the first line displacement, including the carrying out of a second displacement, and until Delivery has resumed, shall be shared equally between the Parties.
- \* The use of an automatic in-line sampler, if available, is subject to the successful completion of Seller's inspection of the shore tanks, meters, and other relevant equipment at the facility in question.

# **17. BERTH AND DELIVERY PORT**

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- a) Buyer shall exercise due diligence to provide a safe Berth free of all wharfage, dockage and quay dues, which the Vessel can safely reach and leave; at which she can lie and unload safely afloat, provided the vessel meets refinery requirements. However, neither Buyer nor the Refinery shall be deemed to have warranted the safety of public channels, fairways, approaches thereto, anchorages or other publicly maintained areas and shall be under no liability in respect thereof.
- **b)** All service fees associated with the normal Delivery of Oil, including but not limited to those for mooring, fresh water, steam, and all duties, taxes and charges on the Vessel, including but not limited to fleeting and freight, shall be for Seller.
- c) Any cost associated with the Delivery of the Oil into another port(s) other than the Refinery shall, unless for Seller's or Vessel's reason, be for the account of Buyer. Any such other port(s) shall be as mutually agreed to between the Parties.
- d) Any cost of shifting to or from a Berth or another Berth, unless for Seller's or Vessel's reason, shall be for the account of Buyer.
- e) Seller shall ensure that Vessel shall comply with all applicable laws, rules, and/or regulations of the federal, state, and local governmental, local and port authorities at the Delivery Port.
- f) The responsibility for the costs related to any stand-by or hold-in tugs required at the Delivery Port shall be as agreed per discussions between the Parties and shall be determined on a case-by-case basis.

# **18. LAYTIME AND DEMURRAGE**

#### a) Time Allowed.

- i) Laytime allowed to Buyer for Seller to make Delivery of the Cargo shall be thirty-six (36) hours, unless the Cargo is a Part Cargo.
- ii) In the event the Cargo is a Part Cargo, the laytime shall be pro rata of the total laytime allowed for a full cargo according to this Clause. However, the minimum allowed time to the Buyer shall be twelve (12) hours for a Part Cargo.
- iii) The laytime allowed under this Agreement shall include Sundays and holidays and during night.

### b) Commencement of Time.

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- i) For laytime to commence a valid NOR shall be tendered by the Vessel to the Buyer and/or any of their representatives (as the case may be) upon arrival at the customary anchorage or the place where the Vessel is ordered to wait for Delivery, whichever is applicable. NOR shall be given to the Delivery Port by the Master, Captain, or Master's Agent by electronic mail, facsimile, or letter. If NOR is tendered prior to meeting the above criteria, the date and effective time of the NOR will not be deemed tendered until said requirements have been met.
- ii) If Seller fails to confirm a Win Ten or Win Three for in excess of 24 hours after the periods provided in Clauses 8.a.ii. and 8.a.iii, , laytime shall not commence until the Vessel is All Fast to the dock and the associated costs and expenses are for the account of Seller; provided, however, that the foregoing with respect to costs and expenses shall not apply unless Buyer has made reasonable efforts to contact Seller to prompt a response during the referenced 24 hours.
- iii) For a Vessel tendering NOR within the Delivery Window as per Clause 8 ("Nominations"), laytime shall commence the earlier of six(6) hours after a valid NOR is tendered or when Vessel is All Fast at the Berth.
- iv) For a Vessel tendering NOR prior to the first Day of the Delivery Window as per Clause 8 ("Nominations"); laytime shall commence the earlier of six (6) hours on the first (1st) Day of the said Delivery Window, or when the Vessel is All Fast at the Berth.
- v) For a Vessel tendering NOR after the last Day of the Delivery Window as per Clause 8 ("Nominations"), and without prejudice to Buyer's rights under the Agreement, (and Buyer shall make best efforts to berth the Vessel as soon as possible after arrival); laytime shall commence when the Vessel is All Fast at the Berth.

## c) Completion of Time.

Laytime shall cease upon Completion of Delivery.

#### d) Exemptions to Time.

The following shall not count as laytime, or as Demurrage if the Vessel is on Demurrage:

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- i) Any time attributable to the Seller, Vessel, Vessel operator, Vessel agent, owner, master, officers, or crew, including:
  - (a) violation of operating and/or safety regulations of the Refinery (or applicable laws), or
  - (b) failure to obtain or maintain the appropriate certificates of financial responsibility, or
  - (c) Time spent on inward passage, which includes moving to or from any lightering area or customary Anchorage until the Vessel is All Fast at the Refinery, or
  - (d) Time spent in handling, loading/discharging, or shifting ballast, bilges, slops or bunkering, or cleaning unless conducted concurrently with Cargo transfer or other operation, or
  - (e) Awaiting customs and immigration clearance, or
  - (f) Strike, lockout, stoppage, or restraint of labor of Master, officers and/or crew of the Vessel, tugs or pilots, or
  - (g) Unseaworthiness of the Vessel, or
  - (h) The cargo not being as was represented in this Agreement, or
  - (i) Negligence of the Vessel, or
  - (j) Due to breakdown of the Vessel, or
  - (k) Awaiting tide, tugs, pilots, but excluding daylight pilots, or
  - (l) Due to the appropriate authority imposing measures and/or restrictions on the transfer of cargo under the auspices of the relevant Security Regulations, or
  - (m) Failure to be in compliance with the applicable USCG regulations, or the failure to have other legally required documentation, including but not limited to the Certificate of Compliance, or
  - (n) Due to escape or threat of escape of Oil from the Vessel.

# e) Time to Count as Half.

The following shall count as half laytime or half Demurrage:

- i) Breakdown or failure of equipment or machinery at the Refinery,
- ii) Time lost due to weather and/or sea conditions including, but not limited to, tide, traffic, lightning, ice, fog, storm, wind, waves and/or swell,
- iii) Time lost due to random security inspections pursuant to any of the Security Regulations,
- iv) Time lost in moving the Vessel due to blockage or closure of the port beyond the control of Buyer or Seller.

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- v) Any time lost due to an event of Force Majeure.
- vi) Delays in berthing, loading and/or discharging for any reason attributable to Security Regulations other than stipulated in Sections a through f of Clause 30.

## f) Seller's Warranty

Seller warrants that Vessel is capable of Cargo transfer within twenty-four (24) hours (seven [7] hours more if crude oil washing is conducted) or can maintain back pressure of one hundred pounds per square inch (100 PSI) at Vessel's manifold provided the Refinery permits. Time lost as a result of Vessel being unable to transfer the Cargo as warranted above shall be adjusted as per the ASDEM pumping performance calculation. If stripping or internal stripping is conducted, an additional two (2) hours will be allowed for such operation. Any time spent or lost, and over the aforementioned twenty-four (24) hour warranty (as adjusted herein for crude oil washing and/or stripping and/or internal stripping) shall not count as used Laytime or time on Demurrage, if on Demurrage. Seller agrees it will use reasonable efforts to have Vessel maintain back pressure of greater than one hundred pounds per square inch (100 PSI), to the extent such Vessel may safely do so.

## g) Demurrage

- i) If the Laytime is exceeded, Buyer shall, subject to the provisions of this Clause, pay demurrage to Seller in respect of such excess time.
- ii) In the event that any delay in Delivery is due to Buyer's actions or otherwise for Buyer's account hereunder, the rights of Seller against Buyer with respect to such delay shall be limited to a claim for Demurrage in accordance with the terms and conditions of this agreement.
- iii) The demurrage to be paid shall be calculated at the agreed demurrage rate per day pro rata for part of a Day.
  - (a) for Delivery by spot-chartered Vessel, the rate shall be that of the relevant charter party for that voyage.
  - (b) For Delivery by term or time-chartered transportation, the demurrage rate shall be that agreed between Buyer and Seller representing the market rate for the appropriate/applicable size of Vessel on or around the date of fixing as shall be assessed by a mutually agreed independent and reputable broker.

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- iv) In no event shall Buyer be liable for a demurrage claim if such claim, supported by appropriate available documentation, is not received by Buyer in writing within ninety (90) Days of Delivery.
- Agreed demurrage shall be paid by Buyer to Seller no later than thirty (30) days after agreement. In the event that payment has not been made by the due date, interest on overdue payment shall be calculated in accordance with Clause 14. ("Payment and Additional Capital Cost").
- vi) No claims for special, indirect, incidental, exemplary, punitive, or consequential damages of any nature, including any loss of revenue, profit, or goodwill, shall be made by either Party relating to demurrage.

