

2022 Energy Infrastructure Council Investor Conference



MAY 16-17,2022



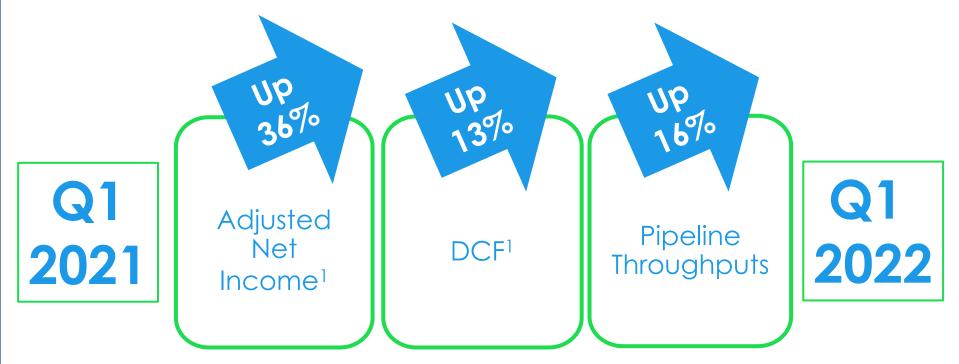
## NuStar Forward-Looking Statements

Statements contained in this presentation other than statements of historical fact are forward-looking statements. While these forward-looking statements, and any assumptions upon which they are based, are made in good faith and reflect our current judgment regarding the direction of our business, actual results will likely vary, sometimes materially, from any estimates, predictions, projections, assumptions or other future performance presented or suggested in this presentation. These forward-looking statements can generally be identified by the words "anticipates," "believes," "expects," "plans," "intends," "estimates," "forecasts," "budgets," "projects," "could," "should," "may" and similar expressions. These statements reflect our current views with regard to future events and are subject to various risks, uncertainties and assumptions.

We undertake no duty to update any forward-looking statement to conform the statement to actual results or changes in the company's expectations. For more information concerning factors that could cause actual results to differ from those expressed or forecasted, see NuStar Energy L.P.'s annual report on Form 10-K and guarterly reports on Form 10-Q, filed with the SEC and available on NuStar's website at www.nustarenergy.com. We use financial measures in this presentation that are not calculated in accordance with generally accepted accounting principles ("non-GAAP") and our reconciliations of non-GAAP financial measures to GAAP financial measures are located in the appendix to this presentation. These non-GAAP financial measures should not be considered an alternative to GAAP financial measures.

Our Solid First Quarter Results Once Again Demonstrated the Strength and Resilience of Our Business

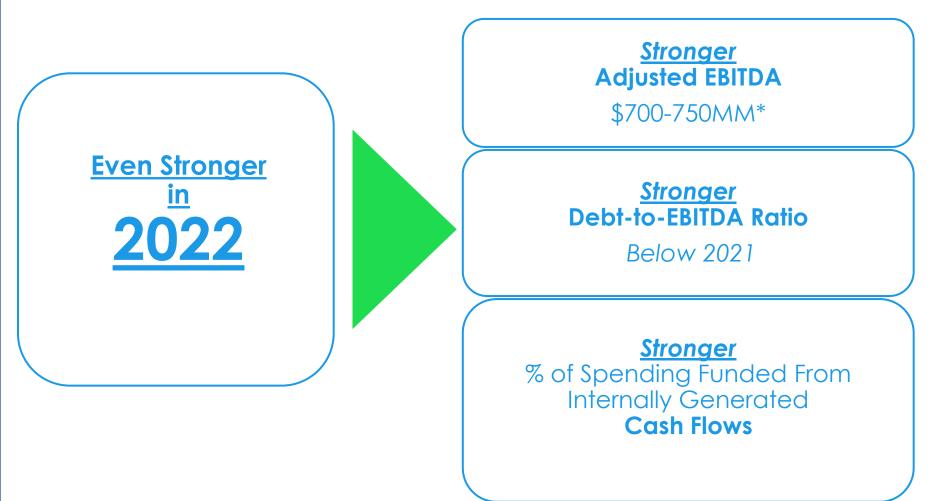
Excluding the contribution of the Eastern U.S. terminals we sold in October 2021, our first quarter 2022 adjusted EBITDA<sup>1</sup> was up \$12 million, a 7% increase over the first quarter of 2021



★ Last year, we delivered on our promise to fund our spending with internally generated cash flows, funding 112% of our strategic capital from excess adjusted DCF<sup>1</sup> in 2021, up 11% over 2020, and we are on track to increase our internally generated cash flows in 2022 and beyond



We expect 2022 adjusted EBITDA to <u>exceed</u> 2021 adjusted EBITDA <u>by ~7%</u>\*, excluding divested assets, based on the midpoint of our guidance



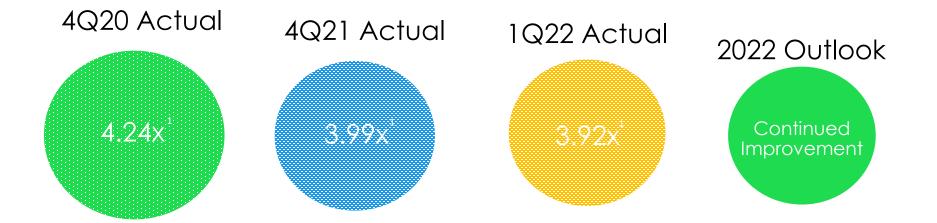


- ★ Earlier this year, we kicked off an initiative to optimize our spending across our business to:
  - Scrutinize every dollar of OPEX and G&A expenses, with the goal of making meaningful strides in our cost structure to maximize internally generated cash flows
  - High-grade every dollar of our strategic spending to ensure that we only execute projects that meet or beat our internal hurdles and are lean, efficient and effective
- In our first phase of optimization, we have already identified <u>over \$50 million</u> in cost and spending reductions, across 2022 and 2023



Our Optimization, Combined With Our Sale of Point Tupper for \$60MM, Will Allow NuStar to Continue to Improve Our Debt-to-EBITDA Ratio in 2022

- By deploying proceeds from our recent assets sales to reduce debt, we were able to reduce our Debt-to-EBITDA ratio for yearend 2021 below 4.0x<sup>1</sup>
- ★ Optimization and the proceeds of the Point Tupper sale will allow us to continue to reduce our leverage this year, and we expect to demonstrate continued meaningful improvement by year-end 2022...





