## NuStar Energy L.P. Reports First Quarter 2010 Earnings and Announces Quarterly Distribution

April 29, 2010

#### Higher 2010 Earnings Still Expected For the Remainder of the Year Due to Improved Results from Asphalt Operations and Internal Growth Projects in the Storage Segment

SAN ANTONIO, Apr 29, 2010 (BUSINESS WIRE) --NuStar Energy L.P. (NYSE: NS) today announced distributable cash flow available to limited partners of \$22.8 million, or \$0.38 per unit, for the first quarter of 2010 compared to \$69.4 million, or \$1.28 per unit, for the same period in 2009. Earnings before interest, taxes, depreciation and amortization (EBITDA) were \$81.0 million for the first quarter of 2010 compared to \$102.3 million for the first quarter of 2009. Net income applicable to limited partners was \$11.5 million, or \$0.19 per unit, for the first quarter of 2010, compared to \$31.6 million, or \$0.58 per unit, earned in the first quarter of 2009.

The first quarter 2009 results include a \$4.7 million, or \$0.08 per unit gain, net of tax, related to property insurance proceeds received due to damage caused by Hurricane lke that occurred at the Texas City, Texas terminal in the third quarter of 2008. Excluding the effect of the insurance proceeds and other items, first quarter 2009 adjusted net income applicable to limited partners would have been \$25.8 million, or \$0.47 per unit.

NuStar Energy L.P. also announced that its board of directors has declared a distribution of \$1.065 per unit for the first quarter of 2010, which would equate to \$4.26 per unit on an annual basis. This cash distribution will be paid on May 14, 2010, to holders of record as of May 7, 2010, and represents an increase over the \$1.0575 per unit distribution for the first quarter of 2009.

"First quarter 2010 earnings were in-line with the \$80 to \$100 million EBITDA guidance we had provided in the last quarterly earnings conference call in late January," said Curt Anastasio, Chief Executive Officer and President of NuStar Energy L.P. and NuStar GP Holdings, LLC. "Earnings were at the lower end of the range reflective of the seasonal weakness that occurs during this time of the year when sales and throughput volumes taper off, but eventually ramp up in the second and third quarters as the asphalt, summer-driving and agricultural seasons start up. Compared to last year, we generated higher top-line results in each of our three business segments mainly due to higher tariffs in our transportation segment, the completion of growth projects and higher renewal rates in our storage segment and improved sales volumes and higher sales prices in our asphalt operations.

"For the remainder of 2010, we continue to expect results to improve as the asphalt season gets underway, refined product demand continues to pick up and internal growth projects start contributing to earnings. For the full year of 2010, we are projecting that EBITDA will be higher than 2009 and we still plan to recommend to our Board an increase in the distribution this year.

#### Asphalt and Fuels Marketing Segment Expected to Perform Better in 2010 - Asphalt Fundamentals Looking Favorable This Year; Well-Positioned for Asphalt Supply Gap Expected to Occur from New Coker Projects Coming On-Line

"Our view on our asphalt and fuels marketing segment in 2010 has not changed and reflects an improved outlook compared to last year's results. We are currently projecting full year 2010 adjusted EBITDA from this segment to be higher than the \$80 million earned last year.

"With respect to our asphalt operations, asphalt demand should be comparable to last year as higher stimulus spending and an improving economy will be contributing factors during this year's asphalt season. On the supply-side, asphalt inventories continue to be at historic lows as reduced refinery utilization rates, higher than normal refinery turnarounds and lack of asphalt imports continue to limit asphalt supplies. We continue to believe that new coker projects will contribute to the further tightening of asphalt supply starting in 2011 and 2012, and we are well-positioned to capture incremental margins from the expected supply gap.

# Continue to see Better Results from our Fee-Based Storage Segment and Relatively Stable Results from our Fee-Based Transportation Segment

"Our full year 2010 forecast for the storage segment reflects adjusted EBITDA that is approximately \$12 to \$16 million higher than the \$242 million of adjusted EBITDA generated in 2009. The storage segment should continue to benefit from higher renewal rates in some of our markets and internal growth projects completed late in 2009 and during 2010.