## **19. LIGHTERING**

Lightering of the Vessel at the Delivery Port shall only be with the written consent of Seller which shall not be unreasonably withheld. Lightering at Seller's request shall be at Seller's expense. If lightering is requested by Buyer, the cost and expense of such lightering shall be for Buyer's account and all time used in such lightering together with all delay consequent thereupon shall count against Laytime or time on demurrage. Buyer's lightering vessel shall be acceptable to and approved by Seller. Such acceptance shall not be unreasonably withheld. Lightering shall be conducted in accordance with the latest Oil Companies International Marine Forum, or OCIMF, guidelines for ship-to-ship transfers.

#### **20. WARRANTIES**

a) Seller warrants that the Oil shall conform to the description and specifications stated herein, that Seller has good and marketable title to the Oil, that Seller has full right and authority to transfer such title and effect Delivery of such Oil to Buyer, and that the Oil shall be Delivered free and clear of any and all royalties, load port taxes, claims, liens and encumbrances. There are no other guarantees or warranties, expressed or implied, of merchantability, fitness, or suitability of the Oil for any particular purpose. Seller shall not be responsible in any respect whatsoever for any loss, damage or injury resulting from any hazard inherent in the nature of the Oil, due to a naturally occurring substance in Oil.

In no event shall Seller be liable for any claim regarding the quality of the Oil or quantity of any Cargo, unless such claim has been submitted by Buyer to Seller in writing, including reasonable details of the specific facts on which the

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claim is based and supporting documentation, within ninety (90) Days of the date of Completion of Delivery. Should Buyer fail to submit such claim or provide such details and/or any documentation within the above time limit, then any liability of Seller for any such claim shall be extinguished

#### **21. INDEMNIFICATION**

- a) Each Party (referred to as the "Indemnifying Party") shall defend, indemnify and hold the other Party (the "Indemnified Party") harmless from and against any and all losses, costs, damages and expenses of any kind (including penalties and reasonable attorney's fees) directly or indirectly arising from the Indemnifying Party's (i) breach of this Agreement; (ii) failure to comply with applicable laws and regulations with respect to the sale, transportation, storage, handling or disposal of the Oil, unless such liability results from the Indemnified Party's negligence or willful misconduct; or (iii) breach of representations, covenants or warranties made herein.
- b) The Parties' obligations to defend, indemnify, and hold each other harmless shall not vest any rights in any third party (whether a Governmental Authority or private entity), nor shall they be considered an admission of liability or responsibility for any purpose other than as specified herein.
- c) Each Party shall notify the other as soon as practicable after receiving notice of any suit brought against it within this indemnity, shall furnish to the other the complete details within its knowledge and shall render all reasonable assistance requested by the other in defense of such suit. Each Party shall have the right but not the duty to participate, at its own expense, with counsel of its own selection, in the defense and settlement thereof without relieving the other of any obligations hereunder. No claim hereunder may be settled or compromised (i) by the Indemnified Party without the consent of the Indemnifying Party or (ii) by the Indemnifying Party without the consent of the Indemnified Party.

### **22. DOCUMENTS**

Seller shall provide the following documents to Buyer: i) Seller's commercial invoice (e-mail or fax format acceptable); ii) copies of the certificate of quantity and quality at Delivery Port; iii) a copy of the certificate of origin; iv) a non-negotiable Conhecimento de Transporte Aquaviário de Cargas ("CTAC") and v) two (2) original clean-on-board marine bills of lading issued or endorsed to the order of Buyer; and master's receipt for one (1) of three (3) original clean-on-board marine bill of lading.

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If documents under iv) above are not available to Buyer when payment is due, Seller shall provide to Buyer a letter of indemnity according to the following:

#### Quote

## LETTER OF INDEMNITY

We refer to a cargo of \_\_\_\_\_\_ Barrels of \_\_\_\_\_\_ crude oil (Cargo) Delivered from Vessel \_\_\_\_\_\_ at the port of \_\_\_\_\_\_ on \_\_\_\_\_

Although we have sold and transferred title to the said Cargo to you, we have been unable to provide you with the documents specified under the Agreement.

In consideration of your paying to us USD \_\_\_\_\_\_ being the full purchase price of the above Cargo, we hereby expressly warrant that we have good and marketable title to such crude oil free and clear of any royalties, load port taxes, adverse claims, liens and encumbrances and that we have full right and authority to transfer such title to you and to effect delivery of the said crude oil.

We agree to protect, defend, indemnify and hold you harmless from and against any and all damages, costs, legal fees and other expenses which you may suffer from any breach of the above warranties or from the fact that you are paying us the purchase price of the above Cargo without having in hand such documents as specified under the Agreement, including but not limited to, any claims or demands which may be made by any holder or transferee of any of the original bills of lading and other shipping documents or by any other third party claiming an interest in or lien on the Cargo or proceeds thereof.

We will make all reasonable efforts to obtain and surrender to you, as soon as possible, the documents specified under the Agreement and this Letter of Indemnity shall become null and void upon our tendering all such documents to you.

Our obligation to indemnify you is subject to the condition that you give us prompt notice of the assertion of any claims and full opportunity to conduct the defense thereof, and that you do not settle any such claim(s) without our approval.

This Letter of Indemnity shall be governed by and construed in accordance with the laws of the State of New York and any disputes hereunder that cannot be settled by mutual agreement between the Parties shall be subject to the exclusive jurisdiction of the New York state courts for the Borough of Manhattan.

Unquote

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## 23. DISPOSAL

The Buyer shall not knowingly sell, supply or deliver, directly or indirectly, the Oil to an Embargoed Country in contravention of applicable trade embargo requirements of Federative Republic of Brazil, the Kingdom of Norway or the United States of America or any other country from which the Agreement is executed.

The Seller undertakes to inform the Buyer as soon as practicable of any changes in laws, regulations, rules or guidelines that become known to the Seller. At any time the Seller may require the Buyer to provide any relevant documents for the purpose of verifying the final destination of the Oil and the Buyer undertakes to advise the Seller, upon request, of the destination of the Oil. If at any time before delivery of the Oil, importation of the Oil at the designated delivery terminal is prohibited by order of the Governmental Authorities of the country in which the Oil has been produced or loaded or is to be imported, then the Buyer shall arrange for delivery at an acceptable alternative port that is not subject to any such prohibition. Any resulting additional costs incurred by the Seller as a result of such alternative Delivery shall be refunded promptly to the Seller by the Buyer.

In the event the Oil is disposed of by the Buyer to a third party in whole or part, the Buyer shall ensure that all end users of the Oil abide by the provisions set forth herein of this Clause and without delay provide the Seller with all relevant information as the Seller may require related to such alternative disposal including name of end user, name of refinery and any other relevant information the Seller may reasonably deem necessary.

The Buyer's failure to comply with any of the provisions of this Clause shall entitle the Seller (without prejudice to any other rights and remedies it may have under the Agreement) to cancel the Agreement, suspend further deliveries of Oil under the Agreement or dispose of any undelivered Oil as it deems fit.

### 24. TAXES, DUTIES AND CHARGES

- a) Ordinary agency fees, towage, pilotage and similar port charges, port duties and other taxes against Vessel at the Delivery Port, shall be paid by Seller.
- b) Buyer is the importer of record and shall comply with all applicable governmental regulations governing said importation, procure all necessary licenses and permissions, and shall pay or cause to be paid all duties, imposts and taxes for its importation. Seller shall provide Buyer with sufficient information to timely facilitate such importation and reporting.

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- c) Seller shall be responsible for all duties, taxes and customs fees related to the exportation of the Oil at the port of loading.
- d) If value-added tax ("VAT"), goods and services tax ("GST"), sales tax and/or other similar taxes apply, they should be separately identified on Seller's invoice and collected and paid by Seller to the appropriate Governmental Authority.
- e) Buyer and Seller shall comply with any tax treaties that may be in place between the Federative Republic of Brazil or the United States of America.

