NuStar Energy L.P. and Subsidiaries Reconciliation of Non-GAAP Financial Information - Profile (Unaudited, Thousands of Dollars)

NuStar Energy L.P. utilizes financial measures, such as earnings before interest, taxes, depreciation and amortization (EBITDA) and distributable cash flow (DCF) (collectively, financial measures), which are not defined in U.S. generally accepted accounting principles (GAAP). Management uses these financial measures because they are widely accepted financial indicators used by investors to compare partnership performance. In addition, management believes that these financial measures provide investors an enhanced perspective of the operating performance of the partnership's assets and the cash that the business is generating. None of these financial measures are presented as an alternative to net income or income from continuing operations. They should not be considered in isolation or as substitutes for a measure of performance prepared in accordance with GAAP. For purposes of segment reporting, we do not allocate general and administrative expenses to our reported operating segments because those expenses relate primarily to the overall management at the entity level. Therefore, EBITDA reflected in the segment reconciliations exclude any allocation of general and administrative expenses consistent with our policy for determining segmental operating income, the most directly comparable GAAP measure.

Gain on Linden terminal acquisition

Adjusted EBITDA from continuing operations

		2007		2008		2009		2010		ed December 3 2011	٠٠,	2012		2013		2014
Operating income	\$	126,508	\$		\$	139,869	\$	148,571	\$	146,403	2	158,590	\$	2013	\$	245,233
Plus depreciation and amortization expense	Ψ	49,946	Ψ	50,749	Ψ	50,528	Ψ	50,617	Ψ	51,165	Ψ	52,878	Ψ	68,871	Ψ	77,691
EBITDA	\$	176,454	\$	185,835	\$	190,397	\$	199,188	\$	197,568	\$	211,468	\$	277,164	\$	322,924
		170,404	Ψ	100,000	Ψ	100,001	Ψ	100,100	Ψ	107,000	Ψ	211,100	Ψ	277,104	Ψ	022,024
The following is a reconciliation of operating inc	come (loss) to EBITI	DA fo	or the storage	seg	ment:										
		Year Ended December 31,														
		2007		2008		2009		2010		2011		2012		2013		2014
Operating income (loss)	\$	114,635	\$	141,079	\$	171,245	\$	178,947	\$		\$	198,842	\$	(127,484)	\$	183,104
Plus depreciation and amortization expense		62,317		66,706		70,888		77,071		82,921		88,217		99,868		103,848
EBITDA	\$	176,952	\$	207,785	\$	242,133	\$	256,018	\$	279,429	\$	287,059	\$	(27,616)	\$	286,952
Impact from non-cash charges														304,453		
Adjusted EBITDA													\$	276,837		
The following is a reconciliation of projected op	erating	g income to p	rojec	ted EBITDA f	or th	e year ended	Dec	ember 31, 20	15:				_			
														ipeline Segment		orage Segment
Projected operating income													\$ 2	270,000 - 285,000		86,000 - 198,000
Plus projected depreciation and amortization ex	xpense	9												88,000 - 93,000	_	11,000 - 119,000
Projected EBITDA													\$;	358,000 - 378,000	\$ 2	97,000 - 317,000
The following is a reconciliation of projected an	nual of	perating incor	ne to	projected an	nual	EBITDA for a	a cer	tain project in	the	pipeline segme	ent:					Mont Belvieu
Delicated to the second second															_	Pipeline Project
Projected annual operating income															\$	15,000
Plus projected annual depreciation and amortiz	ation e	expense													\$	8,000
Projected annual EBITDA															<u> </u>	23,000
The following is a reconciliation of income from	contin	nuing operatio	ns to	EBITDA fron	n cor	ntinuing opera	itions	s and DCF fro	m co	ontinuing opera	ition	ns:			Thre	e Months Ended
		· ·								March 31, 2015						
Income from continuing operations															\$	127,125
Plus interest expense, net																32,037
Plus income tax expense																2,387
Plus depreciation and amortization expen	se															52,457
EBITDA from continuing operations																214,006
Interest expense, net																(32,037
Reliability capital expenditures																(6,798
Income tax expense																(2,387
Distributions from joint ventures																2,500
Other items																(54,645
Mark-to-market impact of hedge transacti	ions															(1,119
DCF from continuing operations															\$	119,520
Less DCF from continuing operations available	to ger	neral nartner														12,766
DCF from continuing operations available to lim																106,754
201 Trom continuing operations available to lift	cu p	u111013														100,734
DCF from continuing operations per limited par	tner ur	nit													\$	1.37
The following is a reconciliation of EBITDA from	n conti	nuing operation	ons t	o adjusted EE	BITD	A from contin	uing	operations:								e Months Ended larch 31, 2015
EBITDA from continuing operations															\$	214,006
Cain and Lindon terminal apprications															Ψ	Z 1 4 ,000

(56,277)

157,729

\$