"We continue to expect throughput volumes on our transportation segment will be higher in 2010 compared to 2009, or around one to two percent better, excluding the impact of the pipeline assets sales completed in the second quarter of last year," said Anastasio. This is mainly due to an improving economy and, consequently a recovery in refined product demand. In addition, we should benefit from a higher revenue per barrel rate in 2010, even though tariff rates on interstate pipelines are expected to decline an estimated 1.2 percent starting July 1, 2010 as part of the pipeline index established by the Federal Energy Regulatory Commission. Also, as we have stated in our earlier guidance, increased operating expenses due to higher power, maintenance and other operating costs in 2010 should be an offset to our higher revenues, however, we expect the financial impact will be minimal causing adjusted EBITDA to be comparable to slightly lower compared to last year."

#### Expect Significantly Improved Results for the Second Quarter of 2010

"For the second quarter of 2010, we are projecting EBITDA to be in the range of \$130 to \$150 million. This is primarily due to our expectations for better results from our asphalt and fuels marketing segment as the asphalt season should start to ramp up during the second quarter," said Anastasio.

A conference call with management is scheduled for 10:00 a.m. ET (9:00 a.m. CT) today, April 29, 2010, to discuss the financial and operational results for the first quarter of 2010. Investors interested in listening to the presentation may call 800/622-7620, passcode 66444017. International callers may access the presentation by dialing 706/645-0327, passcode 66444017. The company intends to have a playback available following the

presentation, which may be accessed by calling 800/642-1687, passcode 66444017. A live broadcast of the conference call will also be available on the company's Web site at <u>www.nustarenergy.com</u>.

NuStar Energy L.P. is a publicly traded, limited partnership based in San Antonio, with 8,417 miles of pipeline, 86 terminal facilities and two asphalt refineries with a combined throughput capacity of 104,000 barrels per day. One of the largest asphalt refiners and marketers in the U.S. and the second largest independent liquids terminal operator in the nation, NuStar has operations in the United States, the Netherlands Antilles, Canada, Mexico, the Netherlands and the United Kingdom. The partnership's combined system has over 91 million barrels of storage capacity, and includes two asphalt refineries, crude oil and refined product pipelines, refined product terminals, a petroleum and specialty liquids storage and terminaling business, as well as crude oil storage facilities. For more information, visit NuStar Energy L.P.'s Web site at <a href="https://www.nustarenergy.com">www.nustarenergy.com</a>.

#### Cautionary Statement Regarding Forward-Looking Statements

This press release includes forward-looking statements regarding future events. All forward-looking statements are based on the partnership and company's beliefs as well as assumptions made by and information currently available to the partnership and company. These statements reflect the partnership and company's current views with respect to future events and are subject to various risks, uncertainties and assumptions. These risks, uncertainties and assumptions are discussed in NuStar Energy L.P. and NuStar GP Holdings, LLC's 2009 annual reports on Form 10-K and subsequent filings with the Securities and Exchange Commission.

### NuStar Energy L.P. and Subsidiaries

**Consolidated Financial Information** 

(Unaudited, Thousands of Dollars, Except Unit Data and Per Unit Data)

	Three Months Ended March 31,				
	2010		2009		
Statement of Income Data:					
Revenues:					
Service revenues	\$ 189,295		\$ 182,652		
Product sales	756,234		451,352		
Total revenues	945,529		634,004		
Costs and expenses:					
Cost of product sales	719,221		416,795		
Operating expenses	121,337		103,322		
General and administrative expenses	27,269		22,464		
Depreciation and amortization expense	37,929		35,989		
Total costs and expenses	905,756		578,570		
Operating income	39,773		55,434		
Equity earnings from joint ventures	3,015		2,313		
Interest expense, net	(18,586	)	(20,470)		
Other income, net	301		8,604		
Income before income tax expense	24,503		45,881		
Income tax expense	4,800		6,526		
Net income	\$19,703		\$ 39,355		
Net income applicable to limited partners	\$ 11,511		\$31,638		
Net income per unit applicable to limited partners	\$0.19		\$0.58		
Weighted average limited partner units outstanding	g 60,210,54	9	54,460,549		
EBITDA (Note 1)	\$81,018		\$ 102,340		
Distributable cash flow (Note 1)	\$ 32,049		\$77,684		
	March 31, 2010		December 31, 2009		
Balance Sheet Data:					
Debt, including current portion (a)	\$1,898,107		\$ 1,849,763		
Partners' equity (b)	2,430,330		2,484,968		
Debt-to-capitalization ratio (a) / ((a)+(b))	43.9	%	42.7 %		
NuStar Energy L.P. and Subsidiaries					
<b>Consolidated Financial Information - Continued</b>	ł				
(Unaudited, Thousands of Dollars, Except Barro	el Data)				
	Three Months Ended				
	March 31,				
	2010	010 2009			
Segment Data:					
Storage:					