## This Year, We are Self-funding Our \$115-145 Million Strategic Star Growth Capital Program for Our Core Asset Footprint

#### **Renewable Fuels**

- Established:
  - West Coast Network ٠
  - Ethanol & bio-diesel blendina
- Developing:
  - Ammonia System ٠

#### **Refined Products**

- Midcontinent
- Colorado/NM/Texas
- Northern Mexico

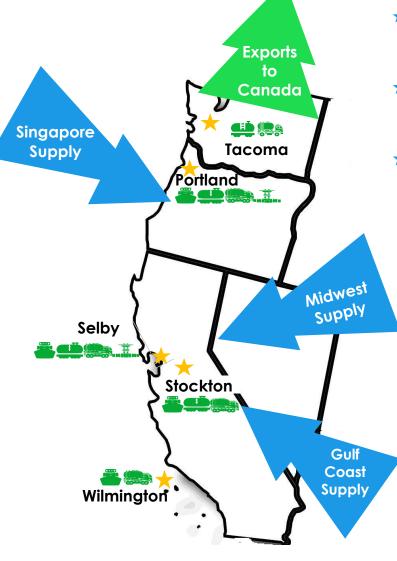
#### Crude Supply/Export

- Permian Crude System
- Corpus Christi Crude System
- St. James Terminal

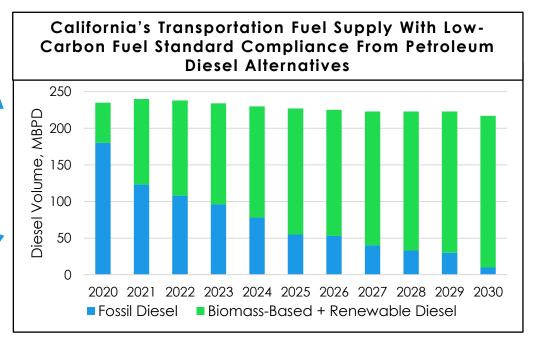




Carbon Emissions Reduction Goals Generate Growing Demand, Which Offer Realizable Opportunities for NuStar's Well-positioned Midstream Logistics



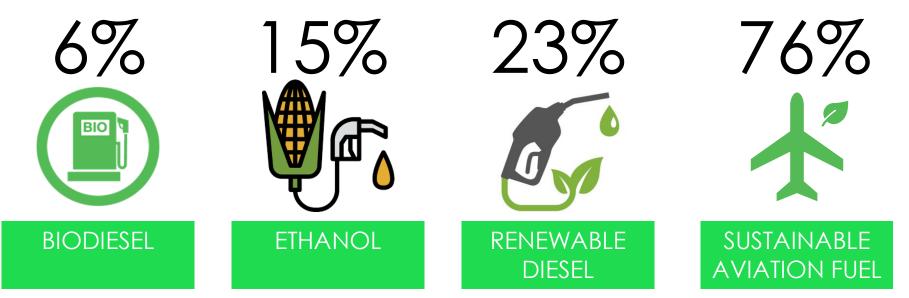
- Regulatory priorities on the West Coast and in Canada continue to dramatically increase demand for renewable fuels in the region
- ★ At the same time, obtaining permits for greenfield projects is difficult, which increases the value of existing assets
- Our West Coast terminals have the access and optionality to receive and distribute renewable fuels across the West Coast





We Have Captured a Significant (and Still Growing) Proportion of the Region's Renewable Fuels Supply...

NuStar's Proportionate Share of California's Renewable Fuels Market (2021 Total Volume<sup>1</sup>)



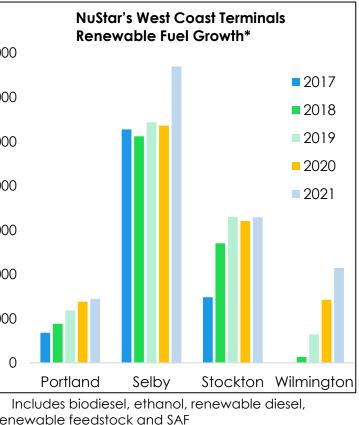
- ★ We expect our market share to increase in 2022, along with associated EBITDA, as we complete additional projects presently in planning or under construction
  - We intend to convert remaining tankage to renewable fuels as the market demands
- Our facilities are positioned to benefit from new production and conversion projects for renewable diesel, sustainable aviation fuel (SAF), ethanol and other renewable fuels across the region



### ... And We Continue to Partner With Key Customers to Develop Our Renewable Fuels Network, as LCFS Mandates Expand to Additional Markets

- ★ We have established ourselves as an early mover in the renewable fuels transportation market by developing and completing a number of renewable fuels projects
- These projects, in partnership with our customers on the West Coast, have allowed NuStar to capture market share and build on relationships with key global producers
  - Our facilities are positioned to benefit from new production and conversion supply projects as the renewable fuels market continues to grow

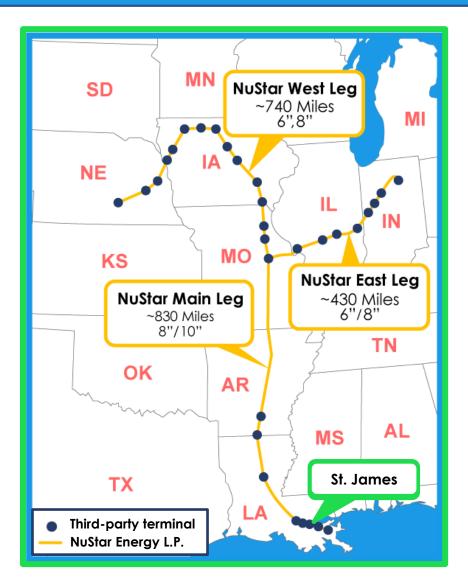
		Complete	
Portland	Convert 36,000 bbls to <b>biodiesel</b>	✓	7000
Politana	Convert 57,000 bbls to renewable diesel	<ul> <li>Image: A start of the start of</li></ul>	
	Construct truck-loading for renewable diesel	✓	6000
	Multimodal shipment of <b>SAF</b>	✓	5000
Selby	Convert 208,000 to <b>SAF</b>	✓	5000
	Modify rail to handle <b>renewable feedstock</b> offloading	<ul> <li>Image: A start of the start of</li></ul>	4000
	Convert 30,000 bbls to <b>biodiesel</b>	$\checkmark$	3000
Stockton	Convert 73,000 bbls to <b>renewable diesel</b> and expand <b>renewable diesel</b> handling to all 15 rail spots	~	2000
	Convert 151,000 bbls to renewable diesel	2Q22 Est.	1000
	Connect to <b>ethanol</b> unit train offload facility	2Q22 Est.	0
	Convert 160,000 bbls to renewable diesel	<ul> <li>✓</li> </ul>	
Wilmington	Reconfigure dock for enhanced marine capability	1H25 Est.	* Ir rene