### 25. SUSPENSION AND TERMINATION

- a) Each Party may, so long as the events listed in Paragraphs i through viii below continues, at its sole discretion and in addition to any other legal remedies it may have, forthwith upon giving notice to the other Party either suspend Deliveries of the Oil or terminate the Agreement if:
  - i) as applicable to Seller, Buyer for any reason whatsoever fails to make any payment due to Seller under the Agreement by due date; or
  - ii) the other Party is in substantial or material breach of its obligations under the Agreement; or
  - iii) as applicable to the other Party, Buyer fails to take Delivery, or Seller fails to make Delivery, of the Oil in accordance with the provisions of the Agreement and such failure is not excused by any other provision of the Agreement; or
  - iv) a petition is filed with a court having jurisdiction or an order is made or an effective resolution is passed for the dissolution, liquidation or winding up of the other Party or its parent company; or
  - v) there is a more than fifty one percent (51%) change in the direct or indirectly ownership of the other Party; or
  - vi) the other Party or its parent company becomes insolvent or is adjudged bankrupt or makes an assignment for the benefit of its creditors or does not pay, or is in Buyer's or Seller's, as applicable, reasonable opinion expected to be unable or unwilling to pay, its debts as they become due; or

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- vii) a receiver is appointed or an encumbrancer takes possession of the whole or a significant part of the assets or undertaking of the other Party or its parent company; or
- viii) the other Party or its parent company ceases or threatens to cease to carry on its business or a major part thereof or a distress, execution or other process is levied or enforced or sued out upon or against any significant part of the property of the other Party or its parent company and is not Delivered within fourteen (14) Days.
- b) If pursuant to the provisions of this Clause, a Party withholds, reduces or suspends deliveries or receipts of the Oil, then such Party shall be under no obligation to make up any quantity of the Oil which would have been delivered or received but for such withholding, reduction or suspension.
- c) Any termination of the Agreement shall be without prejudice to the rights and obligations of each Party that have accrued as of the date of termination.
- d) The Parties agree that if at any time during the term of the Agreement, any laws or regulations are changed or new laws or regulations have become or are due to become effective, whether by law, decree or regulation or by response to the insistence or request of any governmental or public authority or any person purporting to act for such organizations, and the material effect of such changed or new law or regulation is
  - i) not covered by any other provision of the Agreement;
  - and
  - ii) has or will have a material and substantial adverse economic effect on the Seller or Buyer,

then the affected Party shall have the option to negotiate in good faith with the unaffected Party based on such changed or new laws or regulations the price(s) or other relevant terms of the Agreement. Such option may be exercised by the affected Party at any time after such changed or new laws or regulations are notified by giving notice to the unaffected Party. Such notice shall contain the new price(s) or terms and conditions proposed by the affected Party and the information explaining the material and substantial adverse economic affect that it imposes on the affected Party. If the Parties do not agree upon the new price(s) or terms and conditions within thirty (30) days after the date of the affected Party's notice, the unaffected Party shall have the right to terminate the Agreement immediately at the end of such thirty (30) Day period. Any Oil Delivered during such thirty (30) Day period shall be sold and purchased at the price(s) and on the terms and conditions

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specified under the Agreement without any adjustment in respect of the new or changed regulations.

#### **26. LIABILITY**

Except for Third Party Claims for such damages, the Parties' liability for damages under this Agreement is limited to direct, actual damages only and neither Party shall be liable for lost profits or other business interruption damages, or special, consequential, punitive, exemplary damages, in tort, contract or otherwise, of any kind, arising out of or in any way connected with the performance, the suspension of performance, the failure to perform, or the termination of this Agreement. Each Party acknowledges the duty to mitigate damages hereunder.

### 27. ASSIGNMENT

Neither Party shall assign any of its rights and obligations under the Agreement, in whole or in part, without the prior written consent of the other Party. The assigning Party shall remain jointly and severally liable for the full performance by the assignee(s) or any subsequent assigns(s) of its/their obligations with regard to the Agreement. Seller shall, however, have the right to assign all or part of its rights and obligations under the Agreement to an unaffiliated party which is a Peregrino equity partner with Seller subject to Buyer's acceptance which shall not be unreasonably withheld.

# 28. APPLICABLE LAW, LITIGATION AND ARBITRATION

- a) Except as provided in this Clause, the existence, validity, interpretation and enforcement of the Agreement, and any controversy, claim or dispute there under, whether in contract, tort, equity or otherwise, shall be governed by, construed and enforced in accordance with the laws of the State of New York (without reference to its choice of law doctrine). The United Nations convention on contracts for the international sale of goods (1980) shall not apply.
- b) The Parties shall make every attempt in good faith and within ten (10) Days following receipt from either Party of a written notice of such controversy, claim or dispute, to resolve by mutual agreement such controversy, claim or dispute by direct dialogue between senior management of both Parties. If a resolution is not achieved within thirty (30) Days from the initiation of such discussions, the matter shall be settled as provided in this Clause.

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- c) Except as provided for in Paragraphs (d), (e) and (f) below, each Party irrevocably: (i) submits to the exclusive jurisdiction of the United States Federal District Court for the Southern District of New York located in the Borough of Manhattan or, if such court declines to exercise or does not have jurisdiction, in any New York state court in the Borough of Manhattan, and to service of process as provided by New York law, and (ii) waives any objection which it may have at any time to the laying of venue of any proceedings brought in any such court, waives any claim that such proceedings have been brought in an inconvenient forum and further waives the right to object, with respect to such proceedings, that such court does not have jurisdiction over such Party. Further, each Party waives, to the fullest extent permitted by applicable law, any right it may have to a trial by jury in respect of any proceedings relating to this Agreement. Nothing in the Agreement precludes either Party from bringing proceedings in any other jurisdiction in order to enforce any judgment obtained in any proceedings referred to in this Paragraph, nor will the bringing of such enforcement proceedings in any one or more jurisdictions preclude the bringing of enforcement proceedings in any other jurisdiction.
- d) Any controversy, claim or dispute (other than such as described in Paragraphs (e) and (f) below) that may arise in connection with or as a result of this Agreement, where the amount in dispute does not exceed the sum of USD two hundred and fifty thousand (\$250,000.00), and which the Parties are unable to resolve by mutual agreement, shall be settled by arbitration in New York, New York before three (3) disinterested arbitrators in accordance with the international arbitration rules of the American Arbitration Association, and judgment upon the award rendered by the arbitrator. Each Party shall appoint one (1) arbitrator and the third (3rd) arbitrator, who shall act as chairman, shall be appointed by the American Arbitration Association, provided that each arbitrator shall be knowledgeable and experienced in the international sale and purchase of crude oil. The arbitration shall be conducted in English, and the arbitrat award shall be final and binding on both Parties without appeal to any court. Any controversy, claim or dispute (other than such as described in Paragraphs (e) and (f) below) that may arise in connection with or as a result of this Agreement, where the amount in dispute equals or exceeds the sum of USD two hundred and fifty thousand (\$250,000.00), and which the Parties are unable to resolve by mutual agreement, shall be settled pursuant to the provisions of Paragraph (c) herein.
- e) Any controversy, claim or dispute that may arise in connection with or as a result of Clause 18 ("Laytime and Demurrage") or Clause 16 ("Inspection for Quantity and Quality"), where the amount in dispute does not exceed the sum

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of USD two hundred thousand (\$200,000.00), and which the Parties are unable to resolve by mutual agreement, shall be settled by the "Shortened Arbitration Procedure" of the Society of Maritime Arbitrators, Inc. ("**SMA**") of New York in New York, New York pursuant to the "Rules for the Shortened Arbitration Procedure of the Society of Maritime Arbitrators, Inc." then in force. The arbitration shall be conducted in English and the arbitral award shall be final and binding on both Parties without appeal to any court, and judgment upon the award rendered by the arbitrators may be entered in any court having jurisdiction thereof. In addition to the requirements of Paragraph (a) above, any such controversy, claim or dispute shall also be governed by, construed and enforced under the maritime law of the United States without giving effect to its conflict of laws principles.

f) Any controversy, claim or dispute that may arise in connection with or as a result of Clause 18 ("Laytime and Demurrage") or Clause 16 ("Inspection for Quantity and Quality"), where the amount in dispute equals or exceeds the sum of USD two hundred thousand (\$200,000.00) but is less than USD five hundred thousand (\$500,000.00), and which the Parties are unable to resolve by mutual agreement, shall be settled by arbitration in New York, New York pursuant to the "Maritime Arbitration Rules" of the SMA then in force. Each Party shall appoint one (1) arbitrator and the third (3rd) arbitrator, who shall act as chairman, shall be appointed by the SMA, provided that all three (3) arbitrators shall be knowledgeable and experienced in the international sale and purchase of crude oil and further that all three (3) arbitrators shall be members of SMA. The arbitration shall be conducted in English and the arbitral award shall be final and binding on both Parties without appeal to any court, and judgment upon the award rendered by the arbitrators may be entered in any court having jurisdiction thereof. In addition to the requirements of Paragraph (a) above, any such controversy, claim or dispute shall also be governed by, construed and enforced under the maritime law of the United States without giving effect to its conflict of laws principles. For any controversy, claim or dispute that may arise in connection with or as a result of Clause 18 ("Laytime and Demurrage") or Clause 16 ("Inspection for Quantity and Quality"), where the amount in dispute exceeds the sum of USD five hundred thousand (\$500,000.00), and which the Parties are unable to resolve by mutual agreement, shall be settled pursuant to the provisions of Paragraph (c) above.

Governing law and the service of process shall be according to laws of the State of New York.