Throughput (barrels/day)	641,457	595,943
Throughput revenues	\$17,827	\$20,028
Storage lease revenues	108,805	97,774

Total revenues	126,632	117,802
Operating expenses	65,078	54,158
Depreciation and amortization expense	18,666	16,992
Segment operating income	\$ 42,888	\$ 46,652
Transportation:	φ 42,000	φ <del>10</del> ,002
Refined products pipelines throughput (barrels/day)	527,340	620,223
Crude oil pipelines throughput (barrels/day)	363,237	385,984
Total throughput (barrels/day)	890,577	1,006,207
Revenues	\$75,262	\$74,392
Operating expenses	28,753	25,200
Depreciation and amortization expense	20,753 12,752	12,663
Segment operating income	\$ 33,757	\$ 36,529
Segment operating income	ψ 55,7 57	\$30,329
Asphalt and fuels marketing:		
Product sales	\$758,930	\$451,352
Cost of product sales	726,734	420,793
Gross margin	32,196	
Operating expenses	35,051	29,839
Depreciation and amortization expense	5,041	5,208
Segment operating income (loss)		\$(4,488)
Consolidation and intersegment eliminations:		
Revenues	\$(15,295)	\$(9,542)
Cost of product sales	(7,513	
Operating expenses	(7,545	,
Total		\$331
Consolidated Information:		
Revenues	\$945,529	\$634,004
Cost of product sales	719,221	416,795
Operating expenses	121,337	103,322
Depreciation and amortization expense	36,459	34,863
Segment operating income	68,512	79,024
General and administrative expenses	27,269	22,464
Other depreciation and amortization expense	1,470	1,126
Consolidated operating income	\$39,773	\$55,434
NuStar Energy L.P. and Subsidiaries		
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**Consolidated Financial Information - Continued** 

#### (Unaudited, Thousands of Dollars, Except Per Unit Data)

#### Notes:

NuStar Energy L.P. utilizes two financial measures, EBITDA and distributable cash flow, which are not defined in United States generally accepted accounting principles. Management uses these financial measures because they are widely accepted financial indicators used by investors to compare partnership performance. In addition, management believes that these measures provide investors an enhanced perspective of the

operating performance of the partnership's assets and the cash that the business is generating. Neither EBITDA nor distributable cash flow are intended to represent cash flows for the period, nor are they presented as an alternative to net income. They should not be considered in isolation or as substitutes for a measure of performance prepared in accordance with United States generally accepted accounting principles.

The following is a reconciliation of net income to EBITDA and distributable cash flow:

	Three Months Ended March 31, 2010			2009	9	
Net income	\$	19,703		\$	39,355	
Plus interest expense, net		18,586			20,470	
Plus income tax expense		4,800			6,526	
Plus depreciation and amortization expense		37,929			35,989	
EBITDA		81,018			102,340	
Less equity earnings from joint ventures		(3,015	)		(2,313	)
Less interest expense, net		(18,586	)		(20,470	)
Less reliability capital expenditures		(12,355	)		(5,942	)
Less income tax expense		(4,800	)		(6,526	)
Plus distributions from joint ventures		2,400			1,500	
Mark-to-market impact on hedge transactions (a)		(12,613	)		9,095	
Distributable cash flow		32,049			77,684	

General partner's interest in distributable cash flow	(9,266	)	(8,247	)
Limited partners' interest in distributable cash flow	\$ 22,783		\$ 69,437	
Distributable cash flow per limited partner unit	\$ 0.378		\$ 1.275	

(a)

Distributable cash flow excludes the impact of unrealized mark-to-market gains and losses which arise from valuing certain derivative contracts that hedge a portion of our inventory but do not qualify for hedge accounting treatment. The gain or loss associated with these contracts is realized in distributable cash flow when the contracts are settled.

SOURCE: NuStar Energy, L.P.

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