### Beyond the West Coast, We are Developing Near- and Long-term Opportunities for Our Ammonia System, Both Renewable and Conventional

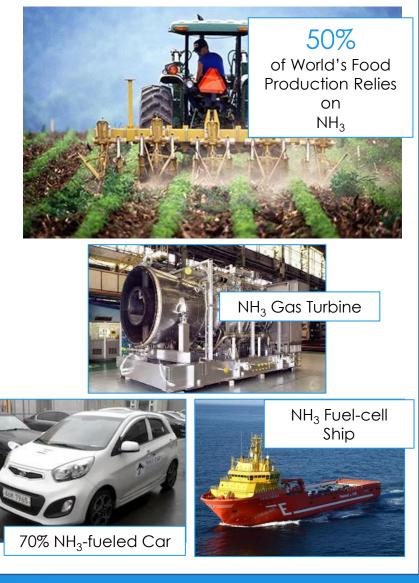
- Our Ammonia Pipeline is the longest <u>and only</u> ammonia pipeline in the country, spanning over 2,000 miles and seven states, from Louisiana, north along the Mississippi to Missouri, and then northwest and east, to Nebraska and Indiana
- Today, we provide the lowest-cost option for transporting imported and domestically produced ammonia to fertilize crops in our nation's "breadbasket"
- We have capacity available to transport additional volumes, including "blue" or "green" ammonia
  - Currently running ~30 MBPD (~3,500 STPD<sup>1</sup>), but have capacity close to ~50 MBPD (~5,500 STPD)





### Ammonia, the World's Second-most Widely Used Chemical, Offers Significant "Greening" Opportunities

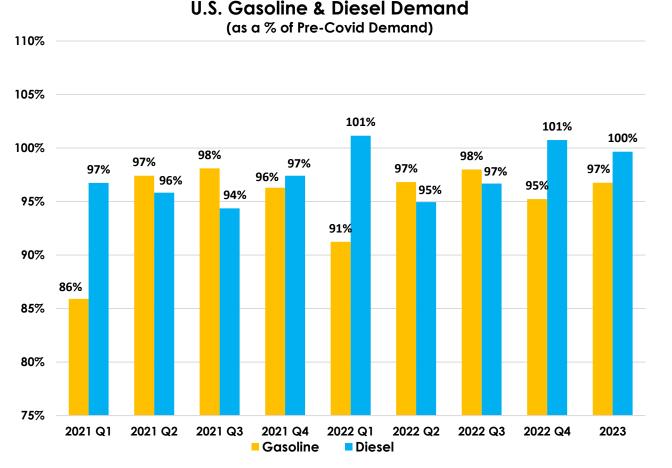
- Ammonia is the basic building block for ammonium nitrate fertilizer, which releases nitrogen, an essential nutrient for growing plants
  - About 90% of the <u>200 million tons of ammonia</u> (worth about \$60 billion in the aggregate) produced each year is used for fertilizer
  - About <u>½ of the world's food production</u> relies on ammonia
- Traditional fossil-fuel ammonia production is estimated to contribute about 1.6% of global GHG emissions, which has driven interest in its de-carbonization
  - "Blue" ammonia is produced with natural gas, but the associated emissions are captured and stored
  - "Green" ammonia is produced using "renewable" electricity to power an electrolyser to extract hydrogen from water and an air separation unit to extract nitrogen from air, which are then combined, through a chemical reaction powered by renewable electricity, to produce ammonia
- In addition, "blue" and "green" ammonia have potential for use as <u>lower-carbon alternative fuels</u>: for engines/turbines to generate electricity, in alkaline fuel cells, as an up-to-70% blend ICE vehicles and for the maritime industry
- Ammonia can also be a lower-cost option for <u>transporting</u> <u>hydrogen</u>, which can be used for fuel cells or other applications, but ammonia is easier to transport and store than hydrogen as it doesn't require cryogenic or high-pressure storage and can be relatively easily cracked to convert it to hydrogen



**Refined Products** 



- ★ Gasoline demand in the United States recovered throughout 2021 and is on track to remain near pre-Covid levels in 2022
- Diesel demand exceeded pre-Covid levels starting in the first quarter of 2022 and is on track to remain at or near those levels through the remainder of the year



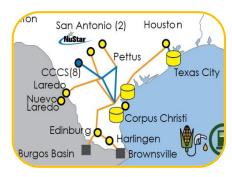


## NuStar's Refined Products Systems Serve Key Markets Across the Midcontinent and Texas...



**Refined Products** 





### **Midcontinent Systems-**

- CENTRAL EAST: A 2,500-mile pipeline system with multiple delivery options
  - East Pipeline This system serves important markets across the Midwest/West, with flexible refined product supply from refineries in McPherson, Kansas, El Dorado, Kansas and Ponca City, Oklahoma
  - North Pipeline System flows from North Dakota to the Twin Cities, serving both rural markets and large cities with refined product supply from Mandan, North Dakota refinery
- ★ CENTRAL WEST: Comprised of over 2,200 miles of pipeline with structural exclusivity, serving markets in Texas and nearby states supplied from the McKee, Texas refinery