### **29. VOICE RECORDING**

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The Parties agree that each may electronically record all telephone conversations between them, with or without the use of a warning tone. To the extent required by law, each Party agrees to obtain the consent of its employees and agents to such recording.

### **30. ISPS COMPLIANCE**

- a) Seller shall arrange that the Vessel shall comply with the requirements of the International Code for the Security of Ships and of Port Facilities and any relevant amendments to Chapter XI of SOLAS ("ISPS Code") and, where the Delivery Port is within the U.S. and U.S. territories or waters, with the U.S. Maritime Transportation Security Act of 2002 ("MTSA").
- b) The Vessel shall when required submit a Declaration of Security ("DOS") to the appropriate authorities prior to arrival at the Delivery Port.
- c) Notwithstanding any prior acceptance of the Vessel by Buyer, if at any time prior to the arrival of the Vessel at the Delivery Port the Vessel ceases to comply with the requirements of the ISPS Code and, where the Delivery Port is within the U.S.A. and U.S. territories or waters, with the MTSA:
  - i. Buyer shall have the right not to berth such nominated Vessel at the Delivery Port and any laytime or time on Demurrage, if on Demurrage, resulting there from shall not be for the account of the Buyer.
  - ii. Seller shall be obliged to substitute such nominated vessel with a vessel complying with the requirements of the ISPS Code and, where the Delivery Port is within the U.S. and U.S. territories or waters, with the MTSA.
- d) Seller warrants to Buyer that all Seller-designated laden ports, facilities, or terminals for this Agreement are in compliance with the ISPS Code and similar laws and regulations pertaining to the security of ports, facilities, or terminals. Buyer warrants to Seller that all Buyer-designated unladen ports, facilities, or terminals for this Agreement are in compliance with the ISPS Code and similar laws and regulations pertaining to the security of ports, facilities, or terminals.
- e) Any costs or expenses in respect of the Vessel including demurrage or any additional charge, fee or duty levied on the Vessel at the Delivery Port and actually incurred by the Seller resulting directly from the failure of the Delivery Port to comply with the requirements of the ISPS Code and, if located within the U.S.A. and U.S. territories or waters, with the MTSA shall be for the

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account of the Buyer, including but not limited to the time required or costs incurred by the Vessel in taking any action or any special or additional security measures required by the ISPS code or MTSA.

- f) Buyer's liability to Seller for any costs, losses or expenses incurred by the Vessel, the charterers, or the Vessel owners (excluding consequential damages) resulting from the failure of the Delivery Port to comply with the requirements of the ISPS Code and, where located within the U.S. and U.S. territories or waters, with the MTSA shall be limited to the payment of demurrage and costs actually incurred by Seller in accordance with the provisions herein, except to the extent such failure was due to Buyer's willful breach of these provisions or applicable law.
- **g)** Expenses solely attributable to Security Regulations that are not otherwise specifically allocated in this Clause shall be apportioned between the Parties consistent with the apportionment of delays set forth in Sections a through f of this Clause.

## **31. GENERAL PROVISIONS**

- a) The failure of Seller or Buyer at any time to require performance by the other Party of any provision hereof shall in no way affect the right of a Party to request any performance which may be due thereafter pursuant to such provision, nor shall the waiver by Seller or Buyer of any breach of any provision of the Agreement be taken or held to be a waiver of any subsequent breach of such provision.
- b) The Agreement and all information obtained by one Party from the other Party shall be treated as confidential; provided, however, that if a Party is required to disclose any such information by any court or legislative or administrative body (including without limitation: by oral question, interrogatory, request for production, subpoena, civil investigation demand or by the U.S. Securities and Exchange Commission) or by governmental law or regulation (expressly including the U.S. Securities Exchange Act of 1934, as amended, and the rules and regulations promulgated thereunder), the Party shall, to the extent not prohibited by applicable law, provide the other Party with prompt notice of such requirement. Seller shall have the right to disclose any relevant operational details related to the Agreement to its Peregrino equity partner(s) including, but not limited to, planned or unplanned shutdowns of NuStar's Refinery system.
- c) The headings appearing in the Agreement are for convenience only.

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- d) Any modification of and addition to the Agreement shall be made in writing signed by both Parties.
- e) Each Party hereto agrees to comply with all laws, rules, regulations, ordinances, and requirements of federal, state, and local governmental or regulatory bodies that are applicable to this Agreement and to the performance of such Party's obligations hereunder.
- f) This contract contains the entire agreement between the Parties with respect to the subject matter hereof and all proposals, negotiations and representations with reference thereto are merged herein.
- g) If any provision of this Agreement shall be found to be illegal, invalid or unenforceable by any court or administrative body of competent jurisdiction, then such provision shall, as to such jurisdiction, be ineffective to the extent of such illegality, prohibition, or unenforceability without invalidating the remaining provisions hereof which shall remain in force and effect, and the finding of any such illegality, prohibition, or unenforceability shall not invalidate or render unenforceable such provision in any other jurisdiction. The Parties agree, in the circumstances referred to in this Clause, to negotiate in good faith to agree on a legal, valid and enforceable provision to substitute for any illegal, invalid or unenforceable provision which achieves to the greatest extent possible the same effect as would have been achieved by the illegal, invalid or unenforceable provision.

### **32. NOTICES**

Unless otherwise agreed in writing, any notices, statements, requests or other communications to be given to either Party pursuant to the Agreement shall be effective upon receipt by the addressee and sufficiently made if sent by post (by airmail if airmail is possible) postage paid, or by facsimile transmission or other means of data transmission to the address of the other Party specified for this purpose below -

#### If to Seller:

Statoil Óleo e Gás Limitada (SBOG) c/o Statoil Marketing and Trading (US) Inc. 1055 Washington Blvd. – 7<sup>th</sup> Floor Stamford, CT 06901 Attention: Crude Oil Operations Fax Number: (203) 978-6958 Telephone Number: (203) 978-6900 E-mail: <u>uscrudeops@statoil.com</u>

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With copy to: Statoil Marketing and Trading (US) Inc. 1055 Washington Blvd. – 7<sup>th</sup> Floor Stamford, CT 06901 Attention: General Counsel Fax Number: (203) 978-6952 Telephone Number: (203) 978-6900

and

Statoil Óleo e Gás Limitada (SBOG) Praia de Botafogo, 228/ 4th floor, Suites 401 and 406 to 414 22250-040 Rio de Janeiro, RJ, Brazil Attention: Pedro Paulo Saraceni Fax Number: 55 21 3479-0248 Telephone Number: 55 21 9346-6275 E-mail: <u>ppsa@statoil.com</u>

If to Buyer:

NuStar Marketing LLC 2330 North Loop 1604 West San Antonio, TX 78248 Attention: SVP- Trading & Supply Fax Number: (210) 918-5413 Telephone Number: (210) 918-2822 E-mail: <u>paul.brattlof@nustarenergy.com</u>

# 33. ANTI-CORRUPTION AND FACILITATION PAYMENTS:

- a) Buyer and the Seller shall respectively comply with all applicable laws, rules, regulations, decrees and/or official governmental orders relating to antibribery and anti-money laundering of:
  - i) The Kingdom of Norway,
  - ii) Federative Republic of Brazil,
  - iii) The United States of America,

and

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- iv) Any country in which this Agreement is partly or wholly executed, relating to anti-bribery and anti-money laundering.
- **b)** In connection with the implementation of this Agreement both Parties therefore represent and agree not to:
  - i) Directly or indirectly, give or offer any improper advantage to anyone for the purpose of influencing the performance of the Agreement, or
  - ii) For itself or anyone else, directly or indirectly, request, receive or accept an offer of an improper advantage for the purpose of influencing the performance of the Agreement, or
  - iii) Make use of any third party in its fulfillment of obligations under this agreement without requiring such third party to agree to comply with substantially identical provisions as set forth herein.

The Parties represent and warrant to comply with, and to use reasonable endeavors to procure that relevant third parties used for fulfilling the Parties' respective obligations under the Agreement comply with, all laws, rules, regulations, decrees or official governmental orders prohibiting bribery, corruption and money laundering applicable to the Party in question or its ultimate parent company.

A Party may terminate the Agreement, forthwith upon written notice to the other, if the other Party is in breach of the above.

All financial settlements, billings and reports in connection with the Agreement shall properly reflect the facts related to any activities and transactions handled for the account of the other Party. The data may be relied upon as being complete and accurate in any further recordings and reporting made by the Parties or any of their representatives, for whatever purpose.

# 34. HSE, DRUG AND ALCOHOL POLICY

The Parties represent that they are fully conversant with one another's respective HSE policy and the ethical standards and requirements as provided to each other under separate cover, as the same may be amended from time to time.