## South Texas Systems-

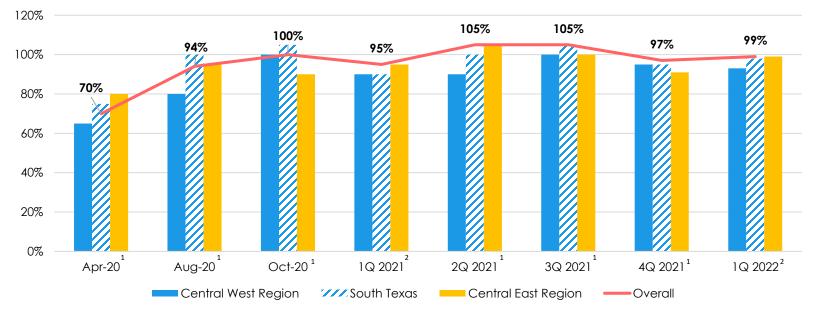
 Around 700 miles of pipeline with structural exclusivity, primarily serving markets in Texas and northern Mexico supplied from refineries located in Corpus Christi and Three Rivers, Texas Refined Products



... And Our Markets Have Proven Resilient (and are Expected to Continue to See Strong, Consistent Demand)

# Total Refined Products

Percentage of Pre-COVID Demand



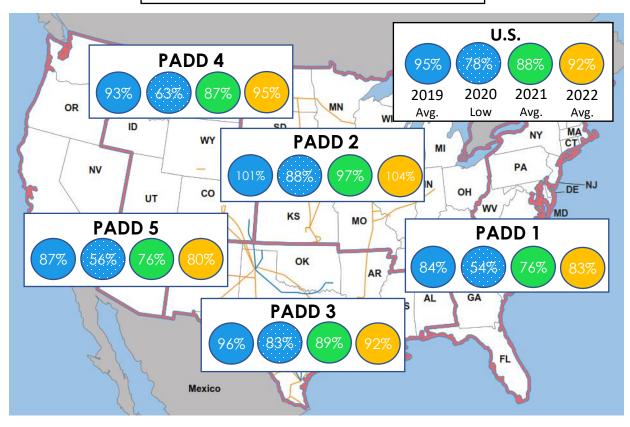
- ★ Our resilient asset base recovered quickly from April 2020's pandemic low
- Full-year 2021 refined product throughputs were approximately <u>105%</u><sup>2</sup> of our fullyear 2019 (pre-Covid) levels
- Our refined product throughputs for 1Q 2022 were approximately <u>100%</u> of (pre-Covid) levels
- 1 Comparison versus 2019 demand; applicable periods adjusted for Northern Mexico projects for a comparable presentation; includes on-road product demand in our storage system
- 2 Comparison versus 2020 demand; applicable periods adjusted for Northern Mexico projects; includes on-road product demand in our storage system

Refined Products Crude Supply/Export



U.S. Refinery Utilization has Risen Along With Rebounding Product Demand

### U.S. Refinery Utilization (by PADD, 2019-2022)

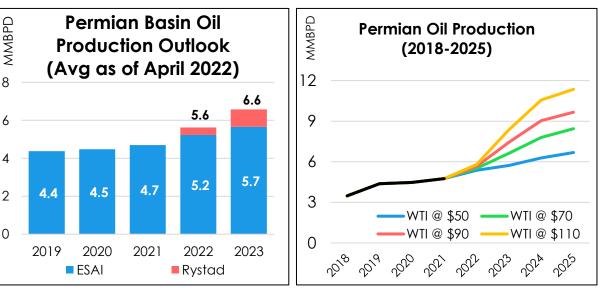


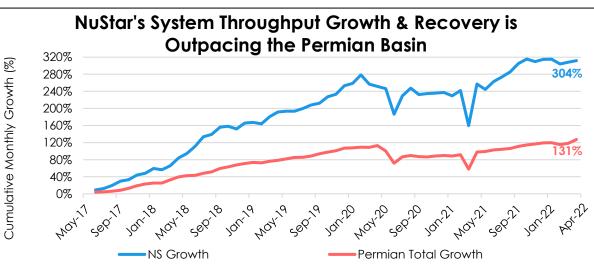
- ★ At the end of 2021, U.S. refinery utilization reached 88% and is currently expected to average 92% in 2022, up 4% over 2021 utilization levels
- USGC refiners' location is expected to continue to provide several advantages, relative to other U.S. regions:
  - Better access to lowerpriced natural gas, which should mitigate seasonal volatility
  - Capacity to upgrade heavy fuel oil
  - Better access to export markets for refined products



# The Permian Basin is Leading the U.S. Shale Rebound, With Our Permian System Continuing to Outperform

- Because of its superior geology and low breakeven costs, the Permian Basin's shale production:
  - Exited 2021 at 5.1 MMBPD, representing approximately 55% of the nation's total shale output
  - Projected to exit 2022 at 6.1 MMBPD, representing 21% growth compared to 2021 exit
- As of April, our system's throughput volumes are now up 41% above Covid lows, while the rest of the Permian is up 34% from Covid lows
- We expect to exit 2022 between 560 and 570 MBPD; 10% over our 2021 exit of ~520 MBPD



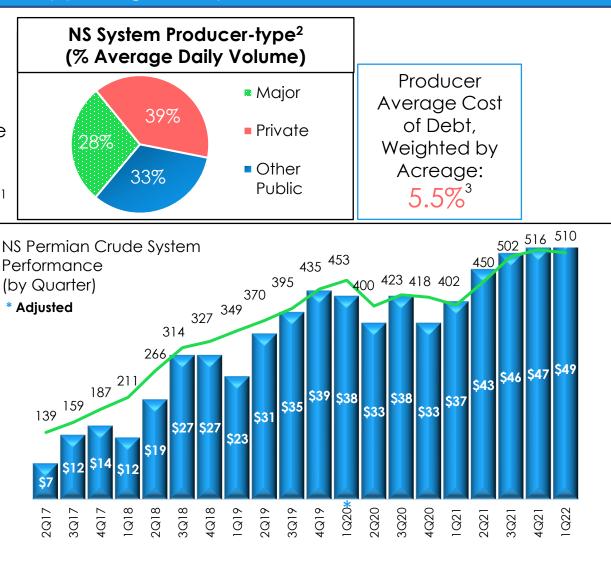


Our "Core of the Core" Location has Attracted Top-tier Customers Whose Activity is Supporting Steady Growth

 The quality of geological formations underlying our system attracts the strongest customers

Star

- ~68% of our system's revenue is generated from investment-grade (IG) rated and Non-IG BB-rated entities<sup>1</sup>
- ★ We averaged 516 MBPD in 4Q21 (our best quarter since we acquired the system in 2017) and were comparable in 1Q22
- Our producers have averaged around 20-25 rigs throughout 2021 and currently have around 20% of the total Permian drilleduncompleted (DUCs) wells on the system, which provide an important platform for growth



Please see Appendix for reconciliations of non-GAAP financial measures to their most directly comparable GAAP measures

1 – For the year ended March 31, 2022

EBITDA (\$MM)

ar ended March 31, 2022 3 – As of May 5, 2022

System Receipts (Avg MBPD)

2 – For the month ended March 31, 2022



Producers in the Basin Are Once Again Bullish on Permian Growth, Strength & Resiliency



"We continue to grow production in the Permian Basin. In March, we produced about 560,000 oil equivalent barrels per day, on pace to deliver a 25% increase versus 2021."



"Permian Basin unconventional production grew to a record 692,000 barrels of oil equivalent per day in the first quarter, as the company raised its 2022 guidance to 700,000 - 750,000 barrels per day, an increase of over 15 percent from 2021."

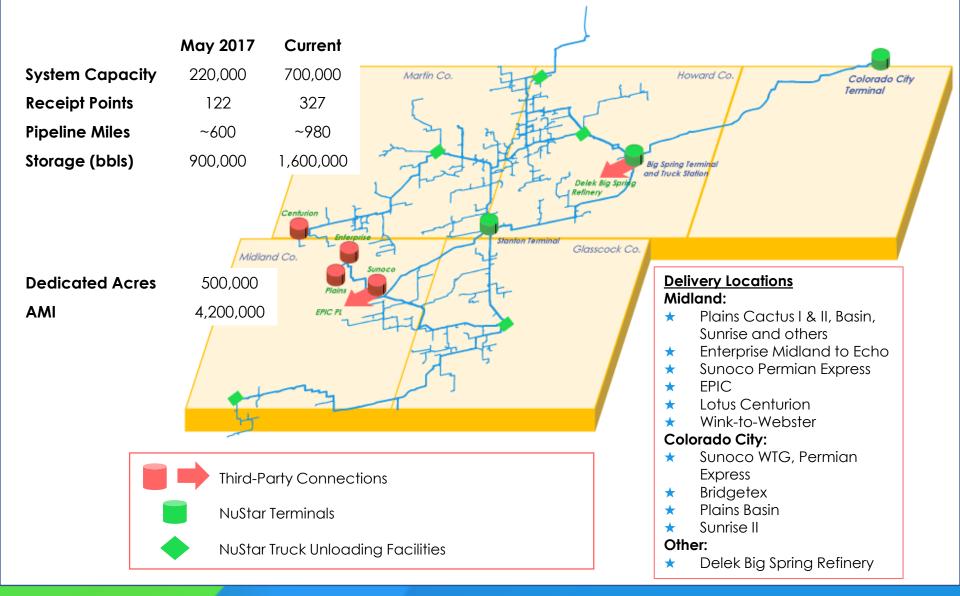


"You can see our **average lateral length in the Permian is up 12%** year-over-year. Our **average development size is up 51%...** year-over-year in number of wells."



"If you look at the ramp in activity throughout the year, that's true across our asset base, especially true in the Permian; 500 completed wells brought on throughout the entire year, but 90 in the first quarter, so it's going to build and be back-end loaded."

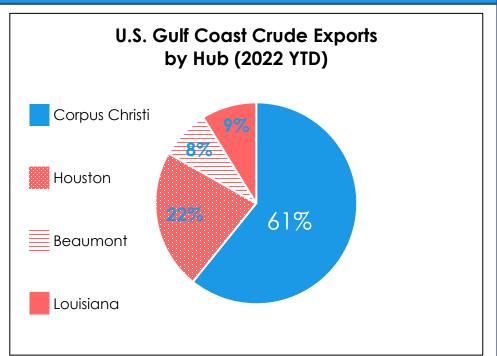
# NuStar Since Completing Our Mainline in 2019, We are now Investing in Pace With Our Producers' Growth

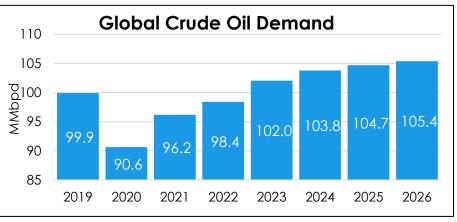


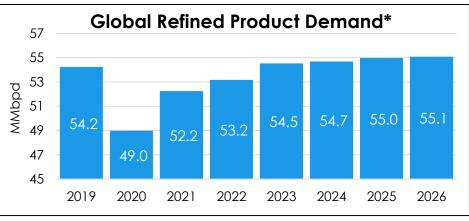


### As Global Demand Recovers in 2022, Corpus Christi is the Export Hub Best Positioned to Benefit From Future Growth

- Corpus Christi has remained the dominant Gulf Coast crude exports hub since 2020, currently capturing 61% of the U.S. Gulf Coast's total export volumes
- With global demand recovering in 2022 and the ongoing war in Ukraine, U.S. Gulf Coast exports are expected to rebound to pre-pandemic levels in the second half of 2022
- Improved global refined product demand should lead the way to further recovery in global crude demand







\*Comprised of gasoline and diesel demand

# Our Corpus Christi Crude System's MVCs- for Export and Local Refinery Supply- Provide Strength & Stability

The heart of our Corpus Christi Crude System is our North Beach Terminal, which receives barrels from our South Texas Crude Oil Pipeline System, our 12" Three Rivers Supply Pipeline and our 30" pipeline from Taft, as well as from third-party pipeline connections

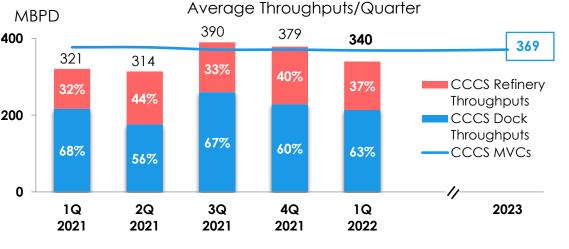
In-bound Capacity	<u>Storage Capacity</u>	Outbound Capacity
<u>TOTAL: 1.2MMBPD</u> • South Texas Crude System 16" Pipeline - 240MBPD • Taft 30"- 720MBPD and expandable • Harvest 16" Pipeline - 240MBPD	<u>TOTAL: 3.9MMbbl</u> • <u>Potential expansion</u> 0.4MMbbl	<u>TOTAL: 1.2MMBPD</u> • Export Docks- 750MBPD to 1.0MMBPD • Refinery Supply- 220MBPD