The Parties agree that all business will be conducted in the most responsible manner to ensure that the operations involve minimum risk to people, the environment and equipment. The shared targets for the operation of the trade

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are zero personnel injuries, zero spills and environmental damage and zero equipment damage.

Each Party shall notify the other of any incidents in connection with their performance under this Agreement related to HSE issues including any pollution incidents that require notice to any Governmental Authorities, further investigation or other response action under any applicable environmental laws and/or regulations.

Each Party agrees to issue HSE performance data not older than six (6) months upon request of the other Party covering any recordable incidents during the relevant period. Such reports shall provide a brief description of the incident and appropriate follow-up action taken.

The Party responsible for employing the Vessel for the transport of the Oil under the Agreement shall warrant that at all times the Vessel will strictly observe the HSE provisions, policy or guidelines in force at any terminal or place that it is required to use in the execution of this Agreement and, if relevant, the ports or places where such Terminals are situated and the roads or railway network used for the transport and conduct its performance of the transport in accordance with any such regulations in force at such place or port.

Without prejudice to the generality of the foregoing and in the event of delivery by Vessel or the transport of the Oil, the Party responsible for the employment of the Vessel shall warrant that such Vessel shall strictly adhere to the Exxon's Drug and Alcohol Policy as well as those envisaged under Oil Companies International Maritime Forum ("OCIMF") guidelines issued in June 1995 as may be amended from time to time, and any other laws, regulations, or rules of the jurisdictions in which the Vessel may execute performance.

Furthermore, the applicable Party shall warrant that personnel employed by the Vessel on such Vessel shall specifically and strictly observe the respective national or regional legislations with respect to alcohol and drug consumption prior to and whilst at work.

Should the Vessel, or it's employees, representatives or sub-contractors fail to observe all of the guidelines and/or directions of the applicable Terminal or national or regional legislation pertaining to HSE that results in losses, damages, costs, expenses or fines or any other costs against the Party not providing the transport, the Party who has undertaken the provision of transport shall indemnify the other Party in respect of such losses, damages, costs, expenses, fines.

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#### **35. CONFLICT OF INTEREST**

Except as otherwise expressly provided herein, no director, employee or agent of either Party, its subcontractors or vendors, shall give or receive from any director, employee or agent of the other Party or any Affiliate any commission, fee, rebate, gift or entertainment of significant cost or value in connection with this Agreement. In addition, no director, employee or agent of either Party, its subcontractors or vendors, shall enter into any business arrangement with any director, employee or agent of the other Party or any Affiliate who is not acting as a representative of such Party or its Affiliate without prior written notification thereof. Any representative(s) authorized by either Party may audit the applicable records of the last three (3) Years of the other Party for the sole purpose of determining whether there has been compliance with this Clause. All financial settlements, reports, and billings rendered to the company are to properly reflect the facts about all activities and transactions.

## **36. RIGHT TO AUDIT**

Each Party and its duly authorized representatives shall have access to the accounting records and other documents maintained by the other Party which relate to materials being sold or delivered to the other Party under this Agreement and shall have the right to audit such records at any reasonable time or times, upon prior written notice, during the term or within five (5) Years after the termination of this Agreement.

#### **37. INVALIDITY**

If any provision of this Agreement shall be (in whole or in part) determined to be null and void, voidable or invalid by a court of competent jurisdiction, then for such period that the same is void or invalid, it shall be deemed to be deleted from this Agreement and the remaining portions of this Agreement shall remain in full force and effect.

#### **38. REPRESENTATIONS AND WARRANTIES**

#### a) Buyer Representations. Buyer represents and warrants to Seller that:

i) Buyer acknowledges and agrees that Seller is entering into the Agreement in reliance on the regulations affecting directly or indirectly the Oil sold under the Agreement in effect on the date of the Agreement. Such regulations include, but are not limited to, those relating to the production, acquisition,

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gathering, manufacturing, transportation, storage, trading or delivery of the Oil to the extent such regulations affect the Seller or the Seller's suppliers(s).

- ii) Buyer is a Delaware limited liability company duly organized and validly existing under the laws of the jurisdiction of its organization;
- iii) this Agreement has been duly authorized by all necessary corporate or other action of Buyer; and constitutes the legal, valid and binding obligation of Buyer, enforceable against Buyer in accordance with its terms;
- iv) neither the execution of this Agreement by Buyer nor the performance by Buyer of its obligations hereunder will conflict with or result in any breach of, or constitute a violation of or default under, any applicable law, its charter or by-laws.
- v) unless permitted as set forth herein or otherwise specifically agreed, Buyer is purchasing the Oil hereunder exclusively for its own use;
- vi) no lawsuit or other proceeding is pending or, to the knowledge of Buyer, threatened against Seller which, if determined adversely to Buyer, may materially and adversely affect its business or financial condition or the consummation of the transactions contemplated by, or the performance of its obligations under, this Agreement; and no action or proceeding has been instituted, and no order, decree, injunction or judgment of any kind from any court or other governmental authority has been issued, to avoid, restrain or in any other manner prevent the consummation of the transactions contemplated by this Agreement
- vii) Buyer has not been contacted by or negotiated with any finder, broker or other intermediary for the purchase of the Oil and no such person is entitled to any compensation with respect to this Agreement or the sale of Oil hereunder; and
- viii) none of Buyer's directors, employees or agents has given or will give any commission, fee, rebate, gift or entertainment of significant value in connection with this Agreement, it being agreed that representatives of Seller may audit the applicable records of Buyer solely for the purpose of determining whether there has been compliance with this Section a) of this Clause.

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- **b) Seller Representations.** Seller represents and warrants to Buyer that:
  - Seller acknowledges and agrees that Buyer is entering into the Agreement in reliance on the regulations affecting directly or directly or indirectly the Oil sold under the Agreement in effect on the date of the Agreement. Such regulations include, but are not limited to, those relating to the production, acquisition, gathering, manufacturing, transportation, storage, trading or delivery of the Oil to the extent such regulations affect the Seller or the Seller's suppliers(s).
  - ii) Seller is a corporation duly organized and existing under the laws of the Federative Republic of Brazil having the legal capacity to enter into and perform this Agreement;
  - iii) this Agreement has been duly authorized by all necessary corporate or other action of Seller; and constitutes the legal, valid and binding obligation of Seller, enforceable against Seller in accordance with its terms;
  - iv) neither the execution of this Agreement by Seller nor the performance by Seller of its obligations hereunder will conflict with or result in any breach of, or constitute a violation of or default under, any applicable law, its charter or by-laws.
  - v) no lawsuit or other proceeding is pending or, to the knowledge of Seller, threatened against Seller which, if determined adversely to Seller, may materially and adversely affect its business or financial condition or the consummation of the transactions contemplated by, or the performance of its obligations under, this Agreement; and no action or proceeding has been instituted, and no order, decree, injunction or judgment of any kind from any court or other governmental authority has been issued, to avoid, restrain or in any other manner prevent the consummation of the transactions contemplated by this Agreement;
  - vi) Seller has not been contacted by or negotiated with any finder, broker or other intermediary for the sale of Oil hereunder, and no person or entity is entitled to any compensation with respect to this Agreement or the sale of Oil hereunder; and
  - vii) no director, employee or agent of Seller has given or will give any commission, fee, rebate, gift or entertainment of significant value in connection with this Agreement, it being agreed that representatives of Buyer may audit the applicable records of Seller

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solely for the purpose of determining whether there has been compliance with this Section b) of this Clause.

## **39. OTHER TERMS**

For anything not specifically covered in the Agreement, NuStar Marketing LLC Marine Provisions Effective May 23, 2008 (the "Marine Provisions"), as attached hereto, shall apply.

Any terms not covered in the Agreement or the Marine Provisions shall be governed by Incoterms (2000 edition).

# **40. ATTACHMENTS**

| Annex 1 – | Material Safety Data Sheets                                   |
|-----------|---|
| Annex 2 - | NuStar Marketing LLC Marine Provisions Effective May 23, 2008 |
| Annex 3 - | Pricing   |
| Annex 4 – | Optional Quantity Deal Confirmation                           |
|           |   |

In witness whereof, the Parties hereto, by their proper officers thereunto duly authorized, have executed and delivered this Agreement in duplicate, on the date first herein mentioned.

Agreed:

Statoil Óleo e Gás Limitada

By: /s/ Tor Martin Anfinnsen

Print Name: Tor Martin Anfinnsen

Title: Senior Vice-President Oil Trading and Supply

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| Date:                | November 17, 2010     |  |  |  |
|----------------------|-----------------------|--|--|--|
| NuStar Marketing LLC |                       |  |  |  |
| By:                  | /s/ Paul Brattlof     |  |  |  |
| Print Name:          | Paul Brattlof         |  |  |  |
| Title:               | Senior Vice President |  |  |  |
| Date:                | November 17, 2010     |  |  |  |

Page **41** of **41** 



<u>Annex 1 - Material Safety Data Sheet –</u> To be provided under separate cover at a later date.