 Unlike most other midstream operators in the Port of Corpus Christi, NuStar provides unparalleled optionality for marine exports <u>and</u> extensive connectivity to local refineries

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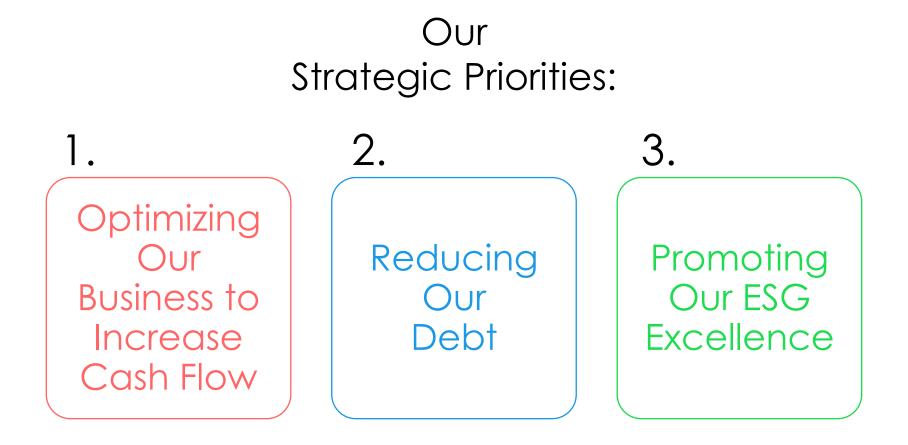
 U.S. shale production growth and improving global demand will drive the recovery and growth in our CCCS volumes

NuStar's Corpus Christi Crude System





In 2022, We Will Continue to Focus on NuStar's Strategic Priorities Across Our Business





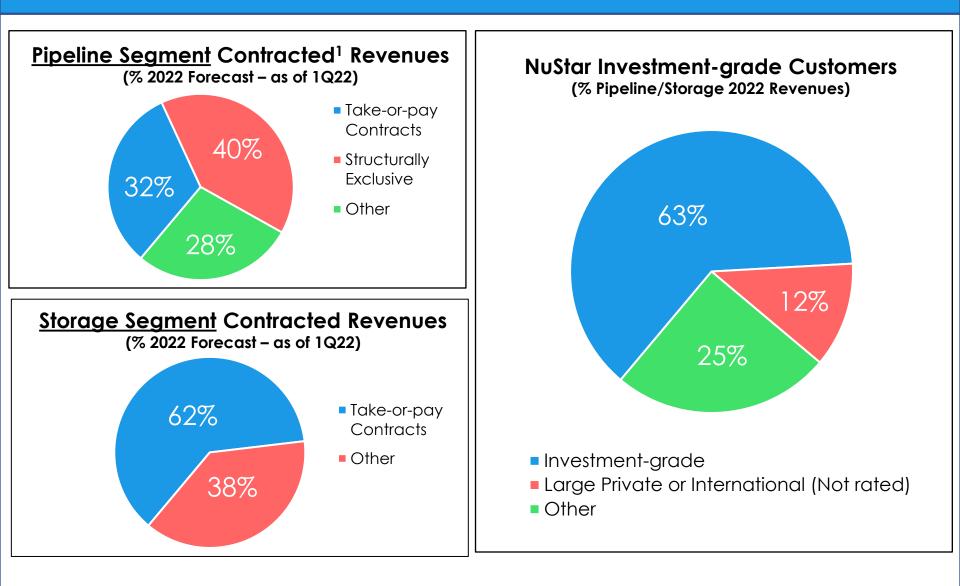


# APPENDIX





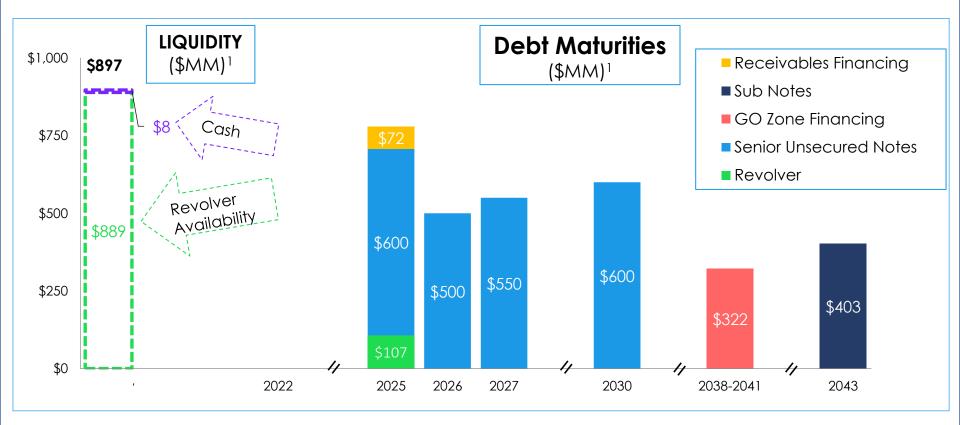
Long-term Commitments From Creditworthy Customers



**VuStar** 

## NuStar Liquidity and Debt Maturity Schedule

- ★ In January 2022, we extended the term our \$1.0 billion revolver through April 2025 and our receivables financing agreement through January 2025
- ★ We utilized proceeds from the sale of the Eastern U.S. Terminals to pay-off our February 2022 bond maturities in November 2021
- ★ This clears our debt maturity runway until 2025
- \* We utilized proceeds from the sale of the Point Tupper terminal in April 2022 to further reduce debt





\$1.0B Credit Facility	\$	107
NuStar Logistics Notes (5.625%)		550
NuStar Logistics Notes (5.75%)		600
NuStar Logistics Notes (6.00%)		500
NuStar Logistics Notes (6.375%)		600
NuStar Logistics Sub Notes		403
GO Zone Bonds		322
Receivables Financing		72
Finance Lease Liability		56
Other		<u>(38</u> )
Total Debt	\$3	8,172

Common Equity and AOCI	\$166
Series A, B and C Preferred Units	756
Series D Preferred Units	<u>621</u>
Total Equity <sup>1</sup>	1,543
Total Capitalization	<u>\$4,715</u>

#### As of March 31, 2022: $\star$

- Credit facility availability ~\$889MM
- Debt-to-EBITDA ratio<sup>2</sup> 3.92x

## Reconciliation of Non-GAAP Financial Information

NuStar Energy L.P. utilizes financial measures, such as earnings before interest, taxes, depreciation and amortization (EBITDA), distributable cash flow (DCF) and distribution coverage ratio, which are not defined in U.S. generally accepted accounting principles (GAAP). Management believes these financial measures provide useful information to investors and other external users of our financial information because (i) they provide additional information about the operating performance of the partnership's assets and the cash the business is generating, (ii) investors and other external users of our financial statements benefit from having access to the same financial measures being utilized by management and our board of directors when making financial, operational, compensation and planning decisions and (iii) they highlight the impact of significant transactions. We may also adjust these measures and/or calculate them based on continuing operations, to enhance the comparability of our performance across periods.

Our board of directors and management use EBITDA and/or DCF when assessing the following: (i) the performance of our assets, (ii) the viability of potential projects, (iii) our ability to fund distributions, (iv) our ability to fund capital expenditures and (v) our ability to service debt. In addition, our board of directors uses EBITDA, DCF and a distribution coverage ratio, which is calculated based on DCF, as some of the factors in its compensation determinations. DCF is used by the master limited partnership (MLP) investment community to compare partnership performance. DCF is used by the MLP investment community, in part, because the value of a partnership unit is partially based on its yield, and its yield is based on the cash distributions a partnership can pay its unitholders.

None of these financial measures are presented as an alternative to net income, or for any periods presented reflecting discontinued operations, income from continuing operations. They should not be considered in isolation or as substitutes for a measure of performance prepared in accordance with GAAP.

The following is a reconciliation of net income to adjusted net income (in thousands of dollars):

	Three Months E	inded March 31,
	2022	2021
Net income	\$ 12,312	\$ 42,257
Impairment loss, net of tax	44,978	
Adjusted net income	\$ 57,290	\$ 42,257

## Reconciliation of Non-GAAP Financial Information (continued)

The following is a reconciliation of net income (loss) to EBITDA, DCF, adjusted DCF, excess adjusted DCF and excess adjusted DCF over strategic capital expenditures (in thousands of dollars, except percentage data):

	Th	ree Months E	Ended		Year Ended	Decen	nber 31,	
		2022		2021		2021		2020
Net income (loss)	\$	12,312	\$	42,257	\$	38,225	\$	(198,983)
Interest expense, net		49,818		54,918		213,985		229,054
Income tax (benefit) expense		(33)		1,512		3,888		2,663
Depreciation and amortization expense		65,127		70,465		274,380		285,101
EBITDA		127,224		169,152		530,478		317,835
Interest expense, net		(49,818)		(54,918)		(213,985)		(229,054)
Reliability capital expenditures		(6,709)		(8,489)		(40,266)		(38,572)
Income tax benefit (expense)		33		(1,512)		(3,888)		(2,663)
Long-term incentive equity awards (a)		2,829		3,287		11,959		9,295
Preferred unit distributions		(31,092)		(31,887)		(127,399)		(124,882)
Goodwill impairment losses		_		_		34,060		225,000
Other impairment losses (b)		44,978		_		154,908		_
Other items (c)		3,613		4,912		(12,833)		36,967
DCF	\$	91,058	\$	80,545	\$	333,034	\$	193,926
Loss on extinguishment of debt					_	_		141,746
Adjusted DCF					\$	333,034	\$	335,672
Less: distributions applicable to common limited partners						175,470		174,873
Excess adjusted DCF					\$	157,564	\$	160,799
Strategic capital expenditures					\$	140,867	\$	159,507
Excess adjusted DCF over strategic capital expenditures						112 %		101 %

(a) We intend to satisfy the vestings of these equity-based awards with the issuance of our common units. As such, the expenses related to these awards are considered non-cash and added back to DCF. Certain awards include distribution equivalent rights (DERs). Payments made in connection with DERs are deducted from DCF.

(b) Presented net of tax for the three months ended March 31, 2022.

(c) For the year ended December 31, 2021, other items includes gains from insurance recoveries of \$14.9 million related to damage caused by a fire in 2019 at our Selby terminal. For year ended December 31, 2020, other items includes a \$34.7 million non-cash loss from the sale of our Texas City terminals in December 2020.

# Reconciliation of Non-GAAP Financial Information (continued)

The following is a reconciliation of EBITDA to adjusted EBITDA and adjusted EBITDA, excluding divested assets for the Eastern U.S. terminals sold in October 2021 (in thousands of dollars).

		ded Mar	rch 31,	
		2022		2021
EBITDA	\$	127,224	\$	169,152
Impairment loss		46,122		
Adjusted EBITDA	\$	173,346	\$	169,152
Divested assets:				
Operating income			\$	974
Depreciation and amortization expense				6,370
EBITDA of divested assets			\$	7,344
Adjusted EBITDA, excluding divested assets			\$	161,808

The following is a reconciliation of net income to EBITDA, adjusted EBITDA and adjusted EBITDA, excluding the Eastern U.S. terminals and the Point Tupper terminal, which were sold in October 2021 and April 2022, respectively (in thousands of dollars):

	 Year Ended December 31, 2021	Projected for the Year Ended December 31, 2022				
Net income	\$ 38,225	\$	200,000 - 230,000			
Interest expense, net	213,985		203,000 - 213,000			
Income tax expense	3,888		2,000 - 4,000			
Depreciation and amortization expense	 274,380		250,000 - 260,000			
EBITDA	530,478		655,000 - 707,000			
Goodwill impairment loss	34,060		—			
Other impairment losses	154,908		46,000			
Gain from insurance recoveries and other	 (14,860)					
Adjusted EBITDA	\$ 704,586	\$	701,000 - 753,000			
Divested assets:						
Operating loss	\$ (121,763)	\$	(44,000 - 46,000)			
Depreciation and amortization expense	20,465		1,000			
EBITDA of divested assets	(101,298)		(43,000 - 45,000)			
Goodwill and other impairment losses	129,771		46,000			
Adjusted EBITDA of divested assets	\$ 28,473	\$	1,000 - 3,000			
Adjusted EBITDA, excluding divested assets	\$ 676,113	\$	700,000 - 750,000			