Annex 2 - NuStar Marketing LLC Marine Provisions Effective May 23, 2008 – Attached.

(The remainder of this page has been left intentionally blank.)

Annex 1 and 2, Page 1 of 1

Portions of this exhibit have been omitted and filed separately pursuant to an application for confidential treatment filed with the Securities and Exchange Commission pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended. The omitted portions are found on Annex 3. Omissions are designated as [\*\*\*\*].



## Annex 3—Pricing for Base Contract Quantity

The price per Barrel net of sediment and water for the Base Contract Quantity of Oil delivered under the Agreement shall be calculated using the following formula:

P = Maya + A

Where:

Maya is Maya crude oil and will be equal to the arithmetic average of the daily prices as assessed in the [\*\*\*\*] under the heading [\*\*\*\*] effective for twenty (20) consecutive pricing days after the NOR date at Discharge (NOR date equals day zero).

Where for the initial period up to and including December 31, 2012:

 $A_1 = ([****] * ([****] - [****])) + $[****]$ 

For the period after December 31, 2012:

 $A_2 = ([****] * ([****] - [****])) + $[****]$ 

And where:

[\*\*\*\*] crude and will be equal to the arithmetic average of the daily prices as assessed in the [\*\*\*\*] under the heading [\*\*\*\*] for [\*\*\*\*] month [\*\*\*\*].

[\*\*\*\*] is the [\*\*\*\*] and will be the [\*\*\*\*] under the heading of [\*\*\*\*] in [\*\*\*\*].

This differential A applies to calculate the price P when the differential A is in the range "B":

| Time Period:   | "B"    |
|--|--------|
| Volumes delivered during first 12 months of the first delivery of the Oil to Buyer ("Period 1"): | [****] |
| From the end of Period 1 through 31 <sup>st</sup> . Dec. 2012:                                   | [****] |
| Volumes delivered during calendar year 2013:   | [****] |
| Volumes delivered during calendar year 2014:   | [****] |

Should the differential A be outside this range "B," the Parties will follow the procedure below.

Annex 3, Page 1 of 3

Portions of this exhibit have been omitted and filed separately pursuant to an application for confidential treatment filed with the Securities and Exchange Commission pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended. The omitted portions are found on Annex 3. Omissions are designated as [\*\*\*\*].



No later than [\*\*\*\*] days following the [\*\*\*\*] day of Month M-1, Buyer and Seller will agree on delivery of the cargo of the Oil and the differential A to be used, following the procedure below:

Should the differential A be lower than the low limit of "B," Buyer has the right to buy the Oil at the floor differential of "B" [\*\*\*\*]. If Seller has not by the close of business ("**COB**") (5 p.m. U.S. Central time) on the [\*\*\*\*] day following the [\*\*\*\*] day of Month M-1 received notice of Buyer's rejection of a floor price, the low limit of "B" shall be deemed to be accepted by Buyer. Should Buyer elect not to accept the floor price, Buyer and Seller may agree a differential between the low limit of "B" and the differential A. Should neither of these alternative differentials be acceptable to Buyer, Seller has the option on or prior to COB the [\*\*\*\*] day following Month M-1 to either cancel the cargo(es) or to sell this cargo to Buyer at the differential A. Should Seller fail to make such an election, then it is deemed that Seller agrees to deliver the cargo to Buyer at the differential A.

*Example 1*: during Period 1, by [\*\*\*\*], the differential A for March is determined to be [\*\*\*\*]. By no later than COB on [\*\*\*\*], Buyer fails to notify Seller whether it wants to buy at [\*\*\*\*]. Buyer is deemed to have accepted a price of [\*\*\*\*].

*Example 2*: during Period 1, by [\*\*\*\*], the differential A for March is determined to be [\*\*\*\*]. By no later than COB on [\*\*\*\*], Buyer notifies Seller it does not want to buy at [\*\*\*\*]. Seller and Buyer cannot agree to a differential between [\*\*\*\*] and [\*\*\*\*]. Seller agrees, by COB on [\*\*\*\*], to sell the cargo to Buyer at [\*\*\*\*].

Should the differential A be above [\*\*\*\*] Buyer has the right to buy the Oil at the differential A. If Seller has not by COB on the [\*\*\*\*] day following the [\*\*\*\*] day of Month M-1, received notice of Buyer's rejection of buying the Oil at the differential A, this differential A shall be deemed to be accepted by Buyer. Should Buyer elect not to accept the differential A, Buyer and Seller may agree a differential between [\*\*\*\*] and the differential A. Should neither of these alternative differentials be acceptable to Buyer, Seller has the option to either cancel the cargo(es) or to sell this cargo to Buyer at the Cap differential of [\*\*\*\*]. Should Seller fail to make such an election, then it is deemed that Seller accepts to deliver the cargo to Buyer at a differential of [\*\*\*\*].

Annex 3, Page 2 of 3

Portions of this exhibit have been omitted and filed separately pursuant to an application for confidential treatment filed with the Securities and Exchange Commission pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended. The omitted portions are found on Annex 3. Omissions are designated as [\*\*\*\*].



*Example 1*: during Period 1, by [\*\*\*\*], the differential A for April is determined to be [\*\*\*\*]. By no later than COB on [\*\*\*\*], Buyer fails to notify Seller whether it wants to buy at [\*\*\*\*]. Buyer is deemed to have accepted a price of [\*\*\*\*].

*Example 2*: during Period 1, by [\*\*\*\*], the differential A for April is determined to be [\*\*\*\*]. By no later than COB on [\*\*\*\*], Buyer notifies Seller it does not want to buy at [\*\*\*\*]. Seller and Buyer cannot agree to a differential between [\*\*\*\*] and [\*\*\*\*]. Seller agrees, by COB on [\*\*\*\*], to sell the cargo to Buyer at [\*\*\*\*].

Should either Maya, [\*\*\*\*] or [\*\*\*\*] quotations cease to be representative or change significantly in their representation at any time during the term of the Crude Sales Purchase Agreement, or if the quality of Maya, [\*\*\*\*] or [\*\*\*\*] change materially during the term of the Crude Sales Purchase Agreement, then the Parties agree to promptly meet, discuss and agree in good faith appropriate adjustments to the Crude Sales Purchase Agreement to maintain the original intent of the Parties.

Annex 3, Page 3 of 3



<u>Annex 4 – Optional Quantity Deal Confirmation</u> Form of Part 1 (Specific Provisions) of Agreement

# Agreement for the Purchase and Sale of Crude Oil (Delivered Ex Ship)

| DEAL NO.:<br>CONTRACT DATE:        | XXXXXXXXX<br>XXXXXX   |
|------------------------------------|---|
| SELLER:                            | Statoil Óleo e Gás Limitada<br>Praia de Botafogo, 228/ 4th floor<br>Suites 401 and 406 to 414<br>22250-040 Rio de Janeiro, RJ, Brazil |
| BUYER:                             | NuStar Marketing LLC<br>2330 North Loop 1604 West<br>San Antonio, TX 78248  |
| QUALITY:                           | PEREGRINO   |
| QUANTITY:                          | XXXXXXXX (US BBLS)  |
| TOLERANCE:                         | XXXXX   |
| TOLERANCE OPTION:                  | SELLER'S  |
| PLACE OF DELIVERY:                 | XXXXXXX BY VESSEL (DES), AT ONE SAFE BERTH  |
| PERIOD OF DELIVERY:                | XXXXXXX   |
| PRICE AND CURRENCY:                |   |
| BASIS:<br>DIFFERENTIAL:<br>PERIOD: | XXXXXXX<br>XXXXXXX<br>XXXXXXX   |
| PAYMENT TERM:                      | XXXXXXX   |
| CREDIT TERMS:                      | XXXXXXX   |
|                                    |   |

This Part 1 of the Agreement is hereby combined with Part 2 of the Agreement, as set forth in the Peregrino Crude Oil Purchase/Sale Agreement between the Parties dated November 17, 2010 to form the Parties' Agreement.

Regards Statoil Óleo e Gás Limitada

Annex 4, Page 1 of 1

## NUSTAR ENERGY L.P. STATEMENT OF COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES (Thousands of Dollars, Except Ratio)

|   | Year Ended December 31, |              |           |           |           |
|---|-------------------------|--------------|-----------|-----------|-----------|
|   | 2010                    | 2009         | 2008      | 2007      | 2006      |
| Earnings:   |                         |              |           |           |           |
| Income from continuing operations before provision for income taxes and income from |                         |              |           |           |           |
| equity investees  | \$240,211               | \$225,791    | \$256,994 | \$154,913 | \$149,885 |
| Add:  |                         |              |           |           |           |
| Fixed charges   | 103,390                 | 102,781      | 113,959   | 91,594    | 75,829    |
| Amortization of capitalized Interest  | 642                     | 553          | 440       | 255       | 126       |
| Distributions from joint ventures   | 9,625                   | 9,700        | 2,835     | 544       | 5,268     |
| Less: Interest capitalized  | (3,701)                 | (1,650)      | (5,108)   | (5,995)   | (1,758)   |
| Total earnings  | \$350,167               | \$337,175    | \$369,120 | \$241,311 | \$229,350 |
| Fixed charges:  |                         |              |           |           |           |
| Interest expense (1)  | \$ 77,343               | \$ 78,622    | \$ 92,971 | \$ 77,584 | \$ 68,241 |
| Amortization of debt issuance costs   | 1,118                   | 910          | 815       | 1,030     | 726       |
| Interest capitalized  | 3,701                   | 1,650        | 5,108     | 5,995     | 1,758     |
| Rental expense interest factor (2)  | 21,228                  | 21,599       | 15,065    | 6,985     | 5,104     |
| Total fixed charges   | \$103,390               | \$102,781    | \$113,959 | \$ 91,594 | \$ 75,829 |
| Ratio of earnings to fixed charges  | 3.4x                    | <u>3.3</u> x | 3.2x      | 2.6x      | 3.0x      |

(1) The "Interest expense, net" reported in NuStar Energy L.P.'s consolidated statement of income for the years ended December 31, 2010, 2009, and 2008 includes investment income of \$0.2 million, \$0.1 million, and \$3.0 million, respectively.

(2) The interest portion of rental expense represents one-third of rents, which is deemed representative of the interest portion of rental expense.

# <u>NuStar Energy L.P.</u>

## and its Subsidiaries

| Name of Entity                     | State of Incorporation |
|------------------------------------|------------------------|
| Bicen Development Corporation N.V. | Netherlands Antilles   |
| Cooperatie NuStar Holdings U.A.    | Netherlands            |
| Diamond K Limited                  | Bermuda                |
| Kaneb Management, LLC              | Delaware               |
| Kaneb Management Company LLC       | Delaware               |
| LegacyStar, Inc.                   | Delaware               |
| LegacyStar Investment, LLC         | Delaware               |
| LegacyStar, LLC                    | Delaware               |
| LegacyStar Services, LLC           | Delaware               |
| NuStar Asphalt Chickasaw, LLC      | Texas                  |
| NuStar Asphalt Holdings, Inc.      | Delaware               |
| NuStar Asphalt Holdings, LLC       | Delaware               |
| NuStar Asphalt Refining, LLC       | Delaware               |
| NuStar Burgos, LLC                 | Delaware               |
| NuStar Caribe Terminals, Inc.      | Delaware               |
| NuStar Eastham Limited             | England                |
| NuStar Energy Services, Inc.       | Delaware               |
| NuStar GP, Inc.                    | Delaware               |
| NuStar Grangemouth Limited         | England                |

#### Name of Entity

NuStar Holdings B.V. NuStar Internacional, S de R.L. de C.V. NuStar Logistics, L.P. NuStar Marketing LLC NuStar Pipeline Company, LLC NuStar Pipeline Holding Company, LLC NuStar Pipeline Operating Partnership L.P. NuStar Pipeline Partners L.P. NuStar Technology, Inc. NuStar Terminals B.V. NuStar Terminals Antilles N.V. NuStar Terminals Canada Co. NuStar Terminals Canada Holdings Co. NuStar Terminals Canada Partnership NuStar Terminals Corporation N.V. NuStar Terminals Delaware, Inc. NuStar Terminals International N.V. NuStar Terminals Limited NuStar Terminals Marine Services N.V. NuStar Terminals New Jersey, Inc. NuStar Terminals N.V.

State of Incorporation Netherlands Mexico Delaware Delaware Delaware Delaware Delaware Delaware Delaware Netherlands Netherlands Antilles Nova Scotia Nova Scotia Nova Scotia Netherlands Antilles Delaware Netherlands Antilles England Netherlands Antilles Delaware Netherlands Antilles

#### Name of Entity

NuStar Terminals Operations Partnership L.P.
NuStar Terminals Partners TX L.P.
NuStar Terminals Services, Inc.
NuStar Terminals Texas, Inc.
NuStar Texas Holdings, Inc.
Petroburgos, S. de R.L. de C.V.
Point Tupper Marine Services Co.
Saba Company N.V.
Seven Seas Steamship Company (Sint Eustatius) N.V.
Shore Terminals LLC
ST Linden Terminal, LLC (joint venture)
Texas Energy Services LLC

Delaware Delaware Delaware Delaware Delaware Mexico Nova Scotia Netherlands Antilles Delaware Delaware Delaware

State of Incorporation

### **Consent of Independent Registered Public Accounting Firm**

The Board of Directors of NuStar GP, LLC:

We consent to the incorporation by reference in the registration statement on Form S-8 (Nos. 333-109541, 333-88264, 333-81806 and 333-138133), on Form S-4 (No. 333-120726) and on Form S-3 (No. 333-166797) of NuStar Energy L.P. and subsidiaries of our report dated February 25, 2011, with respect to the consolidated balance sheets of NuStar Energy L.P. and subsidiaries as of December 31, 2010 and 2009, and the related consolidated statements of income, cash flows and partners' equity for each of the years in the three-year period ended December 31, 2010 and the effectiveness of internal control over financial reporting as of December 31, 2010, which report appears in the December 31, 2010 annual report on Form 10-K of NuStar Energy L.P. and subsidiaries.

/s/ KPMG LLP

San Antonio, Texas February 25, 2011

### CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Curtis V. Anastasio, certify that:

1. I have reviewed this annual report on Form 10-K of NuStar Energy L.P. (the "registrant");

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 25, 2011

/s/ Curtis V. Anastasio Curtis V. Anastasio President and Chief Executive Officer

### CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Steven A. Blank, certify that:

1. I have reviewed this annual report on Form 10-K of NuStar Energy L.P. (the "registrant");

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 25, 2011

/s/ Steven A. Blank

Steven A. Blank Senior Vice President, Chief Financial Officer and Treasurer

### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of NuStar Energy L.P. (the Partnership) on Form 10-K for the year ended December 31, 2010, as filed with the Securities and Exchange Commission on the date hereof (the Report), I, Curtis V. Anastasio, President and Chief Executive Officer of NuStar GP, LLC, the general partner of the general partner of the Partnership, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership.

/s/ Curtis V. Anastasio

Curtis V. Anastasio President and Chief Executive Officer February 25, 2011

A signed original of the written statement required by Section 906 has been provided to NuStar Energy L.P. and will be retained by NuStar Energy L.P. and furnished to the Securities and Exchange Commission or its staff upon request.

### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of NuStar Energy L.P. (the Partnership) on Form 10-K for the year ended December 31, 2010, as filed with the Securities and Exchange Commission on the date hereof (the Report), I, Steven A. Blank, Senior Vice President, Chief Financial Officer and Treasurer of NuStar GP, LLC, the general partner of the general partner of the Partnership, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership.

/s/ Steven A. Blank

Steven A. Blank Senior Vice President, Chief Financial Officer and Treasurer February 25, 2011

A signed original of the written statement required by Section 906 has been provided to NuStar Energy L.P. and will be retained by NuStar Energy L.P. and furnished to the Securities and Exchange Commission or its staff upon request.



#### **Audit Committee Preapproval Policy**

### I. Statement of Principles

The Audit Committee of the board of directors (the "Audit Committee") of NuStar GP, LLC (the "Company"), the general partner of the general partner of NuStar Energy L.P. ("NuStar Energy"), must pre-approve the audit and non-audit services performed by NuStar Energy's independent auditor and ensure that the provision of any such non-audit services does not impair the auditor's independence. Before NuStar Energy or any of its subsidiaries engages the independent auditor to render a service, the engagement must be either:

- specifically approved by the Audit Committee, or
- entered into pursuant to this Preapproval Policy.

The Audit Committee shall review and discuss with the independent auditor any documentation supplied by the independent auditor as to the nature and scope of any services to be approved, as well as the potential effects of the provision of such services on the auditor's independence.

The appendices to this Preapproval Policy describe in detail the particular audit, audit-related, tax and other services that have the preapproval of the Audit Committee pursuant to this Preapproval Policy. The term of any preapproval is thirteen (13) months from the date of the preapproval, unless the Audit Committee specifically provides for a different period. The Audit Committee shall periodically revise the list of pre-approved services.