## Reconciliation of Non-GAAP Financial Information (continued)

The following is the reconciliation for the calculation of our Consolidated Debt Coverage Ratio, as defined in our revolving credit agreement (the Revolving Credit Agreement) (in thousands of dollars, except ratio data):

	Fort	he Four Quarters	 Year Ended December 31,						
		d March 31, 2022	2021		2020				
Operating income	\$	196,591	\$ 236,454	\$	209,102				
Depreciation and amortization expense		269,042	274,380		285, <mark>1</mark> 01				
Goodwill impairment losses		34,060	34,060		225,000				
Other impairment losses		201,030	154,908		_				
Equity awards (a)		13,750	14,209		11,477				
Pro forma effects of dispositions (b)		(14,688)	(22,710)		(9,102)				
Other		2,081	 1,762		(2,496)				
Consolidated EBITDA, as defined in the Revolving Credit Agreement	\$	701,866	\$ 693,063	\$	719,082				
Long-term debt, less current portion	\$	3,168,425	\$ 3,183,555	\$	3,593,496				
Finance leases		(52,510)	(52,930)		(54,238)				
Net fair value adjustments, unamortized discounts and unamortized debt issuance costs		37,225	38,315		42,382				
NuStar Logistics' floating rate subordinated notes		(402,500)	(402,500)		(402,500)				
Available Cash Netting Amount, as defined in the Revolving Credit Agreement		_	 _		(128,625)				
Consolidated Debt, as defined in the Revolving Credit Agreement	\$	2,750,640	\$ 2,766,440	\$	3,050,515				
Consolidated Debt Coverage Ratio (Consolidated Debt to Consolidated EBITDA)		3.92x	3.99x		4.24x				

(a) This adjustment represents the non-cash expense related to the vestings of equity-based awards with the issuance of our common units.

(b) For the four quarters ended March 31, 2022 and the year ended December 31, 2021, these adjustments represent the pro forma effects of the disposition of the Eastern U.S. terminals. For the year ended December 31, 2020, this adjustment represents the pro forma effect of the disposition of the Texas City terminals.

# NuStar

## Reconciliation of Non-GAAP Financial Information (continued)

#### The following is a reconciliation of operating (loss) income to EBITDA and adjusted EBITDA for the Permian Crude System (in thousands of dollars):

Three Months Ended																			
June 30, Sept. 30, 2017 2017		Dec. 31, 2017		Mar. 31, 2018		June 30, 2018		Sept. 30, 2018		Dec. 31, 2018		Mar. 31, 2019		June 30, 2019		Sept. 30, 2019			
\$	(3,424)	\$	1,050	\$	650	\$	(1,847)	\$	3,605	\$	11,546	\$	10,878	\$	5,358	\$	13,543	\$	17,280
	10,227		11,005		13,165		13,477		15,059		15,235		16,589		17,647		17,182		18,114
	6,803		12,055		13,815		11,630		18,664		26,781		27,467		23,005		30,725		35,394
	_		_						_					_			_		_
\$	6,803	\$	12,055	\$	13,815	\$	11,630	\$	18,664	\$	26,781	\$	27,467	\$	23,005	\$	30,725	\$	35,394
		2017 \$ (3,424) 10,227 6,803 	2017           \$           (3,424)           \$           10,227           6,803	2017         2017           \$ (3,424)         \$ 1,050           10,227         11,005           6,803         12,055	2017     2017       \$ (3,424)     \$ 1,050       \$ 10,227     11,005       6,803     12,055	2017         2017         2017           \$ (3,424)         \$ 1,050         \$ 650           10,227         11,005         13,165           6,803         12,055         13,815	2017     2017     2017       \$ (3,424)     \$ 1,050     \$ 650       10,227     11,005     13,165       6,803     12,055     13,815	2017         2017         2017         2018           \$ (3,424)         \$ 1,050         \$ 650         \$ (1,847)           10,227         11,005         13,165         13,477           6,803         12,055         13,815         11,630	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	June 30, 2017         Sept. 30, 2017         Dec. 31, 2017         Dec. 31, 2018         Mar. 31, 2018         June 30, 2018         Sept. 30, 2018         Dec. 31, 2018         Mar. 31, 2019         June 30, 2019           \$ (3,424)         \$ 1,050         \$ 650         \$ (1,847)         \$ 3,605         \$ 11,546         \$ 10,878         \$ 5,358         \$           10,227         11,005         13,165         13,477         15,059         15,235         16,589         17,647           6,803         12,055         13,815         11,630         18,664         26,781         27,467         23,005	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$

									Three Mon	ths	Ended							
	Dec. 31, Mar. 31, 2019 2020		June 30, 2020		Sept. 30, 2020		Dec. 31, 2020		Mar. 31, 2021		June 30, 2021		Sept. 30, 2021		Dec. 31, 2021		 Mar. 31, 2022	
Operating income (loss) Depreciation and amortization	\$	,	\$ (106,476)	\$	.,	\$	17,627	\$	13,523	\$	16,912	\$	22,767	\$	25,515	\$	26,901	\$ 28,545
expense EBITDA		18,154 39,286	 18,606 (87,870)		18,928 33,409		20,115 37,742	_	19,579 33,102		19,694 36,606		19,843 42,610		20,035 45,550		20,013 46,914	 20,328 48,873
Goodwill impairment loss		_	 126,000				_	_	_						_		_	 
Adjusted EBITDA	\$	39,286	\$ 38,130	\$	33,409	\$	37,742	\$	33,102	\$	36,606	\$	42,610	\$	45,550	\$	46,914	\$ 48,873



## **INVESTOR RELATIONS**

(210) 918-INVR (4687) InvestorRelations@NuStarEnergy.com

## SUSTAINABILITY Sustainability@NuStarEnergy.com

For additional information about corporate sustainability at NuStar, visit <u>https://sustainability.nustarenergy.com/</u>