#### II. Delegation

The Audit Committee may delegate preapproval authority to one or more of its members. The member or members to whom such authority is delegated shall report any preapproval decisions to the Audit Committee at its next scheduled meeting. The Audit Committee may not delegate to management the Audit Committee's responsibilities to pre-approve services performed by the independent auditor.

#### **III. Audit Services**

The Audit Committee must specifically pre-approve the terms of the annual audit services engagement. The Audit Committee shall approve, if necessary, any changes in terms resulting from changes in audit scope, company structure or other matters. In addition to the annual audit services engagement approved by the Audit Committee, the Audit Committee may grant preapproval for other audit services, which are those services only the independent auditor reasonably can provide. The Audit Committee has pre-approved the audit services listed in <u>Appendix A</u>. All other audit services not listed in <u>Appendix A</u> must be specifically pre-approved by the Audit Committee.

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#### IV. Audit-Related Services

Audit-related services, including internal control-related services, are assurance and related services that are reasonably related to the performance of the audit or review of NuStar Energy's financial statements and/or NuStar Energy's internal control over financial reporting and that are traditionally performed by the independent auditor. The Audit Committee believes that the provision of the audit-related services does not impair the independence of the auditor, and has pre-approved the audit-related services listed in <u>Appendix B</u>. All other audit-related services not listed in <u>Appendix B</u> must be specifically pre-approved by the Audit Committee.

#### V. Tax Services

The Audit Committee believes that the independent auditor can provide Tax Services to NuStar Energy, such as tax compliance, tax planning and tax advice without impairing the auditor's independence. However, the Audit Committee shall scrutinize carefully the retention of the independent auditor in connection with any tax-related transaction initially recommended by the independent auditor. The Audit Committee has pre-approved the Tax Services listed in <u>Appendix C</u>. All tax services not listed on <u>Appendix C</u> must be specifically pre-approved by the Audit Committee.

#### **VI. Other Services**

The Audit Committee may grant preapproval for those permissible non-audit services classified as other services that it believes would not impair the independence of the auditor, including those that are routine and nonrecurring services. The Audit Committee has given policy-based preapproval for the other services listed in <u>Appendix D</u>. Permissible other services not listed in <u>Appendix D</u> must be specifically pre-approved by the Audit Committee.

A list of the Securities and Exchange Commission's ("SEC") prohibited non-audit services is attached to this Preapproval Policy as <u>Exhibit 1</u>. The rules of the SEC and the Public Company Accounting Oversight Board ("PCAOB") and relevant guidance should be consulted to determine the precise definitions of these services and the applicability of exceptions to certain of the prohibitions.

#### VII. Preapproval Fee Levels

The Audit Committee may consider the amount or range of estimated fees as a factor in determining whether a proposed service would impair the auditor's independence. Where the Audit Committee has approved an estimated fee for a service, the preapproval applies to all services described in the approval. However, in the event that the invoice in respect of any such service is materially in excess of the estimated amount or range, the Audit Committee must approve such excess amount prior to payment of the invoice. The Audit Committee expects that any requests to pay invoices in excess of the estimated amounts will include an explanation as to the reason to the overage<sup>1</sup>. NuStar Energy's independent auditor will be informed of this policy.

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It is understood that estimated amounts that are denominated in dollars but are ordinarily paid in another currency are subject to foreign exchange rate fluctuations. Thus, variances from estimated amounts arising as a result of changes in foreign currency exchange rates from the time of preparation of the relevant approval request will not be considered to be variances from the budgeted amount and payment of the related invoices will not require subsequent approval.

#### **VIII. Supporting Documentation**

With respect to each proposed pre-approved service, the independent auditor must provide the Audit Committee with detailed back-up documentation regarding the specific services to be provided.

### **IX. Procedures**

Requests or applications to provide services that require separate approval by the Audit Committee must be submitted to the Audit Committee by both the independent auditor and the Company's Chief Financial Officer (or his or her designee), and must include a joint statement as to whether, in their view, the request or application is consistent with the SEC's and the PCAOB's rules on auditor independence. In connection with the Audit Committee's consideration of any proposed service, the independent auditor, at the Committee's request, will provide to the Audit Committee detailed documentation regarding the specific services to be provided so that the committee can make a well-reasoned assessment of the impact of the service on the auditor's independence.

The Audit Committee hereby designates the Company's Controller (the "**Monitor**") to monitor the performance of all services provided by the independent auditor and to determine whether such services are in compliance with this policy. The Monitor shall periodically inform the Audit Committee of each service performed by the independent auditor pursuant to this Preapproval Policy.

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### Pre-Approved AUDIT SERVICES for the period of March 1, 2011 through March 31, 2012

Dated: February 25, 2011

#### <u>Service</u>

annual audit services for NuStar Energy

assistance with and review of documents filed with the SEC including registration statements, reports on Forms 10-K and 10-Q, and other documents

services associated with other documents issued in connection with securities offerings (e.g., comfort letters, consents)

assistance in responding to SEC comment letters

statutory audits (*e.g.*, FERC audits) and financial audits for subsidiaries of the Company, including statutory audits required for insurance companies for purposes of state law

certificates, letters and opinions issued to regulators, agencies and other third-parties (*e.g.*, insurance, banking, environmental) regarding the Company's assets and/or operations that only the Company's independent auditors reasonably can provide

### Annual Audit Services for NuStar Energy

\$2,250,000

<u>Pre-approval fee limit for Audit Services (other than services pertaining to registration statements or prospectuses in connection with securities offerings)</u>

\$250,000

## Pre-approval fee limit for Audit Services pertaining to registration statements or prospectuses in connection with securities offerings

\$250,000

### Appendix B

## Pre-Approved AUDIT-RELATED SERVICES for the period of March 1, 2011 through March 31, 2012

Dated: February 25, 2011

### **Service**

due diligence services pertaining to potential business acquisitions or dispositions

financial statement audits of employee benefit plans

accounting consultations and audits in connection with acquisitions

consultations concerning principles of accounting and/or financial reporting treatment under standards or interpretations by the SEC, PCAOB, FASB or other regulatory or standard-setting bodies (outside those consultations necessary to perform an audit or review of the Company's financial statements in accordance with GAAS)

agreed-upon or expanded audit procedures related to accounting and/or billing records required to respond to or comply with financial, accounting or regulatory reporting matters

## Pre-approval fee limit for Audit-Related Services

\$250,000

### Appendix C

## Pre-Approved TAX SERVICES for the period of March 1, 2011 through March 31, 2012

Dated: February 25, 2011

## <u>Service</u>

U.S. federal, state and local tax compliance, including the preparation of original and amended tax returns and claims for refunds

U.S. federal, state and local tax planning and advice, including assistance with tax audits and appeals (but expressly excluding advocacy or litigation services), tax advice related to mergers and acquisitions, tax advice relating to employee benefit plans, and requests for rulings or technical advice from taxing authorities

review of federal, state, local and international income, franchise, and other tax returns

## **<u>Pre-approval fee limit for Tax Services</u>**

\$100,000

## Pre-Approved ALL OTHER SERVICES for the period of March 1, 2011 through March 31, 2012

Dated: February 25, 2011

## <u>Service</u>

none

## Pre-approval fee limit for All Other Services

\$0

### **Prohibited Non-Audit Services**

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- Financial information systems design and implementation\*
- Appraisal or valuation services, fairness opinions or contribution-in-kind reports\*
- Actuarial services\*
- Internal audit outsourcing services\*
- Management functions
- Human resources
- Broker-dealer, investment adviser or investment banking services
- Legal services
- Expert services unrelated to the audit
- Any services entailing a contingent fee or commission (not including fees awarded by a bankruptcy court when the audit client is in bankruptcy)
- Tax services to an officer of the audit client whose role is in a financial reporting oversight capacity (regardless of whether the audit client or the officer pays the fee for the services)
- Planning or opining on the tax consequences of a "listed," i.e. tax avoidance, transaction
- Planning or opining on the tax consequences of a "confidential" transaction, i.e., where tax advice is given under restriction of confidentiality (regardless of the fee to be paid)
- Planning or opining on a transaction that is based on an "aggressive interpretation" of tax laws and regulations, if the transaction was recommended by the audit firm and a significant purpose of which is tax avoidance unless the proposed tax treatment is at least more likely than not to be allowed under current tax laws
- <sup>4</sup> Provision of these non-audit services may be permitted if it is reasonable to conclude that the results of these services will not be subject to audit procedures. Materiality is not an appropriate basis upon which to overcome the rebuttable presumption that prohibited services will be subject to audit procedures because determining materiality is itself a matter of audit judgment.